

### Analytics Deep Dive: Creating 2X Impact with the Right Reporting for Order to Cash

### Ganadeep Rey Patlolla

Director, Finance Transformation (Customer Value)



### Let's Have A Short Live Survey

Point your smartphone camera to the QR code and follow on-screen prompts to register your votes





### slido



# Are you using any out-of-the-box reporting tools for order to cash?

(i) Start presenting to display the poll results on this slide.

### slido



Does your current reporting approach provide you a real-time visibility into the day-to-day operations of our department?

(i) Start presenting to display the poll results on this slide.

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# Have you introduced new KPIs after incorporating HighRadius automation solutions?

① Start presenting to display the poll results on this slide.

### Top Questions that A/R Leaders Are Concerned About



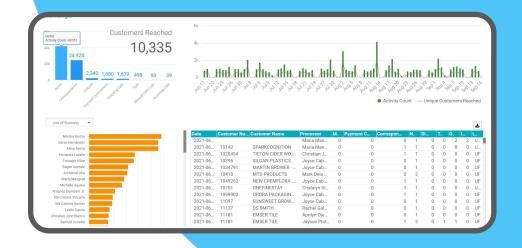


- Are my collectors productive enough?
- What does my deductions aging look like?
- Are my deductions being handled in the most efficient way?
- How is my hit rate? Is there an improvement from before we were using automation and now?

# HighRadius Analytics Module Includes Reports and Dashboards That Helps You Get the Answers to All these Questions

### **Top Three Dashboards Used by HighRadius Customer**

- 1. Activity Analysis Dashboard
- 2. Hit Rate Analysis Dashboard
- 3. Deduction Aging Analysis Dashboard



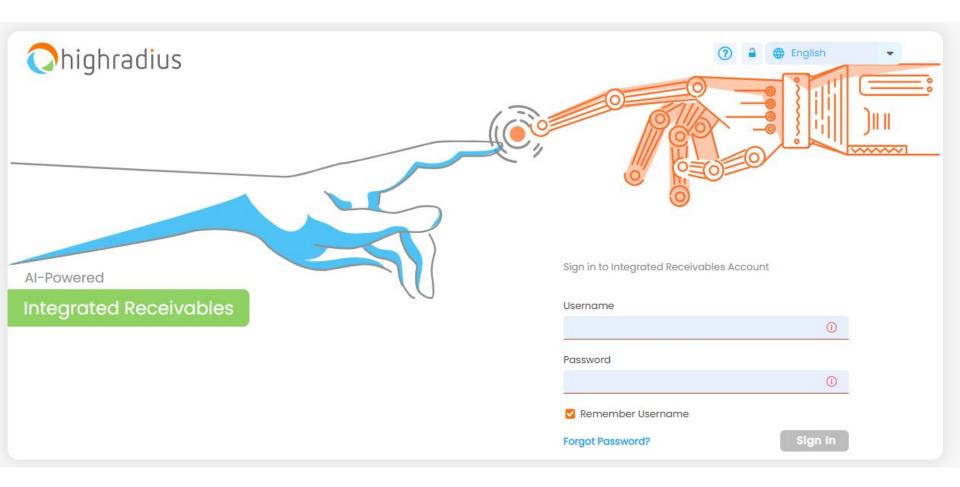




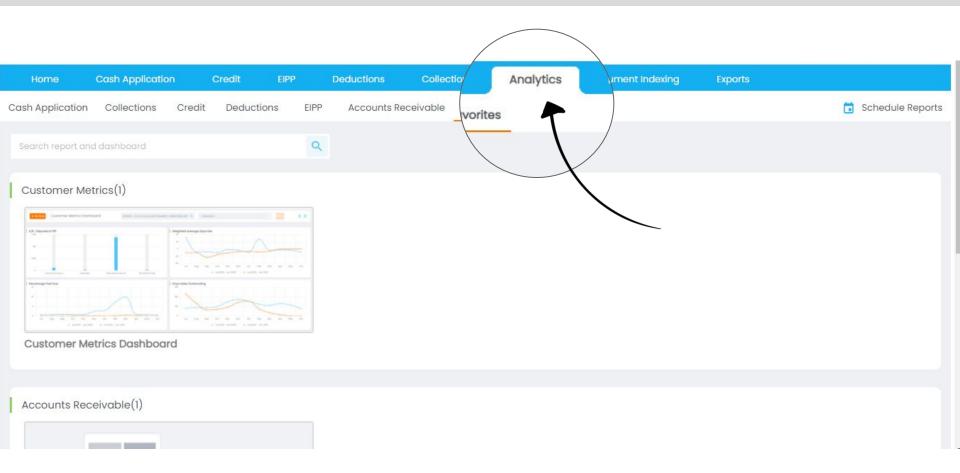




### **Enter Your Login Credentials**



### Select the Analytics Tab



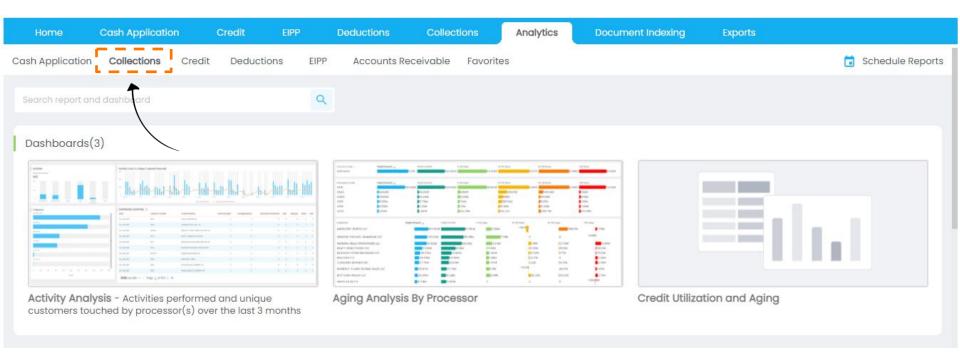


## Add Key Reporting Dashboards to Your Favorites

Home	Cash Application		Credit	EIPP		Deductions	Collect	ions	Analytics	Document Indexing	Exports
Cash Application	Collections	Credit	Deductio	ns	EIPP	Accounts Re	eceivable	Favorites	_		
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### 360 Degree View Of The Collections Operations

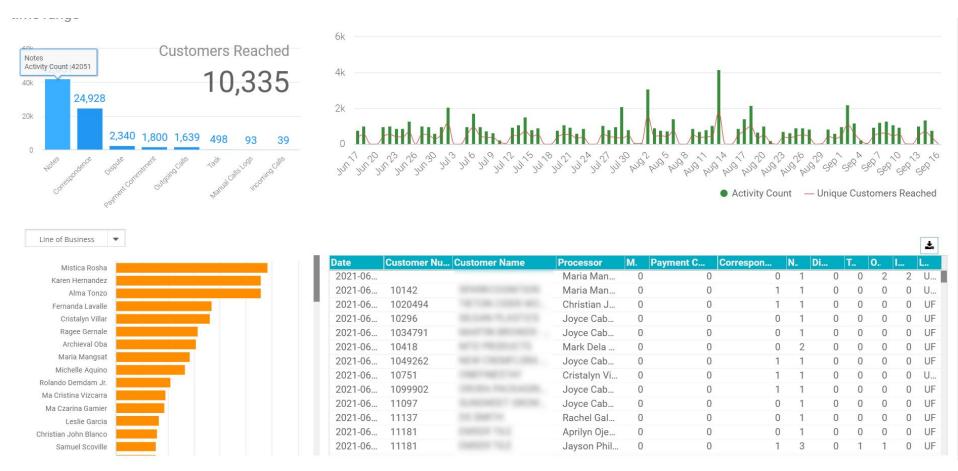




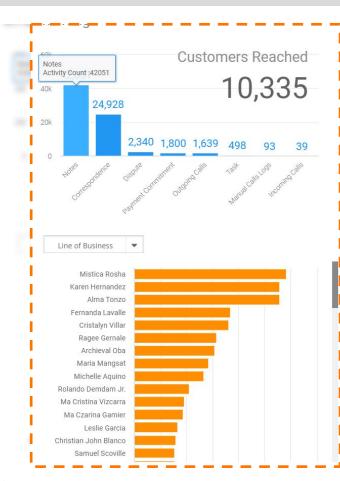
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Activity Analysis - Activities performed and unique customers touched by processor(s) over the last 3 months

## Activity Analysis Dashboard







### What does it contain?

Different action items taken up by individual collectors?

#### Why you need this dashboard?

- Visibility into each of the action items created by collectors
- To identify if you have any training or performance issues
- Understand the additional requirements that your team needs to perform better



### What does it contain?

Trend of collectors activity activity in the past 90 days in relation to the unique customers reached/touched?

### Why you need this dashboard?

- To compare the collectors worklist with any other day in the past.
- To analyze and change the way the collector takes up the activities



#### What does it contain?

Which customers have been reached out and through which medium on a daily basis

### Why you need this dashboard?

To have a drilled down visibility on the details of all the customers being reached out





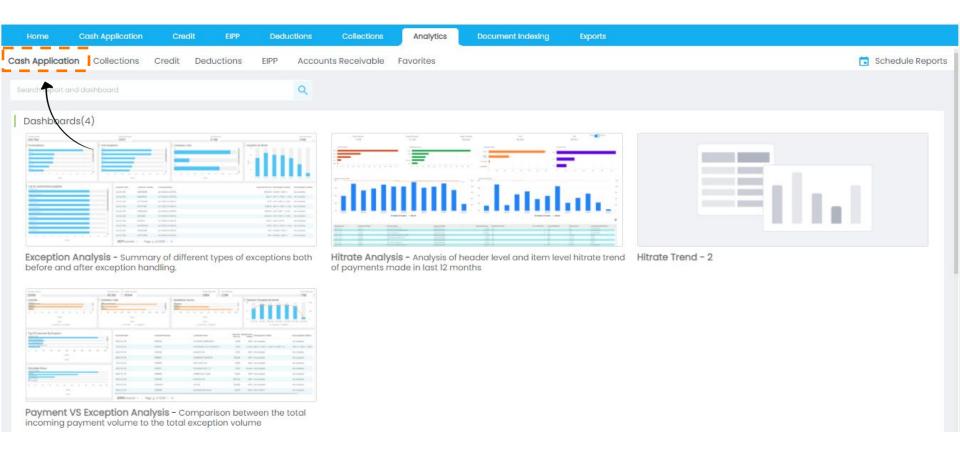


### Schedule a Report to be Emailed to You Later





### 360 Degree View Of The Cash Application Operations

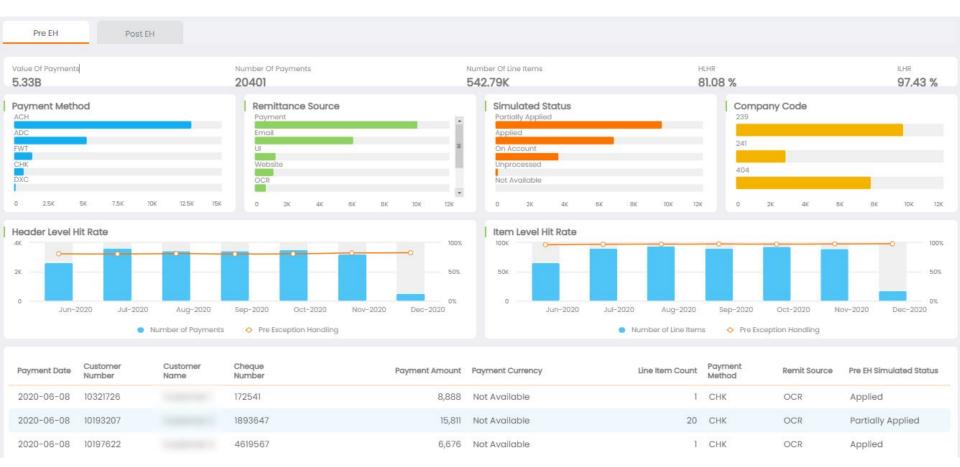




# Hitrate Analysis - Analysis of header level and item level hitrate trend of payments made in last 12 months

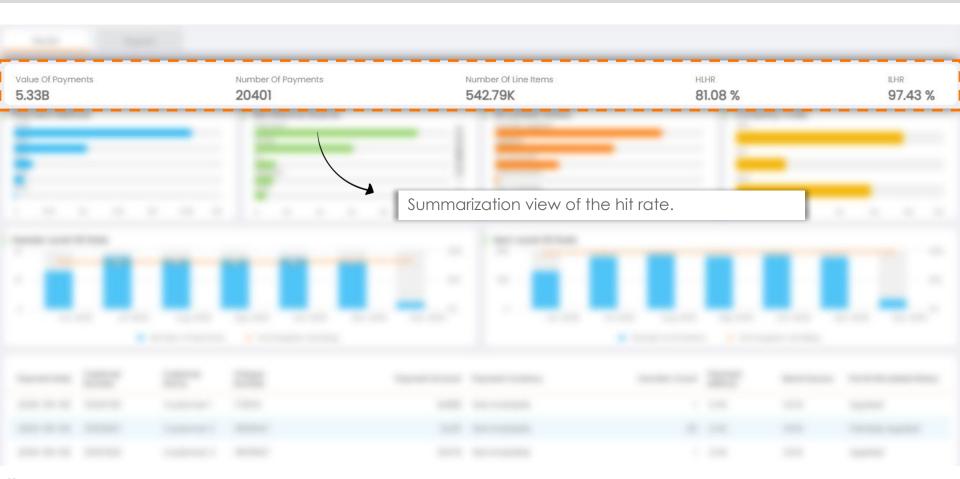
## Hit Rate Analysis Dashboard

### Hit Rate Analysis Dashboard Overview





### **Aggregate Tiles**





### **Cross Filters**



### What does it contain?

Multiple filter options to view hitrates based on Payment Methods, Remittance sources, simulated status or company code

### Why you need this dashboard?

To compare the hit rates between payment method, remittance source, simulated status and company code



### High Level Visibility Into the Payment Aggregations



#### What does it contain?

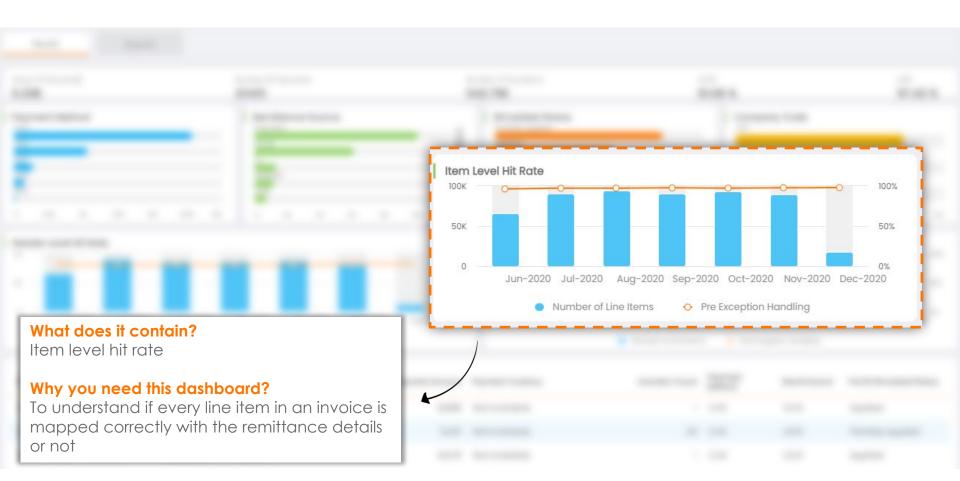
Header level hit rate

### Why you need this dashboard?

To identify if some or all the invoices related to a particular payment is identified.



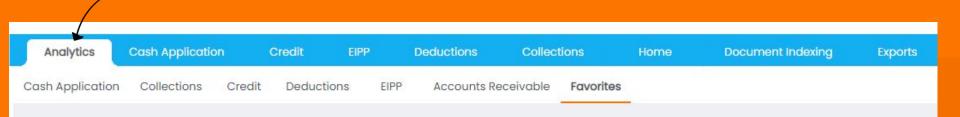
### Drilled Down Visibility into Every Line Item in an Invoice





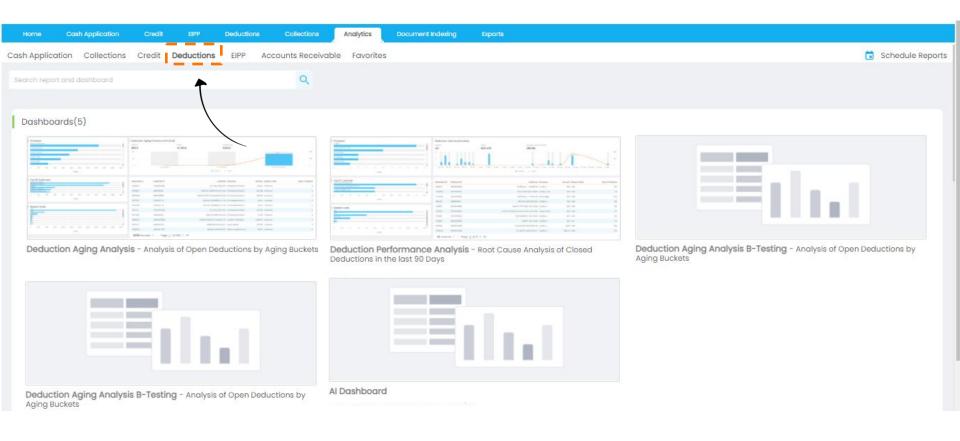


## Go to User Administration & Add Analytics as The Default Tab





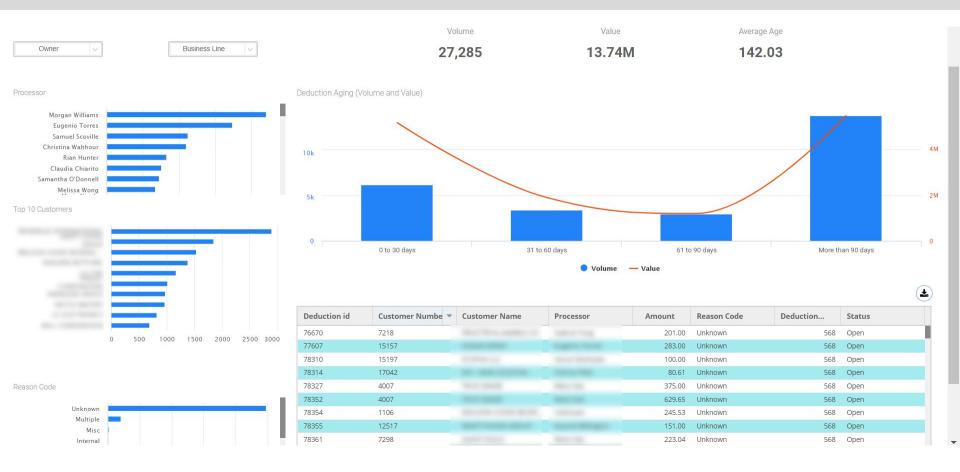
### 360 Degree View of The Deduction Operations



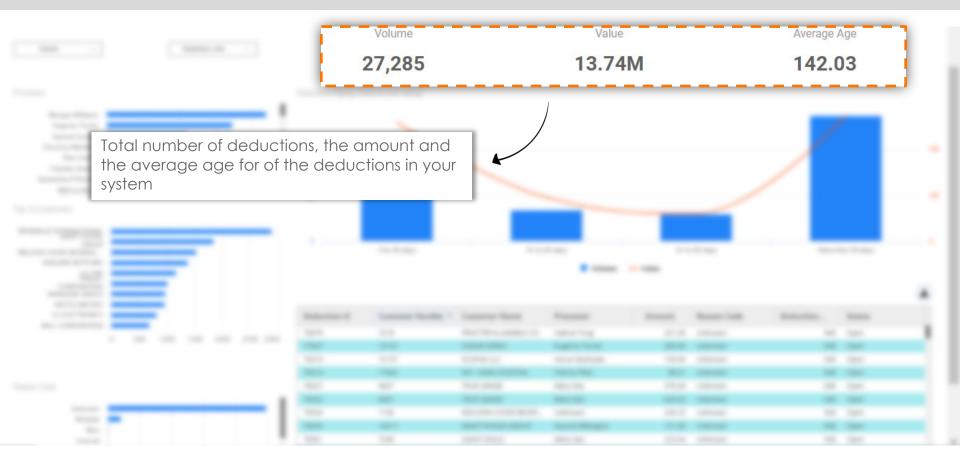




## Deduction Aging Analysis Dashboard







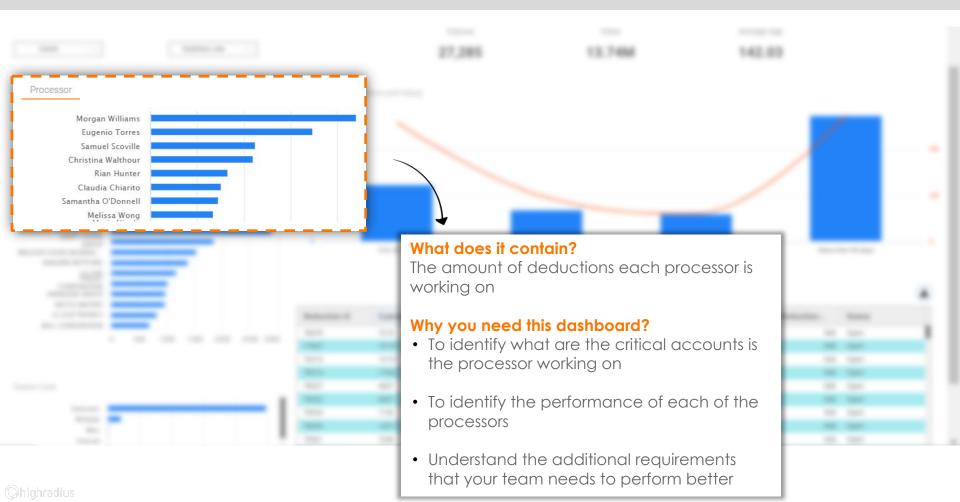


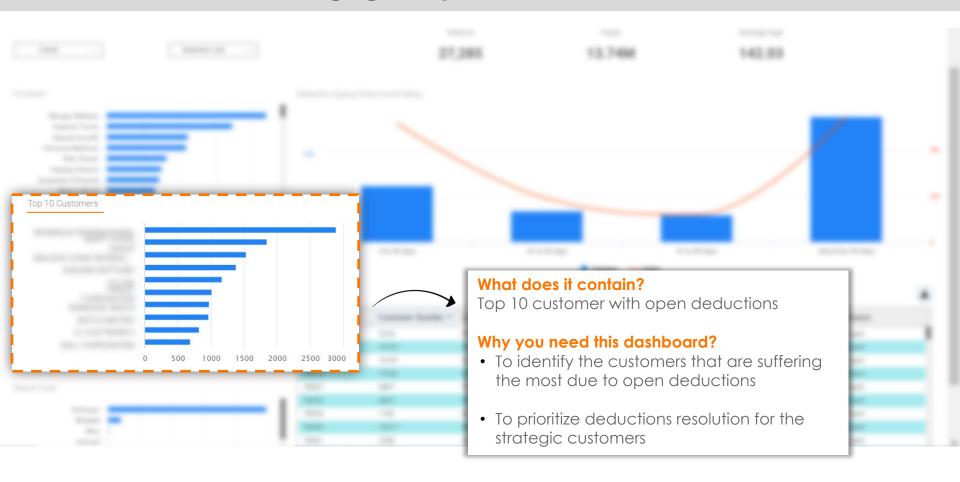


Total amount and the total number of deductions in different aging buckets

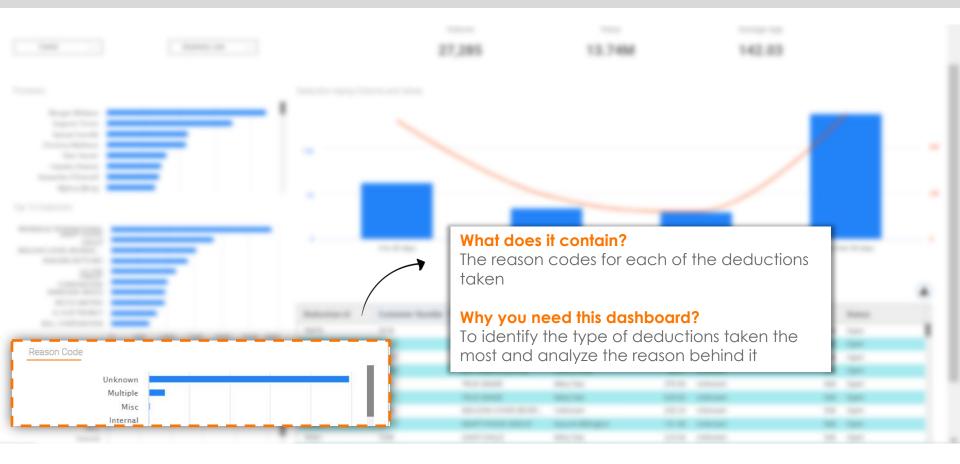
### Why you need this dashboard?

To identify how is your deduction portfolio looking?











### **Summarizing The Pro Tips**



Pro Tip 1: Add Key Reporting Dashboards to Your Favorites

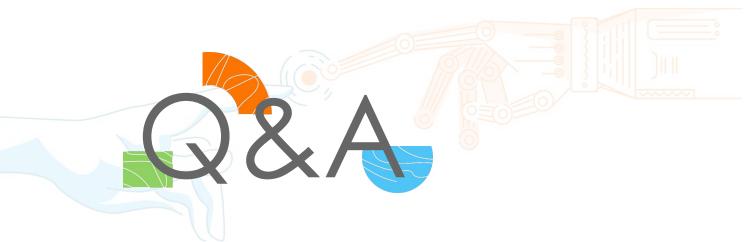


Pro Tip 2: Schedule a Report to be Emailed to You Later



- Pro Tip 2: Go to User Administration & Add Analytics as The Default Tab









## Do You Want to Learn More About the HighRadius Analytics Module?

- A. Yes, connect me to an Expert
- B. Yes, send me some materials for research purpose
- C. No, no at the moment



How Can I Register My Vote Through the Whova App?

