



SMARTER LABOR MANAGEMENT

Labor is a service business's greatest asset – and biggest expense. Effectively managing labor to balance costs with service quality takes more time than most managers have. Time that could be spent on the floor engaging with customers and staff.

The UniFocus Labor Management System (LMS) gives your managers smart tools for optimizing labor. Accurate forecasting is the key to getting schedules right, so UniFocus integrates a broader set of data – including unique events affecting each property's local market – to deliver precise forecasts.

UniFocus LMS generates a full schedule based on projected demand flows, service standards, work rules, and staff availability. In minutes, a manager can review and approve the schedule, making any necessary adjustments. Managers get back hours of their time.

UniFocus provides a 100% ROI guarantee. So you can rest easy knowing you've made a sound investment. Why settle for managing labor when you can optimize it?



PRECISION PLANNING: LMS delivers accurate forecasts and projects the flow of demand at 15 minute intervals across your operation, then maps that demand to your service standards to produce an optimized labor plan



REAL-TIME MANAGEMENT: The LMS Manager Portal provides at-a-glance information to help guide managers' daily decision making and keep labor on track



AUTOMATED SCHEDULING: Optimized schedules are automated, reducing time required by managers from hours to minutes every week



MOBILE TOOLS: Employees and managers can manage schedules and communicate with ease all from their smartphones

LABOR MANAGEMENT

BEYOND TRADITIONAL LABOR MANAGEMENT

FORECASTING: Smart, accurate forecasting gives you a competitive edge by providing a detailed view of demand each day in 15-minute intervals for every part of your business.

PLANNING: Plan to optimal levels based on volume forecasts and your service standards for each department, then rest assured your staffing matches your needs.

SCHEDULING: Having a precise forecast and plan means scheduling your workforce doesn't have to be a time-consuming guessing game. Automated scheduling helps you meet the dynamic nature of your business in a fraction of the time.

REPORTING: Real-time reporting provides immediate insights, allowing managers to adjust as needed without waiting until the end of the month.

BUDGETING: Integrated labor budgeting aligns your budgets with your service standards and projected demand, giving you a consistent view of labor performance.

MOBILE: Designed for iOS and Android systems, the UniFocus mobile app gives managers and employees the ability to manage their work lives the same way they manage the rest of their lives – from their smart phones.

KEY CAPABILITIES & BENEFITS

- Results in typical savings of 4-12% of gross labor expense
- Drives guest experience and revenue growth by having the right staff in the right place at the right time
- Maximizes productivity with custom-engineered labor standards
- Helps you understand your data better with real-time visual analytics and dashboards
- Compares actual budgets, schedules, and more against forecasted to improve accuracy
- Allows instant access any time, any where
- Centralizes worldwide analyses with multi-lingual applications
- Optimizes operations and achieves quality and cost standards
- Advanced technology creates precise forecasting based on the factors that affect your business most.



“Our decision to implement UniFocus in all hotels in our portfolio was simple – we saw significant productivity improvements in properties using UniFocus for workforce management over those not using the system. Additionally, UniFocus brings a unique skill set to ensure that we develop and set effective operational standards to help us achieve even better results long-term.”

~Tom Healy COO and
Executive VP of
Asset Management
DiamondRock Hospitality