Defined Financial Planning LLC
Firm Brochure - Form ADV Part 2A

This brochure provides information about the qualifications and business practices of Defined Financial Planning LLC. If you have any questions about the contents of this brochure, please contact us at (510) 200-8655 or by email at support@definedplanning.com. The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Additional information about Defined Financial Planning LLC is also available on the SEC's website at www.adviserinfo.sec.gov. Defined Financial Planning LLC's CRD number is: 310137.

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Registration as an investment adviser does not imply a certain level of skill or training.

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Item 2: Material Changes

The material changes in this brochure from the last annual updating amendment of Defined Financial Planning LLC on February 2, 2021 are described below. Material changes relate to Defined Financial Planning LLC's policies, practices or conflicts of interests.

- Defined Financial Planning LLC has updated ownership (Item 4.A).
- Defined Financial Planning LLC has updated its Types of Advisory Services (Item 4.B.)
- Defined Planning LLC has updated its Fees and Compensation (Item 5).
- Defined Planning LLC has updated its Methods of Analysis, Investment Strategies, & Risk of Loss (Item 8).
- Defined Planning LLC has added TD Ameritrade, Dunham Trust Company and Gemini Trust Company LLC as custodians (Item 12).

Item 3: Table of Contents

Item 4: Advisory Business

A. Description of the Advisory Firm

Defined Financial Planning LLC (hereinafter "DFP") is a Limited Liability Company organized in the State of California. The firm was formed in February 2020, and the principal owners are Keith Merwin Oslie and Samuel Vasquez Gaeta.

B. Types of Advisory Services

Portfolio Management Services
Core Investment Management

DFP offers ongoing portfolio management services based on the individual goals, objectives, time horizon, and risk tolerance of each client. DFP constructs a plan to aid in the selection of a portfolio that matches each client's specific situation. Portfolio management services include, but are not limited to, the following:

- Investment strategy
- Personal investment policy
- Asset allocation
- Risk tolerance
- Asset selection
- Regular portfolio monitoring

DFP evaluates the current investments of each client with respect to their risk tolerance levels and time horizon. DFP will request discretionary authority from clients in order to select securities and execute transactions without permission from the client prior to each transaction. Risk tolerance levels are documented in the Investment Policy Statement, which is given to each client.

Foundational Financial Planning
Includes comprehensive financial planning in addition to *Core Investment Management*.

Advanced Financial Planning
Includes our most robust financial planning in addition to *Foundational Financial Planning as well as Core Investment Management.*

All of the portfolio management services listed above will be made available prior to completion of the Limited Scope Engagement – SOFP.

DFP seeks to provide that investment decisions are made in accordance with the fiduciary duties owed to its accounts and without consideration of DFP's economic, investment, or other financial interests. To meet its fiduciary obligations, DFP attempts to avoid, among other things, investment or trading practices that systematically advantage or disadvantage certain client portfolios, and accordingly, DFP's policy is to seek fair and equitable allocation of investment opportunities/transactions among its clients to avoid favoring one client over another over time. It is DFP's policy to allocate investment opportunities and transactions it identifies as being appropriate and prudent, including initial public offerings ("IPOs") and other investment opportunities that might have a limited supply, among its clients on a fair and equitable basis over time.

Selection of Other Adviser Services

DFP provides investment advice, recommendations and utilizes the investment strategies of Outside Investment Managers ("Managers") through a sub-adviser relationship. Selected Managers are evaluated by us for use in a client's account. Managers selected by us may offer multiple strategies. Our Firm will monitor Managers to ensure that it adheres to the philosophy and investment style for which it was selected and to ensure that its performance, portfolio strategies, and management remain aligned with the client's overall investment goals and objectives. We will retain discretionary authority to hire and fire the Manager. Our ongoing review includes but is not limited to, assessment of the Manager's disclosure brochure, performance information, materials, personnel turnover, and regulatory events.

When we engage a Manager to invest a separately managed account ("SMA"), the SMA will be traded by either the Manager (externally-traded) or by our Firm (internally-traded). In both cases, all research, investment selections, and portfolio decisions are the responsibility of the Manager, not by our Firm. Performance reporting will be provided by the Manager. Such performance reports will be provided quarterly to the client. Our Firm has entered into agreements with various independent Managers. Under these agreements, we offer clients various types of programs sponsored by these Managers. All third-party Managers to whom we will refer or engage for clients will be licensed as registered investment advisers by their resident state and any applicable jurisdictions or registered investment advisers with the U.S. Securities and Exchange Commission ("SEC").

Third-party managed programs generally have account minimum requirements that will vary from investment adviser to investment adviser. A complete description of the Manager's services, fee schedules, and account minimums will be disclosed in the Manager's Form ADV or similar Disclosure Brochure which will be provided to clients at the time an agreement for services is executed and account is established.

401(k) and Pension Consulting Services

DFP offers consulting services to pension or other employee benefit plans (including but not limited to 401(k) plans). Pension consulting may include, but is not limited to:

- identifying investment objectives and restrictions
- providing guidance on various assets classes and investment options
- recommending money managers to manage plan assets in ways designed to achieve objectives
- monitoring the performance of money managers and investment options, and making recommendations for changes
- recommending other service providers, such as custodians, administrators
- and broker-dealers
- creating a written pension consulting plan

These services are based on the goals, objectives, demographics, time horizon, and/or risk tolerance of the plan and its participants.

Financial Planning

Financial plans and financial planning may include but are not limited to: investment planning; life insurance; tax concerns; retirement planning; college planning; and debt/credit planning.

For clients engaging in financial planning services, there is no separate fee for estate planning

services. However, the client's ongoing or one-time financial planning fees may be higher if we anticipate at the start of the engagement that estate planning services are needed as part of their comprehensive financial planning arrangement. Depending on the client's needs and desires for estate planning document review, preparation, or updates DFP will engage with a third-party scrivener service or estate planning attorneys.

In offering financial planning, a conflict exists between the interests of the investment adviser and the interests of the client. The client is under no obligation to act upon the investment adviser's recommendation, and, if the client elects to act on any of the recommendations, the client is under no obligation to effect the transaction through the investment adviser. This statement is required by the California Code of Regulations, 10 CCR Section 260.235.2.

DFP offers the following ongoing or one-time financial planning services

- Comprehensive
- Life Stages
- Special Circumstances
- Business Consulting
- 401k and Pension Consulting

Services Limited to Specific Types of Investments

DFP generally limits its investment advice to mutual funds, fixed income securities, real estate funds (including REITs), insurance products including annuities, equities, ETFs (including ETFs in the gold and precious metal sectors), treasury inflation protected/inflation-linked bonds, commodities, non-U.S. securities, structured notes, venture capital funds, and private placements. DFP may recommend the use of other investments such as cryptocurrencies and direct investment into real estate to help diversify a portfolio when applicable. DFP may also utilize other investment advisers.

C. Client Tailored Services and Client Imposed Restrictions

DFP will tailor a program for each individual client. This will include an interview session to get to know the client's specific needs and requirements as well as a plan that will be executed by DFP on behalf of the client. DFP may use model allocations together with a specific set of recommendations for each client based on their personal restrictions, needs, and targets. Clients may impose restrictions in investing in certain securities or types of securities in accordance with their values or beliefs. However, if the restrictions prevent DFP from properly servicing the client account, or if the restrictions would require DFP to deviate from its standard suite of services, DFP reserves the right to end the relationship.

D. Wrap Fee Programs

A wrap fee program is an investment program where the investor pays one stated fee that includes management fees, transaction costs, fund expenses, and other administrative fees. DFP does not participate in any wrap fee programs.

E. Assets Under Management

DFP has the following assets under management:

Discretionary Amounts:	Non-discretionary Amounts:	Date Calculated:
$25,908,062	$0	December 2021

Item 5: Fees and Compensation

A. Fee Schedule

DFP fees are outlined below by the levels of service. Fees for Core Investment Management, Foundational Financial Planning, and Advanced Financial Planning are charged as a percentage of assets under management (AUM). DFP charges a one-time upfront consultation fee of $500, which covers all other onboarding meetings in our process and an analysis of your current financial position (Limited Scope Engagements-SOFP). This fee is in addition to any other fees charged by DFP. Lower fees for comparable services may be available from other sources.

Annual Fees for Services

Total Assets Under Management	Core Investment Management	Foundational Financial Planning	Advanced Financial Planning
$0 - $500,000	1.10%		
$500,001 - $1,000,000	1.05%	1.15%	
$1,000,001 - $5,000,000	1.00%	1.10%	1.15%
$5,000,000 +	0.85%	1.00%	1.10%

These fees are generally negotiable, and the final fee schedule will be memorialized in the client's advisory agreement. Clients may terminate the agreement without penalty for a full refund of DFP's fees within five business days of signing the Investment Advisory Agreement. Thereafter, clients may terminate the Investment Advisory Agreement immediately upon written notice. The Client shall be given thirty (30) days prior written notice of any proposed increase in fees. Any increase in fees shall be accompanied by an amendment or the execution of a new contract, with signatures from both parties evidencing acceptance of the new fees.

Selection of Other Advisers Fees

As discussed in Item 4 above, there are occasions where the Manager acts in a sub-adviser capacity to our Firm. Under this arrangement, the Manager invests the assets based upon the parameters provided by our Firm. Depending on the agreement with the Manager, the total advisory fee will be collected by the custodian, and the portion of the advisory fee is sent to the Manager and our Firm. This total fee includes our Firm's portion of the investment advisory fee as well as the Manager's fee. The fee billed is defined in the relevant Investment Management Contract as well as in the individual Form ADV Filing of the respective Manager.

The Manager's relationship may be terminated at our Firm's discretion. We may at any time terminate the relationship with a Manager. We will notify you of instances where we have terminated a relationship with any Manager(s) you are investing with. Factors involved in the termination of a Manager may include a failure to adhere to their stated management style or your objectives, a material change in the professional staff of the sub-advisor, unexplained poor performance, unexplained inconsistency of account performance, or our decision to no longer include the Manager on our approved list.

Managers generally do not have any direct contact with our clients. They provide services directly to us and we are solely responsible for client accounts. Upon entering into an agreement for advisory services with us, clients authorize us to use these Managers to service

their accounts, including executing trades, billing, and the deduction of fees from client accounts. Clients agree to allow us to share non-public, personal information with these unrelated third-party service providers for the purpose of administering and managing the clients' accounts.

The total maximum annual fee schedule is as follows:

Total Assets Under Management	Total Fee
All Assets	2.00%

The total fees charged by both parties will not exceed 2.00% of assets under management per year.

The notice of termination requirement and payment of fees for third-party investment advisers will depend on the specific third-party adviser selected.

Pension Consulting Services Fees

Asset-Based Fees for 401(k) and Pension Consulting

Total Assets Under Management	Annual Fee
All Assets	0.35%

DFP uses the value of the account as of the last business day of the billing period, after taking into account deposits and withdrawals, for purposes of determining the market value of the assets upon which the advisory fee is based.

These fees are generally negotiable, and the final fee schedule will be memorialized in the client's advisory agreement.

Clients may terminate the agreement without penalty for a full refund of DFP's fees within five business days of signing the Investment Advisory Agreement. Thereafter, clients may terminate the Pension Consulting Agreement immediately upon written notice.

DFP uses an average of the daily balance in the client's account throughout the billing period, after taking into account deposits and withdrawals, for purposes of determining the market value of the assets upon which the advisory fee is based.

Fixed Fees

The rate for creating client pension consulting plans is between $1,000 and $2,500. The final fee schedule will be memorialized in the client's DFP Pension Consulting Agreement. This service may be canceled immediately upon written notice.

Financial Planning Fees

Fixed Fees

Additional Financial Planning Services	Upfront Consultant Fee	Annual Fee Range
Life Stages	$500	$2,500-$3,500
Special Circumstances	$500	$2,500-$5,000
Comprehensive	$500	$5,000-$12,500
Business Consulting	$1,500	$400/hour
401k and Pension Consulting	$1,500-$3,000*	Fees Determined by the Type of Plan Selected

The negotiated fixed rate for creating clients' financial plans is between $500 and $12,500 and will be determined based on the complexity of the planning services needed as well as other services being provided by DFP.

The fees may be negotiable in certain cases, will be agreed to at the start of the engagement. Clients are not required to utilize any third-party products or services that we may recommend and they can receive similar services from other professionals at a similar or lower cost.

Clients may terminate the agreement without penalty for a full refund of DFP's fees within five business days of signing the Financial Planning Agreement. Thereafter, clients may terminate the Financial Planning Agreement generally upon written notice.

B. Payment of Fees

Payment of Portfolio Management Fees

Fees are generally paid in advance. Asset-based portfolio management fees are withdrawn directly from the client's accounts, with the client's written authorization. Fees are withdrawn on a quarterly basis or may be invoiced and billed directly to the client quarterly.

The timing, frequency, and method of paying fees for the selection of third-party managers will depend on the specific third-party manager selected and will be disclosed to the client prior to entering into a relationship with the third-party manager. For accounts that utilize specific sub-advisors, advisory fees will be billed monthly in arrears and calculated based on the average daily balance assets for each month.

Payment of Pension Consulting Fees

Asset-based pension consulting fees are withdrawn directly from the client's accounts with the client's written authorization on a quarterly basis. Fees are paid in advance.

Fixed pension consulting fees are paid via check, wire, ACH, or credit card. These fees are paid 50% in advance, but never more than six months in advance, with the remainder due upon presentation of the plan.

Payment of Financial Planning Fees

Financial planning fees are paid directly from the client's accounts or via check, wire, ACH, or credit card. Fixed financial planning fees are paid up to 50% in advance, but never more than six months in advance, with the remainder due upon presentation of the plan.

C. Client Responsibility For Third Party Fees

Clients are responsible for the payment of all third-party fees (i.e. custodian fees, brokerage fees, mutual fund fees, transaction fees, etc.). Those fees are separate and distinct from the fees and expenses charged by DFP. Please see Item 12 of this brochure regarding broker-dealer/custodian.

D. Prepayment of Fees

DFP collects certain fees in advance and certain fees in arrears, as indicated above. Refunds for fees paid in advance but not yet earned will be refunded on a prorated basis and returned within fourteen days to the client via check or return deposit back into the client's account.

Fixed fees that are collected in advance will be refunded, based on the prorated amount of work completed at the point of termination.

E. Outside Compensation For the Sale of Securities to Clients

Neither DFP nor its supervised persons accept any compensation for the sale of investment products, including asset-based sales charges or service fees from the sale of mutual funds.

Item 6: Performance-Based Fees and Side-by-Side Management

DFP does not accept performance-based fees or other fees based on a share of capital gains on or capital appreciation of the assets of a client.

Item 7: Types of Clients

DFP generally provides advisory services to the following types of clients:

- Individuals
- High-Net-Worth Individuals
- Pension and Profit-Sharing Plans
- Trusts
- Businesses and Corporations

There is no account minimum for any of DFP's services.

Item 8: Methods of Analysis, Investment Strategies, & Risk of Loss

A. Methods of Analysis and Investment Strategies

Methods of Analysis

DFP's methods of analysis include Fundamental analysis, Modern portfolio theory, and Quantitative analysis.

Fundamental analysis involves the analysis of financial statements, the general financial health of companies, and/ or the analysis of management or competitive advantages.

Modern portfolio theory is a theory of investment that attempts to maximize portfolio expected return for a given amount of portfolio risk, or equivalently minimize risk for a given level of expected return, each by carefully choosing the proportions of various assets.

Quantitative analysis deals with measurable factors as distinguished from qualitative considerations such as the character of management or the state of employee morale, such as the value of assets, the cost of capital, historical projections of sales, and so on.

Investment Strategies

DFP uses long-term trading and short-term trading.

Investing in securities involves a risk of loss that you, as a client, should be prepared to bear.

B. Material Risks Involved

Methods of Analysis

Fundamental analysis concentrates on factors that determine a company's value and expected future earnings. This strategy would normally encourage equity purchases in stocks that are undervalued or priced below their perceived value. The risk assumed is that the market will fail to reach expectations of perceived value.

Modern portfolio theory assumes that investors are risk-averse, meaning that given two portfolios that offer the same expected return, investors will prefer the less risky one. Thus, an investor will take on increased risk only if compensated by higher expected returns. Conversely, an investor who wants higher expected returns must accept more risk. The exact trade-off will be the same for all investors, but different investors will evaluate the trade-off differently based on individual risk aversion characteristics. The implication is that a rational investor will not invest in a portfolio if a second portfolio exists with a more favorable risk-expected return profile – i.e. if for that level of risk an alternative portfolio exists which has better-expected returns.

Quantitative analysis Investment strategies using quantitative models may perform differently than expected as a result of, among other things, the factors used in the models, the weight placed on each factor, changes from the factors' historical trends, and technical issues in the construction and implementation of the models.

Investment Strategies

Long-term trading is designed to capture market rates of both return and risk. Due to its nature, the long-term investment strategy can expose clients to various types of risk that will typically surface at various intervals during the time the client owns the investments. These risks include but are not limited to inflation (purchasing power) risk, interest rate risk, economic risk, market risk, and political/regulatory risk.

Options writing or trading involves a contract to purchase a security at a given price, not necessarily at market value, depending on the market. This strategy includes the risk that an option may expire out of the money resulting in minimal or no value and the possibility of a leveraged loss of trading capital due to the leveraged nature of stock options.

Selection of Other Advisers: DFP's selection process cannot ensure that money managers will perform as desired and DFP will have no control over the day-to-day operations of any of its selected money managers. DFP would not necessarily be aware of certain activities at the underlying money manager level, including without limitation a money manager's engaging in unreported risks, investment “style drift” or even regulatory breaches or fraud.

Short-term trading risks include liquidity, economic stability, and inflation, in addition to the long-term trading risks listed above. Frequent trading can affect investment performance, particularly through increased brokerage and other transaction costs and taxes.

Investing in securities involves a risk of loss that you, as a client, should be prepared to bear.

C. Risks of Specific Securities Utilized

Clients should be aware that there is a material risk of loss using any investment strategy. The investment types listed below (leaving aside Treasury Inflation Protected/Inflation Linked Bonds) are not guaranteed or insured by the FDIC or any other government agency.

Mutual Funds: Investing in mutual funds carries the risk of capital loss and thus you may lose money investing in mutual funds. All mutual funds have costs that lower investment returns. The funds can be of bond “fixed income” nature (lower risk) or stock “equity” nature.

Equity investment generally refers to buying shares of stocks in return for receiving a future payment of dividends and/ or capital gains if the value of the stock increases. The value of equity securities may fluctuate in response to specific situations for each company, industry conditions, and the general economic environments.

Fixed income investments generally pay a return on a fixed schedule, though the amount of the payments can vary. This type of investment can include corporate and government debt securities, leveraged loans, high yield, investment-grade debt, and structured products, such as mortgage and other asset-backed securities, although individual bonds may be the best-known type of fixed income security. In general, the fixed income market is volatile and fixed income securities carry interest rate risk. (As interest rates rise, bond prices usually fall, and vice versa. This effect is usually more pronounced for longer-term securities.) Fixed income securities also carry inflation risk, liquidity risk, call risk, and credit and default risks for both issuers and counterparties. The risk of default on treasury inflation protected/inflation linked bonds is dependent upon the U.S. Treasury defaulting

(extremely unlikely); however, they carry a potential risk of losing share price value, albeit rather minimal. Risks of investing in foreign fixed income securities also include the general risk of non-U.S. investing described below.

Exchange Traded Funds (ETFs): An ETF is an investment fund traded on stock exchanges, similar to stocks. Investing in ETFs carries the risk of capital loss (sometimes up to a 100% loss in the case of a stock holding bankruptcy). Areas of concern include the lack of transparency in products and increasing complexity, conflicts of interest, and the possibility of inadequate regulatory compliance. Risks in investing in ETFs include trading risks, liquidity and shutdown risks, risks associated with a change in authorized participants and non-participation of authorized participants, risks that trading price differs from indicative net asset value (invar), or price fluctuation and disassociation from the index being tracked. With regard to trading risks, regular trading adds cost to your portfolio thus counteracting the low fees that are one of the typical benefits of ETFs. Additionally, regular trading to beneficially "time the market" is difficult to achieve. Even paid fund managers struggle to do this every year, with the majority failing to beat the relevant indexes. With regard to liquidity and shutdown risks, not all ETFs have the same level of liquidity. Since ETFs are at least as liquid as their underlying assets, trading conditions are more accurately reflected in implied liquidity rather than the average daily volume of the ETF itself. Implied liquidity is a measure of what can potentially be traded in ETFs based on its underlying assets. ETFs are subject to market volatility and the risks of their underlying securities, which may include the risks associated with investing in smaller companies, foreign securities, commodities, and fixed-income investments (as applicable). Foreign securities in particular are subject to interest rate, currency exchange rate, economic, and political risks, all of which are magnified in emerging markets. ETFs that target a small universe of securities, such as a specific region or market sector, are generally subject to greater market volatility, as well as to the specific risks associated with that sector, region, or other focus. ETFs that use derivatives, leverage, or complex investment strategies are subject to additional risks. Precious Metal ETFs (e.g., Gold, Silver, or Palladium Bullion backed "electronic shares" not physical metal) specifically may be negatively impacted by several unique factors, among them (1) large sales by the official sector which own a significant portion of aggregate world holdings in gold and other precious metals, (2) a significant increase in hedging activities by producers of gold or other precious metals, (3) a significant change in the attitude of speculators and investors. The return of an index ETF is usually different from that of the index it tracks because of fees, expenses, and tracking errors. An ETF may trade at a premium or discount to its net asset value (NAV) (or indicative value in the case of exchange-traded notes). The degree of liquidity can vary significantly from one ETF to another, and losses may be magnified if no liquid market exists for the ETF's shares when attempting to sell them. Each ETF has a unique risk profile, detailed in its prospectus, offering circular, or similar material, which should be considered carefully when making investment decisions.

Real estate funds (including REITs) face several kinds of risk that are inherent in the real estate sector, which historically has experienced significant fluctuations and cycles in performance. Revenues and cash flows may be adversely affected by changes in local real estate market conditions due to changes in national or local economic conditions or changes in local property market characteristics; competition from other properties offering the same or similar services; changes in interest rates and the state of the debt

and equity credit markets; the ongoing need for capital improvements; changes in real estate tax rates and other operating expenses; adverse changes in governmental rules and fiscal policies; adverse changes in zoning laws; the impact of present or future environmental legislation and compliance with environmental laws.

Annuities are a retirement product for those who may have the ability to pay a premium now and want to guarantee they receive certain monthly payments or a return on investment later in the future. Annuities are contracts issued by a life insurance company designed to meet requirements or other long-term goals. An annuity is not a life insurance policy. Variable annuities are designed to be long-term investments, to meet retirement and other long-range goals. Variable annuities are not suitable for meeting short-term goals because substantial taxes and insurance company charges may apply if you withdraw your money early. Variable annuities also involve investment risks, just as mutual funds do.

Private placements carry a substantial risk as they are subject to less regulation than are publicly offered securities, the market to resell these assets under applicable securities laws may be illiquid, due to restrictions, and the liquidation may be taken at a substantial discount to the underlying value or result in the entire loss of the value of such assets.

Venture capital funds invest in start-up companies at an early stage of development in the interest of generating a return through an eventual realization event; the risk is high as a result of the uncertainty involved at that stage of development.

Options are contracts to purchase a security at a given price, risking that an option may expire out of the money resulting in minimal or no value. An uncovered option is a type of options contract that is not backed by an offsetting position that would help mitigate risk. The risk for a “naked” or uncovered put is not unlimited, whereas the potential loss for an uncovered call option is limitless. Spread option positions entail buying and selling multiple options on the same underlying security, but with different strike prices or expiration dates, which helps limit the risk of other option trading strategies. Option writing also involves risks including but not limited to economic risk, market risk, sector risk, idiosyncratic risk, political/regulatory risk, inflation (purchasing power) risk, and interest rate risk.

Structured notes are debt securities issued by financial institutions with performance linked to an underlying index or indices. Specifically, the return is typically based on a single equity, a basket of equities, equity indices, interest rates, commodities, or foreign currencies. The performance of a structured note is linked to the performance of the underlying investment, so risk factors applicable to that investment will also apply to the structure note. Investing in structured notes also carries liquidity risk, credit risk, and market risk. There is also the risk of capital loss and additional complexity beyond more direct investment in the underlying asset.

Commodities are tangible assets used to manufacture and produce goods or services. Commodity prices are affected by different risk factors, such as disease, storage capacity, supply, demand, delivery constraints, and weather. Because of those risk factors, even a well-diversified investment in commodities can be uncertain.

Non-U.S. securities present certain risks such as currency fluctuation, political and economic change, social unrest, changes in government regulation, differences in accounting, and the lesser degree of accurate public information available.

Digital Assets – We may invest client accounts in virtual currencies, cryptocurrencies, and digital coins and tokens ("Digital Assets"). The investment characteristics of Digital Assets generally differ from those of traditional currencies, commodities, or securities. Importantly, Digital Assets are not backed by a central bank or a national, supra-national or quasi-national organization, any hard assets, human capital, or other forms of credit. Rather, Digital Assets are market-based: a Digital Asset's value is determined by (and fluctuates often, according to) supply and demand factors, the number of merchants that accept it, and/or the value that various market participants place on it through their mutual agreement, barter or transactions.

Price Volatility of Digital Assets – A principal risk in trading Digital Assets is the rapid fluctuation of the market price. High price volatility undermines Digital Assets' role as a medium of exchange as consumers or retailers are much less likely to accept them as a form of payment. The value of client portfolios relates in part to the value of the Digital Assets held in the client portfolio and fluctuations in the price of Digital Assets could adversely affect the value of a client's portfolio. There is no guarantee that a client will be able to achieve a better than average market price for Digital Assets or will purchase Digital Assets at the most favorable price available. The price of Digital Assets achieved by a client may be affected generally by a wide variety of complex and difficult to predict factors such as Digital Asset supply and demand; rewards and transaction fees for the recording of transactions on the blockchain; availability and access to Digital Asset service providers (such as payment processors), exchanges, miners, or other Digital Asset users and market participants; perceived or actual Digital Asset network or Digital Asset security vulnerability; inflation levels; fiscal policy; interest rates; and political, natural and economic events.

Digital Asset Service Providers – Several companies and financial institutions provide services related to the buying, selling, payment processing, and storing of virtual currency (i.e., banks, accountants, exchanges, digital wallet providers, and payment processors). However, there is no assurance that the virtual currency market, or the service providers necessary to accommodate it, will continue to support Digital Assets, continue in existence or grow. Further, there is no assurance that the availability of and access to virtual currency service providers will not be negatively affected by government regulation or supply and demand of Digital Assets. Accordingly, companies or financial institutions that currently support virtual currency may not do so in the future.

Custody of Digital Assets – Under the Advisers Act, SEC-registered investment advisers are required to hold securities with "qualified custodians," among other requirements. Certain Digital Assets may be deemed to be securities. Currently, many of the companies providing Digital Assets custodial services fall outside of the SEC's definition of "qualified custodian", and many long-standing, prominent qualified custodians do not provide custodial services for Digital Assets or otherwise provide such services only with respect to a limited number of actively traded Digital Assets. Accordingly, clients may use non-qualified custodians to hold all or a portion of their Digital Assets.

Government Oversight of Digital Assets – The regulatory schemes—both foreign and domestic—possibly affecting Digital Assets or a Digital Asset network may not be fully developed and subject to change. It is possible that any jurisdiction may, in the near or distant future, adopt laws, regulations, policies, or rules directly or indirectly affecting a Digital Asset network, generally, or restricting the right to acquire, own, hold, sell, convert, trade, or use Digital Assets, or to exchange Digital Assets for either fiat currency or other virtual currency. It is also possible that government authorities may take direct or indirect investigative or prosecutorial action related to, among other things, the use, ownership or transfer of Digital Assets, resulting in a change to its value or the development of a Digital Asset network.

Past performance is not indicative of future results. Investing in securities involves a risk of loss that you, as a client, should be prepared to bear.

Item 9: Disciplinary Information

A. Criminal or Civil Actions

There are no criminal or civil actions to report.

B. Administrative Proceedings

There are no administrative proceedings to report.

C. Self-regulatory Organization (SRO) Proceedings

There are no self-regulatory organization proceedings to report.

Item 10: Other Financial Industry Activities and Affiliations

A. Registration as a Broker/Dealer or Broker/Dealer Representative

Neither DFP nor its representatives are registered as or have pending applications to become, a broker/dealer or a representative of a broker/dealer.

B. Registration as a Futures Commission Merchant, Commodity Pool Operator, or a Commodity Trading Advisor

Neither DFP nor its representatives are registered as or have pending applications to become either a Futures Commission Merchant, Commodity Pool Operator, Commodity Trading Advisor, or an associated person of the foregoing entities.

C. Registration Relationships Material to this Advisory Business and Possible Conflicts of Interests

Samuel Vasquez Gaeta is an independent licensed insurance agent, and from time to time, will offer clients advice or products from those activities. Clients should be aware that these services pay a commission or other compensation and involve a conflict of interest, as commissionable products conflict with the fiduciary duties of a registered investment adviser. DFP always acts in the best interest of the client; including the sale of commissionable products to advisory clients. Clients are in no way required to utilize the services of any representative of DFP in connection with such individual's activities outside of DFP.

Keith Merwin Oslie is an independent licensed insurance agent, and from time to time, will offer clients advice or products from those activities. Clients should be aware that these services pay a commission or other compensation and involve a conflict of interest, as commissionable products conflict with the fiduciary duties of a registered investment adviser. DFP always acts in the best interest of the client; including the sale of commissionable products to advisory clients. Clients are in no way required to utilize the services of any representative of DFP in connection with such individual's activities

outside of DFP.

All material conflicts of interest under Section 260.238 (k) of the California Corporations Code are disclosed regarding the investment adviser, its representatives, or any of its employees, which could be reasonably expected to impair the rendering of unbiased and objective advice.

D. Selection of Other Advisers or Managers and How This Adviser is Compensated for Those Selections

DFP may direct clients to third-party investment advisers to manage all or a portion of the client's assets. Clients will pay DFP its standard fee in addition to the standard fee for the advisers to which it directs those clients. This relationship will be memorialized in each contract between DFP and each third-party advisor. The fees will not exceed any limit imposed by any regulatory agency. DFP will always act in the best interests of the client, including when determining which third-party investment adviser to recommend to clients. DFP will ensure that all recommended advisers are licensed or notice filed in the states in which DFP is recommending them to clients.

Item 11: Code of Ethics, Participation, or Interest in Client Transactions and Personal Trainnig

A. Code of Ethics

DFP has a written Code of Ethics that covers the following areas: Prohibited Purchases and Sales, Insider Trading, Personal Securities Transactions, Exempted Transactions, Prohibited Activities, Conflicts of Interest, Gifts, and Entertainment, Confidentiality, Service on a Board of Directors, Compliance Procedures, Compliance with Laws and Regulations, Procedures and Reporting, Certification of Compliance, Reporting Violations, Compliance Officer Duties, Training and Education, Recordkeeping, Annual Review, and Sanctions. DFP's Code of Ethics is available free upon request to any client or prospective client.

B. Recommendations Involving Material Financial Interests

DFP does not recommend that clients buy or sell any security in which a related person to DFP or DFP has a material financial interest.

C. Investing Personal Money in the Same Securities as Clients

From time to time, representatives of DFP may buy or sell securities for themselves that they also recommend to clients. This may provide an opportunity for representatives of DFP to buy or sell the same securities before or after recommending the same securities to clients resulting in representatives profiting off the recommendations they provide to clients. Such transactions may create a conflict of interest. DFP will always document any transactions that could be construed as conflicts of interest and will never engage in trading that operates to the client’s disadvantage when similar securities are being bought or sold.

D. Trading Securities At/Around the Same Time as Clients' Securities

From time to time, representatives of DFP may buy or sell securities for themselves at or around the same time as clients. This may provide an opportunity for representatives of DFP to buy or sell securities before or after recommending securities to clients resulting in representatives profiting off the recommendations they provide to clients. Such transactions may create a conflict of interest; however, DFP will never engage in trading that operates to the client's disadvantage if representatives of DFP buy or sell securities at or around the same time as clients.

Item 12: Brokerage Practices

A. Factors Used to Select Custodians and/or Broker/Dealers

Custodians/broker-dealers will be recommended based on DFP's duty to seek "best execution," which is the obligation to seek execution of securities transactions for a client on the most favorable terms for the client under the circumstances. Clients will not necessarily pay the lowest commission or commission equivalent, and DFP may also consider the market expertise and research access provided by the broker-dealer/custodian, including but not limited to access to written research, oral communication with analysts, admittance to research conferences, and other resources provided by the brokers that may aid in DFP's research efforts. DFP will never charge a premium or commission on transactions, beyond the actual cost imposed by the broker-dealer/custodian.

DFP will require clients to use Fidelity Brokerage Services LLC, AssetMark Brokerage LLC, Charles Schwab & Co., TD Ameritrade, Inc, Dunham Trust Company. DFP will require clients to use Gemini Trust Company LLC for custody of digital assets.

1. Research and Other Soft-Dollar Benefits

While DFP has no formal soft-dollars program in which soft dollars are used to pay for third-party services, DFP may receive research, products, or other services from custodians and broker-dealers in connection with client securities transactions ("soft dollar benefits"). DFP may enter into soft-dollar arrangements consistent with (and not outside of) the safe harbor contained in Section 28(e) of the Securities Exchange Act of 1934, as amended. There can be no assurance that any particular client will benefit from soft-dollar research, whether or not the client's transactions paid for it, and DFP does not seek to allocate benefits to client accounts proportionate to any soft-dollar credits generated by the accounts. DFP benefits by not having to produce or pay for the research, products, or services, and DFP will have an incentive to recommend a broker-dealer based on receiving research or services. Clients should be aware that DFP's acceptance of soft-dollar benefits may result in higher commissions charged to the client.

2. Brokerage for Client Referrals

DFP receives no referrals from a broker-dealer or third party in exchange for using that broker-dealer or third party.

3. Clients Directing Which Broker/Dealer/Custodian to Use

DFP will require clients to use a specific broker-dealer to execute transactions. Not all advisers require clients to use a particular broker-dealer.

B. Aggregating (Block) Trading for Multiple Client Accounts

DFP does not aggregate or bunch the securities to be purchased or sold for multiple clients. This may result in less favorable prices, particularly for illiquid securities or during volatile market conditions.

Item 13: Review of Accounts

A. Frequency and Nature of Periodic Reviews and Who Makes Those Reviews

All client accounts for DFP's advisory services provided on an ongoing basis are reviewed at least Quarterly by Samuel Vasquez Gaeta, Chief Executive Officer, with regard to clients' respective investment policies and risk tolerance levels. All accounts at DFP are assigned to this reviewer.

All financial planning accounts are reviewed upon financial plan creation and plan delivery by Samuel Vasquez Gaeta, Chief Executive Officer. Financial planning clients are provided a one-time financial plan concerning their financial situation. After the presentation of the plan, there are no further reports. Clients may request additional plans or reports for a fee.

B. Factors That Will Trigger a Non-Periodic Review of Client Accounts

Reviews may be triggered by material market, economic or political events, or by changes in the client's financial situations (such as retirement, termination of employment, physical move, or inheritance).

With respect to financial plans, DFP's services will generally conclude upon delivery of the financial plan.

C. Content and Frequency of Regular Reports Provided to Clients

Each client of DFP's advisory services provided on an ongoing basis will receive a quarterly report detailing the client's account, including assets held, asset value, and calculation of fees. This written report will come from the custodian.

Each financial planning client will receive the financial plan upon completion.

Item 14: Client Referrals and Other Compensation

A. Economic Benefits Provided by Third Parties for Advice Rendered to Clients (Includes Sales Awards or Other Prizes)

DFP receives compensation from third-party advisers to which it directs clients.

B. Compensation to Non – Advisory Personnel for Client Referrals

DFP does not directly or indirectly compensate any person who is not advisory personnel for client referrals.

Item 15: Custody

When advisory fees are deducted directly from client accounts at the client's custodian, DFP will be deemed to have limited custody of the client's assets. Because client fees will be withdrawn directly from client accounts, in states that require it, DFP will:

(A) Possess written authorization from the client to deduct advisory fees from an account held by a qualified custodian.

(B) Send the qualified custodian written notice of the amount of the fee to be deducted from the client's account and verify that the qualified custodian sends invoices to the client.

(C) Send the client a written invoice itemizing the fee upon or prior to fee deduction, including the formula used to calculate the fee, the time period covered by the fee, and the amount of assets under management on which the fee was based.

Clients will receive all account statements and billing invoices that are required in each jurisdiction, and they should carefully review those statements for accuracy. Clients are urged to compare the account statements they received from the custodian with those they received from DFP.

Item 16: Investment Discretion

DFP provides discretionary and non-discretionary investment advisory services to clients. The advisory agreement established with each client sets forth the discretionary authority for trading. Where investment discretion has been granted, DFP generally manages the client's account and makes investment decisions without consultation with the client as to when the securities are to be bought or sold for the account, the total amount of the securities to be bought/sold, what securities to buy or sell, or the price per share. In some instances, DFP's discretionary authority in making these determinations may be limited by conditions imposed by a client (in investment guidelines or objectives, or client instructions otherwise provided to DFP. Clients with discretionary accounts will execute a limited power of attorney to evidence discretionary authority.

Item 17: Voting Client Securities (Proxy Voting)

DFP will not ask for, nor accept voting authority for client securities. Clients will receive proxies directly from the issuer of the security or the custodian. Clients should direct all proxy questions to the issuer of the security.

Item 18: Financial Information

A. Balance Sheet

DFP neither requires nor solicits prepayment of more than $500 in fees per client, six months or more in advance, and therefore is not required to include a balance sheet with this brochure.

B. Financial Conditions Reasonably Likely to Impair Ability to Meet Contractual Commitments to Clients

Neither DFP nor its management has any financial condition that is likely to reasonably impair DFP's ability to meet contractual commitments to clients.

C. Bankruptcy Petitions in Previous Ten Years

DFP has not been the subject of a bankruptcy petition in the last ten years.

Item 19: Requirements for State Registered Advisers

A. Principal Executive Officers and Management Persons; Their Formal Education and Business Background

The education and business backgrounds of DFP's current management persons, Samuel Vasquez Gaeta and Keith Merwin Oslie, can be found on the Form ADV Part 2B brochure supplements for those individuals.

B. Other Businesses in Which This Advisory Firm or its Personnel are Engaged and Time Spent on Those (If Any)

Other business activities for each relevant individual can be found on the Form ADV Part 2B brochure supplement for each such individual.

C. Calculation of Performance-Based Fees and Degree of Risk to Clients

DFP does not accept performance-based fees or other fees based on a share of capital gains on or capital appreciation of the assets of a client.

D. Material Disciplinary Disclosures for Management Persons of this Firm

There are no civil, self-regulatory organizations, or arbitration proceedings to report under this section.

E. Material Relationships That Management Persons Have With Issuers of Securities (If Any)

Neither DFP nor its management persons have any relationship or arrangement with issuers of securities. See Item 10.C and 11.B.

This brochure supplement provides information about Samuel Vasquez Gaeta that supplements the Defined Financial Planning LLC brochure. You should have received a copy of that brochure. Please contact Samuel Vasquez Gaeta if you did not receive Defined Financial Planning LLC's brochure or if you have any questions about the contents of this supplement.

Additional information about Samuel Vasquez Gaeta is also available on the SEC's website at www.adviserinfo.sec.gov.

Defined Financial Planning LLC

Form ADV Part 2B – Individual Disclosure Brochure

for

Samuel Vasquez Gaeta, CFP®

Personal CRD Number: 6616279

Investment Adviser Representative

Defined Financial Planning LLC
2413 Webb Avenue, Suite B
Alameda, CA 94501
(510) 200-8655
sam@definedplanning.com

UPDATED: 03/21/2022

Item 2: Educational Background and Business Experience

Name: Samuel Vasquez Gaeta **Born:** 1991

Educational Background and Professional Designations:

Education:

Graduate Certificate in Financial Planning, The American College - 2019
Bachelor of Science Accounting, University of Phoenix- 2018

Designations:

CFP® - Certified Financial Planner

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally-registered CFP (with flame design) marks (collectively, the "CFP® marks") are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP Board").

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board's financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination – Pass the comprehensive CFP® Certification Examination. The examination includes case studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real world circumstances;
- Experience – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics – Agree to be bound by CFP Board's *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

i. Continuing Education – Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and
ii. Ethics – Renew an agreement to be bound by the *Standards of Professional Conduct*. The Standards prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board's enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

Business Background:

03/2022 - Present	Chief Executive Officer & Investment Advisor Representative Defined Financial Planning LLC
03/2016 - 07/2021	Owner Wealth Beta, LLC
04/2019 - 09/2020	Registered Representative JW Cole Financial Inc.
04/2019 - 09/2020	Investment Advisor Representative JW Cole Advisors Inc.
08/2016 - 04/2019	Investment Advisor Representative Global Financial Private Capital, LLC
10/2015 - 12/2018	Wealth Planner Integrated Wealth Consultants
01/2017 - 09/2018	Wealth Planner Integrated Wealth Consultants, Inc.
10/2011 - 10/2015	General Manager Reno Running Company, LLC
03/2012 - 10/2012	Fire Technician United States Forest Service

Item 3: Disciplinary Information

There are no legal or disciplinary events that are material to a client's or prospective client's evaluation of this advisory business.

Item 4: Other Business Activities

Samuel Vasquez Gaeta is a licensed insurance agent. From time to time, he will offer clients advice or products from this activity. Clients should be aware that these services pay a commission and involve a possible conflict of interest, as commissionable products can conflict with the fiduciary duties of a registered investment adviser. Defined Financial Planning LLC always acts in the best interest of the client; including in the sale of commissionable products to advisory clients. Clients are in no way required to implement the plan through any representative of Defined Financial Planning LLC in their capacity as a licensed insurance agent.

Item 5: Additional Compensation

Samuel Vasquez Gaeta does not receive any economic benefit from any person, company, or organization, other than Defined Financial Planning LLC in exchange for providing clients advisory services through Defined Financial Planning LLC.

Item 6: Supervision

As a representative of Defined Financial Planning LLC, Samuel Vasquez Gaeta works closely with the Chief Compliance Officer, Keith Merwin Oslie, and all advice provided to clients is reviewed by the Compliance Officer prior to implementation. Samuel Vasquez Gaeta adheres to applicable regulations regarding the activities of an Investment Adviser Representative, together with all policies and procedures outlined in the firm's code of ethics and compliance manual. Keith Merwin Oslie's phone number is (510) 200-8655.

Item 7: Requirements For State Registered Advisers

This disclosure is required by state securities authorities and is provided for your use in evaluating this investment advisor representative's suitability.

A. Samuel Vasquez Gaeta has NOT been involved in any of the events listed below.

1. An award or otherwise being found liable in an arbitration claim alleging damages in excess of $2,500, involving any of the following:
   - An investment or an investment-related business or activity;
   - Fraud, false statement(s), or omissions;
   - Theft, embezzlement, or other wrongful taking of property;
   - Bribery, forgery, counterfeiting, or extortion; or
   - Dishonest, unfair, or unethical practices.

2. An award or otherwise being found liable in a civil, self-regulatory organization, or administrative proceeding involving any of the following:
   - An investment or an investment-related business or activity;
   - Fraud, false statement(s), or omissions;
   - Theft, embezzlement, or other wrongful taking of property;
   - Bribery, forgery, counterfeiting, or extortion; or
   - Dishonest, unfair, or unethical practices.

B. Samuel Vasquez Gaeta has NOT been the subject of a bankruptcy.

This brochure supplement provides information about Keith Merwin Oslie that supplements the Defined Financial Planning LLC brochure. You should have received a copy of that brochure. Please contact Keith Merwin Oslie if you did not receive Defined Financial Planning LLC's brochure or if you have any questions about the contents of this supplement.

Additional information about Keith Merwin Oslie is also available on the SEC's website at www.adviserinfo.sec.gov.

Defined Financial Planning LLC

Form ADV Part 2B – Individual Disclosure Brochure

for

Keith Merwin Oslie

Personal CRD Number: 6683569

Investment Adviser Representative

Defined Financial Planning LLC
2413 Webb Avenue, Suite B
Alameda, CA 94501
(510) 200-8655
keith@definedplanning.com

UPDATED: 03/21/2022

Item 2: Educational Background and Business Experience

Name: Keith Merwin Oslie **Born:** 1978

Educational Background and Professional Designations:

Education:

Keith Merwin Oslie has not received any higher education degrees.

Business Background:

07/2020 - Present	Managing Member & Chief Compliance Officer Defined Financial Planning LLC
04/2019 - 09/2020	Investment Adviser Representative J.W. Cole Advisors, Inc.
08/2016 - 04/2019	Investment Adviser Representative Global Financial Private Capital, LLC
07/2015 - 02/2017	Operations Manager Pacific Excel Wealth Advisors
08/1999 - 11/2015	Operations Manager FedEx Express Corp.

Item 3: Disciplinary Information

There are no legal or disciplinary events that are material to a client's or prospective client's evaluation of this advisory business.

Item 4: Other Business Activities

Keith Merwin Oslie is a licensed insurance agent. From time to time, he will offer clients advice or products from this activity. Clients should be aware that these services pay a commission and involve a possible conflict of interest, as commissionable products can conflict with the fiduciary duties of a registered investment adviser. Defined Financial Planning LLC always acts

in the best interest of the client; including in the sale of commissionable products to advisory clients. Clients are in no way required to implement the plan through any representative of Defined Financial Planning LLC in their capacity as a licensed insurance agent.

Item 5: Additional Compensation

Keith Merwin Oslie does not receive any economic benefit from any person, company, or organization, other than Defined Financial Planning LLC in exchange for providing clients advisory services through Defined Financial Planning LLC.

Item 6: Supervision

As the Chief Compliance Officer of Defined Financial Planning LLC, Keith Merwin Oslie supervises all activities of the firm. Keith Merwin Oslie's contact information is on the cover page of this disclosure document. Keith Merwin Oslie adheres to applicable regulatory requirements, together with all policies and procedures outlined in the firm's code of ethics and compliance manual.

Item 7: Requirements For State Registered Advisers

This disclosure is required by state securities authorities and is provided for your use in evaluating this investment advisor representative's suitability.

A. Keith Merwin Oslie has NOT been involved in any of the events listed below.

1. An award or otherwise being found liable in an arbitration claim alleging damages in excess of $2,500, involving any of the following:
   - An investment or an investment-related business or activity;
   - Fraud, false statement(s), or omissions;
   - Theft, embezzlement, or other wrongful taking of property;
   - Bribery, forgery, counterfeiting, orextortion; or
   - Dishonest, unfair, or unethicalpractices.

2. An award or otherwise being found liable in a civil, self-regulatory organization, or administrative proceeding involving any of the following:
   - An investment or an investment-related business or activity;
   - Fraud, false statement(s), or omissions;
   - Theft, embezzlement, or other wrongful taking of property;
   - Bribery, forgery, counterfeiting, orextortion; or
   - Dishonest, unfair, or unethicalpractices.

B. Keith Merwin Oslie has NOT been the subject of a bankruptcy.