



March 23, 2021

## Current Supply Challenges

The purpose of this bulletin is to inform SPRI Members of emergent significant and rapidly escalating supply problems directly impacting Members' businesses of providing roof system and roof system components into the marketplace. In turn, SPRI Members may choose to communicate this message to their own customers and third parties as they see fit to do so.

Due to a variety of causes inclusive of pullbacks from business uncertainty and staff shortages due to the COVID-19 pandemic, import bottlenecks, overland freight capacity (truck and rail), the winter storm bringing deep cold into Texas and the Gulf coast and many other variables, the supply situation is uniquely troubling right now. Lead times for many items are getting longer and longer, and confidence about dates to replenish are hard to come by as well.

What is seen by SPRI membership today are supply constraints and/or delays of:

- Roofing fasteners and plates – critical now due to wire and coil steel supply constrictions;
- Ongoing truck availability and non-contract costs – with rail, too, now significantly delayed;
- Various raw materials needed to make roof membrane products are and will be limited;
- Various raw materials to make insulation are and will be limited;
- Steel cannisters for urethane adhesives and other packaging materials are hard to source; etc.

Certain SPRI Members maintain and perform business internationally. These Members have reported similar challenges that have developed and are developing beyond North America as well.

There are apparently no short-term solutions to this, especially none that organizations like SPRI can present. The purpose of this notice is simply to offer communication that will need to be known by SPRI's Members and their customers.

It may well help to take a long-term view that whenever supply and demand are significantly out of balance, eventually supply and demand do come back closer together. In the meantime, in the opinion of SPRI leadership, communication and expectation setting is and may very well be key.