



**Tuffnells.**

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**DAF**

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**ENTERPRISE IN ACTION**  
**FLEXIBILITY THAT KEEPS**  
**YOUR BUSINESS DELIVERING**



FROM CAR TO TRUCK AND EVERYTHING IN BETWEEN

**enterprise**  
**FLEX-E-RENT**

Predicting the future has always been challenging, but it's now more difficult than ever before. Whether as a result of a lockdown or the wider economic uncertainty, the needs of your business and the customers you serve can change in an instant, and in ways you might never have expected.

**Enterprise Flex-E-Rent is committed to supporting customers large and small to right-size their fleet in line with rapidly changing mobility requirements.**

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# THE FLEXIBILITY TO DELIVER



Tuffnells is a well known and highly respected part of the UK delivery sector. Renowned for the safe and efficient delivery of large, heavy and irregular items, recent lockdowns have created a significant surge in demand within a business where being responsive to customers needs is the number one priority.

Working closely with the expert team at Enterprise Flex-E-Rent, Tuffnells were able to put flexibility at the very heart of their fleet strategy. With a solid core of vehicles on long-term leases, mixed with a rental solution designed to provide on-demand scalability, they were able to continue keeping their customer promises.

By adopting a mix of funding methods including ownership, leasing and rental they have been able to adjust fleet capacity in line with their significant business growth without increasing their financial or operational risks.

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Our fleet is ready to face any challenge... we can rapidly scale up or down as demand changes, it's easier to handle maintenance and we get fast access to replacement vehicles at a moment's notice.

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**Simon Parsons**

Services Director, Tuffnells

# THE RIGHT EQUIPMENT TO SAFELY DELIVER



Providing the right vehicles needed to meet customer requirements is vital but this should never be at the expense of protecting the health and safety of employees and the communities they serve.

Tuffnells firmly believe that providing drivers with the right new vehicles demonstrates a clear commitment to them, ensuring that they have the equipment needed to safely deliver.

Taking not just the letter of road safety laws, but the principles that guide legislation such as the new Direct Vision Standard (DVS), their 21 newly delivered 7.5 tonne trucks all feature on board camera systems designed to create all-round visibility for the driver.

By adopting a best practice approach to vehicle safety, Enterprise is helping Tuffnells create a flexible fleet that adapts to their fluctuating needs, increases efficiency and carefully controls on-road risk.

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**With DVS likely to progress to more cities across the UK, it's important to stay one step ahead. Understanding the principles as well as the law will help you protect your employees and your business.**

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**Danny Glynn**

Managing Director, Enterprise Flex-E-Rent



## HOW CAN WE HELP YOU?

One of the most important things we do at Enterprise is to listen to our customers. This is especially true during times of economic uncertainty when planning is difficult and requirements can change at a moment's notice.

As your complete mobility provider, we'll make sure you can always scale your fleet up or down to meet changing levels of demand, without incurring any penalties. No matter how quickly things change, you'll only have the vehicles you really need to keep your customer promises.