



CONCORDANCE[®]
HEALTHCARE SOLUTIONS

**A Healthcare Distributor delivering
customized Supply Chain Solutions
to the entire Continuum of Care.**



concordancehealthcare.com



Positively
Impacting Lives®

Our Purpose

At Concordance, our purpose is **Positively Impacting Lives®**. That includes all lives, but especially the lives of our employees, our healthcare providers and the patients they serve each and every day.

As one of the largest independent, healthcare distributors in the U.S., we are committed to delivering consistent service that increases our customers' efficiency and improves patient outcomes, while reducing the total cost of care by:

- Truly listening to and fully understanding the challenges that our customers face
- Being flexible, responsive and attentive to our customers' individual needs

We believe that in order to build a true partnership, we must be dedicated to continually improve and adapt our services to our customers' unique needs.

Concordance makes it a priority to:

- Collaborate to design, implement and support cost-saving programs and solutions at all levels of the supply chain
- Support the logistics, contracts and processes behind the quality-brand products that our customers prefer, ensuring the ultimate patient-care experience
- Offer a broad array of products from a diverse mix of suppliers and a channel for new technology that supports the best in patient outcomes



Concordance is headquartered in Tiffin, Ohio and has distribution center's strategically located throughout the country for optimal service from coast to coast. We pride ourselves on providing the most responsive and committed customer service in the industry.



**NON-VERTICALLY
INTEGRATED**

Concordance provides a channel for suppliers to showcase their products to the healthcare providers we serve across the nation. We firmly believe that our customers should have the ability to choose the best product for their patient, ensuring best-in-class care.



175
YEARS OF COMBINED
INDUSTRY EXPERIENCE

Concordance Healthcare Solutions is built on over 175 years of combined industry experience sharing our strengths and expertise, we will continue to add efficiency and ease to the healthcare supply chain.



RESPECT



COMMITMENT



AUTHENTICITY



INTEGRITY



INNOVATION

Our core values of Respect, Commitment, Authenticity, Integrity and Innovation are embodied in every program, service and decision we make - to ensure that our course remains true.

Serving the Entire Healthcare Continuum

The ever-changing healthcare environment requires innovation and flexibility, paired with the consistent, patient-focused service our communities deserve. Concordance Healthcare Solutions delivers dynamic, dependable service that increases our customers' efficiency throughout every level of the supply chain as we follow the patient's journey through the care continuum.

In addition to servicing all major healthcare markets, Concordance has experts dedicated to healthcare education and redistribution while offering comprehensive support for every step of your equipment, remodeling and construction project needs.



Acute Care



Community Health



Government



Home Care



Hospice Care



Laboratory



Long Term Care



Primary Care



Surgery Center



Supply Chain Solutions

Concordance provides unparalleled support through our Supply Chain Solutions program, a robust collection of strategic tools and services that streamline processes throughout the entire continuum of care. Our solutions include proprietary technology, tools and services for Business Intelligence & Analytics, Inventory & Revenue Enhancement and additional Service Offerings. We help to ensure that every customer is prepared, not only for every-day patient care, but also in times of uncertainty and emergency.



Business Intelligence & Analytics



Inventory & Revenue Enhancement



Service Offerings

FOR MORE INFORMATION, PLEASE CONTACT YOUR CONCORDANCE ACCOUNT MANAGER



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