

## Top Opportunities in Treasury Transformation and How to Get Started

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HighRadius Corporation | Confidential and Proprietary

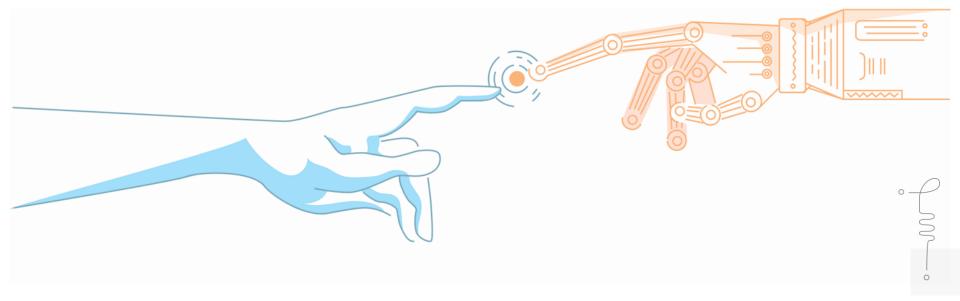


- Treasury Transformation is a Need, Not a Want
- Top Opportunities in Treasury Technology
- How to Get Started
- Key Takeaways
- Q&A



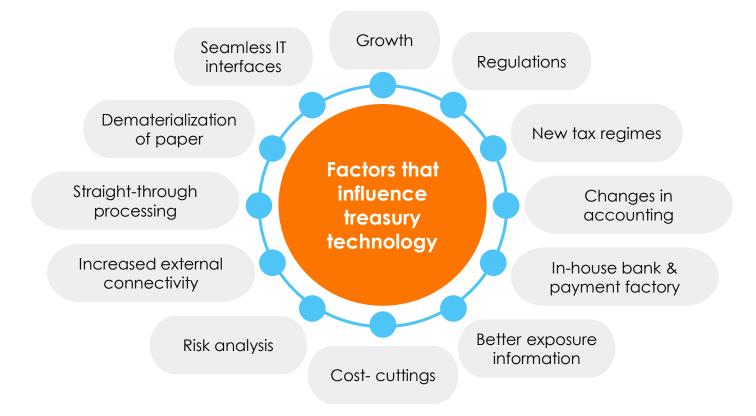


# Treasury Transformation is a Need, Not a Want





## **Requirements on Treasury Technology are Evolving**



Source: Treasury Management Systems Overview, EY

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### Top Challenges in the CFO's Office

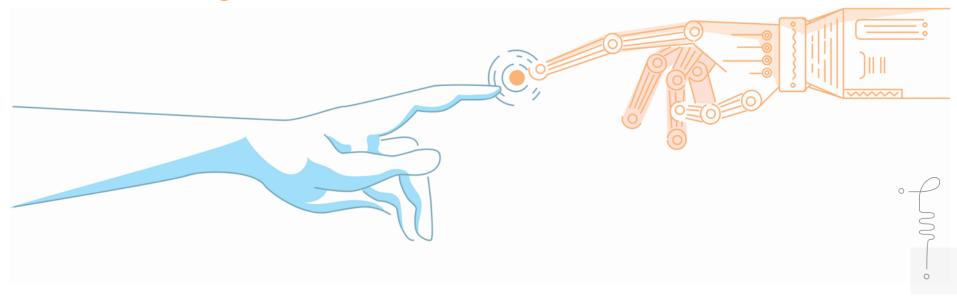


### **Treasury Technology as an Enabler for CFO**



Source: The CFO in Crisis Mode: Modern Times Call for New Tools, Andreessen Horowitz

# Top Opportunities in Treasury Technologies





## **Identifying Treasury Opportunities**



- Extracts, transforms, cleans, stores, & aggregates data for analysis.
- Identifies data needs across enterprise & external factors.
- Combines financial & non-financial data to improve enterprise performance management.



Generates actionable insights, makes accurate predictions, & gives better recommendations.

## **4** Types of Advanced Analytics



### Descriptive Analytics

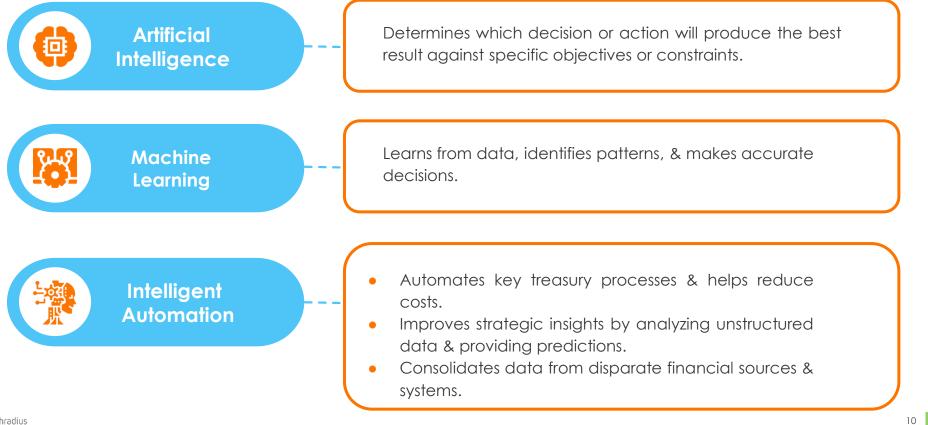
Analyzes historical data to understand the business's performance

### Prescriptive Analytics

Uses modeling & forecasting to test the likely outcomes of different actions

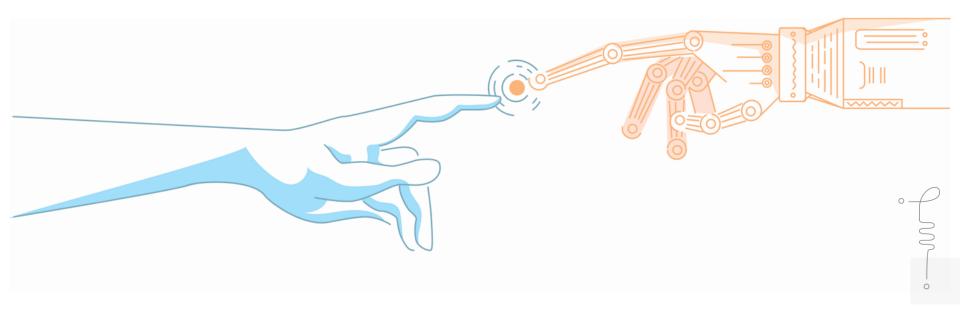
### **Emerging Treasury Technologies to Consider**

#### Decoding the Alphabet Soup



# How to Get Started

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## **Digital Landscape of Treasury**

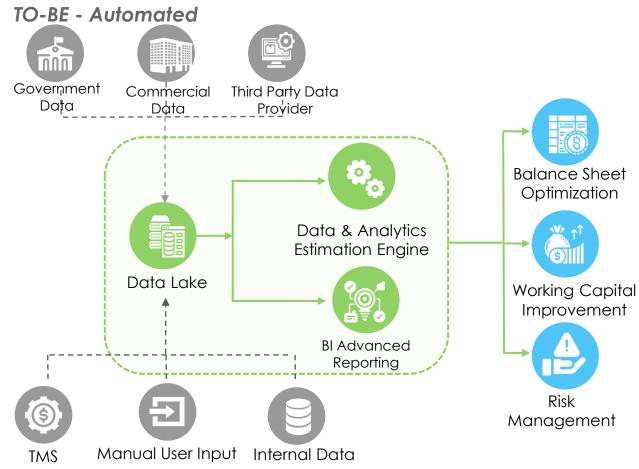
AS-IS - Manual



#### Implications

- Data updation is manual, which causes a delay in creating forecasts.
- The forecasts are created on spreadsheets increasing the scope of errors.
- Reports sent out to the CFOs are stale or incomplete, thus hindering real-time & data-driven liquidity decisions.

## **Digital Landscape of Treasury**



#### **Benefits**

- Automated data gathering from various sources
- Quick and easy access to the data from the databases
- Accurate forecasting by analyzing the data and optimizing the balance sheet
- Real-time reporting to help CFOs to improve working capital & risk management.

## Value Enhancements from Treasury Transformation



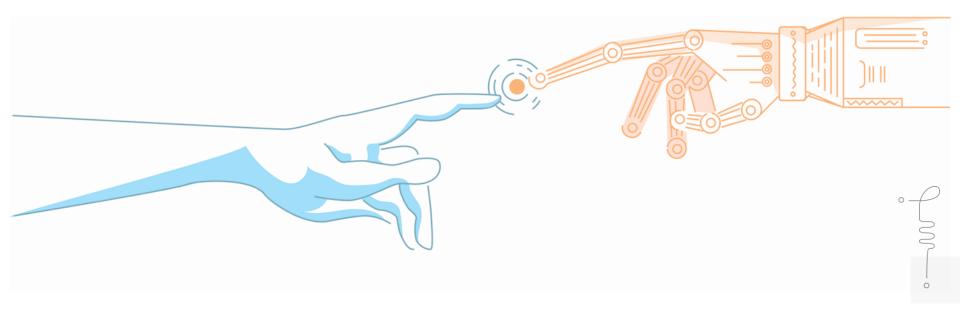
- Reduce treasury costs by decreasing FTE hours spent on data aggregation.
- Improve cash forecasting with the help of data mining models.
- Increase cash visibility to incorporate accurate & suitable data into cash forecasts.

Advanced Analytics

- Identifies required models, reduce interest costs, & understand future cash needs.
- Reduce P/L volatility since variance drivers are identified better.
- Improves forecasting & optimizing working capital through bottom-up forecasting.

# **Key Takeaways**

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## **Key Takeaways**

- 1. BI improves cash forecasts in the following ways:
  - Automatically linking various data sources and creating reports.
  - Aggregating data and applying logic to create forecasts.
  - Performing data integrity checks before analyzing data.
- 2. ML is capable of boosting the effectiveness of cash forecasting in the following ways:
  - Algorithms adapt over time with trends and patterns.
  - Consolidates correlated variables to improve predictions.
  - Leveraging historical data into forecasts.



## **Key Takeaways**

- 1. Advanced analytics increases the ability to set cash management KPIs. Thus CFOs can get deeper insights for making strategic decisions.
- 2. CFO can focus on making long-term decisions and strategic cash allocation by detecting changes in business trends based on accurate insights.







### **NEXT SESSIONS**

REDBRIDGE

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O2C

A/R Automation at WESCO: Key Milestones, Challenges, and Successes

Karen Koenig, VP, Customer Financial Services, WESCO

03:10 PM EST | West Mezzanine Center

Breaking the Bank - Troubleshooting Bank Fees

TREASURY

Hélène Shen, Managing Director - Global Head of Treasury Optimization, RedBridge Analytics

03:10 PM EST | West Mezzanine Lounge

