

LATIN AMERICA

MONTHLY REPORT

**FEBRUARY
2021**

DEAL OF THE MONTH

Disa acquires PUDSA



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OVERVIEW



PRIVATE EQUITY



VENTURE CAPITAL



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LARGEST TRANSACTIONS



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TTR RADAR



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OVERVIEW

(M&A*, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS) **

- Total Transaction Volume and Aggregate Value
- Deal Volume in Latin America
- Transactions by Size
- Leading Subsectors
- Cross-border deals



PRIVATE EQUITY **

- Total Transaction Volume and Aggregate Value
- Leading Firms and Subsectors



VENTURE CAPITAL **

- Total Transaction Volume and Aggregate Value
- Leading Firms and Subsectors



ASSET ACQUISITION

- Total Transaction Volume and Aggregate Value
- Leading Subsectors



EQUITY CAPITAL MARKETS ***

- IPOs
- Follow-On



LARGEST TRANSACTIONS OF THE MONTH

- Mergers & Acquisitions
- Private Equity
- Venture Capital



DEAL OF THE MONTH

Disa acquires PUDSA



TTR RADAR

- Forward-looking Intelligence:
 - Aggregated Intelligence
 - Proprietary Intelligence



RANKING YEAR TO DATE

- Financial Advisors
- Legal Advisors
- Dealmakers

* Includes acquisition / sales of assets. Does not include Joint Venture.

** Includes announced and completed transactions in which at least one Latin American-based is involved.

*** Includes transactions acted by Latin American companies in or abroad.

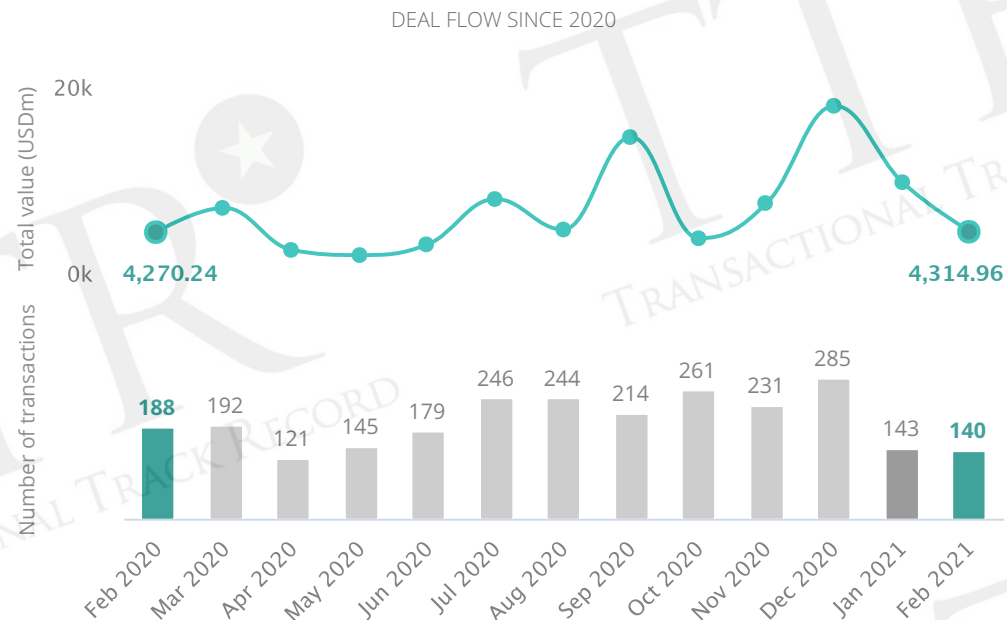
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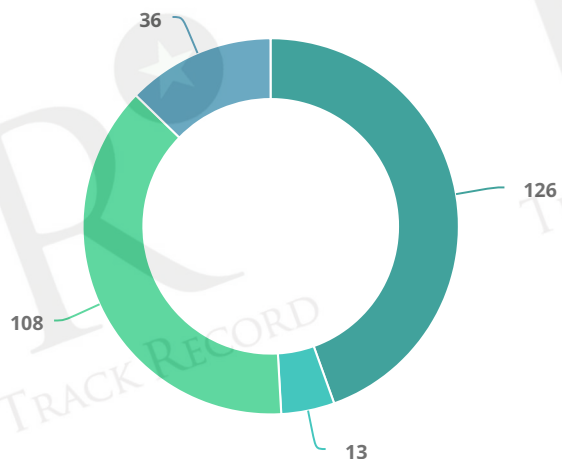
YEAR TO DATE

Total aggregate value (USDm):	13,958	▲ 67.35%
Number of transactions:	283	▼ -21.17%
Completed:	239 (84%)	
Disclosed value:	139 (49%)	

TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

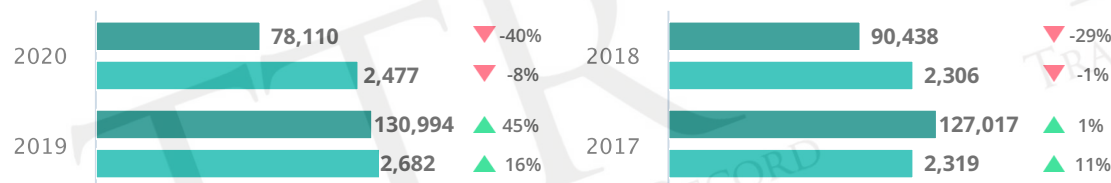


Number of Transactions by Type



<p>M&A</p> <ul style="list-style-type: none"> - Total: 126 5,239 USDm - Ongoing: 24 1,701 USDm - Completed: 102 3,538 USDm 	<p>Private Equity</p> <ul style="list-style-type: none"> - Total: 13 2,925 USDm - Ongoing: 2 34 USDm - Completed: 11 2,891 USDm
<p>Venture Capital</p> <ul style="list-style-type: none"> - Total: 108 1,294 USDm - Ongoing: 2 0 USDm - Completed: 106 1,294 USDm 	<p>Asset Acquisition</p> <ul style="list-style-type: none"> - Total: 36 4,500 USDm - Ongoing: 16 4,210 USDm - Completed: 20 289 USDm

Last Four Years (Jan-Dec)



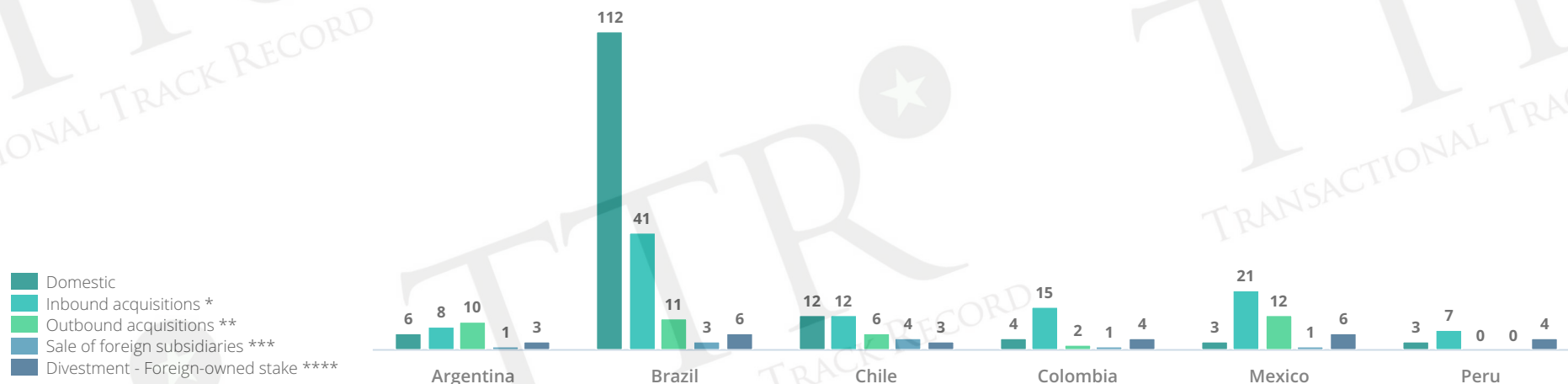
▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm) ■ Number of transactions

OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

DEAL VOLUME IN LATIN AMERICA

Top 6 M&A Markets in Latin America (Year to date)



TOP DEALS - FEBRUARY 2021 (USDm)

TARGET	COUNTRY	SUBSECTOR	BUYER	COUNTRY	SELLER	COUNTRY	VALUE (USDm)
Vale - Companhia Vale do Rio Doce	Brazil	Mining	Private Shareholders Brazil I	Brazil	BNDES	Brazil	2,042.75
Biosev	Brazil	Agriculture, Agribusiness, Farming and Fishing	Raízen Energia	Brazil	Hédera Investimentos	Brazil	675.57
Torre Corporativa Ebony, Torre Corporativa Marble	Brazil	Real Estate	Banco BTG Pactual, Banco Safra, Kinea Investimentos	Brazil	Rochavera Desenvolvimento Imobiliario	Brazil	230.31
Polo Miranga	Brazil	Oil and Gas	SPE Miranga	Brazil	Petrobras	Brazil	220.10
Parque Caracolí Centro Comercial, Parque La Colina Centro Comercial	Colombia	Distribution and Retail	Inmoval	Colombia	Parque Arauco	Chile	167.50

* Foreign companies acquiring companies in specified country. Since December 2018 this analysis includes acquisitions made by local subsidiaries.

** Companies based in specified country making acquisitions abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries.

*** Company from specific country selling interest in targets abroad. Since December 2018 this analysis includes sales made by foreign subsidiaries.

**** Foreign companies selling interest in companies based in specific country. Since December 2018 this analysis includes sales made by local subsidiaries.



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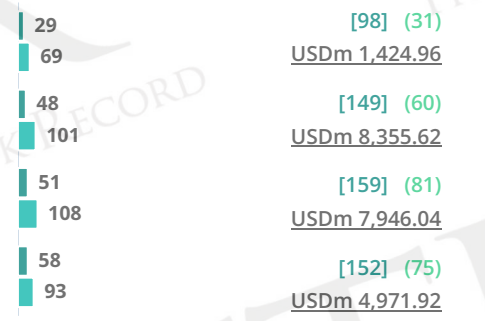
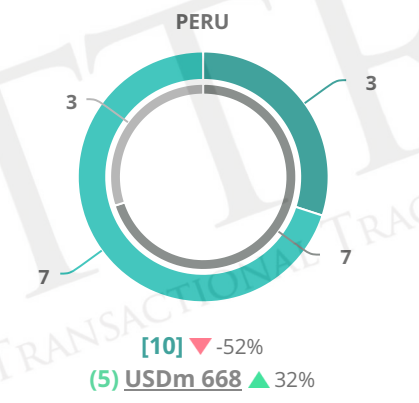
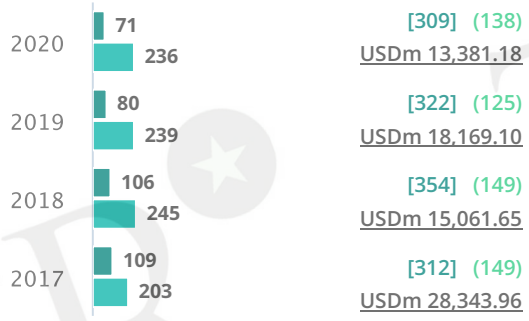
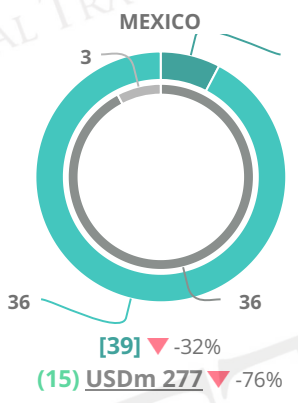
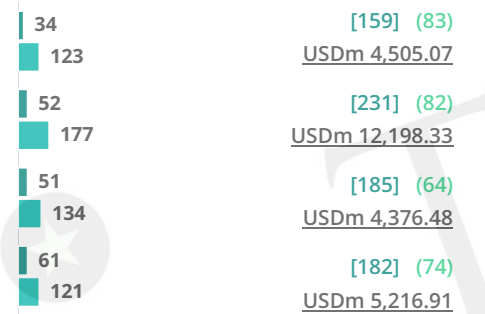
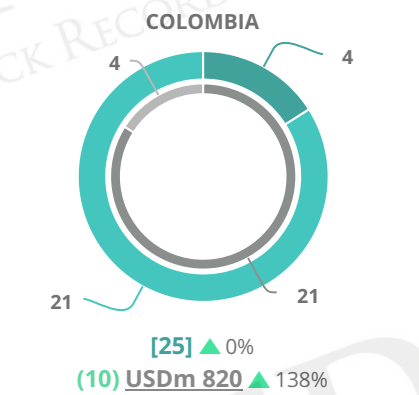
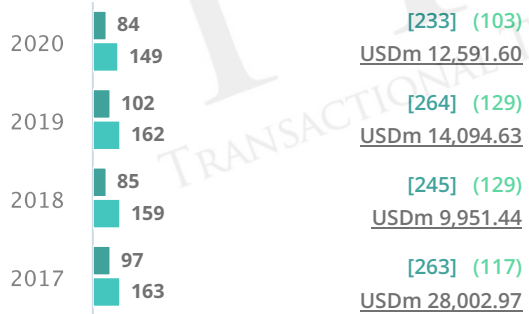
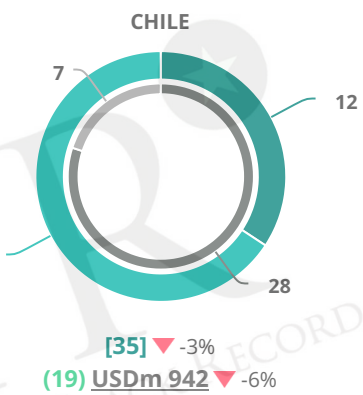
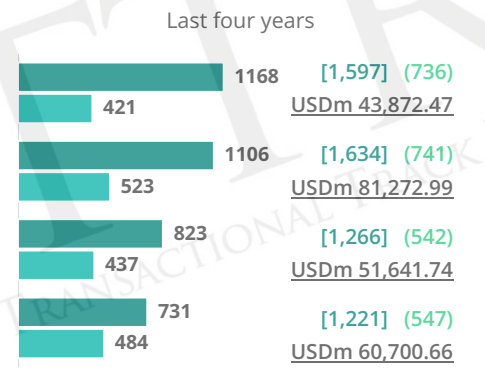
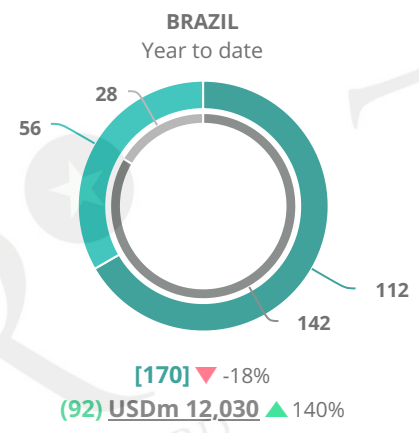
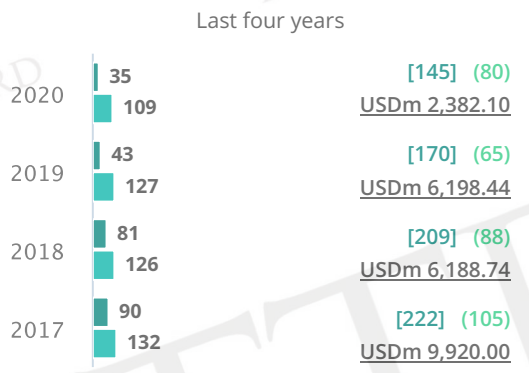
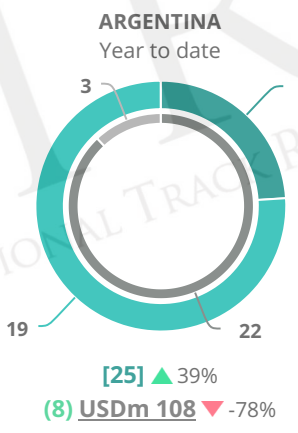
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OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

DEAL VOLUME, AGGREGATE VALUE AND GEOGRAPHY

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▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Domestic
 ■ Cross-border
 ■ Completed
 ■ Ongoing
 [] Number of transactions
 () Number of transactions with disclosed value
 USDm Total aggregate value

OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

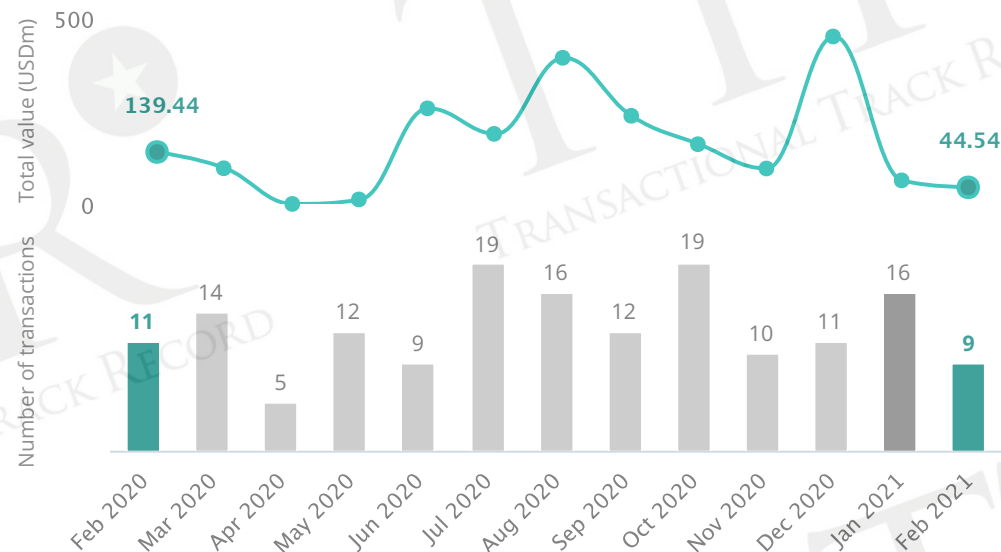


TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

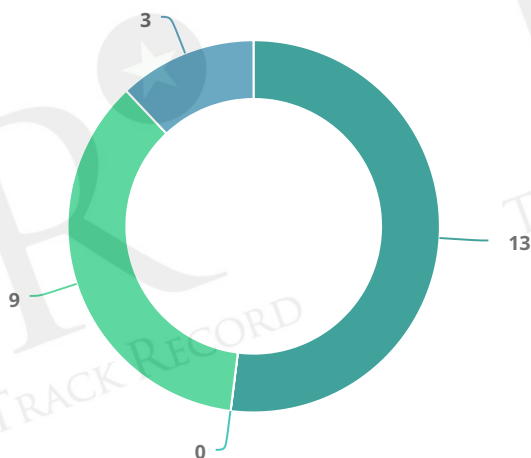
YEAR TO DATE

Total aggregate value (USDm):	108	▼ -78.21%
Number of transactions:	25	▲ 38.89%
Completed:	22 (88%)	
Disclosed value:	8 (32%)	

DEAL FLOW SINCE 2020

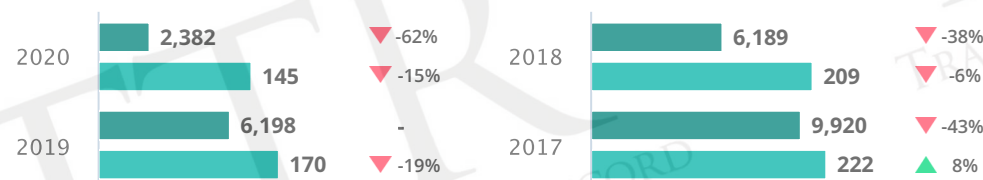


Number of Transactions by Type



<p>M&A</p> <ul style="list-style-type: none"> - Total: 13 32 USDm - Ongoing: 1 0 USDm - Completed: 12 32 USDm 	<p>Private Equity</p> <ul style="list-style-type: none"> - Total: 0 0 USDm - Ongoing: 0 0 USDm - Completed: 0 0 USDm
<p>Venture Capital</p> <ul style="list-style-type: none"> - Total: 9 76 USDm - Ongoing: 0 0 USDm - Completed: 9 76 USDm 	<p>Asset Acquisition</p> <ul style="list-style-type: none"> - Total: 3 0 USDm - Ongoing: 2 0 USDm - Completed: 1 0 USDm

Last Four Years (Jan-Dec)



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm) ■ Number of transactions

OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)



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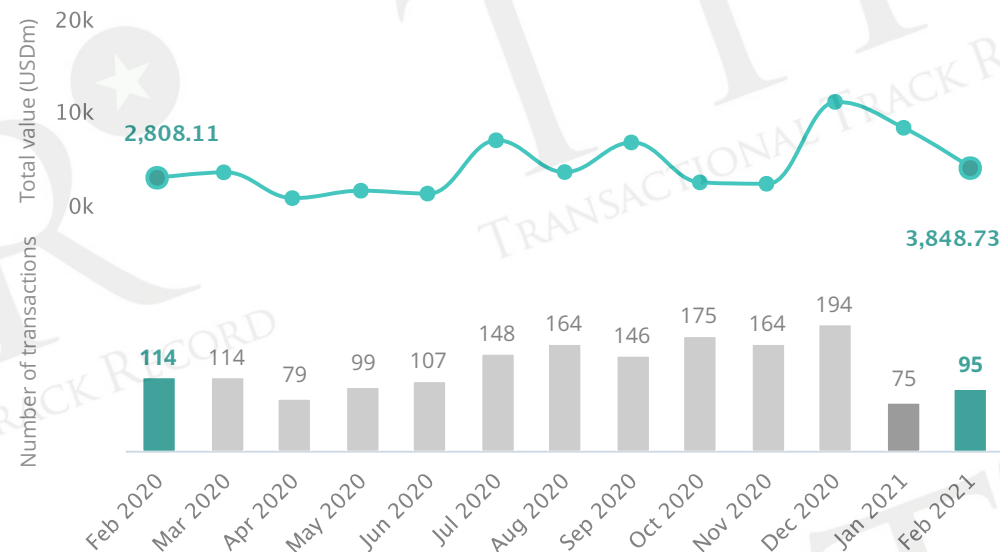
INFO

TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

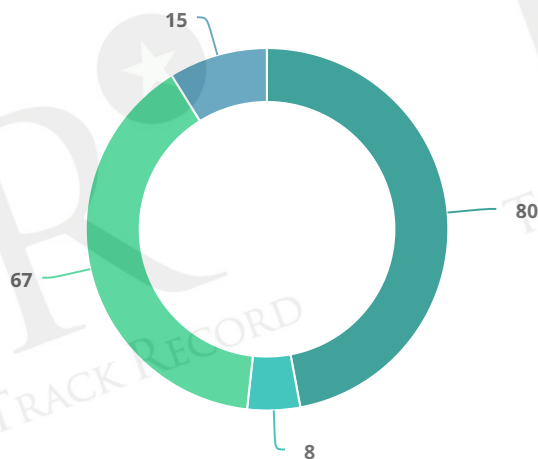
YEAR TO DATE

Total aggregate value (USDm):	12,030	▲ 139.74%
Number of transactions:	170	▼ -17.87%
Completed:	142 (84%)	
Disclosed value:	92 (54%)	

DEAL FLOW SINCE 2020

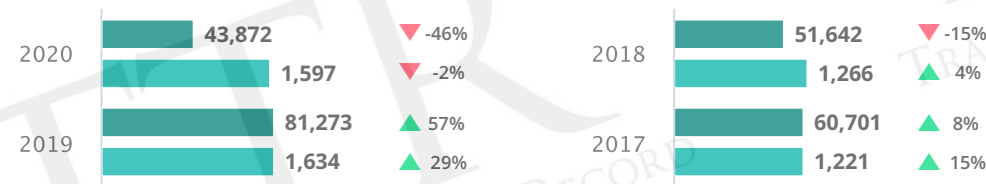


Number of Transactions by Type



<p>M&A</p> <ul style="list-style-type: none"> - Total: 80 3,862 USDm - Ongoing: 19 1,640 USDm - Completed: 61 2,222 USDm 	<p>Private Equity</p> <ul style="list-style-type: none"> - Total: 8 2,859 USDm - Ongoing: 1 34 USDm - Completed: 7 2,824 USDm
<p>Venture Capital</p> <ul style="list-style-type: none"> - Total: 67 1,078 USDm - Ongoing: 2 0 USDm - Completed: 65 1,078 USDm 	<p>Asset Acquisition</p> <ul style="list-style-type: none"> - Total: 15 4,231 USDm - Ongoing: 6 3,967 USDm - Completed: 9 264 USDm

Last Four Years (Jan-Dec)



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm) ■ Number of transactions

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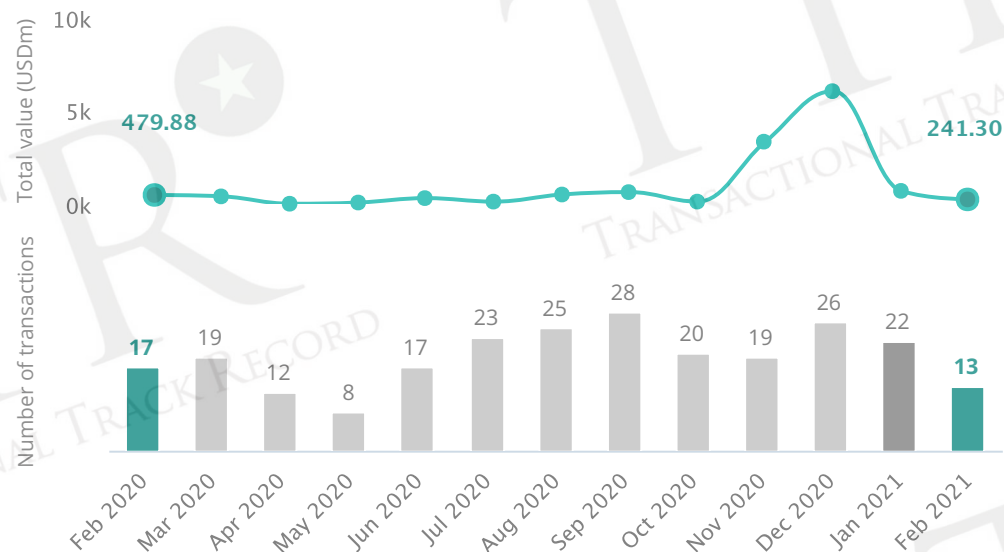
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TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

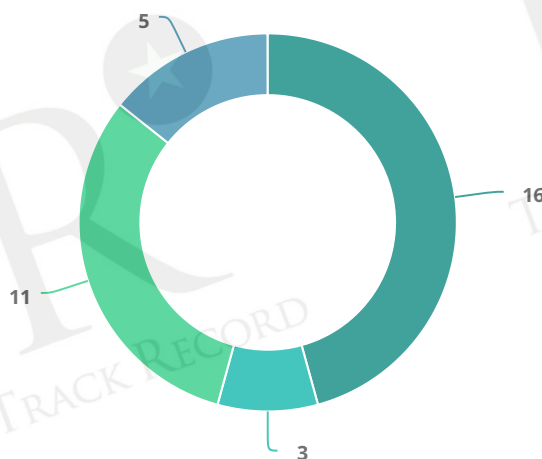
YEAR TO DATE

Total aggregate value (USDm):	942	▼ -5.80%
Number of transactions:	35	▼ -2.78%
Completed:	28 (80%)	
Disclosed value:	19 (54%)	

DEAL FLOW SINCE 2020

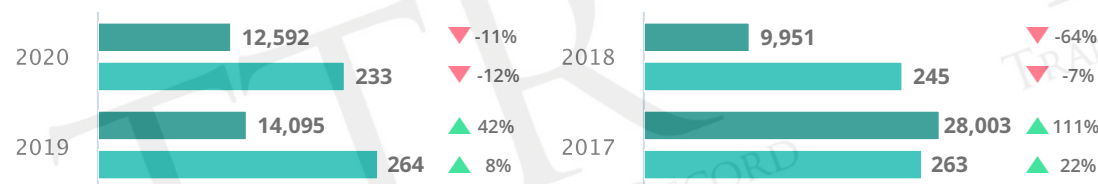


Number of Transactions by Type



<p>M&A</p> <ul style="list-style-type: none"> - Total: 16 705 USDm - Ongoing: 3 0 USDm - Completed: 13 705 USDm 	<p>Private Equity</p> <ul style="list-style-type: none"> - Total: 3 0 USDm - Ongoing: 1 0 USDm - Completed: 2 0 USDm
<p>Venture Capital</p> <ul style="list-style-type: none"> - Total: 11 75 USDm - Ongoing: 0 0 USDm - Completed: 11 75 USDm 	<p>Asset Acquisition</p> <ul style="list-style-type: none"> - Total: 5 162 USDm - Ongoing: 3 162 USDm - Completed: 2 0 USDm

Last Four Years (Jan-Dec)



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm)

■ Number of transactions

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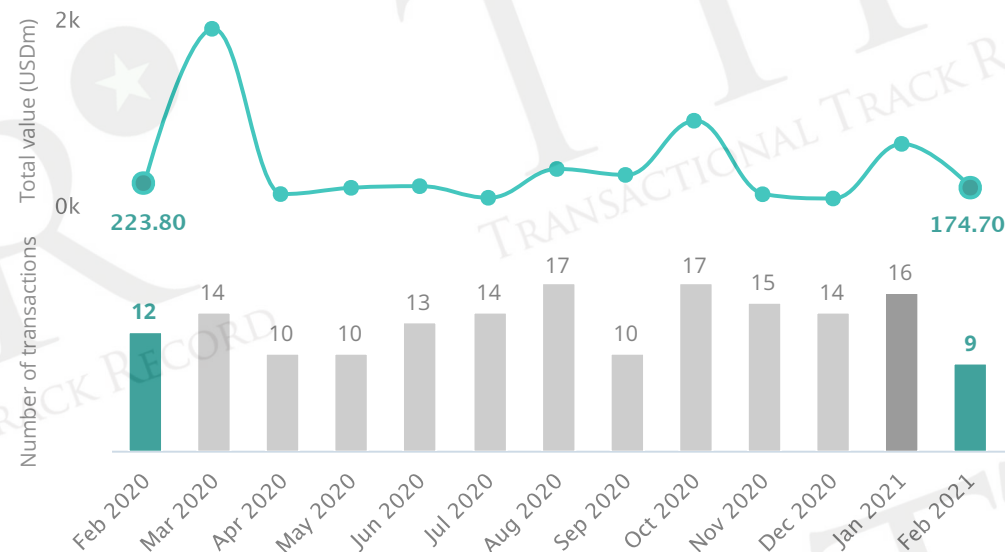
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TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

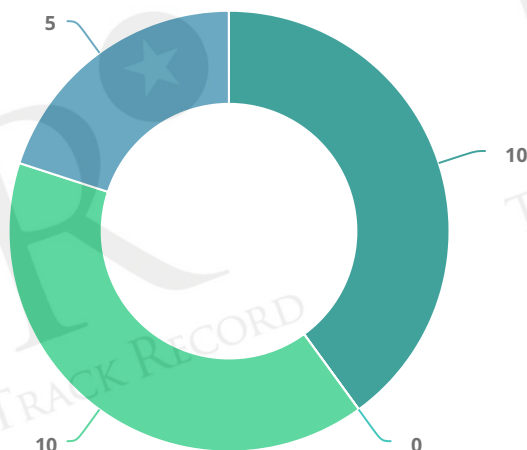
YEAR TO DATE

Total aggregate value (USDm):	820	▲ 138.30%
Number of transactions:	25	---
Completed:	21 (84%)	
Disclosed value:	10 (40%)	

DEAL FLOW SINCE 2020

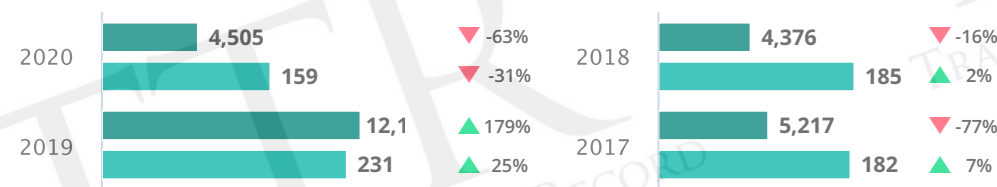


Number of Transactions by Type



<p>M&A</p> <ul style="list-style-type: none"> - Total: 10 212 USDm - Ongoing: 2 44 USDm - Completed: 8 168 USDm 	<p>Private Equity</p> <ul style="list-style-type: none"> - Total: 0 0 USDm - Ongoing: 0 0 USDm - Completed: 0 0 USDm
<p>Venture Capital</p> <ul style="list-style-type: none"> - Total: 10 446 USDm - Ongoing: 0 0 USDm - Completed: 10 446 USDm 	<p>Asset Acquisition</p> <ul style="list-style-type: none"> - Total: 5 162 USDm - Ongoing: 2 162 USDm - Completed: 3 0 USDm

Last Four Years (Jan-Dec)



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■ Total aggregate value (USDm) ■ Number of transactions

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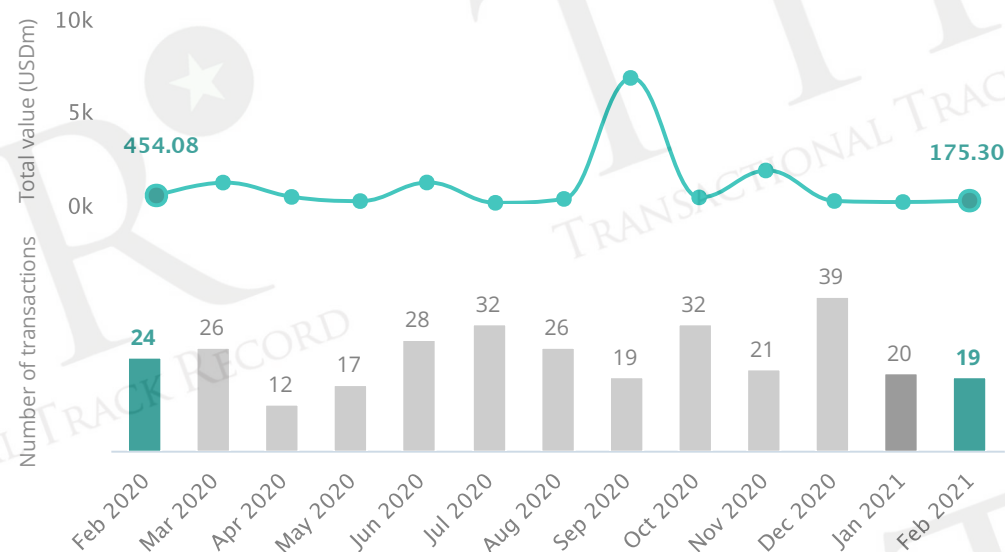
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TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

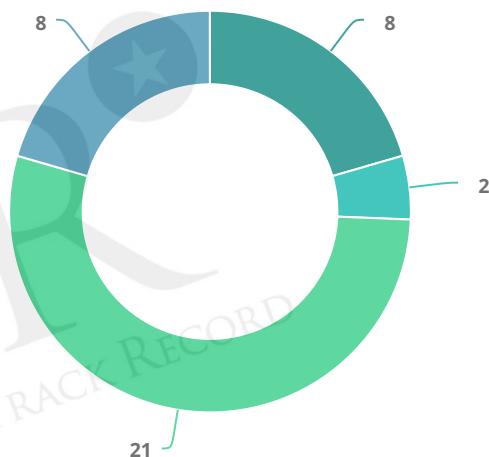
YEAR TO DATE

Total aggregate value (USDm):	277	▼ -76.03%
Number of transactions:	39	▼ -31.58%
Completed:	36 (92%)	
Disclosed value:	15 (38%)	

DEAL FLOW SINCE 2020

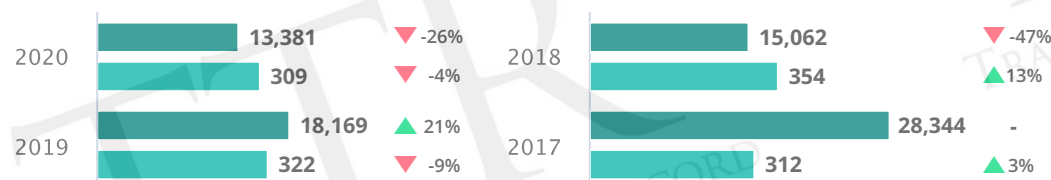


Number of Transactions by Type




<p>M&A</p> <ul style="list-style-type: none"> - Total: 8 26 USDm - Ongoing: 0 0 USDm - Completed: 8 26 USDm 	<p>Private Equity</p> <ul style="list-style-type: none"> - Total: 2 66 USDm - Ongoing: 0 0 USDm - Completed: 2 66 USDm
<p>Venture Capital</p> <ul style="list-style-type: none"> - Total: 21 159 USDm - Ongoing: 0 0 USDm - Completed: 21 159 USDm 	<p>Asset Acquisition</p> <ul style="list-style-type: none"> - Total: 8 26 USDm - Ongoing: 3 0 USDm - Completed: 5 26 USDm

Last Four Years (Jan-Dec)



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

 Total aggregate value (USDm)  Number of transactions

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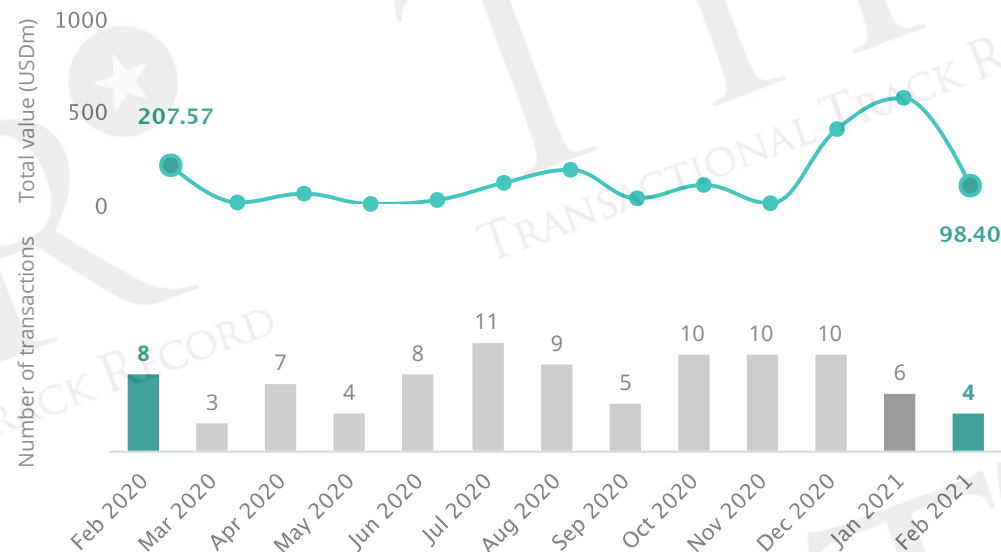
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TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

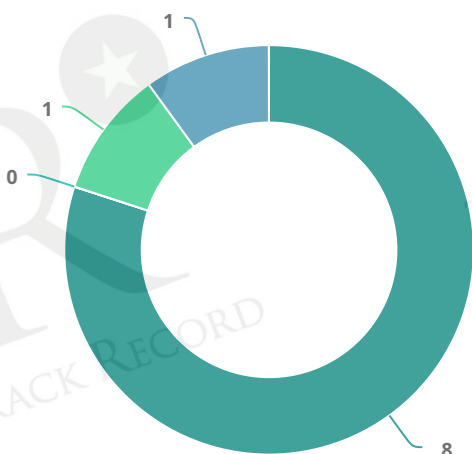
YEAR TO DATE

Total aggregate value (USDm):	668	▲ 31.91%
Number of transactions:	10	▼ -52.38%
Completed:	7 (70%)	
Disclosed value:	5 (50%)	

DEAL FLOW SINCE 2020



Number of Transactions by Type



M&A

- Total: 8 | 587 USDm
- Ongoing: 2 | 17 USDm
- Completed: 6 | 570 USDm

Private Equity

- Total: 0 | 0 USDm
- Ongoing: 0 | 0 USDm
- Completed: 0 | 0 USDm

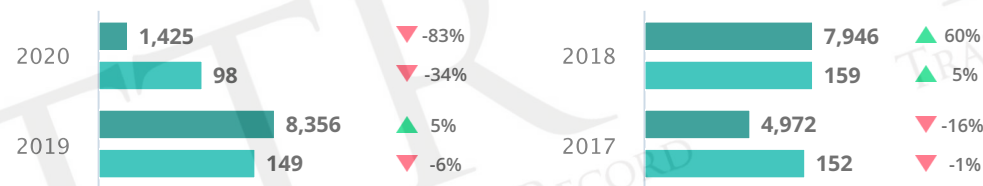
Venture Capital

- Total: 1 | 1 USDm
- Ongoing: 0 | 0 USDm
- Completed: 1 | 1 USDm

Asset Acquisition

- Total: 1 | 81 USDm
- Ongoing: 1 | 81 USDm
- Completed: 0 | 0 USDm

Last Four Years (Jan-Dec)



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm)

■ Number of transactions

OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

LEADING SUBSECTORS *

Subsectors with most deals (M&A) **

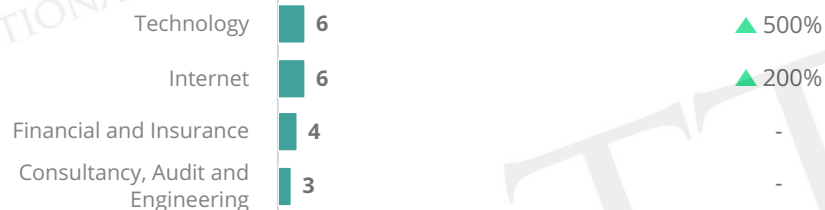
Number of transactions Year to date

Change relative to the same period in 2020

Number of transactions Year to date

Change relative to the same period in 2020

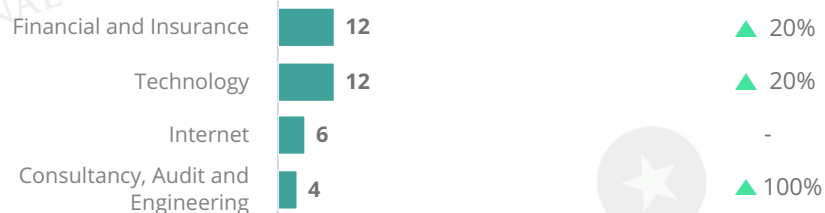
Argentina



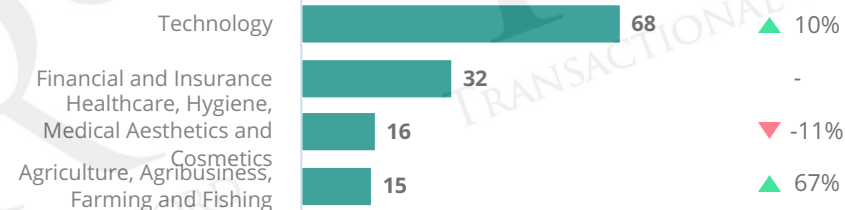
Chile



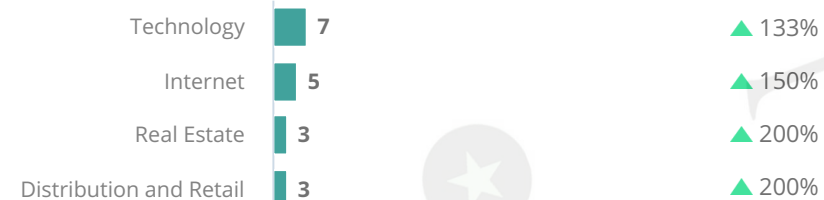
Mexico



Brazil



Colombia



Peru



* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

** The transaction may appear in more than one subsector, given that the same entity may operate in multiple subsectors.

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

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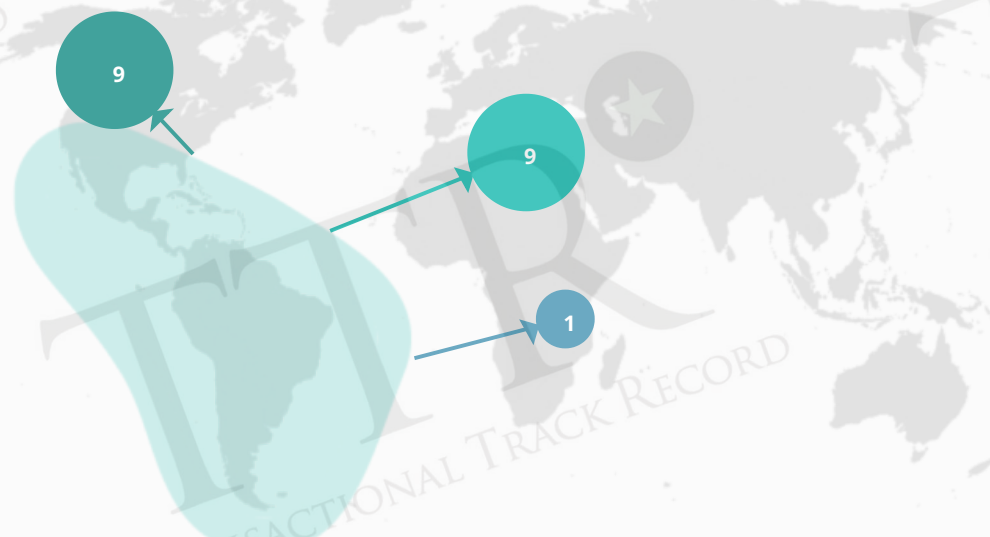
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OUTBOUND ACQUISITIONS *

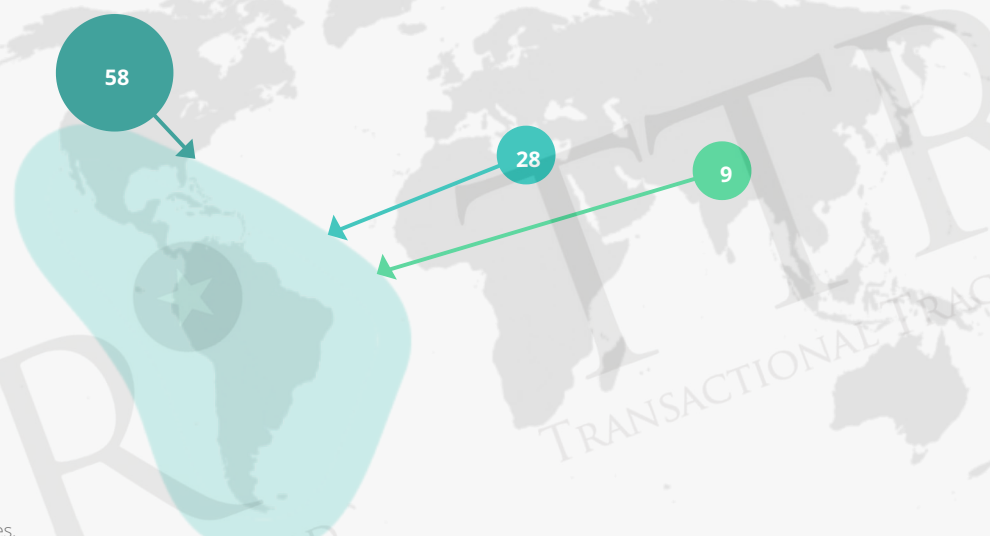
Year to date



* Latin America-based companies acquiring targets abroad.

INBOUND ACQUISITIONS **

Year to date



** Foreign companies acquiring Latin America-based companies.

OVERVIEW (M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS)

Argentina



Inbound acquisitions **

Ranking per Country ****

CROSS-BORDER DEALS *

Year to date

Outbound acquisitions ***

Ranking per Country ****

BIDDER COUNTRY	No.	Total value (USDm)
Spain	3	22.00
United States	2	0.64
Uruguay	1	2.50
Brazil	1	ND - Not-disclosed
Ireland	1	ND - Not-disclosed

TARGET COUNTRY	No.	Total value (USDm)
Brazil	5	37.03
Colombia	1	35.00
Peru	1	0.60
Uruguay	1	ND - Not-disclosed
United States	1	ND - Not-disclosed
Spain	1	ND - Not-disclosed

Brazil



Inbound acquisitions **

Ranking per Country ****

CROSS-BORDER DEALS *

Year to date

Outbound acquisitions ***

Ranking per Country ****

BIDDER COUNTRY	No.	Total value (USDm)
United States	28	6,980.04
Argentina	5	37.03
United Kingdom	3	101.58
Spain	3	19.40
China	2	400.00
Japan	2	274.00
Germany	2	6.61
Colombia	1	400.00
Singapore	1	400.00
United Arab Emirates	1	368.20

TARGET COUNTRY	No.	Total value (USDm)
United States	3	86.00
Colombia	2	ND - Not-disclosed
Chile	1	1.00
Netherlands	1	0.67
Canada	1	ND - Not-disclosed
United Kingdom	1	ND - Not-disclosed
Mozambique	1	ND - Not-disclosed
Argentina	1	ND - Not-disclosed

* Any M&A transaction that involves a buyer, seller or target based outside of Latin America.

** Foreign companies acquiring Latin America-based targets. Since December 2018 this analysis includes acquisitions made by local subsidiaries of foreign entities.

*** Latin America-based companies acquiring targets abroad. Since December 2018 this analysis includes acquisitions made by foreign subsidiaries of Latin America-based entities.

**** The same deal may appear under multiple subsectors and countries based on a companies operations and the number of parties involved in a given transaction.



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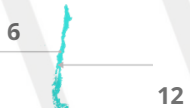


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Chile



Inbound acquisitions **

Ranking per Country ****

CROSS-BORDER DEALS *

Year to date

Outbound acquisitions ***

Ranking per Country ****

BIDDER COUNTRY	No.	Total value (USDm)
United States	5	4.20
Mexico	3	5.00
Spain	2	ND - Not-disclosed
Brazil	1	1.00
Canada	1	ND - Not-disclosed
Norway	1	ND - Not-disclosed

TARGET COUNTRY	No.	Total value (USDm)
Mexico	2	67.00
Colombia	2	0.63
United States	1	2.20
Spain	1	0.49

Colombia



Inbound acquisitions **

Ranking per Country ****

CROSS-BORDER DEALS *

Year to date

Outbound acquisitions ***

Ranking per Country ****

BIDDER COUNTRY	No.	Total value (USDm)
United States	5	46.30
Spain	3	ND - Not-disclosed
Chile	2	0.63
Brazil	2	ND - Not-disclosed
United Kingdom	1	44.17
Argentina	1	35.00
Panama	1	6.60
Switzerland	1	ND - Not-disclosed
Canada	1	ND - Not-disclosed
Mexico	1	ND - Not-disclosed

TARGET COUNTRY	No.	Total value (USDm)
Brazil	1	400.00
Mexico	1	ND - Not-disclosed

* Any M&A transaction that involves a buyer, seller or target based outside of Latin America.

** Foreign companies acquiring Latin America-based targets. Since December 2018 this analysis includes acquisitions made by local subsidiaries of foreign entities.

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Mexico



Inbound acquisitions **

Ranking per Country ****

CROSS-BORDER DEALS *

Year to date

Outbound acquisitions ***

Ranking per Country ****

BIDDER COUNTRY	No.	Total value (USDm)
United States	11	231.15
Spain	3	2.43
Chile	2	67.00
United Kingdom	2	ND - Not-disclosed
Colombia	1	ND - Not-disclosed
France	1	ND - Not-disclosed
Japan	1	ND - Not-disclosed
Hong Kong	1	ND - Not-disclosed
Switzerland	1	ND - Not-disclosed

TARGET COUNTRY	No.	Total value (USDm)
Spain	3	10.86
Chile	3	5.00
United States	3	ND - Not-disclosed
United Kingdom	1	ND - Not-disclosed
Gibraltar	1	ND - Not-disclosed
Colombia	1	ND - Not-disclosed

Peru



Inbound acquisitions **

Ranking per Country ****

CROSS-BORDER DEALS *

Year to date

Outbound acquisitions ***

Ranking per Country ****

BIDDER COUNTRY	No.	Total value (USDm)
United States	4	2.10
Hong Kong	1	568.60
Canada	1	81.00
Argentina	1	0.60
Ecuador	1	ND - Not-disclosed

TARGET COUNTRY	No.	Total value (USDm)
----------------	-----	--------------------

* Any M&A transaction that involves a buyer, seller or target based outside of Latin America.

** Foreign companies acquiring Latin America-based targets. Since December 2018 this analysis includes acquisitions made by local subsidiaries of foreign entities.

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CROSS-BORDER DEALS

























Year to date

Buyer

Seller

Targets

Targets

		AR	BR	CL	CO	MX	PE	Other *			AR	BR	CL	CO	MX	PE	Other *
								*									*
	AR		5	-	1	-	1	1		AR		-	-	-	-	-	-
	BR	1		1	2	-	-	-		BR			-	1	-	-	1
	CL	-	-		2	2	-	-		CL	1	-		2	-	1	-
	CO	-	1	-		1	-	-		CO	-	-	-		-	1	1
	MX	-	-	3	1		-	-		MX	-	-	-			-	-
	PE	-	-	-	-	-		-		PE	-	-	-	-	-		-
*	Other	7	45	9	12	20	7		* Other		2	7	3	1	6	3	

* Other - Transactions in Latin America where the parties are from other Latin American countries.

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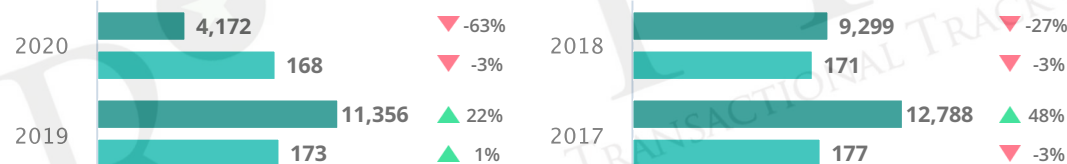
TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

YEAR TO DATE

Total aggregate value (USDm):	2,925	▲ 481.07%
Number of transactions:	13	▼ -53.57%
Completed:	11 (85%)	
Disclosed value:	6 (46%)	

LAST FOUR YEARS (JAN-DEC)

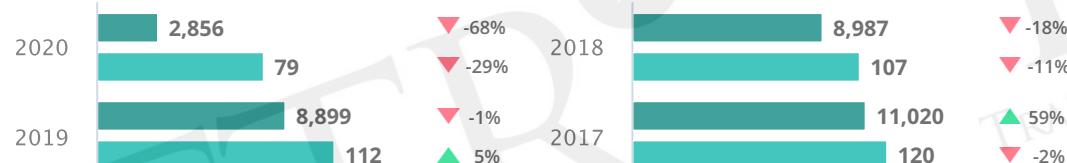
Total



Domestic



Cross-border



Scope



Domestic

- Total: 4 | 42 USDm
- Ongoing: 1 | 34 USDm
- Completed: 3 | 8 USDm

Cross-border

- Total: 9 | 2,883 USDm
- Ongoing: 1 | 0 USDm
- Completed: 8 | 2,883 USDm

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm)

■ Number of transactions



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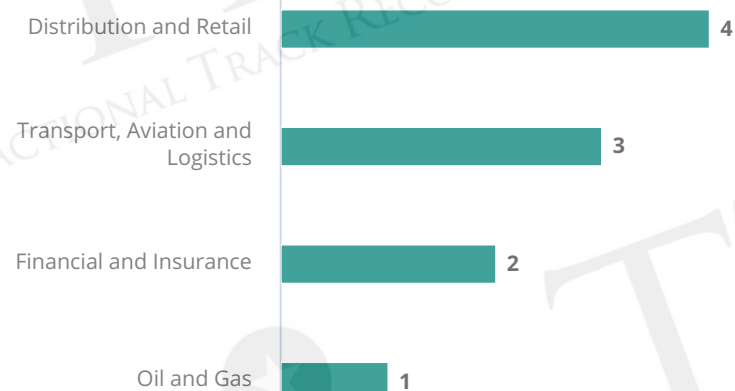


PRIVATE EQUITY - Investment

LEADING FIRMS AND SUBSECTORS *

Year to date

Change relative to the same period in 2020



▼ -20%

▲ 50%

▼ -33%

▼ -67%

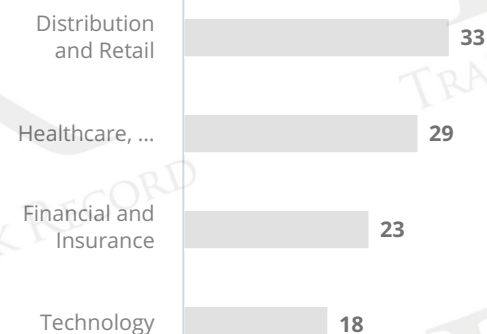
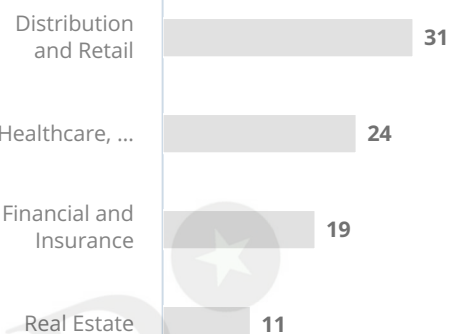
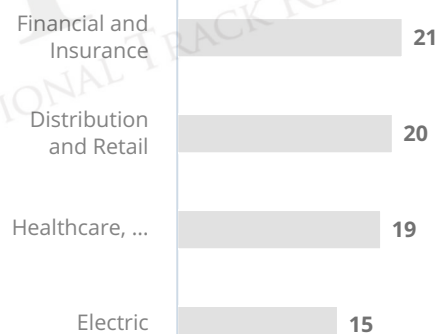
Private Equity	Country	N°	Value (USDm)
1 Australis Partners	United States	2	-
2 Mubadala	United Arab Emirates	1	368.21
3 Insight Equity	United States	1	66.35
4 Vinci Partners	Brazil	1	34.15
5 Arlon Group	United States	1	18.44
6 Fosun Group	China	1	-
6 HIG Capital	United States	1	-
6 KKR	United States	1	-
6 Rockville Capital	Chile	1	-

2017

2018

2019

2020



* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.



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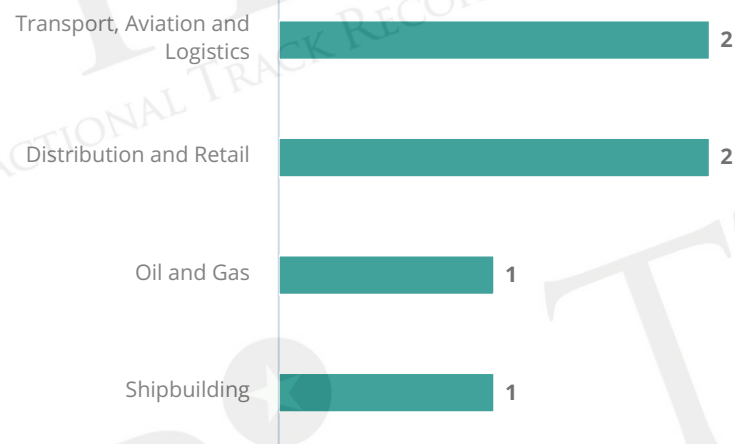


PRIVATE EQUITY - Divestment (Exits)

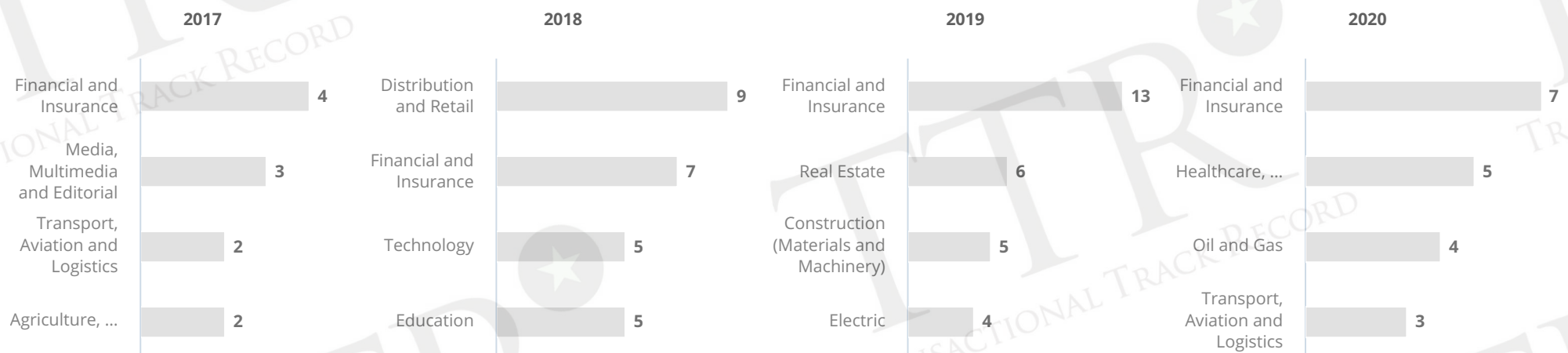
LEADING FIRMS AND SUBSECTORS *

Year to date

Change relative to the same period in 2020



	Private Equity	Country	Nº	Value (USDm)
1	Stonepeak Infrastructure Partners	United States	1	2,430.00
2	Farallon Capital Management	United States	1	368.21
3	HSI- Hemisferio Sul Investimentos	Brazil	1	7.80
4	Arpa Capital	Mexico	1	-
4	EB Capital	Brazil	1	-



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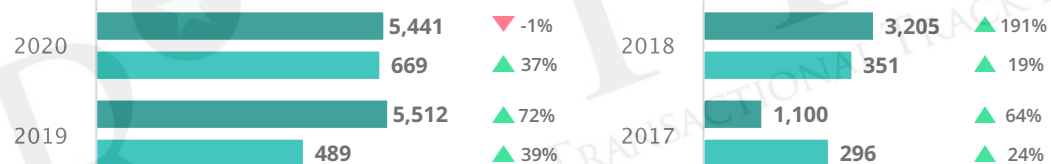
TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

YEAR TO DATE

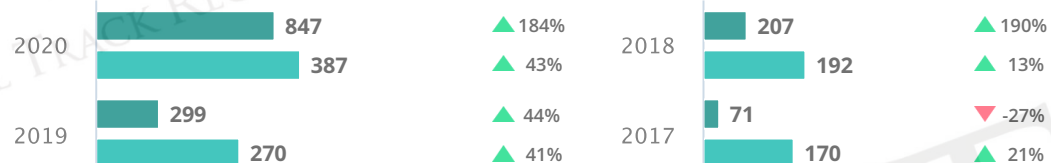
Total aggregate value (USDm):	1,294	▲ 115.46%
Number of transactions:	108	▲ 25.58%
Completed:	106 (98%)	
Disclosed value:	77 (71%)	

LAST FOUR YEARS (JAN-DEC)

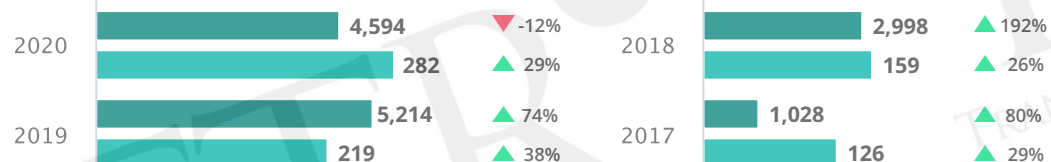
Total



Domestic



Cross-border



Scope



Domestic

- Total: 46 | 69 USDm
- Ongoing: 2 | 0 USDm
- Completed: 44 | 68 USDm

Cross-border

- Total: 62 | 1,225 USDm
- Ongoing: 0 | 0 USDm
- Completed: 62 | 1,225 USDm

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm)

■ Number of transactions

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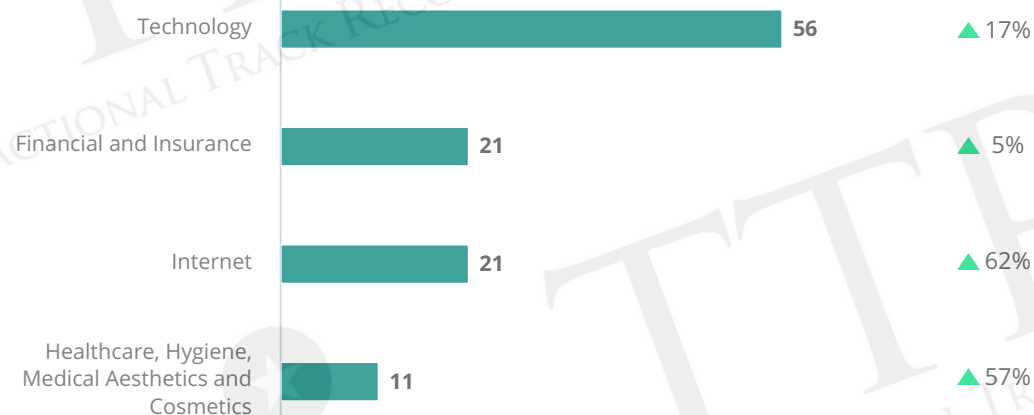


VENTURE CAPITAL - Investment

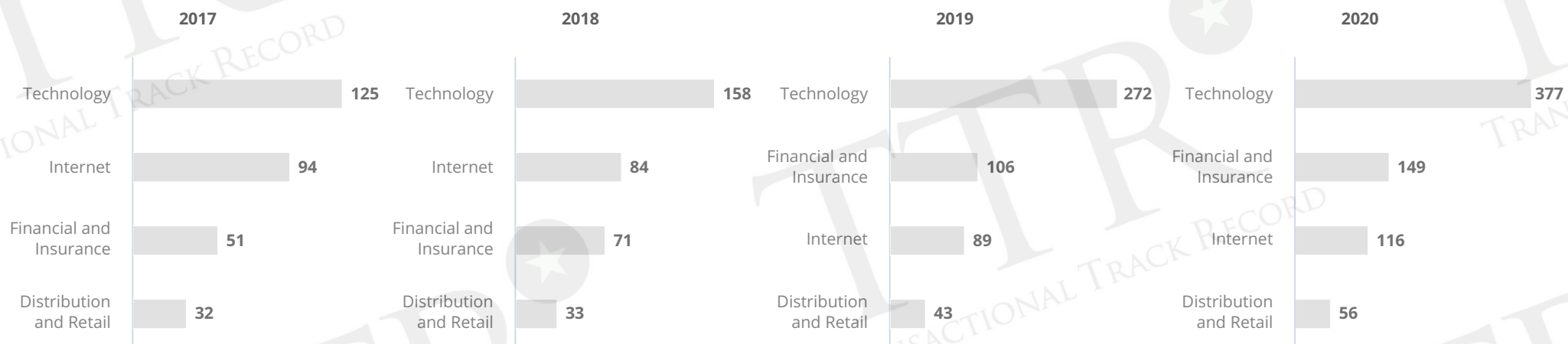
LEADING FIRMS AND SUBSECTORS *

Year to date

Change relative to the same period in 2020



Venture Capital	Country	N°	Value (USDm)
1 Wayra	Spain	6	-
2 Kaszek Ventures	Argentina	4	72.03
3 KPTL	Brazil	4	2.23
4 Mountain Nazca	Chile	3	71.20
5 Angel Ventures México	Mexico	3	54.20
6 monashees	Brazil	2	209.00
7 Indico Capital Partners	Portugal	2	88.29
8 Canary	Brazil	2	34.05



* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

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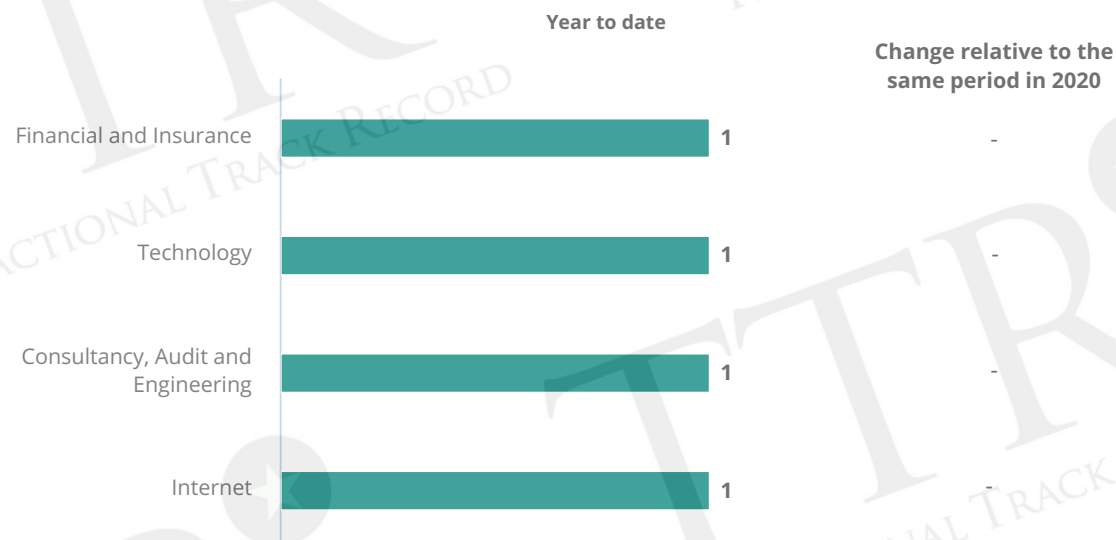


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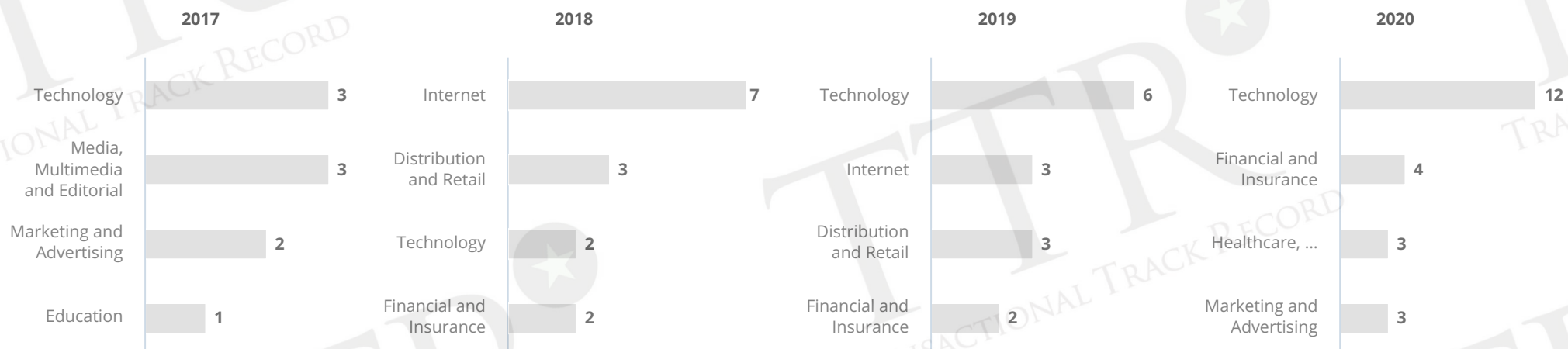


VENTURE CAPITAL - Divestment (Exits)

LEADING FIRMS AND SUBSECTORS *



Venture Capital	Country	N°	Value (USDm)
1 Capital Invent	Mexico	1	-
1 e.Bricks Ventures	Brazil	1	-
1 IGZIA Partners	Mexico	1	-



* TTR considers the most active subsectors to be those that had the highest number of registered transactions. Should there be a tie between subsectors, the subsector that registered the higher value will dominate.

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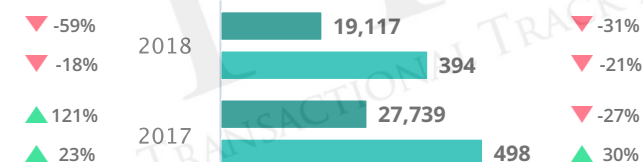
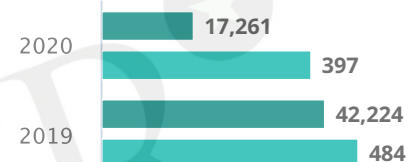
TOTAL TRANSACTION VOLUME AND AGGREGATE VALUE

YEAR TO DATE

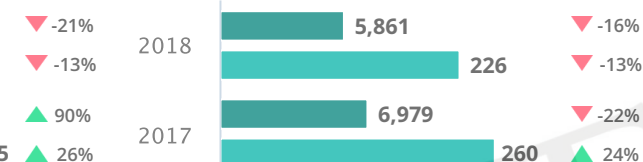
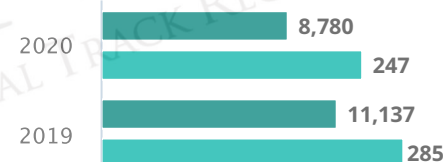
Total aggregate value (USDm):	4,500	▲ 67.33%
Number of transactions:	36	▼ -47.83%
Completed:	20 (56%)	
Disclosed value:	11 (31%)	

LAST FOUR YEARS (JAN-DEC)

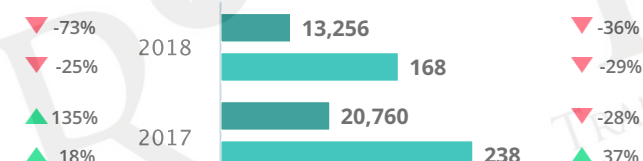
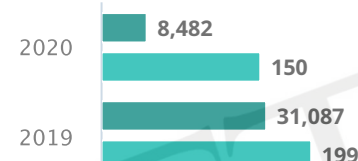
Total



Domestic



Cross-border



Scope



Domestic

- Total: 17 | 535 USDm
- Ongoing: 6 | 275 USDm
- Completed: 11 | 259 USDm

Cross-border

- Total: 19 | 3,965 USDm
- Ongoing: 10 | 3,935 USDm
- Completed: 9 | 30 USDm

▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

■ Total aggregate value (USDm)

■ Number of transactions



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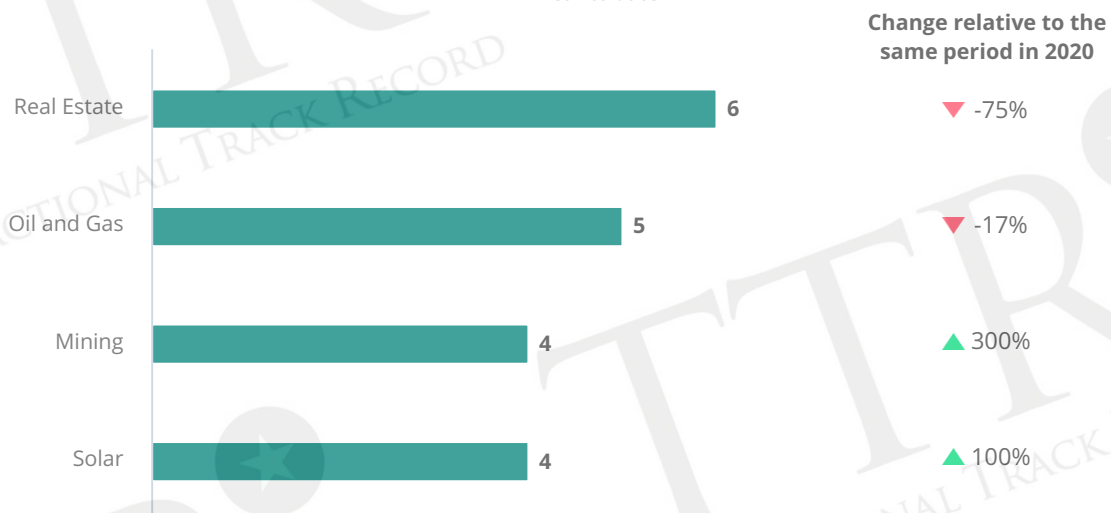




ASSET ACQUISITION

LEADING SUBSECTORS *

Year to date

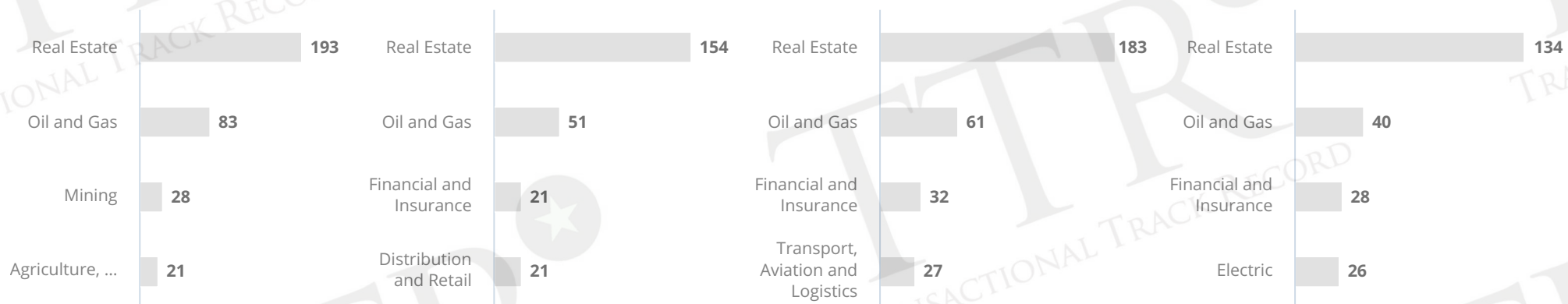


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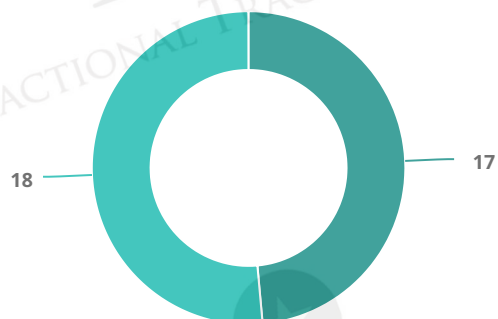


EQUITY CAPITAL MARKETS

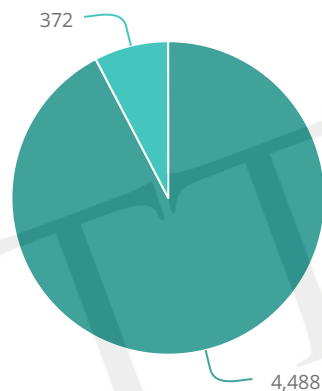
IPOs *

Year to date

Number of transactions



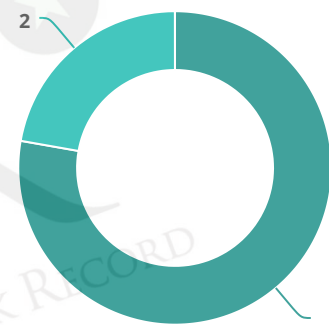
Total Value (USDm)



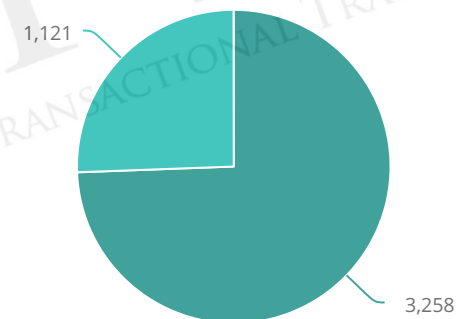
FOLLOW-ON *

Year to date

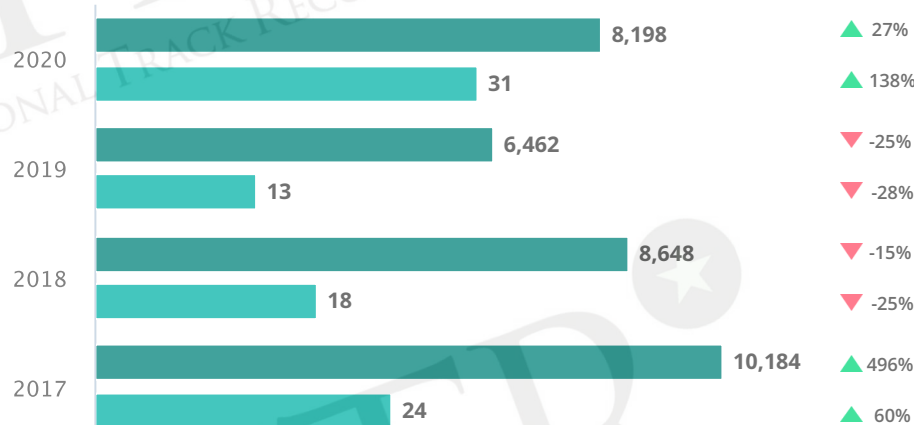
Number of transactions



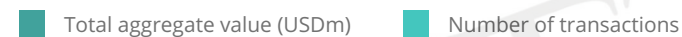
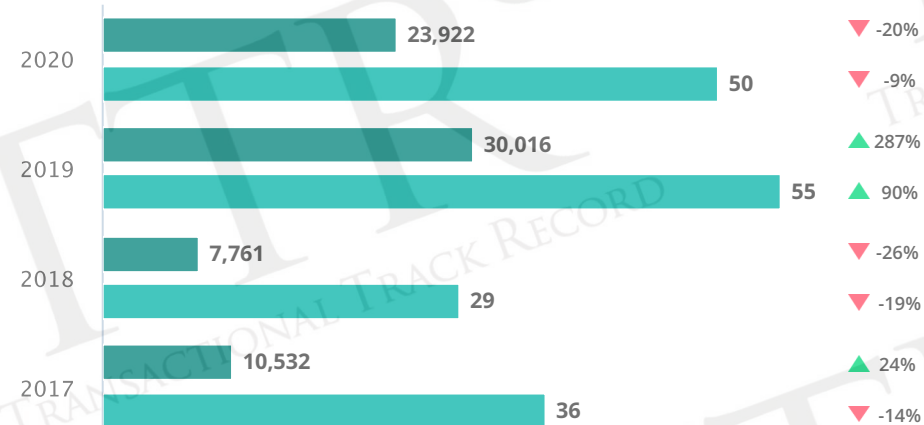
Total Value (USDm)



Last Four Years (Jan-Dec)



Last Four Years (Jan-Dec)



▲ ▼ % All the percentages represent a variation relative to the same period the previous year.

* Includes transactions acted by Latin American companies in Latin America or abroad.

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LARGEST TRANSACTIONS OF THE MONTH



MERGERS & ACQUISITIONS

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Carnes Pampeanas	Argentina	Food	Private Shareholders I	Cresud	10.00 ➤

VENTURE CAPITAL

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Alice	Brazil	Financial and Insurance	Kaszek Ventures, Endeavor Catalyst, Canary, Maya Capital, ThornTree Capital Partners		33.30 ➤
Panarum	Argentina	Internet	Draper Cygnus (Cygnus Capital)		0.64 ➤
Talently	Peru	Internet	Private Shareholders Peru I, Alaya Capital Partners, Potencia Ventures		0.60 ➤



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MERGERS & ACQUISITIONS

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Vale - Companhia Vale do Rio Doce	Brazil	Mining	Private Shareholders Brazil I	BNDES	2,042.75
Biosev	Brazil	Agriculture, Agribusiness, Farming and Fishing	Raízen Energia	Hédera Investimentos	675.57
Torre Corporativa Ebony, Torre Corporativa Marble	Brazil	Real Estate	Banco BTG Pactual, Banco Safra, Kinea Investimentos	Rochavera Desenvolvimento Imobiliario	230.31
Polo Miranga	Brazil	Oil and Gas	SPE Miranga	Petrobras	220.10
PicPay	Brazil	Financial and Insurance	J&F Investimentos	-	48.60

PRIVATE EQUITY

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Sotran	Brazil	Transport, Aviation and Logistics	Arlon Group, Fit Participações		18.44

VENTURE CAPITAL

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Claranet Brasil	Brazil	Technology	Claranet		100.00
Descomplica	Brazil	Education	Private Shareholders I, SoftBank, Península FIP (Península Participações), Invus Opportunities, Chan Zuckerberg Initiative		84.00
Anchorage	United States	Financial and Insurance	Lux Capital, Private Shareholders Brazil I, GIC, Indico Capital Partners, Blockchain Capital		80.00
RecargaPay	Brazil	Financial and Insurance	Experian Ventures, IDC Ventures, Fuel, Lun Partners, ATW Capital		70.00
Alice	Brazil	Financial and Insurance	Kaszek Ventures, Endeavor Catalyst, Canary, Maya Capital, ThornTree Capital Partners		33.30



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MERGERS & ACQUISITIONS

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Parque Caracolí Centro Comercial, Parque La Colina Centro Comercial	Colombia	Distribution and Retail	Inmoval	Parque Arauco	167.50 ➤
Mitocondria	Chile	Technology	CoreBiz	Private Shareholders Chile I	1.00 ➤

VENTURE CAPITAL

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Poder Justo	Mexico	Food and Beverage	General Atlantic, Mountain Nazca, Foundation Capital		65.00 ➤
Colektia	Chile	Technology	Angel Ventures México, Mountain Nazca, Fen Ventures, Devlabs, Kaya Ventures		4.20 ➤
Base Operations	United States	Technology	Magma Partners, Good Growth Capital, Gaingels, First In Capital		2.20 ➤
Finvox	Chile	Financial and Insurance	Private Shareholders Chile I, Private Shareholders Mexico I		0.80 ➤
Neivor	Colombia	Technology	Magma Partners, Private Shareholders United States I, Private Shareholders Colombia I		0.60 ➤

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MERGERS & ACQUISITIONS

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Parque Caracolí Centro Comercial, Parque La Colina Centro Comercial	Colombia	Distribution and Retail	Inmoval	Parque Arauco	167.50 ➤

VENTURE CAPITAL

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Aflore	Colombia	Financial and Insurance	Polymath Ventures, Women's World Banking Capital Partners, Unreasonable Capital, Amador Holdings		6.60 ➤
Neivor	Colombia	Technology	Magma Partners, Private Shareholders United States I, Private Shareholders Colombia I		0.60 ➤



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MERGERS & ACQUISITIONS

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Parque Industrial El Salto	Mexico	Steel, Metallurgy and Industrial Production	Fondo Finsa III	Private Shareholders Mexico I	25.50 

VENTURE CAPITAL

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Poder Justo	Mexico	Food and Beverage	General Atlantic, Mountain Nazca, Foundation Capital		65.00 
Valoreo	Mexico	Consultancy, Audit and Engineering	Private Shareholders I, Angel Ventures México, Presight Capital		50.00 
Flink	Mexico	Financial and Insurance	ALLVP, Grupo Accel, Clocktower Technology Ventures, Raptor Group		12.00 
Mundi	Mexico	Financial and Insurance	FJ Labs, Base10		7.80 
BusUp Technologies	Spain	Technology	Private Shareholders I, Finaves V (Finaves), Proeza Ventures, Autotech Ventures		6.00 



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MERGERS & ACQUISITIONS

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Mina Lagunas Norte	Peru	Mining	Barrick Gold	Boroo Mining Corp	81.00 
COMFER	Peru	Steel, Metallurgy and Industrial Production	Aceros Arequipa	Private Shareholders Peru I	16.80 (Approx.) 

VENTURE CAPITAL

Target	Country	Subsector	Buyer	Seller	Value (USDm)
Talently	Peru	Internet	Private Shareholders Peru I, Alaya Capital Partners, Potencia Ventures		0.60 

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January

Target: BBVA Paraguay
Buyer: Banco GNB Paraguay
Value: USD 250.00m
(Approx.)

February

Target: Petrobras Uruguay
Distribución (PUDSA)
Buyer: Mauruguay
Value: USD 68.17m

March

Target:
Buyer:
Value:

April

Target:
Buyer:
Value:

May

Target:
Buyer:
Value:

June

Target:
Buyer:
Value:

July

Target:
Buyer:
Value:

August

Target:
Buyer:
Value:

September

Target:
Buyer:
Value:

October

Target:
Buyer:
Value:

November

Target:
Buyer:
Value:

December

Target:
Buyer:
Value:

Petrobras Uruguay Distribución (PUDSA)

Disa acquires PUDSA

Parties

Target: Petrobras Uruguay Distribución (PUDSA)
Description: Fuel distribution company.

FINANCIAL DATA

Total Value	Payment
USD 68.17m	(Cash) USD 68.17m

Buyer	%	Seller	%
Mauruguay	-	PUSAI - Petrobras Uruguay Sociedad Anónima de Inversiones	-

Ultimate Owner (Buyer)	Ultimate Owner (Seller)
Disa	Petrobras

Advisors / Due Diligence

Parties	Financial Advisory	People
Disa	Santander Corporate & Investment Banking Brasil	
Petrobras	Banco Itaú BBA	

Parties	Legal Advisory	People
Petrobras	Guyot & Regules	
Petrobras	Linklaters USA	
Disa	Bragard	Jean Jacques Bragard (Managing Partner), Agustina Bomio (Partner), Alfredo Delgado (Partner), Jorge Baglivo (Partner), María Laura Capalbo (Partner), Valentina Olazabal (Counsel), Daniela Sztryk (Lawyer), Francisco Rodríguez (Associate), María Florencia Otero Hammer (Associate), Mercedes Nin (Associate)
Disa	Disa	Gabriel Pretus Labayen (Counsel)
Disa	Blank Rome	Linsey B. Bozzelli (Partner)



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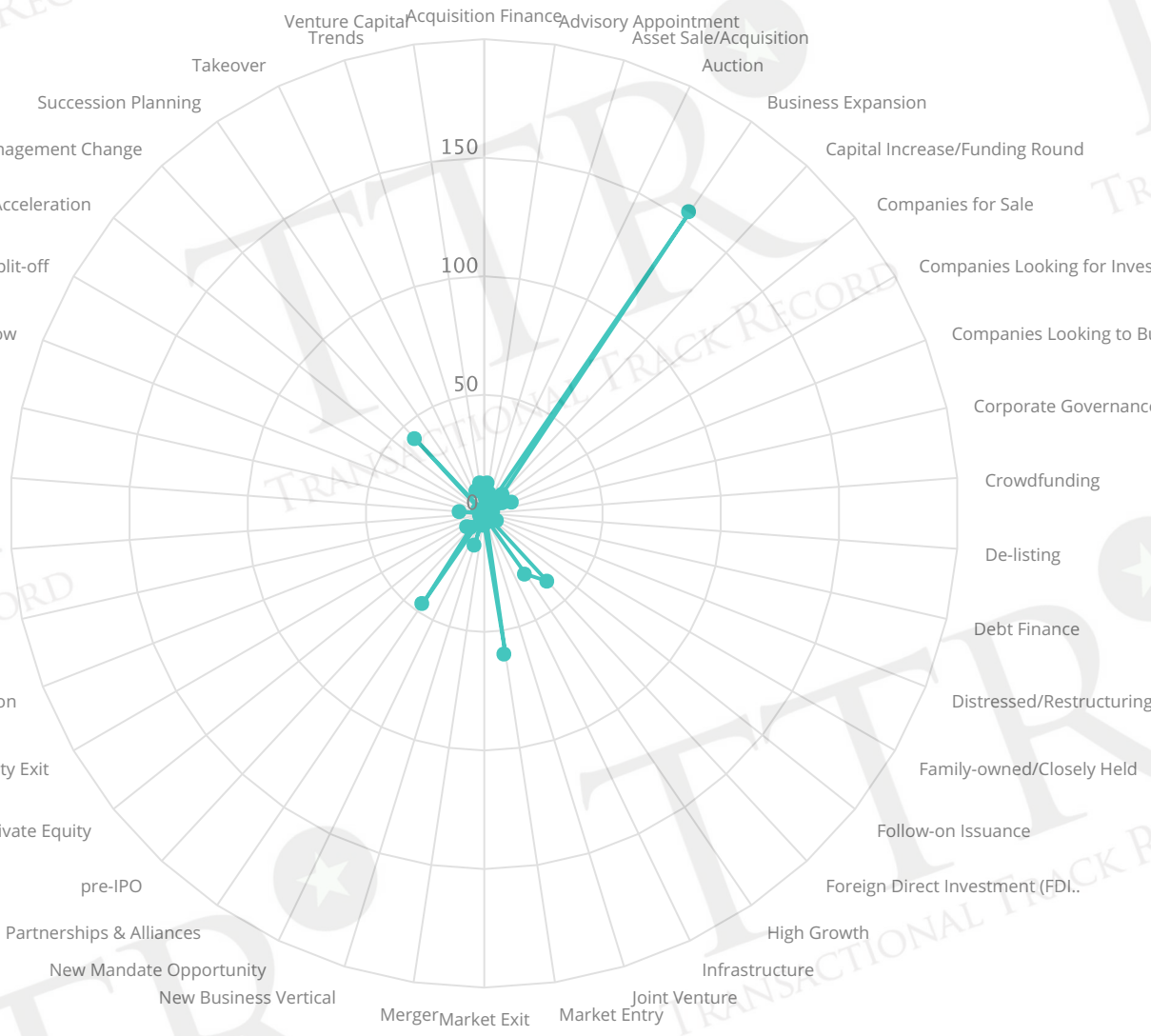
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Identify early stage M&A opportunities with TTR Radar, delivering actionable proprietary and aggregated intelligence.

TTR RADAR

Aggregated Intelligence

NXP Semiconductors

exits Brazil [➔](#)

TTR RADAR

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Sky.One resumes Series B round as it eyes potential acquisition [➔](#)

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M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

Financial Advisors

By total value of transactions

Ranking 2021	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Rothschild	456.69	1	*	*	-	456.69
2	BR Partners	53.59	1	8	126.32	-	53.59
3	Banco BTG Pactual	40.80	2	5	-69.25	40.80	-
4	IGC Partners	18.43	1	13	*	-	18.43
5	Banco Itaú BBA	15.88	2	1	-96.84	15.88	-
6	Ártica Investimentos	13.09	4	*	*	13.09	-
7	Olimpia Partners	12.14	1	*	*	-	12.14
8	Pulsar Invest	7.55	1	*	*	7.55	-
9	Moore Stephens Auditores e Consultores	2.40	1	*	*	2.40	-

By nº of transactions

Ranking 2021	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation nº Of transactions	Buy-Side	Sell-Side
1	Ártica Investimentos	4	13.09	*	*	3	1
2	Banco BTG Pactual	2	40.80	3	-2	2	-
3	Banco Itaú BBA	2	15.88	1	-7	2	-
4	Rothschild	1	456.69	*	*	-	1
5	BR Partners	1	53.59	5	-2	-	1
6	IGC Partners	1	18.43	8	-1	-	1
7	Olimpia Partners	1	12.14	*	*	-	1
8	Pulsar Invest	1	7.55	*	*	1	-
9	Moore Stephens Auditores e Consultores	1	2.40	*	*	1	-
10	7 Mile Advisors	1	-	*	*	-	1
10	EY United Kingdom (Ernst & Young)	1	-	*	*	-	1
10	Lince Partners	1	-	*	*	-	1

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Legal Advisors

By total value of transactions

Ranking 2021	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Lefosse Advogados	2,430.00	4	13	5,178.75	2,430.00	-
2	Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	695.15	2	1	4.87	19.57	675.57
3	Cescon, Barrieu Flesch & Barreto Advogados	456.69	1	9	162.06	-	456.69
4	Dias Carneiro Advogados	284.75	4	25	6,151.43	94.75	190.00
5	Derraik & Menezes Advogados	209.00	5	24	3,453.66	209.00	-
6	FreitasLeite Advogados	190.00	1	16	872.20	190.00	-
7	Veirano Advogados	90.00	3	18	497.19	90.00	-
8	Tauil & Chequer Advogados Associado a Mayer Brown	47.23	4	4	-89.18	47.23	-
9	Ulhôa Canto, Rezende e Guerra - Advogados	33.30	1	14	19.40	-	33.30
10	Trench, Rossi e Watanabe Advogados	19.57	1	7	-91.53	-	19.57

By nº of transactions

Ranking 2021	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation nº Of transactions	Buy-Side	Sell-Side
1	Derraik & Menezes Advogados	5	209.00	8	1	4	1
2	Lefosse Advogados	4	2,430.00	13	1	4	-
3	Dias Carneiro Advogados	4	284.75	3	-4	3	1
4	Tauil & Chequer Advogados Associado a Mayer Brown	4	47.23	5	-1	4	-
5	Veirano Advogados	3	90.00	1	-11	3	-
6	Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	2	695.15	2	-9	1	1
7	Melcheds Mello e Rached Sociedade de Advogados	2	16.90	32	1	1	1
8	Baptista Luz Advogados	2	13.63	31	1	-	2
9	Lobo de Rizzo Advogados	2	9.88	11	-1	1	1
10	Demarest Advogados	2	-	9	-1	1	1
10	Pinheiro Neto Advogados	2	-	22	1	-	2

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Dealmakers - Financial Advisor

By total value of transactions

Ranking 2021	Dealmakers - Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Ivan Barboza (<i>Ártica Investimentos</i>)	13.09	4	*	*	13.09	-
2	André Dabus Salomão (<i>Pulsar Invest</i>)	7.55	1	*	*	7.55	-
2	Yuri Keiserman (<i>Pulsar Invest</i>)	7.55	1	*	*	7.55	-

By nº of transactions

Ranking 2021	Dealmakers - Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation nº Of transactions	Buy-Side	Sell-Side
1	Ivan Barboza (<i>Ártica Investimentos</i>)	4	13.09	*	*	3	1
2	André Dabus Salomão (<i>Pulsar Invest</i>)	1	7.55	*	*	1	-
2	Yuri Keiserman (<i>Pulsar Invest</i>)	1	7.55	*	*	1	-
3	Luiz Guilherme Carvalho Paiva (<i>Ártica Investimentos</i>)	1	-	*	*	-	1
3	Luiz Penno (<i>Ártica Investimentos</i>)	1	-	*	*	-	1

This ranking was generated with transactions announced in 2021 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed. M&A Rankings include transactions of any stake and with a deal value of at least EUR 1 million (for transactions reported in EUR), USD 1 million (for transactions reported in USD), GBP 1 million (for transaction reported in GBP), BRL 5 million (for transactions reported in BRL). League tables exclusively for Private Equity and/or Venture Capital transactions have no restrictions on transaction value or stake acquired/sold. In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically. In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers. For more information [click here](#)

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Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

By total value of transactions

Ranking 2021	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Mauricio Negri Machado Paschoal (<i>Lefosse Advogados</i>)	2,430.00	3	15	8,395.72	2,430.00	-
1	Paloma Valéria Martins Lima (<i>Lefosse Advogados</i>)	2,430.00	3	15	8,395.72	2,430.00	-
2	Felipe Gibson (<i>Lefosse Advogados</i>)	2,430.00	2	15	8,395.72	2,430.00	-
2	Felipe Tavares Boechem (<i>Lefosse Advogados</i>)	2,430.00	2	15	8,395.72	2,430.00	-
3	Bruno Crispim (<i>Lefosse Advogados</i>)	2,430.00	1	15	8,395.72	2,430.00	-
3	Jayme Freitas (<i>Lefosse Advogados</i>)	2,430.00	1	15	8,395.72	2,430.00	-
4	Gil F. Mendes (<i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i>)	675.57	1	2	59.00	-	675.57
4	Luciana Pietro Lorenzo (<i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i>)	675.57	1	2	59.00	-	675.57
4	Marcio Dias Soares (<i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i>)	675.57	1	2	59.00	-	675.57
4	Maria Fernanda Almeida Prado e Silva (<i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i>)	675.57	1	2	59.00	-	675.57
4	Moacir Zilbovicius (<i>Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados</i>)	675.57	1	2	59.00	-	675.57
5	Cristina de Freitas Bueno (<i>Cescon, Barriue Flesch & Barreto Advogados</i>)	456.69	1	5	177.28	-	456.69
5	Roberto Mario Amaral Lima Neto (<i>Cescon, Barriue Flesch & Barreto Advogados</i>)	456.69	1	5	177.28	-	456.69
6	Eduardo Zilberberg (<i>Dias Carneiro Advogados</i>)	284.75	4	32	6,151.43	94.75	190.00
7	Julienne Piniano (<i>Derraik & Menezes Advogados</i>)	209.00	2	30	3,453.66	209.00	-
8	Pedro Ferreira (<i>Derraik & Menezes Advogados</i>)	190.00	4	30	3,130.60	190.00	-
9	Rodrigo Menezes (<i>Derraik & Menezes Advogados</i>)	190.00	3	30	3,130.60	190.00	-
10	Cláudio Fabricio Lima (<i>FreitasLeite Advogados</i>)	190.00	1	18	872.20	190.00	-

This ranking was generated with transactions announced in 2021 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed. M&A Rankings include transactions of any stake and with a deal value of at least EUR 1 million (for transactions reported in EUR), USD 1 million (for transactions reported in USD), GBP 1 million (for transaction reported in GBP), BRL 5 million (for transactions reported in BRL). League tables exclusively for Private Equity and/or Venture Capital transactions have no restrictions on transaction value or stake acquired/sold. In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically. In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers. For more information [click here](#)



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Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

By nº of transactions

Ranking 2021	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation nº Of transactions	Buy-Side	Sell-Side
1	Eduardo Zilberberg (<i>Dias Carneiro Advogados</i>)	4	284.75	2	-3	3	1
2	Pedro Ferreira (<i>Derraik & Menezes Advogados</i>)	4	190.00	6	0	3	1
3	Mauricio Negri Machado Paschoal (<i>Lefosse Advogados</i>)	3	2,430.00	14	1	3	-
3	Paloma Valéria Martins Lima (<i>Lefosse Advogados</i>)	3	2,430.00	14	1	3	-
4	Rodrigo Menezes (<i>Derraik & Menezes Advogados</i>)	3	190.00	6	-1	3	-
5	Carlos Motta (<i>Tauil & Chequer Advogados Associado a Mayer Brown</i>)	3	13.09	5	-1	3	-
5	Guilherme Tranquillini (<i>Tauil & Chequer Advogados Associado a Mayer Brown</i>)	3	13.09	5	-1	3	-
6	Felipe Gibson (<i>Lefosse Advogados</i>)	2	2,430.00	14	0	2	-
6	Felipe Tavares Boechem (<i>Lefosse Advogados</i>)	2	2,430.00	14	0	2	-
7	Juliane Piniano (<i>Derraik & Menezes Advogados</i>)	2	209.00	6	-2	2	-
8	Guilherme Peres Potenza (<i>Veirano Advogados</i>)	2	90.00	1	-5	2	-
9	Rodrigo M. N. Mello (<i>Melcheds Mello e Rached Sociedade de Advogados</i>)	2	16.90	42	1	1	1
10	Sergio Cury Meirelles (<i>Baptista Luz Advogados</i>)	2	13.63	41	1	-	2

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Financial Advisors

By total value of transactions

By n° of transactions

Ranking 2021	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation n° Of transactions	Buy-Side	Sell-Side
1	Hudson Bankers	2	-	*	*	1	1
2	Banco Itaú BBA	1	-	3	0	1	-

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Legal Advisors

By total value of transactions

Ranking 2021	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Barros & Errázuriz Abogados	102.60	1	10	*	-	102.60
1	Morales & Besa Abogados	102.60	1	1	-63.75	-	102.60
2	Prieto y Cía Abogados	100.00	1	*	*	100.00	-
3	Cuatrecasas Chile	43.00	2	*	*	21.00	22.00
4	DLA Piper Chile	4.20	2	10	*	-	4.20

By nº of transactions

Ranking 2021	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation nº Of transactions	Buy-Side	Sell-Side
1	Claro y Cía. Abogados	3	-	8	2	2	1
2	Cuatrecasas Chile	2	43.00	*	*	1	1
3	DLA Piper Chile	2	4.20	4	0	1	1
4	CMS Carey & Allende	2	-	*	*	-	2
5	Barros & Errázuriz Abogados	1	102.60	4	-1	-	1
5	Morales & Besa Abogados	1	102.60	2	-1	-	1
6	Prieto y Cía Abogados	1	100.00	*	*	1	-
7	Guerrero Olivos	1	-	10	0	1	-
7	Honorato, Delaveau & Cía.	1	-	*	*	1	-

This ranking was generated with transactions announced in 2021 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed. M&A Rankings include transactions of any stake and with a deal value of at least EUR 1 million (for transactions reported in EUR), USD 1 million (for transactions reported in USD), GBP 1 million (for transaction reported in GBP), BRL 5 million (for transactions reported in BRL). League tables exclusively for Private Equity and/or Venture Capital transactions have no restrictions on transaction value or stake acquired/sold. In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically. In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers. For more information [click here](#)

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Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

By total value of transactions

Ranking 2021	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Carola Trucco (<i>Barros & Errázuriz Abogados</i>)	102.60	1	10	*	-	102.60
1	Luis Alberto Letelier (<i>Barros & Errázuriz Abogados</i>)	102.60	1	10	*	-	102.60
1	Patricio Solórzano (<i>Barros & Errázuriz Abogados</i>)	102.60	1	10	*	-	102.60
1	Álvaro Barriga Oliva (<i>Morales & Besa Abogados</i>)	102.60	1	1	-63.75	-	102.60
2	Fernando Bravo (<i>Prieto y Cía Abogados</i>)	100.00	1	*	*	100.00	-
3	Roberto Guerrero (<i>Cuatrecasas Chile</i>)	22.00	1	*	*	-	22.00
3	Tomás Kubick (<i>Cuatrecasas Chile</i>)	22.00	1	*	*	-	22.00
4	Alfonso Ugarte (<i>Cuatrecasas Chile</i>)	21.00	1	*	*	21.00	-
5	Matías Zegers (<i>DLA Piper Chile</i>)	4.20	1	9	*	-	4.20

This ranking was generated with transactions announced in 2021 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed. M&A Rankings include transactions of any stake and with a deal value of at least EUR 1 million (for transactions reported in EUR), USD 1 million (for transactions reported in USD), GBP 1 million (for transaction reported in GBP), BRL 5 million (for transactions reported in BRL). League tables exclusively for Private Equity and/or Venture Capital transactions have no restrictions on transaction value or stake acquired/sold. In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically. In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers. For more information [click here](#)

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Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

By nº of transactions

Ranking 2021	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation nº Of transactions	Buy-Side	Sell-Side
1	Rodrigo Ochagavía (<i>Claro y Cía. Abogados</i>)	2	-	7	1	1	1
1	Fernando de Carcer (<i>CMS Carey & Allende</i>)	2	-	*	*	-	2
2	Carola Trucco (<i>Barros & Errázuriz Abogados</i>)	1	102.60	10	0	-	1
2	Luis Alberto Letelier (<i>Barros & Errázuriz Abogados</i>)	1	102.60	10	0	-	1
2	Patricio Solórzano (<i>Barros & Errázuriz Abogados</i>)	1	102.60	10	0	-	1
2	Álvaro Barriga Oliva (<i>Morales & Besa Abogados</i>)	1	102.60	2	-1	-	1
3	Fernando Bravo (<i>Prieto y Cía Abogados</i>)	1	100.00	*	*	1	-
4	Roberto Guerrero (<i>Cuatrecasas Chile</i>)	1	22.00	*	*	-	1
4	Tomás Kubick (<i>Cuatrecasas Chile</i>)	1	22.00	*	*	-	1
5	Alfonso Ugarte (<i>Cuatrecasas Chile</i>)	1	21.00	*	*	1	-
6	Matías Zegers (<i>DLA Piper Chile</i>)	1	4.20	3	-1	-	1
7	Marco Salgado (<i>DLA Piper Chile</i>)	1	-	3	-1	1	-
7	Sofía O'Ryan (<i>DLA Piper Chile</i>)	1	-	3	-1	1	-
7	Clemente Pérez (<i>Guerrero Olivos</i>)	1	-	9	0	1	-
7	Juan Enrique Allard (<i>Guerrero Olivos</i>)	1	-	9	0	1	-

This ranking was generated with transactions announced in 2021 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed. M&A Rankings include transactions of any stake and with a deal value of at least EUR 1 million (for transactions reported in EUR), USD 1 million (for transactions reported in USD), GBP 1 million (for transaction reported in GBP), BRL 5 million (for transactions reported in BRL). League tables exclusively for Private Equity and/or Venture Capital transactions have no restrictions on transaction value or stake acquired/sold. In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically. In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers. For more information [click here](#)



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Financial Advisors

By total value of transactions

Ranking 2021	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Grupo Bancolombia	44.17	1	3	16.69	-	44.17

By n° of transactions

Ranking 2021	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation n° Of transactions	Buy-Side	Sell-Side
1	Grupo Bancolombia	1	44.17	3	0	-	1
2	Bank of America	1	-	*	*	-	1
2	Inverlink	1	-	*	*	-	1

This ranking was generated with transactions announced in 2021 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed. M&A Rankings include transactions of any stake and with a deal value of at least EUR 1 million (for transactions reported in EUR), USD 1 million (for transactions reported in USD), GBP 1 million (for transaction reported in GBP), BRL 5 million (for transactions reported in BRL). League tables exclusively for Private Equity and/or Venture Capital transactions have no restrictions on transaction value or stake acquired/sold. In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically. In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers. For more information [click here](#)



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Legal Advisors

By total value of transactions

Ranking 2021	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Posse Herrera Ruiz	167.50	4	*	*	-	167.50

By n° of transactions

Ranking 2021	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation n° Of transactions	Buy-Side	Sell-Side
1	Posse Herrera Ruiz	4	167.50	*	*	2	2
2	Brigard Urrutia	1	-	2	-3	1	-
2	Cuatrecasas Colombia	1	-	*	*	1	-
2	DLA Piper Martinez Beltrán	1	-	1	-5	-	1
2	Philippi, Prietocarrizosa Ferrero DU & Uría	1	-	*	*	-	1

This ranking was generated with transactions announced in 2021 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed. M&A Rankings include transactions of any stake and with a deal value of at least EUR 1 million (for transactions reported in EUR), USD 1 million (for transactions reported in USD), GBP 1 million (for transaction reported in GBP), BRL 5 million (for transactions reported in BRL). League tables exclusively for Private Equity and/or Venture Capital transactions have no restrictions on transaction value or stake acquired/sold. In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically. In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers. For more information [click here](#)



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By total value of transactions

Ranking 2021	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Juan Guillermo Ruiz (<i>Posse Herrera Ruiz</i>)	167.50	2	*	*	-	167.50
2	José Alejandro Torres (<i>Posse Herrera Ruiz</i>)	167.50	1	*	*	-	167.50

By nº of transactions

Ranking 2021	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation nº Of transactions	Buy-Side	Sell-Side
1	Juan Guillermo Ruiz (<i>Posse Herrera Ruiz</i>)	2	167.50	*	*	1	1
2	Jaime Cubillos (<i>Posse Herrera Ruiz</i>)	2	-	*	*	1	1
3	José Alejandro Torres (<i>Posse Herrera Ruiz</i>)	1	167.50	*	*	-	1
4	Darío Laguado Giraldo (<i>Brigard Urrutia</i>)	1	-	2	-2	1	-
4	Alfonso Reina Pardo (<i>Cuatrecasas Colombia</i>)	1	-	*	*	1	-
4	Andrés González (<i>DLA Piper Martinez Beltrán</i>)	1	-	1	-4	-	1
4	Felipe Quintero (<i>DLA Piper Martinez Beltrán</i>)	1	-	1	-4	-	1
4	Martín Acero (<i>Philippi, Prietocarrizosa Ferrero DU & Uría</i>)	1	-	*	*	-	1
4	Jaime Herrera (<i>Posse Herrera Ruiz</i>)	1	-	*	*	1	-

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Legal Advisors

By total value of transactions

Ranking 2021	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Basham Ringe y Correa	66.35	1	5	-19.77	66.35	-
2	Garrigues México	24.00	1	*	*	24.00	-
3	Greenberg Traurig México	6.00	1	*	*	6.00	-

By nº of transactions

Ranking 2021	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation nº Of transactions	Buy-Side	Sell-Side
1	Basham Ringe y Correa	1	66.35	2	-2	1	-
2	Garrigues México	1	24.00	*	*	1	-
3	Greenberg Traurig México	1	6.00	*	*	1	-

This ranking was generated with transactions announced in 2021 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed. M&A Rankings include transactions of any stake and with a deal value of at least EUR 1 million (for transactions reported in EUR), USD 1 million (for transactions reported in USD), GBP 1 million (for transaction reported in GBP), BRL 5 million (for transactions reported in BRL). League tables exclusively for Private Equity and/or Venture Capital transactions have no restrictions on transaction value or stake acquired/sold. In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically. In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers. For more information [click here](#)



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Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

By total value of transactions

Ranking 2021	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Amílcar García Cortés (<i>Basham Ringe y Correa</i>)	66.35	1	6	33.50	66,35	-
1	Daniel del Río (<i>Basham Ringe y Correa</i>)	66.35	1	6	33.50	66.35	-
2	Gabriela Pérez Sierra (<i>Garrigues México</i>)	24.00	1	*	*	24.00	-

By nº of transactions

Ranking 2021	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation nº Of transactions	Buy-Side	Sell-Side
1	Amílcar García Cortés (<i>Basham Ringe y Correa</i>)	1	66.35	3	-1	1	-
1	Daniel del Río (<i>Basham Ringe y Correa</i>)	1	66.35	3	-1	1	-
2	Gabriela Pérez Sierra (<i>Garrigues México</i>)	1	24.00	*	*	1	-

This ranking was generated with transactions announced in 2021 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed. M&A Rankings include transactions of any stake and with a deal value of at least EUR 1 million (for transactions reported in EUR), USD 1 million (for transactions reported in USD), GBP 1 million (for transaction reported in GBP), BRL 5 million (for transactions reported in BRL). League tables exclusively for Private Equity and/or Venture Capital transactions have no restrictions on transaction value or stake acquired/sold. In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically. In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers. For more information [click here](#)

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Financial Advisors

By total value of transactions

Ranking 2021	Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	UNE Asesores Financieros	16.80	2	*	*	-	16.80
2	LXG Capital	16.80	1	*	*	16.80	-

By n° of transactions

Ranking 2021	Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation n° Of transactions	Buy-Side	Sell-Side
1	UNE Asesores Financieros	2	16.80	*	*	-	2
2	LXG Capital	1	16.80	*	*	1	-
3	Bank of America	1	-	*	*	-	1

This ranking was generated with transactions announced in 2021 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed. M&A Rankings include transactions of any stake and with a deal value of at least EUR 1 million (for transactions reported in EUR), USD 1 million (for transactions reported in USD), GBP 1 million (for transaction reported in GBP), BRL 5 million (for transactions reported in BRL). League tables exclusively for Private Equity and/or Venture Capital transactions have no restrictions on transaction value or stake acquired/sold. In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically. In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers. For more information [click here](#)

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Legal Advisors

By total value of transactions

Ranking 2021	Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Rodrigo, Elías & Medrano Abogados	649.60	2	1	37.01	81.00	568.60
2	Estudio Muñiz	568.60	2	4	3,544.86	568.60	-
3	Payet, Rey, Cauvi, Pérez Abogados	16.80	1	5	*	16.80	-
3	Philippi, Prietocarrizosa, Ferrero DU & Uría Perú	16.80	1	3	-91.47	-	16.80
4	Estudio Rubio Leguía Normand	1.50	1	*	*	-	1.50
4	García-Godos & Lindley-Russo Abogados	1.50	1	*	*	1.50	-

By nº of transactions

Ranking 2021	Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation nº Of transactions	Buy-Side	Sell-Side
1	Rodrigo, Elías & Medrano Abogados	2	649.60	2	-2	1	1
2	Estudio Muñiz	2	568.60	3	-2	1	1
3	Miranda & Amado Abogados	2	-	*	*	1	1
4	Payet, Rey, Cauvi, Pérez Abogados	1	16.80	5	-1	1	-
4	Philippi, Prietocarrizosa, Ferrero DU & Uría Perú	1	16.80	1	-4	-	1
5	Estudio Rubio Leguía Normand	1	1.50	*	*	-	1
5	García-Godos & Lindley-Russo Abogados	1	1.50	*	*	1	-
6	DLA Piper Perú	1	-	*	*	1	-
6	Garrigues Perú	1	-	5	-1	-	1

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Dealmakers - Financial Advisor

By total value of transactions

Ranking 2021	Dealmakers - Financial Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Ian Fry Cisneros (<i>UNE Asesores Financieros</i>)	16.80	2	*	*	-	16.80
2	Javier Zavala (<i>LXG Capital</i>)	16.80	1	*	*	16.80	-

By n° of transactions

Ranking 2021	Dealmakers - Financial Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation n° Of transactions	Buy-Side	Sell-Side
1	Ian Fry Cisneros (<i>UNE Asesores Financieros</i>)	2	16.80	*	*	-	2
2	Javier Zavala (<i>LXG Capital</i>)	1	16.80	*	*	1	-

This ranking was generated with transactions announced in 2021 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed. M&A Rankings include transactions of any stake and with a deal value of at least EUR 1 million (for transactions reported in EUR), USD 1 million (for transactions reported in USD), GBP 1 million (for transaction reported in GBP), BRL 5 million (for transactions reported in BRL). League tables exclusively for Private Equity and/or Venture Capital transactions have no restrictions on transaction value or stake acquired/sold. In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically. In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers. For more information [click here](#)



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Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

By total value of transactions

Ranking 2021	Dealmakers - Legal Advisor	Total value (USDm)	Number of transactions	Ranking 2020	Variation Total value (%)	Buy-Side (USDm)	Sell-Side (USDm)
1	Jorge Muñiz Ziches (<i>Estudio Muñiz</i>)	568.60	1	3	3,544.86	568.60	-
1	Mercedes Fernández Moscol (<i>Estudio Muñiz</i>)	568.60	1	3	3,544.86	568.60	-
1	Eduardo López Sandoval (<i>Rodrigo, Elías & Medrano Abogados</i>)	568.60	1	1	105.16	-	568.60
2	Alfonso Montoya (<i>Rodrigo, Elías & Medrano Abogados</i>)	81.00	1	1	-70.77	81.00	-
2	Claudio Ferrero Merino (<i>Rodrigo, Elías & Medrano Abogados</i>)	81.00	1	1	-70.77	81.00	-
2	Luis Carlos Rodrigo (<i>Rodrigo, Elías & Medrano Abogados</i>)	81.00	1	1	-70.77	81.00	-
3	Alfredo Chan (<i>Payet, Rey, Cauvi, Pérez Abogados</i>)	16.80	1	6	*	16.80	-
3	Rafael Boisset Tizón (<i>Philippi, Prietocarrizosa, Ferrero DU & Uría Perú</i>)	16.80	1	2	-91.47	-	16.80
4	Carlos Arata (<i>Estudio Rubio Leguía Normand</i>)	1.50	1	*	*	-	1.50

This ranking was generated with transactions announced in 2021 Year-to-Date. The Rankings do not include acquisitions/sales of assets and joint ventures. At least one party in the transaction must be from the country analyzed. M&A Rankings include transactions of any stake and with a deal value of at least EUR 1 million (for transactions reported in EUR), USD 1 million (for transactions reported in USD), GBP 1 million (for transaction reported in GBP), BRL 5 million (for transactions reported in BRL). League tables exclusively for Private Equity and/or Venture Capital transactions have no restrictions on transaction value or stake acquired/sold. In case of a draw, the adopted criteria will be the following: for a draw of the number of transactions, the total deal value prevails; for a draw of the deal value, the number of transactions prevails. When a draw of both deal number and deal value occurs, the original position will be maintained and the deals will be arranged alphabetically. In transactions where the same advisor represents both Buy-side and Sell-side, the deal is credited only once as Buy-side. Sell-side includes advisory mandates for targets and sellers. For more information [click here](#)

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RANKING YEAR TO DATE 

M&A, PRIVATE EQUITY, VENTURE CAPITAL AND ASSET ACQUISITIONS

Dealmakers - Legal Advisors

TTR's Dealmaker Rankings are comprised exclusively of partner-level advisors active in each given market.

By nº of transactions

Ranking 2021	Dealmakers - Legal Advisor	Number of transactions	Total value (USDm)	Ranking 2020	Variation nº Of transactions	Buy-Side	Sell-Side
1	Jorge Muñiz Ziches (<i>Estudio Muñiz</i>)	1	568.60	2	-1	1	-
1	Mercedes Fernández Moscol (<i>Estudio Muñiz</i>)	1	568.60	2	-1	1	-
1	Eduardo López Sandoval (<i>Rodrigo, Elías & Medrano Abogados</i>)	1	568.60	1	-1	-	1
2	Alfonso Montoya (<i>Rodrigo, Elías & Medrano Abogados</i>)	1	81.00	1	-1	1	-
2	Claudio Ferrero Merino (<i>Rodrigo, Elías & Medrano Abogados</i>)	1	81.00	1	-1	1	-
2	Luis Carlos Rodrigo (<i>Rodrigo, Elías & Medrano Abogados</i>)	1	81.00	1	-1	1	-
3	Alfredo Chan (<i>Payet, Rey, Cauvi, Pérez Abogados</i>)	1	16.80	6	0	1	-
3	Rafael Boisset Tizón (<i>Philippi, Prietocarrizosa, Ferrero DU & Uría Perú</i>)	1	16.80	3	-1	-	1
4	Carlos Arata (<i>Estudio Rubio Leguía Normand</i>)	1	1.50	*	*	-	1
5	Luis E. Vargas (<i>DLA Piper Perú</i>)	1	-	*	*	1	-
5	Jorge Luis Otoyá (<i>Estudio Muñiz</i>)	1	-	2	-1	-	1
5	Santiago Quiroz (<i>Estudio Muñiz</i>)	1	-	2	-1	-	1
5	Guillermo Bracamonte (<i>Miranda & Amado Abogados</i>)	1	-	*	*	-	1
5	Luis Miranda (<i>Miranda & Amado Abogados</i>)	1	-	*	*	1	-

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