

VISTA | SELECT

# Your Partner for Workforce Optimization

At VISTA, we're dedicated to being our clients' strategic workforce optimization partner. Through our innovative Managed Service Provider (MSP) program, VISTA Select, we utilize data and analytics to provide customizable workforce solutions designed specifically for each client's needs. With our deep expertise, vast network of industry partners and our exclusive technology, we can design and implement a host of staffing solutions that range from stand-alone technology to managed services to variations of both, all delivered through an exclusive relationship and a single point of contact. We partner with health systems, hospitals, practices and government entities to build and sustain effective workforce models that ensure patient access to care and organizational stability.

Covering more than 60 specialties, we staff physicians, nurse practitioners and physician assistants to help our clients preserve revenue and maintain profitability. In addition to our core capabilities, VISTA Select's partnership network expands our available candidate pool and ability to fulfill other clinical demands.

Through the VISTA Select Managed Service Provider (MSP) program, clients can monitor and streamline processes, standardize documentation and customize their own client dashboard for real-time reporting. This exclusive technology allows clients to forecast future staffing needs, customize and consolidate invoicing, and is the only MSP in its space that offers an operational credentialing portal clients can use today to quickly and easily vet incoming providers.

VISTA Select gives healthcare organizations the dedicated support they need to manage the complete contingent labor population. With full-service managed staffing support, using a SaaS model Vendor Management System, clients can optimize their workforce to provide patients with the quality care they need while improving operational efficiencies, containing costs and maintaining revenue.

## Working with VISTA Select:

For nearly 30 years, VISTA Staffing Solutions has been utilizing best practices to fulfill staffing needs and help our clients achieve both short and long-term goals. With our full-service workforce management support, you will enjoy:



#### A True Partner in Workforce Optimization

We are dedicated to partnering with your healthcare organization in serving all your clinical staffing needs. As your exclusive partner, we will aim to ensure your facility operates at peak efficiency, helping you handle high volumes while delivering quality patient care, containing costs, and maintaining or even increasing revenues.



#### **Customized and Standardized Processes and Procedures**

Finding locum tenens providers often requires that you juggle multiple staffing agencies, systems, procedures and documentation formats. With our managed service plan, you can customize and standardize your communication and workflow processes in the way that works best for your unique organization making you more productive and efficient than ever before.

#### **Exceptional Cost Savings**

To jumpstart your VISTA Select experience, we will perform a comprehensive Workforce Optimization Review. This allows us to take a deep dive into your processes, your data and your analytics to see where you need help most. In this financial exercise, we identify patterns in your workforce utilization levels over the years and quantify the impact these patterns have had on the organization's financial performance. We find opportunities to save on your facility costs by removing elements that are not positively contributing to the delivery of quality patient care. Then, using this data, we provide recommendations on a one, three, or five-year workforce optimization strategy that will help you meet all your goals.

#### **Dedicated Management and Staff Support**

VISTA providers can reduce gaps in coverage, dramatically reducing disruptions to patient care and strain on current staff. We utilize a strategic recruitment plan to anticipate all your coverage needs and establish the ideal time frames for recruiting. We proactively recruit licensed, cross-credentialed providers to ensure they are ready and available when you need help. With these steps, we can efficiently move providers to where they are needed, eliminating problematic gaps in coverage and even reducing staff burnout.

### Why VISTA Select:

When you choose VISTA, you can trust that our innovative solutions and quality of service go far beyond what's in the market today. Here's the difference you will enjoy with VISTA as your strategic workforce optimization partner.

#### **Innovative Technology**

Through our VISTA exclusive Vendor Management System (VMS), our customizable client dashboard gives you a glimpse at real-time reporting metrics whenever you need them. This system allows you to:

- → Visualize your staffing status and needs
- → See opportunities to shrink costs
- → Standardize, manage, and track your bill rate
- → Consolidate all your invoicing processes
- → View vendor scorecards
- → Track your metrics
- → Keep your records secure, yet easily accessible

As we assist with the management of your workforce, our innovative system collects valuable data that reveals the staffing needs of your organization. Our monthly and quarterly reviews help you dial in on the key metrics in need of improvement. You can then work with our team to build a strategy that will further improve your operations.

While we help you maintain clear oversight of your current and upcoming staffing needs, our system also allows us to digitize your records. This ensures you can easily retrieve and review them without having to manually dig through masses of paperwork.

#### Forward-Thinking Stance

Beyond offering the highest quality service and support, we do things a little bit differently at VISTA. We are always looking for ways to decrease your dependency on locums. Through our effective recruitment strategies, we can see where deficiencies lie and why they exist. Armed with that data, we can find ways to optimize your workforce and reduce your reliance on locum tenens altogether.

#### **Deep Experience and Expertise**

Our team has extensive experience in creating workforce optimization strategies for leading healthcare organizations such as Envision Physician Services. One of the nation's largest multi-specialty groups, Envision handpicked VISTA Select to serve as their exclusive managed service provider. Thanks to a successful technology and services implementation, and a loyal partnership, we proudly serve as one of the largest providers of locum tenens in the country.

#### **Cost of Service**

When you choose VISTA Select, you can expect the highest quality of service and support in optimizing your workforce. And despite the excellent level of service you'll receive, it does not come at a high cost. There are no additional costs above the price of the physician's services. You will not have to pay fees for technology, consulting, or any of our other excellent features and services.

### Ready to Get Started?

#### Request Your Complimentary Workforce Optimization Review

If you are ready to optimize your workforce, streamline your processes, contain your costs and improve the overall performance of your organization, reach out to our team of VISTA experts today.

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