



Credit Controller (6-month fixed term contract)

Cognism is the smart all-in-one marketing and sales acceleration solution. We provide organizations a GDPR compliant way to prospect leads and enrich data and are a next-generation revenue intelligence platform that uses AI to help customers discover their next best business opportunity.

Our service is used for B2B lead enrichment, lead generation and marketing/sales automation. Currently we already have 200+ clients and have released native applications for Salesforce and Microsoft Dynamics.

Our specialities include - Lead Generation, Sales, AI, ABM, Outbound, Data Cleaning, Email Verification, Data Enrichment, Outbound Marketing, Lead Prospecting, and GDPR.

The role:

We are seeking an articulate, driven, and tenacious credit controller to join our team on a 6-month FTC basis. With a monthly team ledger value of £1.6 million across a range of national accounts, which consist of Blue Chip and SME companies; this job will require someone with a target driven mindset, a keenness to pick up the phone to stakeholders both internal and external, and a genuine enjoyment of seeing the credit process from start to finish.

Key skills include:

- Liaison with the business to maintain effective lines of communication in all disputes
- Collection of aged debt from both new and existing clients
- Raising awareness of and transferring to legal individual bad debt cases
- Liaison with Sales Ledger to aid accurate and timely allocation of all cash receipts
- Review and request write offs and refunds
- Financial and credit analysis of potential and existing customers
- Liaise with Sales Administration on the creation of new clients
- Raising and resolving dispute cases

Candidate requirements:

- Proficiency with Salesforce beneficial
- 4-5 years' experience in Credit Control
- Ability to work as part of a team essential
- Ability to visualise career progression is beneficial
- Strong communication skills a must