



3PL Services

Concordance will receive your product, store and secure materials including disposable PPE for stockpile, medical supplies for emergency preparedness, equipment, ventilators, in addition to temperature-sensitive and high-value items.

Sourcing for Emergency Response

Concordance will source bulk product from our strategic suppliers and manufacturer-specific product as requested by the customer to be stored, secured and delivered upon request.

Sourcing for Emergency Response with "Living Stockpile"

In addition to Concordance sourcing bulk product from our strategic suppliers, inventory will be maintained in a "living stockpile" (see page 2) that ensures product rotation and availability when needed.

Store Your Product Safely & Confidently with StrategicStorage™

Maintaining inventory supply is a critical step in preparing for an emergency. With surges in demand and limited medical supply storage, the Concordance StrategicStorage™ program is the answer.

The core competency of distribution is logistics optimization. Concordance has created three storage models that incorporate both the efficiencies of a large sophisticated box mover with the flexibility of a locally-based, hands-on, operational team.

Our 3PL expertise and resources are configured specifically to meet the needs of our customers. While we provide transportation and storage, we have the resources to do kitting (non-sterile), packing, assembly, JIT processing and more. We have allocated space specifically for emergency reserves and temperature controlled products.

Concordance warehouses are safe, clean and staffed by a team of experts that know how to handle emergency medical supplies. Whether you need temporary or long term secure storage, Concordance can pick up, deliver and, if necessary, quarantine, monitor and rotate date-sensitive materials.



CONCORDANCE®
HEALTHCARE SOLUTIONS

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Introducing the Living Stockpile

While technically still a stockpile, the Concordance Living Stockpile breathes life into the storage of lifesaving and life sustaining medical supplies. While most stockpiles are held in separate or distant locations or bins to keep them from being used under normal circumstances, we keep them exactly where they should be.

- Supplies kept in the same location as our active moving inventory
- Product rotated on a First in First Out (FIFO) or First to Expire First Out (FEFO) basis
- We will increase the level of inventory and block the use of that extra level for normal activity
- The throughput volume Concordance has on all of the items in the PPE Formulary allows it to keep all inventory fresh and usable in the times of great demand and need therefore it is "living"
- Levels held can be adjusted as conditions warrant for seasonal or predictable events
- Choice of storage locations can also be flexed across the expanse of the Concordance facilities to either move them closer to your facility or further away out of harm's way in case of an event that prevents or could possibly prevent access to that location
- Concordance has agreements with the manufacturers and suppliers of the items that allow it to increase demand and volume upon notice.
- We can work with you to customize your own Living Stockpile allowing you to be confident of having what you need when you need it

The StrategicStorage™ program represents expertise in distribution and logistics. Concordance offers our resources, people, warehousing, inventory management and transportation, for staging, storing, moving and installing supplies and equipment.

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