

SEPTEMBER 23, 2021

Million Dollar Revenue Leakages Plugged With Two Deduction Strategies



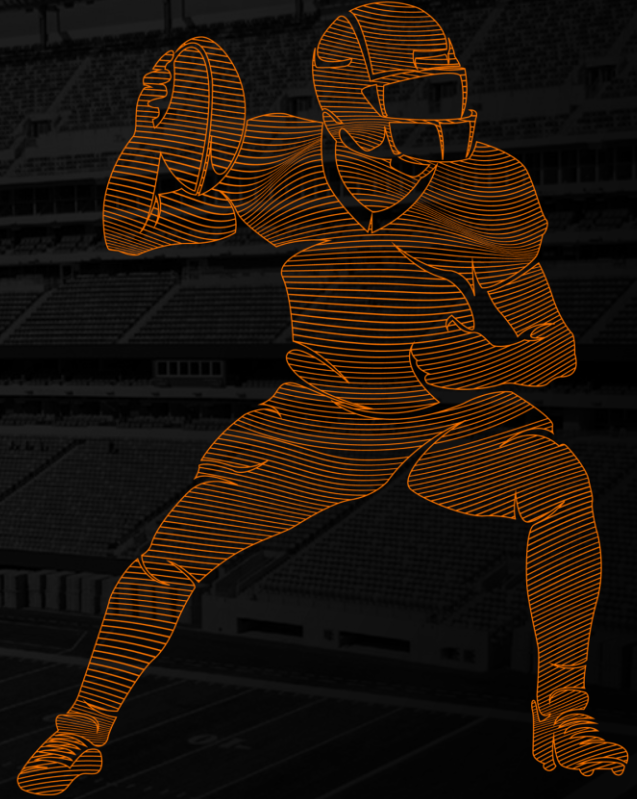
Joanne Mayer

VP- A/R, Credit and Collections at G-III Apparel Group

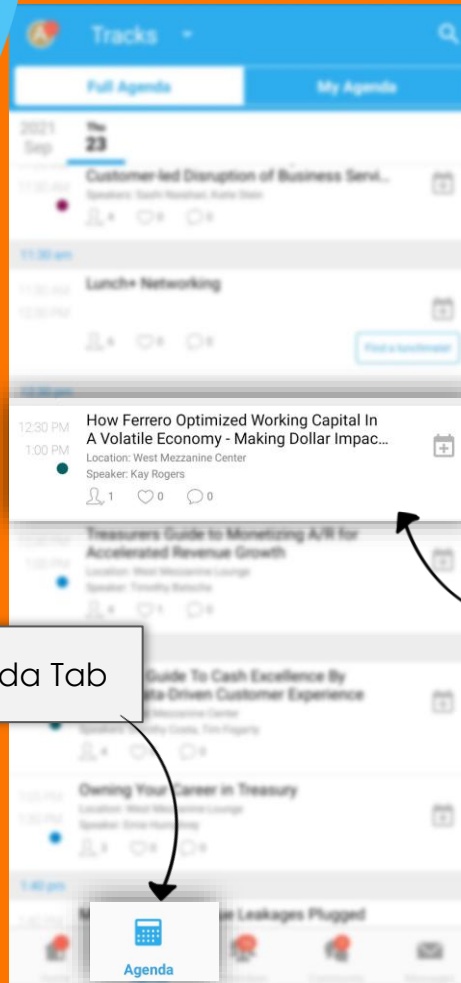


Gregory Ottalagano

Manager, Credit and A/R



How Can I Register My Vote Through the *Ukova* App?



1

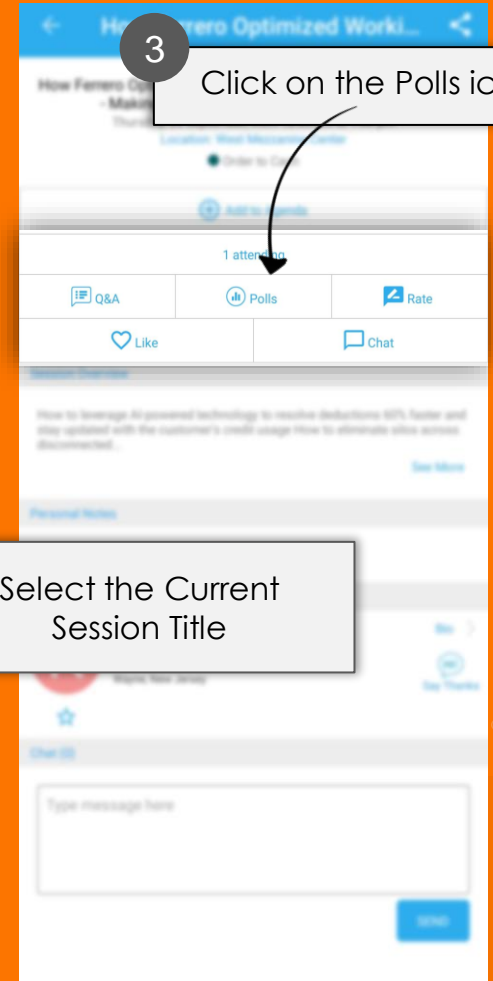
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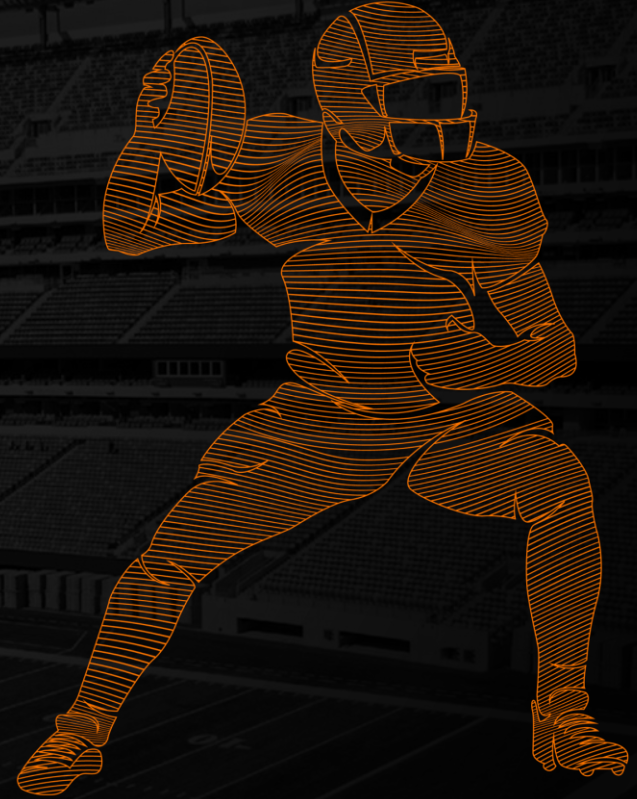
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Poll Question



Q

What do you think is the major reason for revenue leakages in the order to cash process?

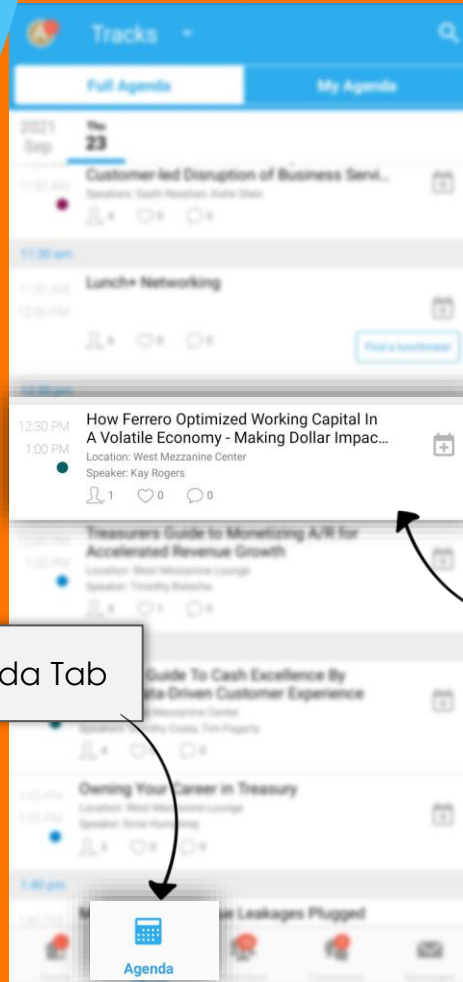
1. Siloed Processes
2. Lack of adequate knowledge
3. Invalid Deductions
4. Change management



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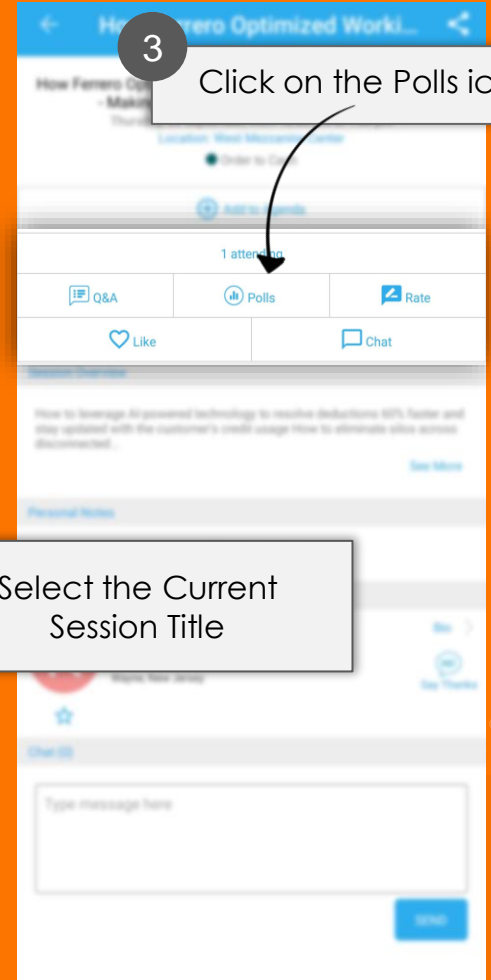
1

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Question 1

**Major reasons for revenue leakages in
order to cash process**

Question 2

Most **critical challenges** in the deductions management process

Role of technology like Artificial Intelligence in optimizing deductions resolution time

Question 4

Future of deductions management



Q&A





Thank you!



NEXT SESSIONS



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O2C

*Reimagining the Future of Finance with
Digital: Key Trends in Enterprise
Technology & Associated Pitfalls*

2:35 PM EST | West Mezzanine Center



TREASURY

*Top Opportunities in Treasury
Transformation and How to Get Started*

2:35 PM EST | West Mezzanine Lounge

