





## Save Worry, Time, and Money When You Rely on Restek

#### **SAVE WORRY**

There is enough to worry about when analyzing samples without doubting the reference standards. That is why we follow stringent process guidelines to ensure you can trust Restek chromatography standards.

- · Confirming raw material identity and purity.
- Deactivating glassware, ampules, and vials to prevent loss of target analytes.
- Verifying all analytical balances at 7 mass levels daily and having them certified using NIST traceable weights.
- Preparing mixtures with ASTM Class A flasks and pipettes.
- Manufacturing independent lots to meet primary- and secondary-source requirements with one convenient order.
- Comparing new lots of mixtures against previous lots as well as performing both comprehensive long-term storage and shipping stability studies.\*

And we offer full, ISO-compliant documentation for every standard we sell. Go to **www.restek.com/documents** to quickly and easily download gravimetric certification, certificates of composition, or certificates of analysis/datapacks.

#### SAVE TIME

Why would anyone test, mix, and prep their reference standards when we can do it for them? We have over 1,500 different standards in stock and ready to ship. Not only does it save time for analysts and technicians, but it also eliminates the hassle of storing, handling, and disposing of raw materials. And if you cannot find exactly what you need from our extensive selection, Restek chemists are eager to formulate a custom solution just for you.

For added convenience, our standards each include an ampul breaker, an extra product label for a storage vial or lab notebook, and a hazard card. Our 1 mL ampules even include a deactivated screw-top vial to store unused solution.

And do not forget our FREE Technical Service! If you are struggling with a chromatographic problem, we have the answer, so e-mail intleechsupport@restek.com. We will draw from our years of experience to help you with everything from setup to method development.

#### SAVE MONEY

Unfortunately, standard preparation errors can be easy to make, and they can be incredibly costly—even before you consider the hassle and lost labor hours involved with rework. When you choose the accuracy and reliability of Restek reference materials, you choose to eliminate the potential problems associated with preparing your own standards and, instead, help reduce the chance of expensive errors.

In addition to avoiding unnecessary expenses, you can lower your costs by taking advantage of our volume discounts—the more you buy, the less you pay. To further increase your savings, sign up for our standing order program and get your custom Restek reference materials at a discount of up to 75% off!

#### WHY WAIT?

Let Restek satisfy all of your reference material needs—whether you are looking for a stock, off-the-shelf standard or a custom-formulated solution. Contact us today and start saving worry, time, and money!

<sup>\*</sup> For custom standards, this service is only provided per request.

### Save up to 75% on Custom Restek Standards!

You know you are going to need them, so why not get your custom standards for up to 75% off? Establishing a standing order for your custom Restek reference standards is a great way to significantly extend your savings and make your job easier in the process. Here is an example customer comparison to illustrate just how much you stand to gain.

#### **Customer A**

expects to use 20 ampules of a custom formulation in a given year. Instead of setting up a standing order, Customer A opts to separately purchase 5 ampules every 3 months. Because we are not aware they plan to order 4 times that amount, we manufacture a new batch of standard with each order.

#### **Yearly Cost for 20 Ampules:**

\$1,000 per order x 4 orders = \$4,000 without standing order

#### **Customer B**

also expects to use 20 ampules of the same custom formulation. But, Customer B plans ahead and sets up a standing order, telling us to ship 5 ampules every 3 months for 1 year. Because we actually have an order for 20 ampules, we are able to manufacture just one batch, even though we are still shipping and billing 4 separate times. We eliminate a huge portion of our manufacturing cost, which means a huge discount for you!

#### **Yearly Cost for 20 Ampules:**

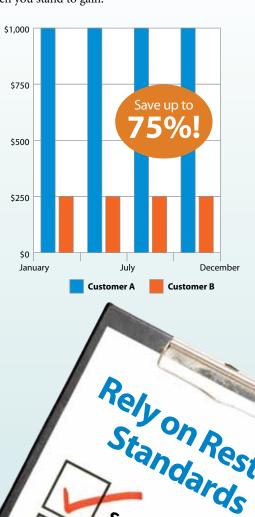
\$250 per shipment x 4 shipments = \$1,000 with standing

#### **Our Standing Orders Also Save Time and Worry**

- No need to place monthly or bimonthly orders.
- Fewer purchase requests, POs, and invoices.
- Reduced instrument downtime and disposal of expired standards.
- Lower shipping costs and maintenance of on-hand inventory.
- Flexibility to adjust your standing order to changing business needs.

When you set up a standing order with Restek, we ship the reference standards you need, in the amounts you need, when you need them. For stock or custom chromatography standards, you will love the convenience of always knowing that fresh, accurate solutions will arrive on time, every time.

Contact us today to establish a standing order.



# Easily find the information you need at www.restek.com

Restek is always open for business on the Web!

Whether it is noon or midnight, you can instantly locate reference standards, documentation, chromatograms, and more using our time-saving search tools.

#### **Reference Standards**

Pinpoint the exact compound required for any application.

#### Search by:

- · Compound name.
- Synonym.
- CAS number.



#### **Documentation**

Download MSDSs, certificates, data packs, and other materials.

#### Search by:

- Catalog number.
- Lot number.

#### **Chromatograms**

Navigate our extensive chromatogram library.

#### Search by:

- Compound name.
- · Synonym.
- CAS number.
- Restek or competitor column name.
- Catalog number.
- Keyword.
- · Compound class.

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