SEPTEMBER 23, 2021

Million Dollar Revenue Leakages Plugged With Two Deduction Strategies



Joanne Mayer

VP- A/R, Credit and Collections at G-III Apparel Group

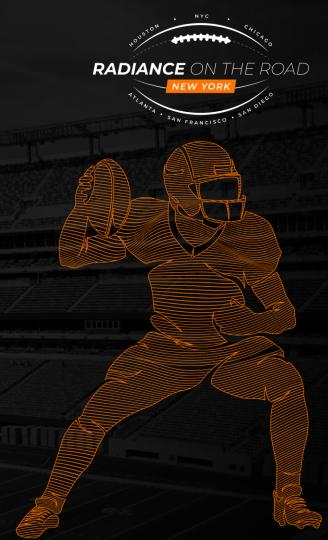




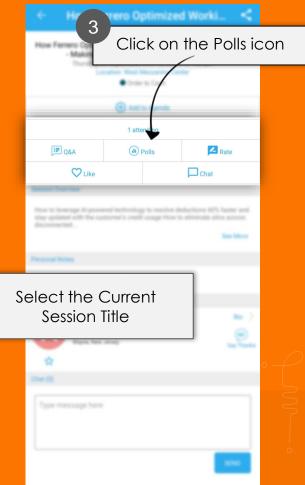
Gregory Ottalagano

Manager, Credit and A/R





How Can I Register 3 Full Agend How Ferrero (My Vote Through the *Whova* App? 23 atomer-led Diaruption of Business Servi. Lunch+ Networking I≣ 0&A CLike How Ferrero Optimized Working Capital In A Volatile Economy - Making Dollar Impac... + Location: West Mezzanine Center • Speaker: Kay Rogers R1 00 00 reasurers Guide to Monetizing A/W fo 2 Accelerated Revenue Growt secular Mart Mechanics Lawrence Select the Agenda Tab uide To Cash Excellence By **Ra-Driven Customer Experience** 1 Swning Your Career in Treasury 6 ie Leakages Plugged Agenda



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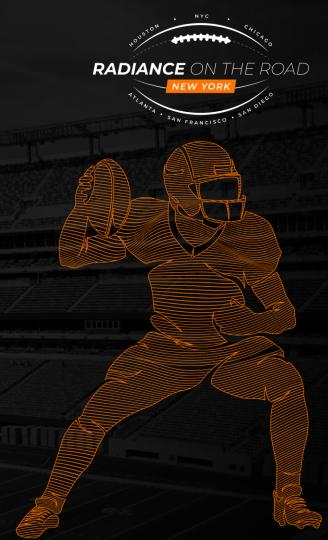




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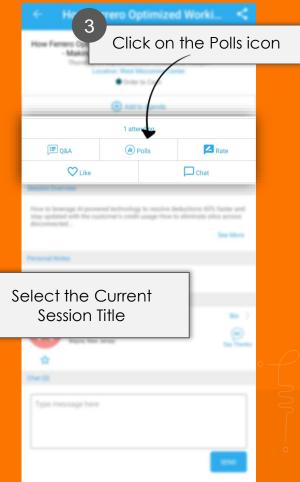
What do you think is the major reason for revenue leakages in the order to cash process?

- 1. Siloed Processes
- 2. Lack of adequate knowledge
- 3. Invalid Deductions
- 4. Change management

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Major reasons for revenue leakages in order to cash process





Most critical challenges in the deductions management process





Role of technology like Artificial Intelligence in optimizing deductions resolution time





Future of deductions management













NEXT SESSIONS











Reimagining the Future of Finance with Digital: Key Trends in Enterprise Technology & Associated Pitfalls

2:35 PM EST | West Mezzanine Center

Top Opportunities in Treasury Transformation and How to Get Started

2:35 PM EST | West Mezzanine Lounge

