

Future of Treasury powered by AI

Peter Seward

AVP, Product Strategy

Tracey Ferguson Knight

Director, Solution Engineering

Agenda

- Why Cash Forecasting?
- Treasury Portfolio
- Cash Forecasting Cloud
- Cash Management Cloud
- Questions



Why Cash Forecasting?

Why We Focus on Cash Forecasting

Survey: 2020 Top Treasury Priorities	Rank 2020	Rank 2019	Rank 2018
Cash Forecasting	1	2	3
Best Practices	2	11	9
Bank Relationship Management	3	4	5
Working Capital Management	4	1	-
Operational Efficiency	5	13	7

Why We Focus on Cash Forecasting

Technology	Revenue <500M USD	Revenue 500M-1B USD	Revenue 1B-20B USD	Revenue >20B USD
Spreadsheets	49%	37%	22%	10%
Bank Portals	11%	6%	5%	4%
TMS	22%	38%	53%	66%
ERP System	9%	8%	10%	7%
Combination of specialized solutions	10%	12%	10%	13%

In spite of this, most companies use Excel for Cash Forecasting, even when they have a TMS



Treasury Portfolio

Future of Treasury, Powered by AI

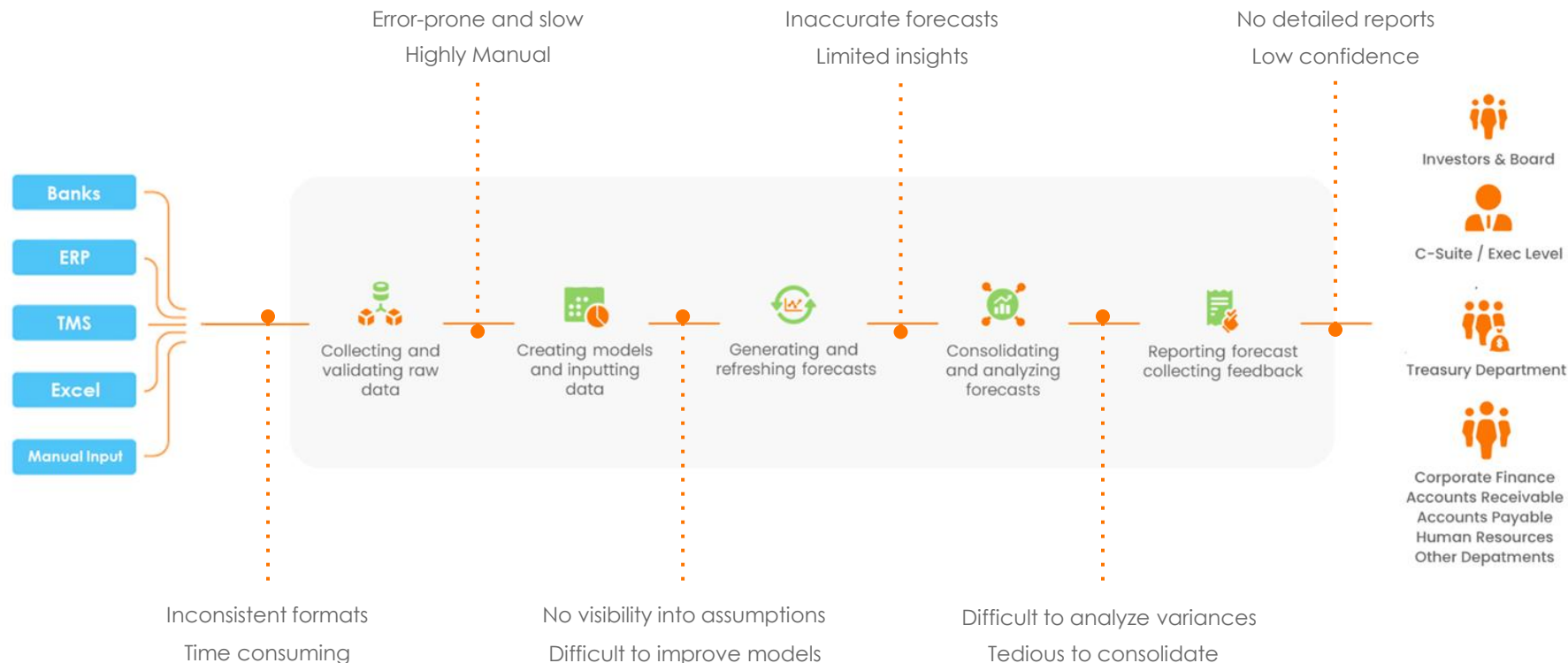


**Cash Forecasting
Cloud**



**Cash Management
Cloud**

Challenges Addressed



Cash Forecasting- New Version (November)

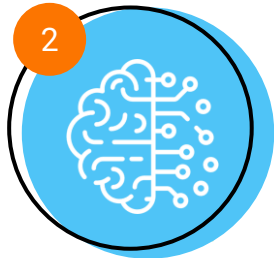


Features



1

Automatically gather input data and validate its quality



2

Choose between ready to use self serviceable and AI models



3

Build forecasts more smarter and faster using the cloud

Features



Validate forecast accuracy using 'Forecasts vs Actuals' trends



Share business intelligence for every cash flow forecast



Collaborate better in the connected workspaces

Product Screens



Session expires in:
59 mins and 32 secs

Welcome CFSE PMI
Last Logged in Time : 11 August, 2021, 2:20:13 pm IST



< >ice Administration Exports Cash Application Consulting Administration RDC Analytics Cash Management Cash Forecasting >

Dashboard Workspace



Cashforecast Dashboard

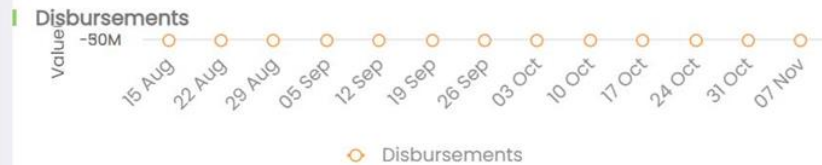


Minimum Forecasted Cash Balance

-\$39.72M(On 24 Oct)

Maximum Forecasted Cash Balance

\$14.08M(On 10 Oct)



Upcoming Releases In 2021



**Cash Forecasting
Cloud**

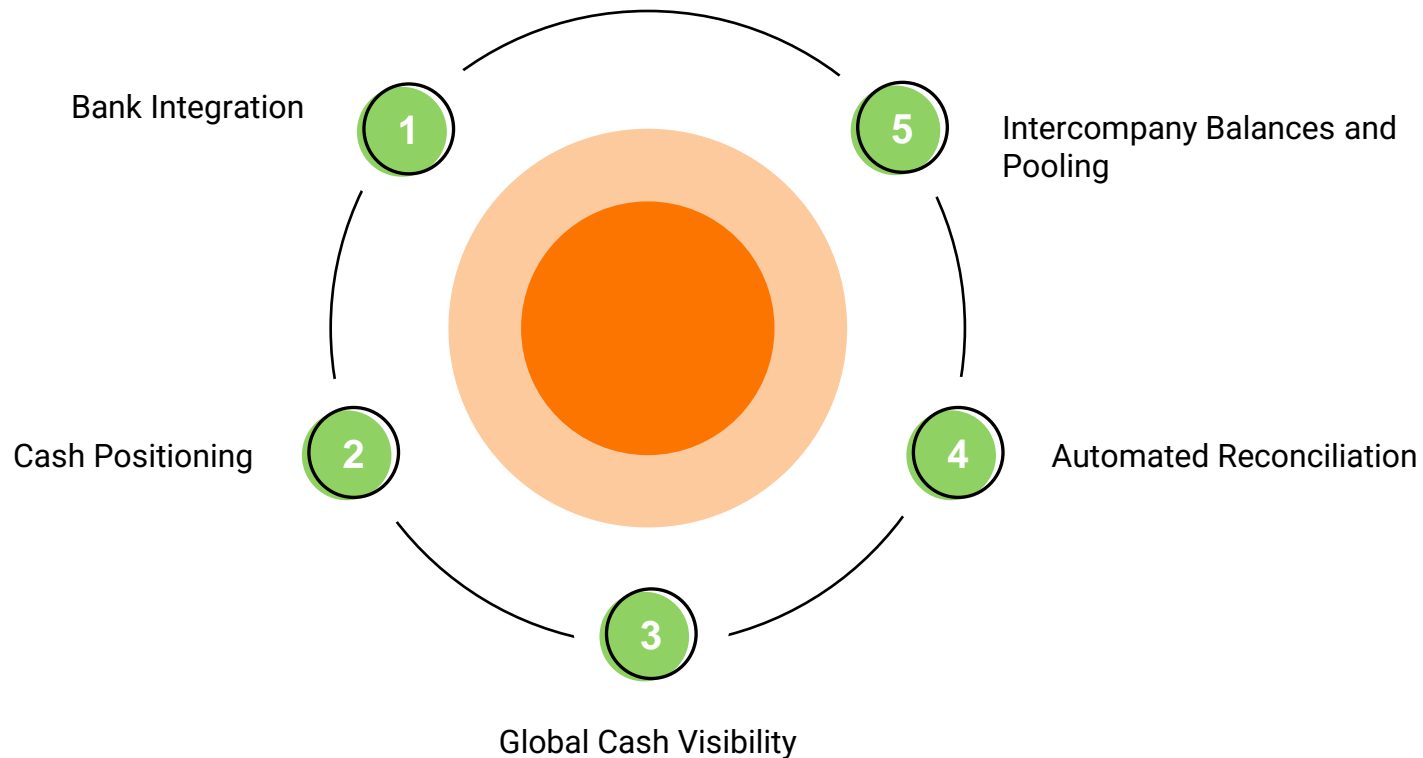
Nov 2021



**Cash Management
Cloud**

Oct 2021

Challenges Addressed



Cash Management - Next Version



Features



Get seamless integration with banks using APIs and traditional FTP methodologies for global cash visibility



Gain a 360-degree view of accounts across multiple banks, regions, and currencies via bank relationships



Automatically categorize bank transactions into user-defined categories

Features



Automate current or previous day cash position to actual reconciliation for quick exception handling



See multiple cash positions by accounts, banks, entities, currencies, and more



Manage and track intercompany balances and notional pools

Product Screens - Cash Position

<div> Job Administration Exports Cash Application Cash Management Cash Forecasting Analytics Consulting Administration </div>										
<div> CT Explorer Cash Position Worksheet Account Status Statement Items Account Balances </div>										
<div> <div> < CPW Definition : Next Week </div> <div> Key Date : 07/13/2021 </div> <div> Display Currency : USD </div> <div> Load </div> <div> Filter </div> <div> Account </div> <div> Create CT </div> </div>										
Currency	Source	CT Code	2021-07-13	2021-07-14	2021-07-15	2021-07-16	2021-07-17	2021-07-18	2021-07-19	Grand Total
USD	Bank Balance		66,600.89	0	(1,000.00)					65,600.89
	CT		66,600.89	0	(1,000.00)					(1,000.00)
		Accounts Receivable			23,000.00					23,000.00
		Bank and Other Fees		12,000.00						12,000.00
		Interest		(7,000.00)						(7,000.00)
		Investments			(24,000.00)					(24,000.00)
		Miscellaneous		0	0					0
		Tax		(5,000.00)						(5,000.00)
Grand total			66,600.89	0	(1,000.00)	0	0	0	0	

Product Screens - Cash Transactions

JobAdministrationExportsCash ApplicationCash ManagementCash ForecastingAnalyticsConsulting Administration

CT ExplorerCash Position WorksheetAccount StatusStatement ItemsAccount Balances

Cash Transaction

Last 15 Days

Advanced Search

Import CTsUpload StatusCreate CTEdit CTReverse CT

Value Date: [08/17/2021 00:00-08/17/2021 23:59]

Company	Account Identifier	Currency	Amount	Value Date	CT Type	CT Code	Transaction Date	Account Description	Comments
US CO	US CO-CITI-US-USD-06	USD	1,000,000.00	08/12/2021	ICS	MISC	08/12/2021	CITIBANK Master Account-123456789	
US CO	US CO-CITI-US-USD-06	USD	50,000.00	08/05/2021	ICS	FEE	08/05/2021	CITIBANK Master Account-123456789	
US CO	US CO-CITI-US-USD-06	USD	(1,000,000.00)	08/05/2021	OCS	AP	08/05/2021	CITIBANK Master Account-123456789	Outgoing wire to ABC Com

Upcoming Releases



**Cash Forecasting
Cloud**

Nov 2021



**Cash Management
Cloud**

Oct 2021



**Financial
Instruments**

2022



Questions?

NEXT SESSIONS



Keynote

Rise of the Outcome Economy: The Customer-led Disruption of Business Services and Technology

Sashi Narahari, Founder and CEO, HighRadius
Katie Stein, Chief Strategy Officer, Genpact

11:00 AM EST | West Mezzanine Center

LUNCH + Networking

11:30 AM EST | METLife 50 Club

