

Value-based care and payment arrangements are here to stay.

3 in 4 U.S. consumers would be interested in using telehealth going forward.

McKinsey & Company consumer survey May 20, 2020

- The majority of payer and provider CIOs report their Coordination Performance Savings Payments Risk Capitation Fees business model is changing—or has changed, already.

Gartner, "2019 CIO Agenda: Healthcare Payer Industry Insights", "2019 CIO Agenda: Healthcare Provider Industry Insights"

- The U.S. Medicare program reports that 90% of all payments are in some way tied to quality measures.

New York Times, "Value of Care Was a Big Goal. How Did It Work Out?"

- 20% of all Medicare could potentially be virtualized.

Anonymized claims data representative of commercial, Medicare and Medicaid utilization

Examples of CMS Reimbursement for Telehealth

CPT/HCPCS	Description	Approximate Payment
99202	New patient 20-minute visit	\$77
99213	Established patient 15-minute visit	\$90

Additional Codes for Remote Patient Monitoring

Save thousands of dollars every month by leveraging virtual care, while reducing unexpected costs of PPE.

CPT	Description	Approximate Payment
99454	Supply of Devices: Remote monitoring of weight, blood pressure, pulse oximetry, respiratory flow rate. Paid when a patient submits one or more vital statistics.	\$69
99457	Treatment Monitoring: Communication between a clinical team member and the patient for 20 minutes	\$54
99458	Extra 20 minutes: Additional 20 minutes of interactive communication during the month	\$42

Think building a telehealth strategy for your practice is too expensive? Think again. A handful of virtual visits each month pays for Rhinogram.

Replacing 11 in-office appointments with virtual visits can add \$1k to your bottom line.

Without any extra typical in-office expenses such as PPE

Text or call us at 423.800.7644 | hello@rhinogram.com

