

2022MEDIA KIT

For our technology properties:



T Thurrott



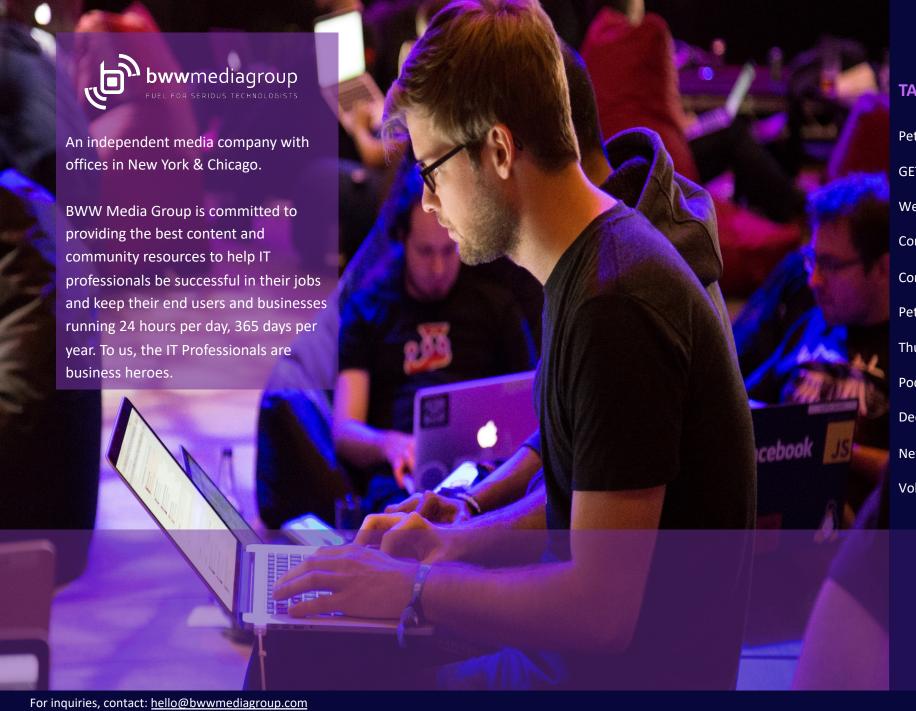


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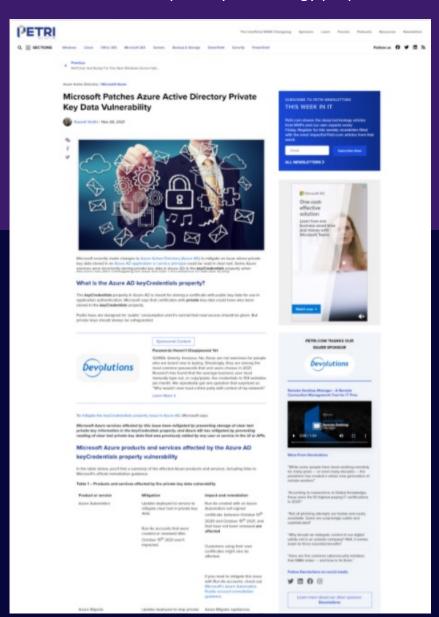
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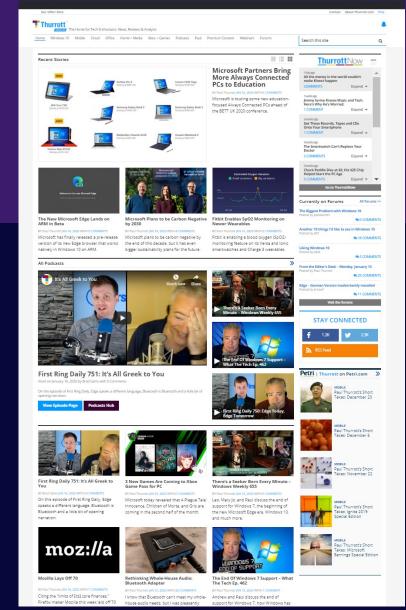
This Media Kit covers 2022 advertising opportunities on our technology properties:





Two primary technology properties. Deep Tech & Tech Interests for IT Professionals











Quick Audience Facts

Company Size	Percent of Total
Micro (1 - 9 Employees)	9%
Small (10 - 49 Employees)	17%
Medium-Small (50 - 199 Employees)	14%
Medium (200 - 499 Employees)	9%
Medium-Large (500 - 999 Employees)	8%
Large (1,000 - 4,999 Employees)	16%
XLarge (5,000 - 10,000 Employees)	7%
XXLarge (10,000+ Employees)	20%

Functional Area	Percent of Total
Information Technology	48%
Operations	8%
Government	7%
Medical/Health	7%
Finance	5%
Sales	5%
Engineering	5%
Education	4%
Marketing	2%
Legal	2%
HR	2%

Company Revenue	Percent of Total
Micro (<\$1MM)	11%
Small (\$1MM-\$10MM)	18%
Medium-Small (\$10MM-\$50MM)	19%
Medium-Large (\$50MM-\$100MM)	5%
Large (\$100MM-\$200MM)	7%
XLarge (\$200MM-\$1B)	14%
XXLarge (\$1B+)	26%

Industry	Percent of Total
Software	15%
Education	10%
Manufacturing	9%
Healthcare	8%
Finance	7%
Retail	6%
Business Services	6%
Government	5%
Construction	5%
Telecommunications	4%
Transportation & Travel	3%
Insurance	3%
Media & Internet	2%
Real Estate	2%
Non-Profit	2%
Wholesalers	2%
Hospitality & Hotels	2%
Legal	2%
Resource Extraction	2%
Energy, Utilities & Waste	2%

Professional Group	Percent of Total
Business Professional	49%
IT Professional	27%
Small Business Professional	9%
Finance Professional	4%
Healthcare Professional	3%
Human Resources Professional	3%
Marketing Professional	2%
Fortune 500 Employee	2%
High Income Professional	1%

Region	Percent of Total
North America	48%
EMEA	32%
APAC	16%
LATAM	2%
Ø	2%







GET-IT: 1-DAY Virtual Conferences

GET-IT MULTI-SPONSORSHIP SAVINGS

Participate in more than one conference throughout the year and gain significant awareness for your brand and savings. GET-IT GOLD Sponsorship:

Sponsor 1 Conference: \$13,500 each

Sponsor 2 Conferences: \$11,750 each

Sponsor 3 Conferences: \$10,500 each

Sponsor 4 Conferences: \$9,000 each

GET-IT <u>SILVER</u> Sponsorship:

Sponsor 1 Conference: \$8,250 each

Sponsor 2 Conferences: \$7,425 each

Sponsor 3 Conferences: \$6,683 each

Sponsor 4 Conferences: \$6,015 each

For inquiries, contact: hello@bwwmediagroup.com

GET-IT: 1 Day Virtual Conferences

ONLY 4 in 2022

March 24, 2022

Microsoft 365 Collaboration and Productivity Accelerator for IT Pros

June 23, 2022

Microsoft Cloud Security and Compliance 1-Day Virtual Conference

September 22, 2022

Virtualization 1-Day Virtual Conference

December 8, 2022

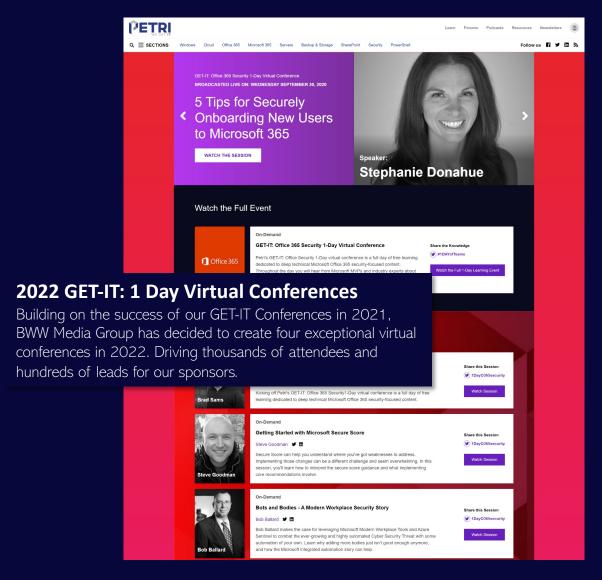
Microsoft Teams 1-Day Virtual Conference









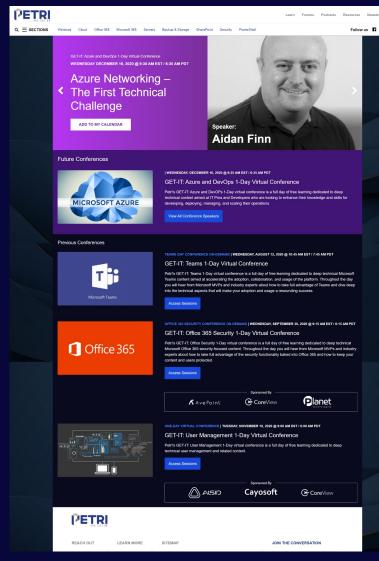


Sponsorship details on following page











GET-IT: 1 Day Virtual Conferences ONLY 1 REMAINING

Exceptional awareness, thought leadership and lead generating activity

March 24, 2022

Microsoft 365 Collaboration and Productivity Accelerator for IT Pros

June 23, 2022

Microsoft Cloud Security and Compliance 1-Day Virtual Conference

September 22, 2022

Virtualization 1-Day Virtual Conference

December 8, 2022

Microsoft Teams 1-Day Virtual Conference

GET-IT: 1-DAY VIRTUAL CONFERENCE SPONSORSHIP DETAILS

GOLD Conference Sponsorship Includes:

- 1. Your company is listed with logo and backlink to your company site on all conference pages, emails & promotional materials, and post-conference follow-up. Sponsors are also added to all social media posts regarding conference to our social audience of over 300,000 strong.
- Opportunity to host a 30 to 45-minute educational session during the conference with live Q&A following session, managed by conference hosts, Paul Thurrott and Russell Smith.
- Event is highly promoted, and sessions are given by Microsoft MVPs and recognized industry experts.
- 4. Session speakers provide an article on their session topic, culminating into an e-book which is delivered to all registered participants immediately following the conference. Sponsors are welcome to submit an article for this e-book to our Editorial team.
- All conference leads prior, day of and 2-weeks post event are shared with Sponsor.
- 250 lead minimum guarantee Leads gathered through conference registration. Event is promoted on multiple channels – Twitter, Facebook, Petri.com, Thurrott.com, and YouTube – to draw as many users as possible on day of event for maximum brand exposure for our sponsors.
- On-demand promotions continue for at least 2-weeks post-event.
- Sponsor recognition throughout the conference day.
- Content never sunsets on Petri.com.

SILVER Conference Sponsorship Includes:

All Gold Package components above, minus conference leads/guarantee (numbers 5 & 6 from list above)



Microsoft Cloud Security and **Compliance 1-Day Virtual Conference**

As more organizations than ever before move data, apps, and services into the cloud, and employees access resources from outside the corporate firewall, there's a growing need to ensure secure access and provide more sophisticated security protections.

Ransomware has surged in recent years, becoming the number one threat for organizations. In this 1day virtual event, industry experts and Microsoft Valuable Professionals (MVP) will cover how to secure endpoints, collect data and analyze it to prevent attacks before they take hold of your network, protect resources using a zero-trust model, and planning governance measures for security and compliance.

- Deploying Microsoft Defender for Endpoint
- What is Azure Sentinel and how it can help protect cloud and on-premises IT resources.
- Expert roundtable: Planning for governance of Microsoft 365 apps
- Protecting Microsoft Office apps from attack
- Azure Active Directory security: How Azure AD and identity management forms the foundation of zero-trust security in Microsoft 365

Virtualization 1-Day Virtual Conference

Flexibility is key as organizations move to provide employees and third parties with access to corporate resources from any location and securely. For many, virtualization and virtual desktop infrastructure (VDI) is a key part of the solution.

In this 1-day virtual learning event, industry experts and Microsoft Valuable Professionals (MVP) will walk you through evaluating Desktop-as-a-Service (DaaS) solutions from Microsoft, how to deploy your own VDI using VMware Horizon, understanding the storage requirements for VDI, and how to size your hardware to host a fast and reliable virtual server or desktop infrastructure.

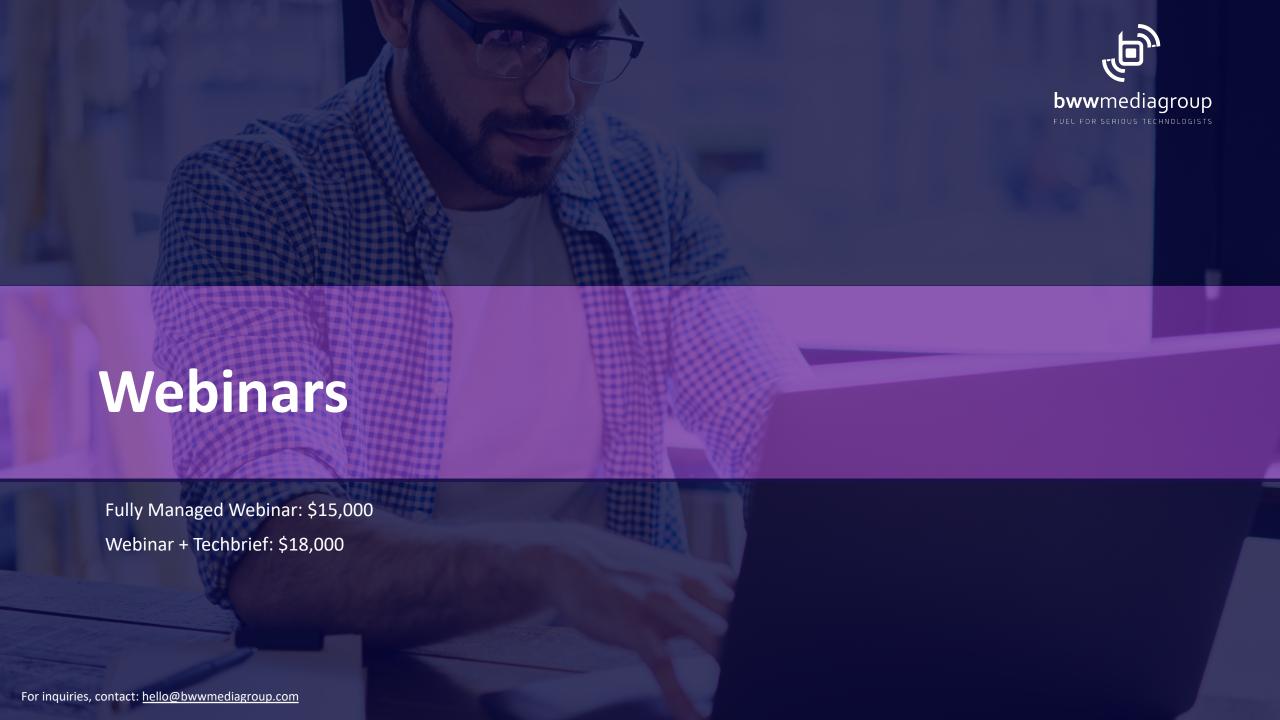
- Windows 365 vs Azure Virtual Desktop Which Solution to Choose and Why? (Dean Ellerby)
- Best Practices for Modernizing an Existing VDI by Migrating to Azure Virtual Desktop (Neil McLoughlin)
- Optimizing the VDI User Experience with FSLogix Containers, App Masking, and Java Version Control (Travis Roberts)
- Sponsored Session Vadim Vladimirskiy
- Expert Roundtable: Choosing the Right Virtualization Solution (Dean, Neil, Travis, Vadim, Speaker TBA, Sponsor 2 TBA)
- Securing Azure Virtual Desktop with Azure AD Conditional Access and multifactor authentication (MFA) (Speaker TBA)

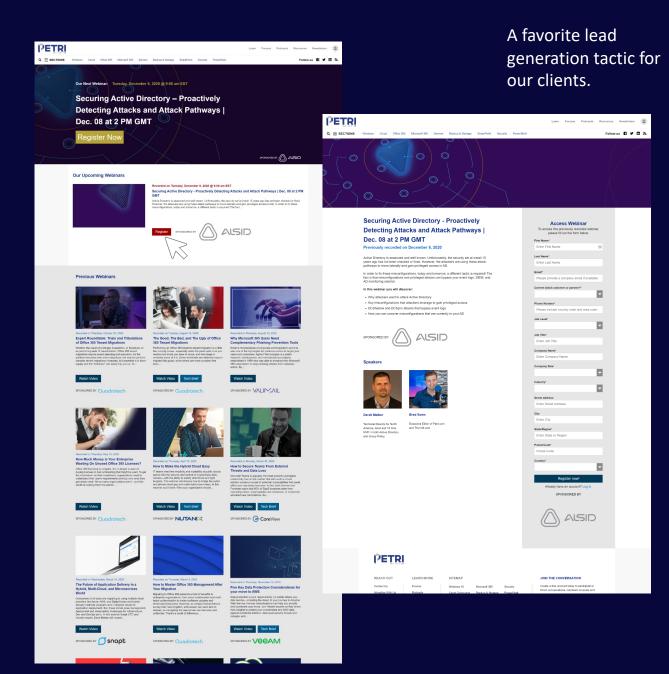
Microsoft Teams 1-Day Virtual Conference

Petri's annual Teams 1-Day Virtual Conference is back! Teams is the internal communication hub for small teams in large and small organizations. In this 1-day virtual learning event, you'll learn how to get the most out of Teams and your Microsoft 365 licenses.

This year, industry experts and Microsoft Valuable Professionals (MVP) will provide you with solutions to some of your top concerns, including how to back up Microsoft 365 data, how to facilitate hybrid work, governance and compliance, and using reporting to monitor your workforce and improve productivity.

- Considerations for Backup and Recovery of Data in Microsoft 365
- Get Started with Hybrid Work and Teams Rooms
- Managing Information Governance, Security, and **Compliance in Microsoft Teams**
- Expert roundtable: How to Unlock the Power of Teams for Your End Users
- Using Teams and Microsoft 365 Reports to Improve Productivity and Increase Adoption





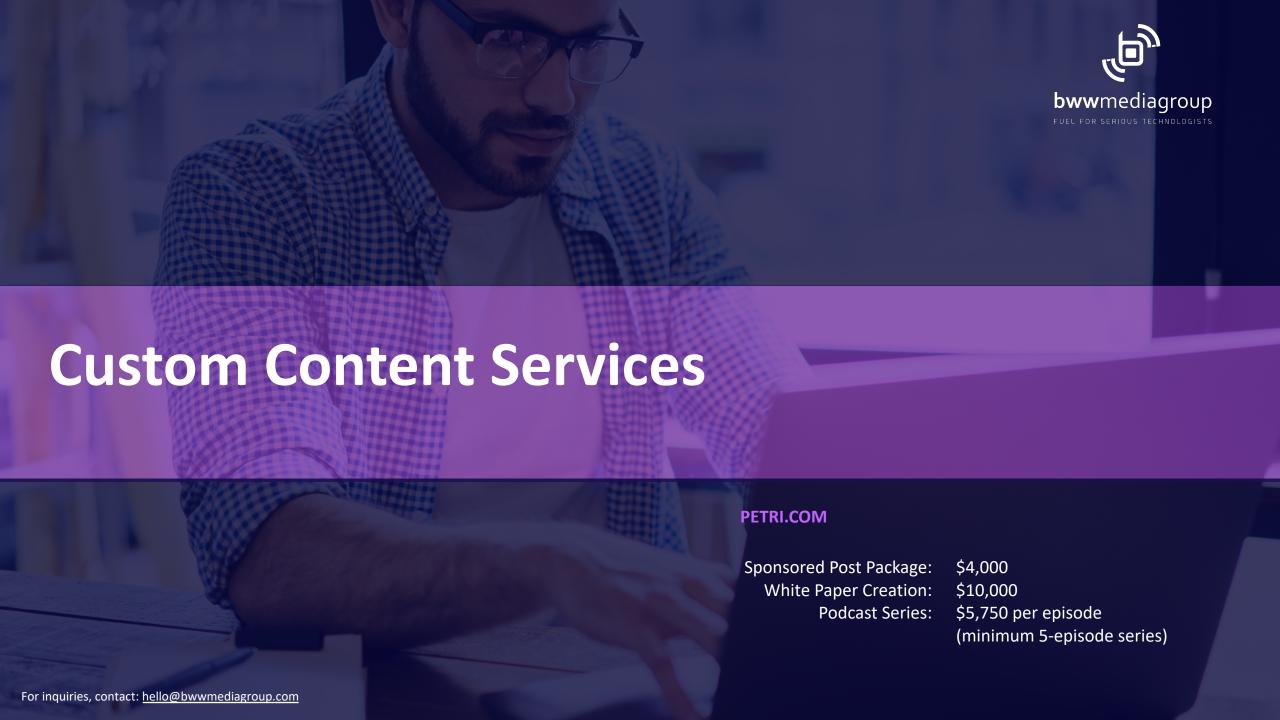




HOST A WEBINAR ON PETRI.COM OR THURROTT.COM

Fully managed webinar program includes:

- 250 minimum lead guarantee
 - No filters (General IT Audience)
 - · Leads with filters:
 - Adjusted by less Minimum Lead Guarantee, or \$5 added per lead per filter
- Leads generated from registrations prior to live webinar event or from on demand promotion after live webinar date
- Every effort is made to guarantee 70% leads (175) prior to live webinar date
- Fully managed, multi-touch marketing program to drive audience awareness & consideration
 - Promoted through our channels to our BWW Media Group audiences
 - Full nurture tactics used to drive attendance post registration
 - Co-hosted with a Petri / Thurrott expert or hosted solely by your subject matter expert(s)
 - Post webinar follow-up with registered and attended participants
 - Thank you!
 - On-demand webinar available
 - Tech brief ready for download
 - Full multi-touchpoint campaign reporting to client on registrants and attendees





SPONSORED POST PACKAGE

Petri.com Sponsored Post Features:

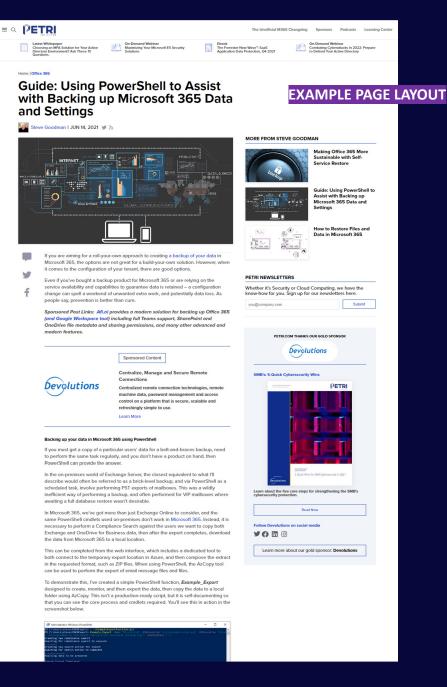
- Sponsored Posts on the Petri IT Knowledgebase
- Editorial team will work with sponsor to create an article that is a minimum of 750 words
- Article never sunsets
- Article will address an industry issue or trend, and name sponsor as a solution, but is not a product review
- · Link to sponsor's web site is included
- Article is Google indexed providing a continuous SEO value

Includes New Added Features:

- Sponsor receives exclusive on-page sponsorship, leveraging Petri's premium sponsor presence, a rich engaging onsite presence built into the page, avoiding typical "banner blindness"
- Petri's unique online experience ensures visibility even in the presence of Ad Block technology, with detailed performance reporting
- Sponsor can rotate sponsor module content monthly to ensure freshness
- 12-month exclusive on-page placement
- Option to extend on-page placement beyond 12 months (additional charge)

Performance Guarantee:

- BWW guarantees that Sponsored Post will receive a minimum of 1,000 pageviews in the first 12-months. We estimate that 75% of the pageviews to occur within the first 4 months.
- Opportunity to increase the performance guarantee to 3,000, 6,000, or 12,000 pageviews over 12 months (additional charge)





WHITEPAPER CREATION

The editorial team writes a 3 to 5-page whitepaper that covers an agreed upon topic important to your business and sponsored by you.

Whitepaper is given optional permanent placement onsite at Petri.com

Whitepaper creation: \$10,000

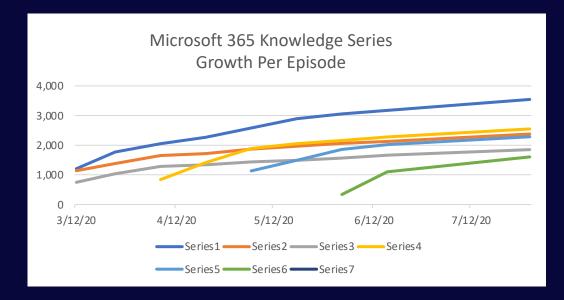


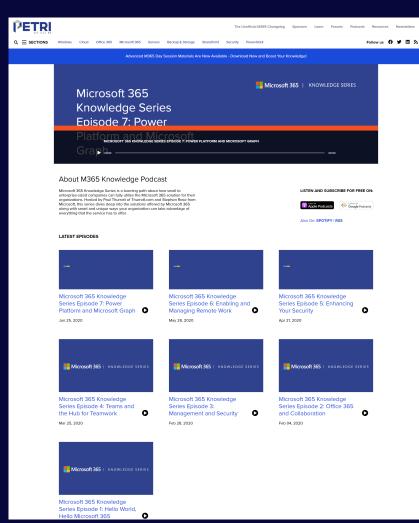




PODCAST SERIES

Working with you, we would develop a planned episode podcast series showcasing one of our experts, one of yours or both.











General IT Lead Cost: \$45/lead

Filters: \$5/lead per 'most' filters

Filters available on Country, Title, Job Function, Job Level and some custom filters may be an option

Content Syndication can be on one of your already existing assets or we can help develop content for you to syndicate.

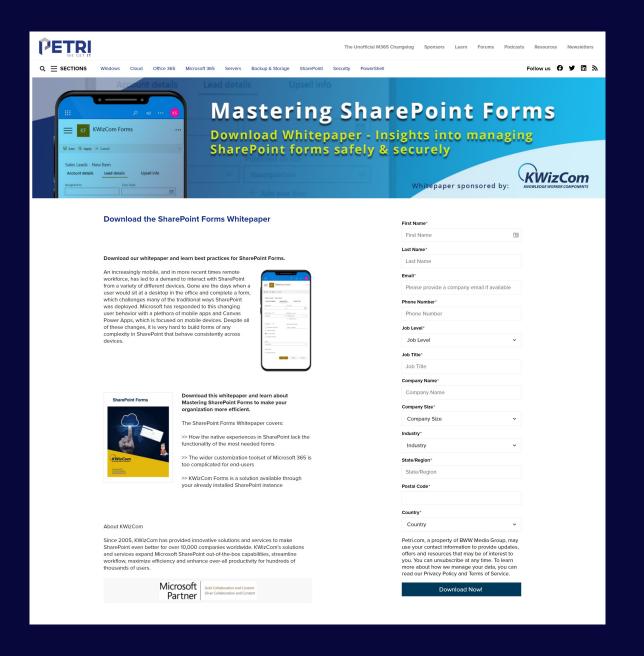


CONTENT SYNDICATION

Your content on our web properties promoted through all of our advertising mechanisms.

- Content syndication is a popular service that we provide many advertisers.
- Leverage your existing content and we will capture qualified leads with a monthly lead goal.
- Leads start at \$45/lead and require \$5 in addition per filter per lead.

If you need thought leadership or other content created by one of our experts syndicated on our properties, please see our content creation section on page 37 for additional services.





Onsite Sponsorship & Advertising

PETRI.COM SITE SPONSORSHIP

See pages 18-22

Gold Sponsorship: \$10,000/month Silver Sponsorship: \$6,500/month Bronze Sponsorship: \$3,000/month PETRI.COM MULTI-MONTH SITE SPONSORSHIP SAVINGS

5% OFF: 2 – 3 months Sponsorship (any level)
7.5% OFF: 4 – 6 months Sponsorship (any level)
10% OFF – 7 plus months of Sponsorship (any level)

PETRI.COM OR THURROTT.COM ONSITE

Petri.com High Impact Ad Campaign: See page 25

Petri.com or Thurrott.com Guaranteed ROS Campaign: See pages 26-27

For inquiries, contact: hello@bwwmediagroup.com

Petri.com Onsite Sponsorship Premium Benefits

A rich engaging onsite presence built into the web site in order to showcase our Sponsors

Exclusive Premium Benefits for Petri.com Site Sponsors

Sponsor Package Benefits

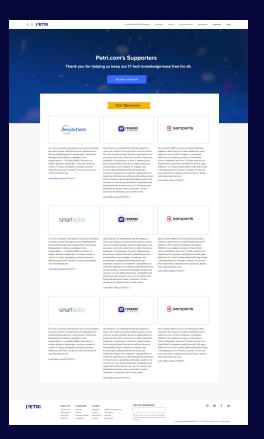
- All sponsors are featured on the Petri.com Sponsor Page -- here Gold, Silver, and Bronze sponsors are all showcased.
- Gold and Silver sponsors also receive a unique landing page on Petri.com.
- Unique SOV% of Petri.com (15% Gold, 10% Silver, 5% Bronze)
- Sponsor blocks are shown on all servable pages and avoid typical "banner blindness" and ad blockers
- Now with even more added value and bonus benefits

Plus NEW Premium Benefits – All package Levels

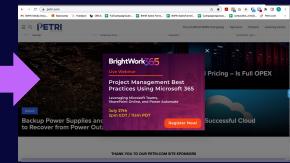
- Sponsors will receive a SOV of the Petri.com High-Impact ad unit as a bonus. SOV % and total impressions are determined by Sponsorship level. Ad is served to unique visitors on home, article, and category pages.
- Sponsors receive an additional discount, based on Sponsor level, on all other BWW Media Group marketing programs including Dedicated Email & Newsletter takeovers, GET-IT 1-Day Conference Sponsorships, Fully Managed Webinar Program, Sponsored Post package, Whitepaper creation, and Podcast Sponsorships (when ordered during a Sponsorship month)

BONUS: Petri.com Site Sponsors receive a reserved number of High-Impact ad unit impressions each month but can also buy additional & limited impressions each month with the applicable program discount before other advertisers

Petri.com Sponsor Page



Petri.com High-Impact Ad Unit



Gold or Silver Sponsor Landing Page

ITPROTY 11 DAMES SOME 1 DAMES S	DECRM HORE FOLK OF THE OFFI
10 Trends Driv IT Budgets	E 9 - 2 3 3 1 1 1
	dresses how the IT hifted, including:
Industries where the IT be	udget is growing (and shrinking)
Why your cybersec	urity line item is on the rise
How headcount is	effecting your bottom line
future-focused budget. Make your budget the best e	Sense Sense
Get your '10 Trends Driving I today	T Budgets' copy
Conditions Conditions	Can Kona Opros Etana Noniser
sellergicos@seegiti cos	POLITIMAS POLITIMAS
An arising Manusing Company Notes*	Industrial Combiners
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~	ITPROTV et ICI LIST MIS CORNEW
(IT) Watcl	ITPROTV ALCIDANGONN th & Learn
Watci	h & Learn PERSONAL IT Training Your Team Will Actually Use
Watcl	h & Learn FERENCY L. IT Training Your Team Will

ITPROTY

Petri.com Onsite Sponsorship Package Details

Premium benefits are reserved for our site sponsors and extended to additional marketing programs

Package Details	GOLD Sponsor Package	SILVER Sponsor Package	BRONZE Sponsor Package	
Company Logo/Link & Description on Petri.com Sponsor Page	✓	✓	✓	
Unique Landing Page on Petri.com	✓	✓		
Petri.com SOV% of Monthly Sponsor Blocks on Servable Pages	15%	10%	5%	
BONUS Petri.com SOV% of Included High-Impact Ad Unit Monthly Impressions	7.5% (approx. 42,000 impressions or 4 days) \$2,100 Value!	5% (approx. 28,000 impressions or 2-3 days) \$1,200 Value!	2.5% (approx. 14,000 impressions or 1-2 days) \$560 Value!	
BONUS Discounted rate on Petri.com	15%	10%	5%	
Additional High-Impact Impressions	Sponsors have first choice of remaining available High-Impact ad unit impressions each month			
BONUS Discount % on All Other	15%	10%	5%	
Petri.com & Thurrott.com Marketing Programs*	Discount applies to Dedicated Email & Newsletter takeovers, GET-IT 1-Day Virtual Conference sponsorship, fully managed Webinar program, Sponsored Post package, Whitepaper creation, Podcast Sponsorships & more			
Single-Month Sponsorship Cost	\$10,000	\$6,500	\$3,000	
Multi-Month Sponsorship Package Discount**	5% Off 2-3 months (any level)	5% Off 2-3 months (any level)	5% Off 2-3 months (any level)	
	7.5% Off 4-6 months (any level)	7.5% Off 4-6 months (any level)	7.5% Off 4-6 months (any level)	
	10% Off 7+ months (any level)	10% Off 7+ months (any level)	10% Off 7+ months (any level)	

 $[\]hbox{*Bonus Sponsorship discount does not apply to Content Syndication programs.}$

^{**}Multi-month Sponsorship discount may not be combined with Bonus Sponsorship or any other volume discounts.

Petri.com Onsite Sponsorship Overview

A rich engaging onsite presence built into the website in order to showcase our Sponsors

Petri.com Sponsor Page & Landing Pages

All sponsors are featured on the Petri.com Sponsor Page -- here Gold, Silver and Bronze sponsors are all showcased. Gold and Silver sponsors both receive a unique landing page on Petri.com.

Gold Sponsorship

- \$10,000/month
- Unique landing page on Petri.com
- Sponsoring 15% of Petri.com
- Sponsor blocks shown on 15% of servable page

Silver Sponsorship

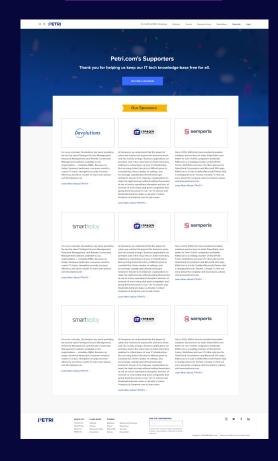
- \$6,500/month
- Unique landing page on Petri.com
- Sponsoring 10% of Petri.com
- Sponsor blocks shown on 10% of servable pages

Bronze Sponsorship

- \$3,000/month
- Sponsoring 5% of Petri.com
- Sponsor blocks shown on 5% of servable pages

Multi-Month Sponsorship SavingsNumber of MonthsDiscount (all levels)2 to 35%4 to 67.5%7+10%

Petri.com Sponsor Page



Ex: Gold or Silver Sponsor Landing Page



Petri.com Onsite Sponsorship Overview cont.

Onsite Sponsorship on Petri.com

Sponsor 15%, 10% or 5% SOV of Petri.com

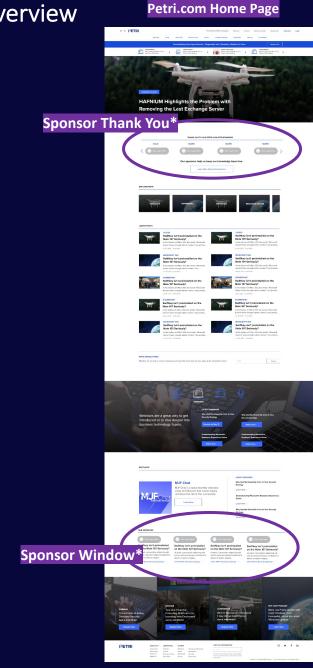
Standout through our unique Brand Sponsorship Blocks built into our website and served throughout the Petri.com experience.

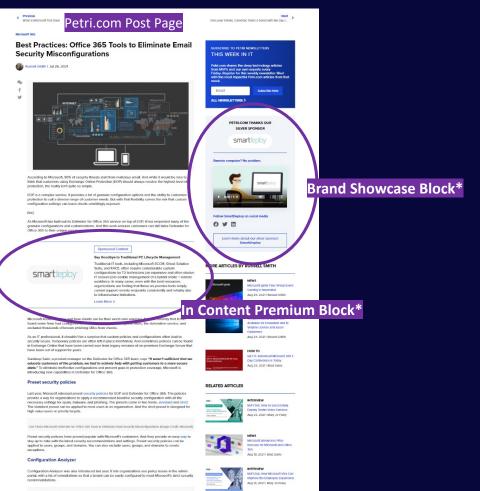
Sponsorship blocks showcase your brand and serve links, in-block video or audio content, and even give the user the ability to download your content assets.

A powerful branding and awareness tool for your technology solutions – able to reach hundreds of thousands of IT Professionals and decision-makers every month.

Your logo and content are served throughout Petri.com pages in several different sponsor blocks.

Avoids 'Banner Blindness' and Ad Blockers.





*Sponsor blocks included in your sponsorship are displayed on many different page types throughout Petri.com.

Des heard reports that Microsoft Evchange College customers are less securing

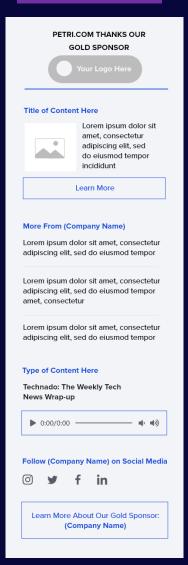
I've heard reports that Microsoft Exchange Online customers are less secure than their on-premises Exchange Server counterparts, I don't have the data to hand but as you can see, Microsoft Exchange On customers need to take some responsibility for ensuring their configurations are secure.

and these tools should help customers better secure their environments and make sure they stay current with the latest recommendations from Microsoft.

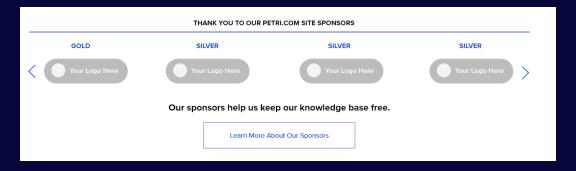
ELATED TOPICS:

Petri.com Sponsorship Overview cont. (Page 3 of 5) Sponsorship Blocks included in Your Petri.com Sponsorship

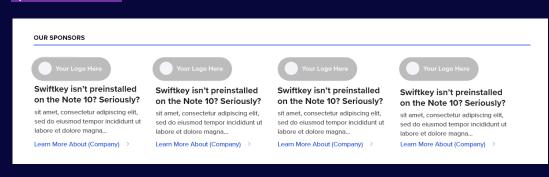
Brand Showcase Block



Sponsor Thank You



Sponsor Window



In Content Premium Block



Items Needed from Sponsor

Brand Showcase Block:

- Link off site to your website, blog or other content
- Logo (transparent background)
- Links to Relevant (if any) social media accounts
- Select type of A/B/C Widget

Please see next page for additional details.

Thank You Widget:

- Links to your sponsor page or your website
- Logo (transparent background)

Sponsor Window:

- Links to your sponsor page or your website
- Logo (transparent background)
- Link to on-site of off-site article of choice (article sponsorship not included)

In-Content Premium Widget:

- Logo (transparent background)
- All links to on-site of off-site article of choice (article sponsorship not included)

Petri.com Sponsorship Overview cont. (Page 4 of 5) All sponsors have a Brand Showcase Block to be delivered on Petri.com

Brand Showcase Block

Your unique Brand Showcase Block presents any 3 advertising modules of your choice.

Modules are described on following page.

PETRI.COM THANKS OUR GOLD SPONSOR



Title of Content Here



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Learn More

More From (Company Name)

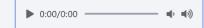
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Type of Content Here

Technado: The Weekly Tech News Wrap-up



Follow (Company Name) on Social Media







in

Learn More About Our Gold Sponsor: (Company Name)

(For the Brand Showcase Block, choose 3 items to display in block from below)

Modules include:

- Video File (training vid/ how to/ informational/ etc)
 - Please provide a video file (mp4 or WebP) no larger than 20MB and sized to 720p
- Audio File (podcast/sound bite/etc)
 - Please provide an audio file (mp3) no larger than 20MB
- Downloadable content asset (article/ whitepaper/ ebook/ etc)
- List of articles (max 3)
- Featured article (please include photo)

Petri.com Sponsorship Overview cont. (Page 5 of 5) Brand Showcase Block Modules

Sponsors choose any 3 modules to display in the Brand Showcase Block

Document Download



Downloadable Assets (article/ whitepaper/ebook/ etc)

- Please submit cover of the content that is being downloaded or an image associated with the content
- Please submit the image as a jpeg
- Please submit the title of the article along with a short description of the article
- To help guarantee readability, we ask for a maximum of 115 characters for all titles and a maximum of 250 characters for all descriptions)

Embedded Video



Video File

(training vid/how to/informational/etc)

- Please provide the title of the video (limited to 115 characters)
- Please provide a video file (mp4, wmv, mov, avi, etc)

Embedded Audio



Audio File (podcast/sound bite/etc.)

- Please provide the title of the media (limited to 115 characters)
- Please provide an audio file (mp3)

Learn More w/Image



Learn More No Image



Featured article (with or without a photo)

- Photo should be at least 111x111px and in a square format
- Please submit an article you would like to include in this sponsorship block
- Please submit the title of the article along with a short description of the article
- To help guarantee readability, we ask for a maximum of 115 characters for all titles and a maximum of 250 characters for all descriptions)

Article List



List of articles (max 3)

- Please submit up to 3 articles you would like to include in this module
- To help guarantee readability, we ask for a maximum of 115 characters for all titles



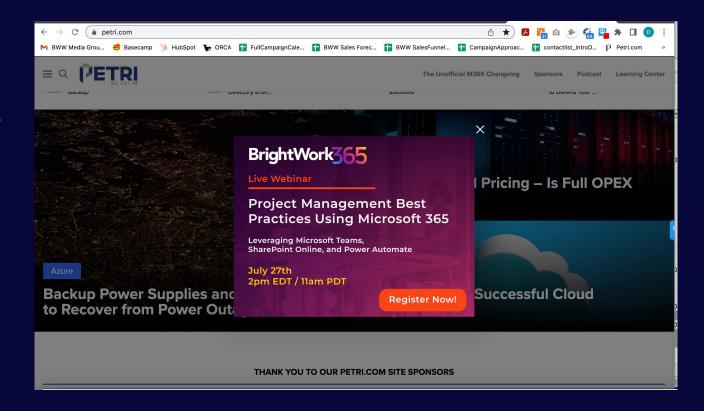
New Petri.com High-Impact Campaign

High Impact Ad Units are interactive and encourage brand engagements among our audience through strategic touchpoints and placements throughout the Petri.com site.

- High Impact Ad Unit is available to run for a minimum of 10,000 impressions campaign, based on availability, and is served on home, articles, and category pages
- Ad is served 1x per 12-hour period to each unique visitor, regardless of which page they visit first
- Ad unit is sized at 30% of screen resolution and displayed in center of screen for the user at a 4x5 or 4x3 ad sizing
- Ad is visible on screen until visitor clicks or closes
- Client can provide creative or BWW Media Group's creative team can create ad unit
- Site direct only campaign dominates over programmatic ad units and ensures delivery by avoiding ad blockers
- Sponsorship package discount can be applied to general rates below

Rates:

Min Impressions	Max Impressions	СРМ
10,000	99,999	\$50.00
100,000	199,999	\$45.00
200,000	plus	\$40.00



BONUS: Petri.com Site Sponsors receive a reserved number of High-Impact ad unit impressions each month but can also buy additional & limited impressions each month with the applicable program discount before other advertisers



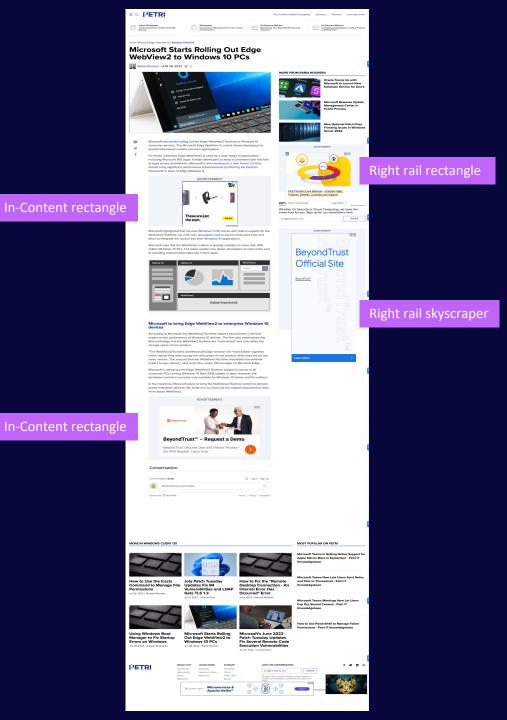
PETRI.COM GUARANTEED RUN OF SITE CAMPAIGN

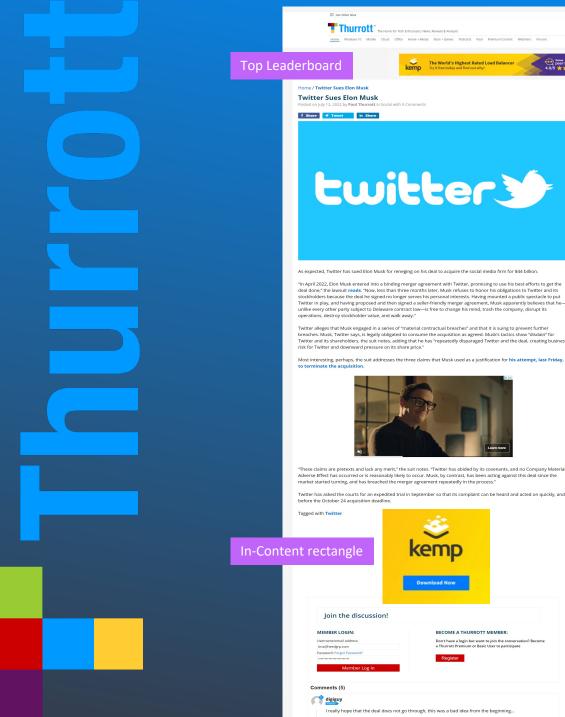
Broad reach run of site (ROS) campaign provides a variety of ad unit sizes and placements guaranteed to be delivered throughout the Petri.com site

- Site direct placements will take priority over programmatic units on servable pages
- Choose between or choose all available banner sizes
- Set your own impression count and flight dates (50,000 minimum impressions)

Rates:

\$8.00 CPM right rail 300 x 250 \$12.00 CPM right rail skyscraper 160x600 \$18.00 CPM in-content 300x250







Marketing

engaging content, at

Right rail rectangle

Right rail skyscraper



Advertise directly on Thurrott.com.

Please contact BWW Media Group for display advertising directly on Thurrott.com. We have many custom opportunities to put your brand in front of the millions of views on Thurrott.com.

Average Traffic:

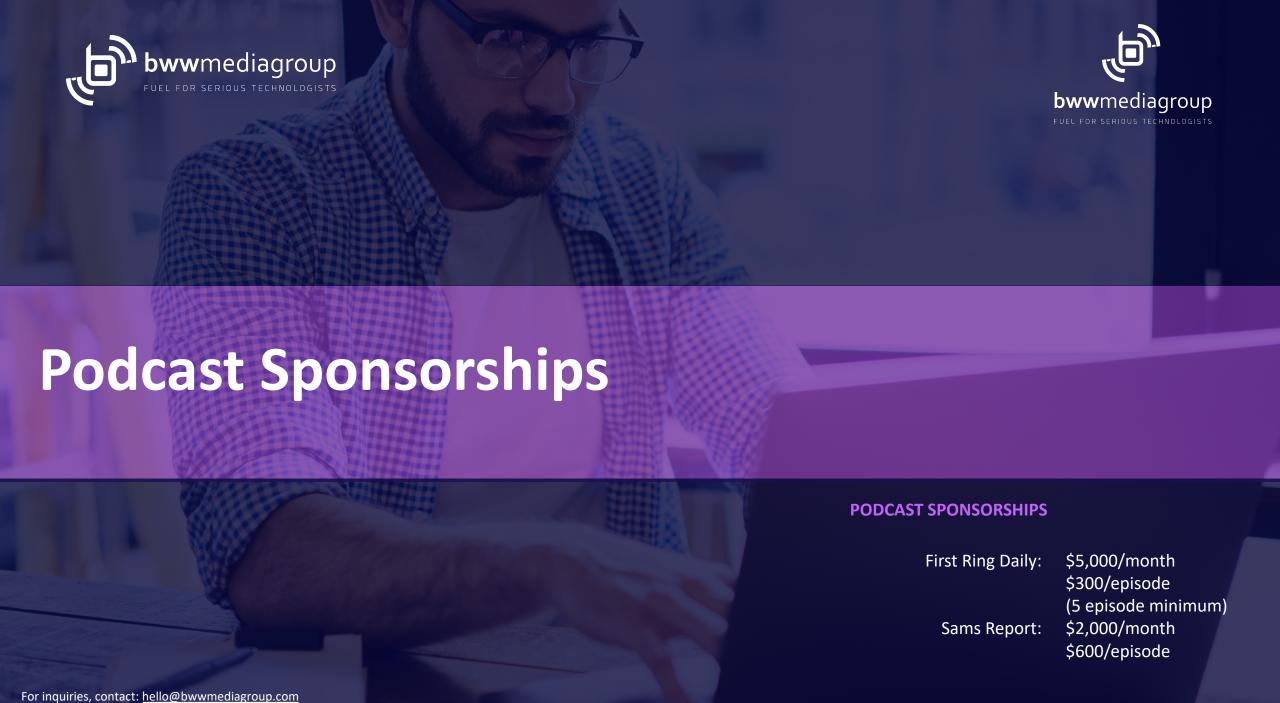
400,000-500,000 page views per month 200,000-300,000 Unique Visitors 40,000 business domains

Available Impressions: 50,000 per week

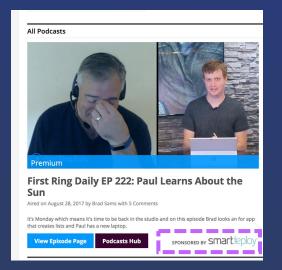
Rates:

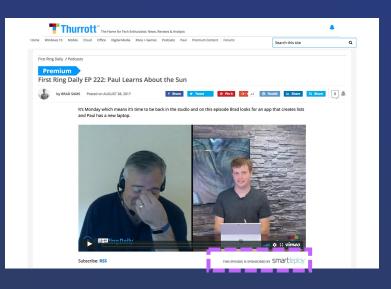
\$8.00 CPM right rail 300 x 250 \$12.00 CPM right rail skyscraper 160x600 \$18.00 CPM in-content 300x250 \$35-40 CPM top leaderboard 728x90

For inquiries, contact: hello@bwwmediagroup.com

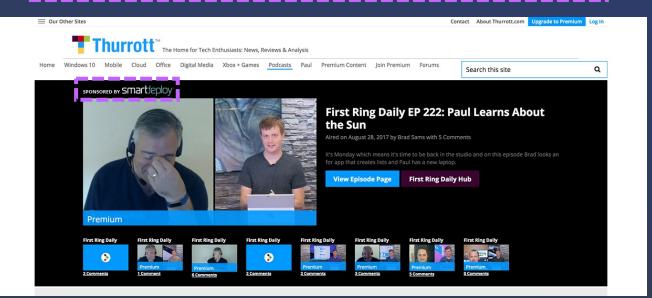


Thurrott





Multiple Brand Placements = Thousands of Impressions





Sponsor First Ring Daily, a daily podcast hosted by Paul Thurrott and Brad Sams, where industry news of the day gets covered.

Sponsorship includes:

- Multiple brand impressions throughout Thurrott.com during sponsorship period
- Intro/outro sponsorship mentions during sponsorship period
- Mid-roll commercial play or live commercial read at a natural break in the episode
- Thurrott Daily Newsletter Takeover 1 per week per sponsorship period
- Daily show averages: 4,000 plays per episode
- Available though:



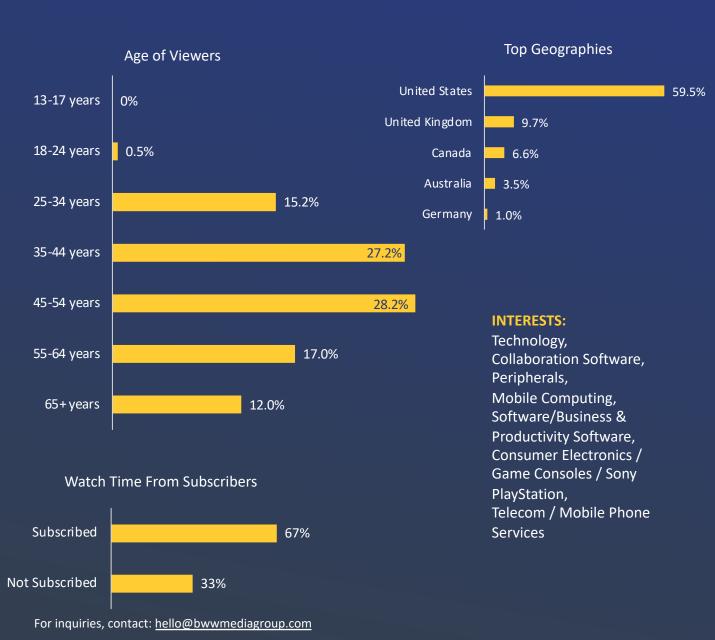








Thurrott





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- Mid-roll commercial play or live commercial read at a natural break in the episode
- Thurrott Daily Newsletter Takeover 1 per week per sponsorship period
- Daily show averages: 4,000 plays per episode
- Available though:











Make sure to check out Security Unlocked EP 10!



Intro/Outro Brand Mentions

Subscribe: RSS | YouTube | iTunes | Google Play



Multiple Brand Placements



Mid-roll Commercial Roll or Live Read Commercial by Brad Sams



Sponsor Sams Report, a weekly podcast hosted by Brad Sams, where he spots light the big stories of the week and answers audiences' questions.

Sponsorship includes:

- Multiple brand impressions throughout Thurrott.com during sponsorship period
- Intro/outro sponsorship mentions during sponsorship period
- Mid-roll commercial play or live commercial read at a natural break in the episode
- Weekly show averages: **8,700 plays per** episode
- Available though:











For inquiries, contact: hello@bwwmediagroup.com

Top Geographies Watch Time From Subscribers **United States** 46.6% Subscribed United Kingdom 13.4% 5.4% Canada **Not Subscribed** 27% Australia 2.8% India 2.4% Age of Viewers 13-17 years 2% 18-24 years 15.6% **INTERESTS:** 25-34 years 33.8% Technology, Collaboration Software, Peripherals, 35-44 years 29.5% Mobile Computing, Software/Business & 45-54 years 14.3% Productivity Software, Consumer Electronics / Game Consoles / Sony 55-64 years 3.7% PlayStation, Telecom / Mobile Phone Services 65+years 1.8%



Sponsor Sams Report, a weekly podcast hosted by Brad Sams, where he spots light the big stories of the week and answers audiences' questions.

Sponsorship includes:

73%

- Multiple brand impressions throughout Thurrott.com during sponsorship period
- Intro/outro sponsorship mentions during sponsorship period
- Mid-roll commercial play or live commercial read at a natural break in the episode
- Weekly show averages: 8,700 plays per episode
- Available though:



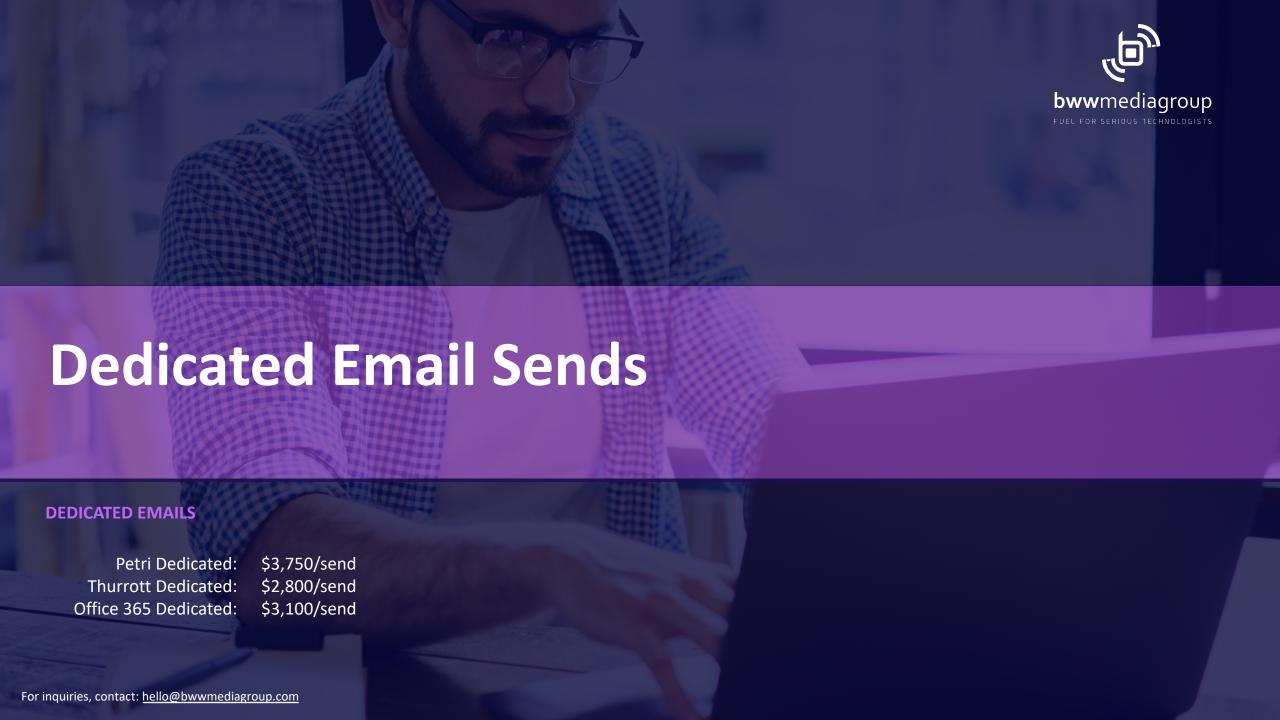








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PETRI.COM DEDICATED EMAIL SENDS

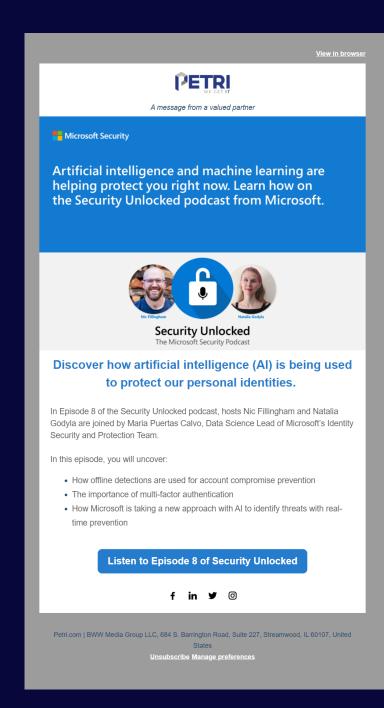
Send your email to our database as a valued Petri.com partner message.

List Size: 100,000 send

Sent Monday - Thursday

Audience: IT Professionals (all levels)

Avg Open rate: 10.49%







A message from one of our valued partners



Why This Tiny Hardware **Beats Traditional Monitors**



Meet Luna Display — the only hardware solution that turns your iPad into a wireless display



FEATURED ON











Windows Central

Cult of Mac



untether your remote workflow

Fully compatible with













Learn that email impostors can damage your reputation and your wallet.

> Don't Miss Thursday's Webinar August 13th, 2 PM ET

Prevent malicious actors from targeting your users and customers!

83% of email attacks are brand impersonations and another 6% are impersonations of people, meaning nearly 90% of all email attacks rely on deceptive sender identity. And, this has cost companies billions of dollars according to the FBI

Don't be vulnerable, in this live webinar (Why Microsoft 365 Users Need Better Phishing Prevention Tools), you will:

- . Learn how Office 365 admins can protect their users from phishing attacks
- . What is DMARC, why it is important to your security and how to use it
- How to implement free tools that can protect your environment

Don't Get Compromised, Register Now!





BWW Media Group J, 684 S. Barrington Road, Suite 227, Streamwood, IL 60107, United States

Thurrott

Thurrott.com Dedicated Email Sends

Send your email to our database as a valued Thurrott.com partner message.

List Size: 25,000 send

Sent on Tuesday & Thursday

Avg Open Rate: 23.62%

For inquiries, contact: hello@bwwmediagroup.com



Newsletters Advertising

PETRI.COM NEWSLETTER TAKEOVER ADVERTISING

Petri - Tech Tuesday Newsletter: \$2,750/send Petri - This Week in IT Newsletter: \$2,750/send

Petri – Webinars & Resources Newsletter: Block 1: \$2,165/send

Block 2: \$1,800/send Block 3: \$1,300/send Block 4: \$950/send

THURROTT.COM NEWSLETTER TAKEOVER ADVERTISING

Thurrott – Thurrott Daily Newsletter: \$1,650/send
Office 365 Insider: \$2,750/send

For inquiries, contact: hello@bwwmediagroup.com



OFFICE 365 INSIDER NEWSLETTER

Exclusive newsletter advertising takeover sponsorship

List Size: 30,000 send

Sent twice per month on the first and third Wednesday of the month

Avg Open rate: 6.29%

Avg CTR: 7.74%



Office 365 Insider

knowledge from leading experts.



New Crucial Audit Events Added to Office

By Tony Redmond

In March, Microsoft eventually released the MailltemsAccessed "crucial audit event" for accounts holding Office 365 E5 licenses (other suitable licenses include Microsoft 365 E5 or the Microsoft 365 E5 compliance). Crucial events are deemed to be of higher value to investigators or others who need to understand exactly what happened when something goes wrong, such as an attacker penetrating a user

Expert Roundtable: Trials & Tribulations of Office 365 Tenant Migrations Quadrotech

Webinar | Expert Roundtable: Trials and Tribulations of Office 365 Tenant Migrations

Thursday, October 29th, 11 AM ET

This live expert discussion will help you prepare for successful tenant migrations, outlining everything you need to know and what to avoid. Ask questions live at the roundtable! You can also submit questions in advance as part of your

You don't want to miss this roundtable with the following experts:

Tony Redmond, Microsoft MVP and Lead Author of Office 365 for IT Pros, Gary Bent, Global Infrastructure Architect at Omnicom, and two migration experts from Quadrotech; Chief Technology Officer, Paul Robichaux (Microsoft MVP for Office Servers and Services), and Director of Enterprise Migrations, Mike Weaver,

Register for our Live Roundtable Discussion

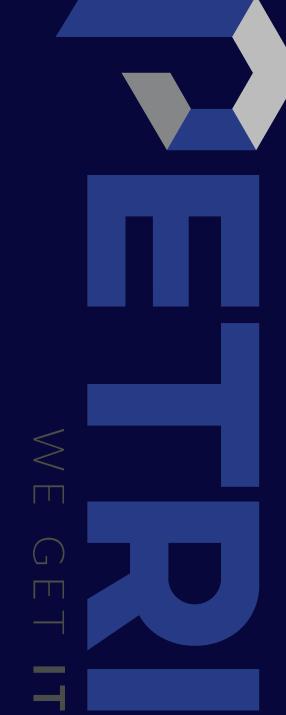
Microsoft has now released some additional events to allow investigators to discover information about message sending and mailbox and site searches. Based on what I see in my tenant, it appears that inflow of the message send events into the audit log began around 1 October while capture of search events started around 17 October. Due to the need to distribute updates across Office 365, the exact dates will vary from tenant to tenant. Some tenants I know who have the correct licenses see no trace of the events, including the older MailltemsAccessed event!

The Send event captures details of messages being sent from a mailbox. The event contains the internet message identifier and subject, but you'll have to check the actual message to find details of the recipients. Continue reading here

Submit Your Questions for this Live Office 365 Migration Roundtable. Register Now >









PETRI.COM WEBINARS & RESOURCES NEWSLETTER

List Size: 100,000 send

Sent twice per month on the second and fourth Thursday of the month

Avg Open rate: 6.44%

Avg CTR: 5.3%



Webinars & Resources

Showcasing industry-leading content that you access from Petri.com



The importance of

third party security

solutions for

Microsoft 365

Webinar

GET-IT SharePoint 1-Day Virtual Conference | Streaming Live on February, 9th

On February 9th, we will be streaming to YouTube, Twitter, Facebook, Petri.com, and other locations to make it easy for you to watch SharePoint Day. Why SharePoint? With the explosive growth of remote work during the year (usage doubled to 200 million monthly users), making sure that your users are on-boarded correctly, collaborating securely, and organized efficiently, is more important than ever. View sessions and learn more.

On-Demand Webinar and complimentary trial of FileWall | The importance of third party security for Microsoft 365

Ransomware gangs are targeting Microsoft CSP's to not only attack these businesses but also as a gateway to reach their customers. A successful penetration on a Microsoft CSP can easily mushroom into a ransomware threat on 10's or 100's of businesses and lead to thousands of dollars in ransom demands or lost time circumventing the breach, CSPs are the new target of large scale, calculated attacks. Access webinar & your free trial.

Seminars | Professional Learning Credits on Petri.com

Explore the new Petri.com Learn Center and get professional training on topics such as:

- · Tips and Tricks for Protecting Microsoft 365 and On-Boarding New Employees
- · Understanding Secure Score · Moving to Risk Based Password
- · Analyzing Your Office 365 Data for Potential Vulnerabilities

TAILORING TEAMS EBOOK Make Teams More **Productive For Your**

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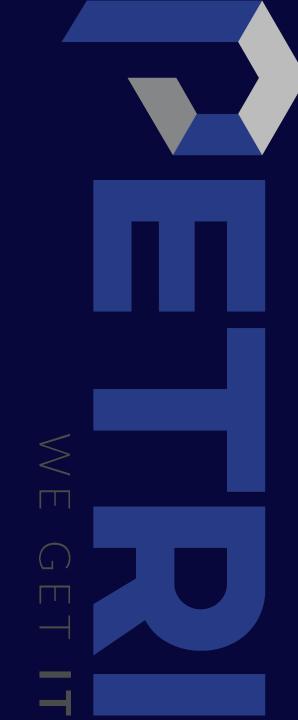
eBook | Using and Tailoring Microsoft Teams for your Organization

Microsoft Teams has seen an unprecedented surge in adoption and usage since March 2020 due to an increase in remote work and its use as being the premier hub for collaboration and teamwork. However, with this surge organizations are realizing that they cannot set and forget their Teams deployment as issues can begin to arise. Download this eBook and learn strategies your organization can implement, how to mitigate many of the side effects of a surge in Teams activity, and how to boost security and compliance in Teams Download Now











PETRI.COM TECH TUESDAY

Newsletter Takeover includes a solution spotlight and a newsletter ad unit

List Size: 75,000 send

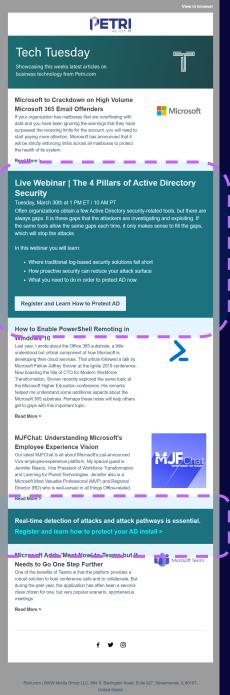
Sent Weekly on Tuesday

Avg Open rate: 6.7%

Avg CTR: 7.54%

Solution Spotlight









PETRI.COM THIS WEEK IN IT TAKEOVER

Newsletter Takeover includes a solution spotlight and a newsletter ad unit

List Size: 75,000 send

Sent Weekly on Friday

Avg Open rate: 6.4%

Avg CTR: 6%

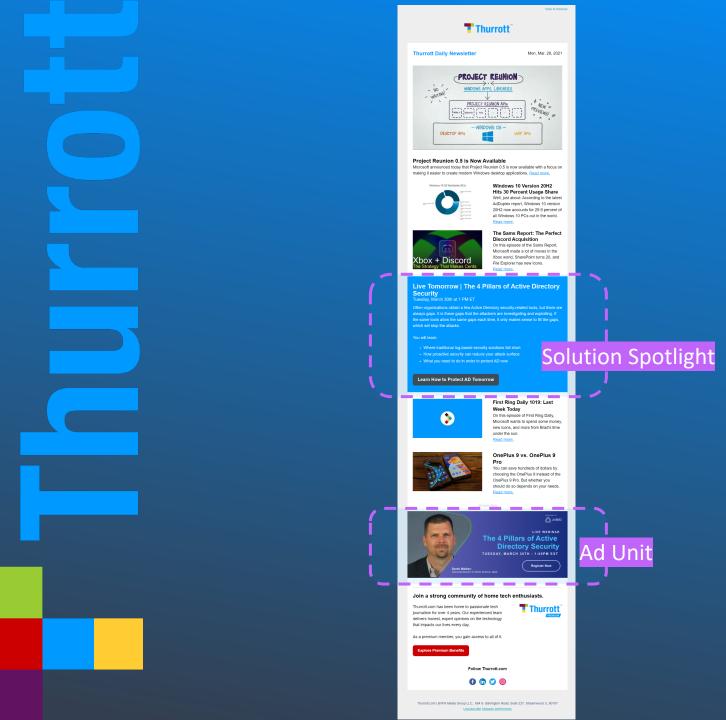
Solution Spotlight

Ad Unit





For inquiries, contact: hello@bwwmediagroup.com





Thurrott Daily Newsletter Takeover

Newsletter Takeover includes a solution spotlight and a newsletter ad unit

List Size: 20,000 send

Sent Monday – Friday

Avg Open Rate: 19.25%

Avg CTR: 16.92%

For inquiries, contact: hello@bwwmediagroup.com



PETRI.COM & THURROTT.COM VOLUME DISCOUNTS

Discounts for Annual Volume Commitments

Non-Site Sponsorship Annual Volume Discount		
\$30,000 Annual Commitment	5%	
\$50,000 Annual Commitment	7%	
\$100,000 Annual Commitment	10%	
\$200,000+ Annual Commitment	15%	

^{*}Volume discounts do not apply to Petri.com Onsite Sponsorship Packages or Content Syndication Programs

