

## 2020 Phone Trade-In Rebate Program

Experience the latest technology from Snom. Replace your old desk phones and take advantage of our trade-in rebates.

Rebate amounts valid from July 15, 2020 through July 15, 2021 when you replace 5 or more phones.

### **Snom D7xx SIP Deskset Series**

Quality, Robustness, Advanced Features and World Appeal

The professional D7XX Series telephones are both aesthetically appealing and highly practical, meeting business requirements when the telephone is a key tool in daily work. These high-performance devices are future proofed and provide the best in Wideband HD audio, ensuring crystal clear sound quality. They are Bluetooth compatible to meet the connectivity requirements of today's offices.

### **Snom DECT Mobility Key Line (KLE) Series Handsets**

The Snom M100 Series is ideal for small businesses that need an easy-to-use solution (no training necessary). Restaurants, retail stores and dealerships find this system the perfect communications tool for their busy, on-the-go workplaces. Users can place a call on hold with one button, then retrieve the call from another device. Reduce cabling costs, monthly phone bills and allow for rapid installation.

### **Snom Multi-Cell DECT Solution Handsets**

Need to take a walk? Mobile environments like hospitals, hotels, manufacturing or warehouses, and large offices call for DECT wireless coverage across several floors or throughout large buildings. Don't sacrifice functionality and quality with increased mobility. Snom DECT provides a dedicated frequency band so no more lost signals in metal or concrete buildings, Snom offers a variety of handsets for every user – industrial, ruggedized, antibacterial, and professional can be mixed and matched all in one easily set up installation.

### **Snom Wireless and Wired Conference Phones**

Snom conferencing telephones provide a reliable solution that demonstrates 15 years of investment in telephone engineering. These phones are a powerful business tool that enhance collaboration and teamwork by enabling multiple callers to listen and/or talk on the same call. Snom's proven voice quality and powerful software enable high audio quality in a hands-free situation. Extension microphones give potential to further extend call coverage in the room. In today's business environment, it is important for users to collaborate. Snom's audio conferencing is an easy-to-implement solution that saves time and boosts productivity.

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**X8xx Series SIP Desk Phones**

Quality, Robustness, Advanced Features and World Appeal

The professional X8xx Series telephones are both aesthetically appealing and highly practical, meeting business requirements when the telephone is a key tool in daily work. These high-performance devices are future proofed and provide the best in Wideband HD audio, ensuring crystal clear sound quality. They are Bluetooth compatible to meet the connectivity requirements of today’s offices.

**X6xx KLE SIP DECT Handsets**

The X650 is ideal for small businesses that need an easy-to-use solution (no training necessary). Restaurants, retail stores and dealerships find this system the perfect communications tool for their busy, on-the-go workplaces. Users can place a call on hold with one button, then retrieve the call from another device. Reduce cabling costs, monthly phone bills and allow for rapid installation.

**Snom Phone Trade-In Rebate Program – (“Eligible Devices”)**

Qualified new equipment and rebate amounts when you replace a minimum of 5 phones.

Product Line	Device Model	Description	Rebate
SIP Deskset	D120	<b>D120 SIP Phone</b> 2 SIP accounts   2.3" (132x64) mono LCD   2 paperless PFK   10/100	\$ 3.00
SIP Deskset	D717	<b>D717 SIP Phone</b> 6 SIP accounts   2.8" color LCD (320x240)   3 paperless PFK   GigE   USB	\$ 10.00
SIP Deskset	D735	<b>D735 SIP Phone</b> 12 SIP   2.8" color LCD (320x240)   8 (32) paperless PFK   GigE   USB	\$ 15.00
SIP Deskset	D785	<b>D785 SIP Phone</b> 12 SIP accounts   4.3" color LCD (480x272)   6 (24) Self-label PFK   Bluetooth   GigE   USB	\$ 20.00
SIP Deskset	X815	<b>X815 SIP Phone</b> 6 SIP accounts   2.8" color LCD (320x240)   3 paperless PFK   GigE   USB	\$ 10.00
SIP Deskset	X835	<b>X835 SIP Phone</b> 12 SIP   2.8" color LCD (320x240)   8 (32) paperless PFK   GigE   USB	\$ 15.00

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SIP Deskset	X885	<b>X885 SIP Phone</b> 12 SIP accounts   4.3" color LCD (480x272)   6 (24) Self-label PFK   Bluetooth   GigE   USB	\$	<b>20.00</b>
DECT Wireless	X651	<b>X651 KLE SIP DECT 4-Line Handset</b> 8 SIP account   4 concurrent calls   4 PFK   REQUIRES M100 KLE	\$	5.00
DECT Wireless	X651R	<b>X651R KLE SIP DECT 4-Line Rugged Handset</b> 8 SIP account   4 concurrent calls   4 PFK   REQUIRES M100 KLE	\$	10.00
DECT Wireless	X658	<b>X658 KLE SIP DECT 4-Line Deskset</b> 8 SIP account   4 concurrent calls   4 PFK   16 speed dials x2   REQUIRES M100 KLE	\$	10.00
DECT Wireless	M10 KLE	<b>M10 KLE SIP DECT 4-Line Handset</b> 8 SIP account   4 concurrent calls   4 PFK   REQUIRES M100 KLE	\$	5.00
DECT Wireless	M10R KLE	<b>M10R KLE SIP DECT 4-Line Rugged Handset</b> 8 SIP account   4 concurrent calls   4 PFK   REQUIRES M100 KLE	\$	10.00
DECT Wireless	M18 KLE	<b>M18 KLE SIP DECT 4-Line Deskset</b> 8 SIP account   4 concurrent calls   4 PFK   16 speed dials x2   REQUIRES M100 KLE	\$	10.00
DECT Wireless	M65	<b>M65 Professional Handset</b> 2" color LCD   3 softkeys   HD audio   REQUIRES M300, M700 or M900	\$	<b>5.00</b>
DECT Wireless	M85	<b>M85 Industrial Handset</b> 2" color LCD   3 softkeys   HD audio   ruggedized IP65   Bluetooth   REQUIRES M300, M700 or M900	\$	<b>7.00</b>
DECT Wireless	M70	<b>M70 Business Handset</b> 2" color LCD   3 softkeys   HD audio   ruggedized   Bluetooth   alarm   REQUIRES M300, M700 or M900	\$	<b>5.00</b>
DECT Wireless	M80	<b>M80 Industrial Handset</b> 2" color LCD   3 softkeys   HD audio   ruggedized IP65   Bluetooth   alarm   REQUIRES M300, M700 or M900	\$	<b>5.00</b>

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DECT Wireless	M90	<b>M90 Medical Handset</b> 2" color LCD   3 softkeys   HD audio   ruggedized IP65   antibacterial   Bluetooth   alarm   REQUIRES M300, M700 or M900	\$ 7.00
Conference Phone	C520	<b>C520 SIP Conference</b> 3 SIP accounts   1 fixed and 2 wireless mics   Bluetooth® connectivity for headset and mobile pairing   wireless speakerphone expansion	\$ 35.00
Wireless Conference Phone	C620	<b>C620 SIP Wireless Conference</b> Wireless with DECT base   24 hours (NB) & 12 hours (WB) talk time   3 SIP accounts   1 fixed and 2 wireless mics   wireless speakerphone expansion	\$ 35.00

**Eligible Competitive Equipment Being Replaced:**

Any working business grade desksets or handsets from a vendor other than Snom qualifies for the offer.

**Eligible VTech and Snom Legacy Equipment:**

All VTech and Snom legacy equipment purchased over one year ago is eligible for this trade-in rebate.

## Snom Phone Trade-In Rebate Program – Terms & Conditions

- Program Term** – This trade-in rebate program (“Program”) is valid from July 15, 2020 – July 15, 2021.
- Program Only Open to End User Customers** – This Program is exclusively for end user customers (“Customers”) in North America who replace five or more of their existing phones with new Eligible Devices. This Program does not apply to VTech® or Snom resellers, consultants or distributors.
- Purchase, Lease Agreement or Service Contract from Authorized VTech and Snom Resellers** – Customers must purchase a thirty-six (36) month or longer, non-cancellable service contract or leasing agreement from authorized VTech or Snom resellers covering the new Eligible Devices. The importance of purchasing genuine Eligible Devices from our authorized resellers is explained at the following link: <https://www.snomamericas.com/partners/partner-portal/>
- Minimum/Maximum Trade-In Phones** – There is a minimum of five (5) phones per trade in claim. You are encouraged to submit all phones on one claim. There is also a maximum of up to two hundred (200) phones that a Customer may trade in under this Program.

## Trade-In Claims Process

- The Snom Phone Trade-In Program Claim Form**, with all required documentation (outlined below in section 2), must be submitted within either:

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- a. Ninety (**90**) days of purchase of the new Eligible Devices or
  - b. One hundred fifty (**150**) days from the date of the effective contract date for Customers who have purchased long-term telecommunications service contracts.
  - c. Note: If the completed documentation is not received within 90 days from date of purchase or within 150 days from date of signature on long term telecommunications services contracts, program participation will be declared invalid, and the customer will not receive the rebate. Rebates will be issued via an electronic or physical card to the **End User/Customer** will be processed 1 week after claim is accepted as valid.
2. **Trade-In Documentation** – Customers are required to provide the following documentation directly to Snom in order to receive the trade in rebate:
- a. **Completed Snom Phone Trade-In Claim Form including:**
    - i. Signed Authentication;
    - ii. List of the new Eligible Devices, with model names and quantities for each new phone for which rebate is requested: and
    - iii. List of the existing phone models being replaced by the new Eligible Devices.
  - b. **Proof of Purchase** (one of the three options listed below):
    - i. **Option 1** – Invoice for new Eligible Devices purchases dated between July 15, 2020 – July 15, 2021. From an authorized VTech or Snom reseller or
    - ii. **Option 2** – Long-term Equipment Lease or Services contract AND first month's invoice for long-term equipment Lease or Telecommunications Services contract with authorized VTech or Snom reseller.
      1. Long-term Equipment Lease or Services contract must be signed between July 15, 2020 – July 15, 2021. First month's invoice must be dated no later than 150 days after contract date.
      2. Contract must show quantities and descriptions of Eligible Devices being leased or put into use.
      3. Lease Agreement or Service Contract – customers must purchase a thirty-six (36) month or longer, non-cancellable service contract or leasing agreement from authorized VTech or Snom reseller covering the new Eligible Devices.
      4. First month's invoice must either list the quantities and descriptions of the Eligible Devices being put into use or reference the lease or services contract by name or number; or
    - iii. **Option 3** – For projects combining telecommunications services with Snom or Eligible Devices, the project invoices must refer to the deliverables in the project Statement of Work ("SOW"), which must show the quantities and descriptions of the Eligible Devices being purchased.
      1. The SOW or services project contract containing the SOW, must be dated between July 15, 2020 – July 15, 2021: and
      2. Final project invoice must be dated no later than 150 days after project contract.

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3. All documentation must be submitted online at [SnomRewards.com](https://www.snomrewards.com)
4. Snom will provide the Customer with an email confirmation when Snom receives the Customer's claim. Snom is not responsible for lost or misdirected email, mail or faxes.
5. Snom or Snom's Rebate Administrator has the right to contact the Customer at any time for verification purposes. Snom retains the right to decline if verification cannot be validated.
6. This Program is valid in the United States and is void where prohibited or otherwise restricted by law. All programs are subject to US export laws and restrictions.
7. This Program may not be combined with any other promotional offer or discounts, and VTech and Snom reserve the right to modify or cancel this Program at any time.
8. No exceptions to this Program will be allowed. VTech and Snom have the right to deny all claims that do not meet the criteria and have the sole discretion to reject claims that are not adequately substantiated.
9. Any questions regarding this program should be addressed to [SnomRewards@360insights.com](mailto:SnomRewards@360insights.com) or 1-888-478-9419.

For more information about VTech and Snom Authorized Partner Program, visit:

<https://www.snomamericas.com/partners/partner-portal/>

Or

[SnomRewards.com](https://www.snomrewards.com)