

Communications Surveillance Corporate Overview



Company background:

- Headquartered in London with offices in Singapore (2016), \mathbf{V} New York and Madrid (2019)
- Established since 2006 and recognised as the industry \mathbf{V} pioneer for mobile capture
- Enhanced our product offering to include Voice and \mathbf{V} eComms surveillance using AI and ML following a recent acquisition in 2019
- The VoxSmart solution has been built for Financial Markets \mathbf{V} by specialists in the sector
- Proprietary technology developed in-house \mathbf{V}
- Multi award winning technology, most recently: **Global FinTech Award Winner 2019**







Compliant Texting

Archiving

Always On

Policy Builder

Alert Management

AI & Machine Learning

End-to-end Context

AI & Machine Learning **Our mission:**

To set the global standard for communication surveillance



Why firms use our technology

With nearly **100 clients worldwide** and over **7000 end users**, there's a reason why Tier 1 institutions choose VoxSmart.



Compliant WhatsApp Solution

We introduced compliant WhatsApp capture to Capital Markets.



Leaders in Voice Surveillance

Delivering the market's most accurate financial voice transcription.



A FinTech run by market practitioners

With over 100 years' accumulative experience in Financial Markets.



Single, unified, platform

For enhanced control and context around your communications.



Autonomous Trade **Reconstructions**

Removing the reliance on sourcing information from the trading floor.



Remote working solution

To enable mobility for an evolving workforce.







BBVA



Wister Bank

WHIreland.









GB GEORGEBANCO









INTL FCStone®





Merrill Lynch

















Cloud Hosting

Protecting and securing our customer's data is of the utmost importance. Enterprise-grade cloud storage on Amazon Web Services (AWS) is available as standard with single or multi-tenant options.

We can also provide on-premise deployments via SFTP or SMTP.

Agile Development

We are **constantly innovating and evolving** our product roadmap according to market trends and client requests. If there are additional communication channels you are looking to capture, we will be happy to investigate the use case further.











Ensure compliance and global markets access from anywhere

VoxSmart Mobile Capture is an award-winning solution that records and stores calls, messages and rich media on mobile devices in real-time, providing firms and their employees with a safe and compliant communication channel to conduct their business.

- 20+ Points of Presence (PoP) currently in operation worldwide (with 20 more planned for 2021)
- Prevents and detects attempts of tampering
- No global roaming fees
- Supports Wi-Fi and VoLTE calling when no network is available
- Calls are routed via the users home voice network to save on roaming fees



Low-cost Global Coverage

Roam with out restrictions. All outbound international calls are routed via the home PoP and the international leg of the call traverses the low-cost global VMC voice network.



Tamperproof

Our 'Always On' technology is embedded into the operating system of the device meaning that it cannot be removed and alerts to any attempts of tampering.



Native User Experience

Our solution allows direct use of 3rd party applications, so there is no change in user behaviour and a reduced risk of non-compliance.





Award-Winning Mobile Capture Suite

Our feature-rich technology allows voice, voicemail, SMS and WhatsApp messages to be captured in real-time on both Android and iOS devices. Whether you're looking for performance or convenience, our technology has been designed to complement the requirements of your business and your workforce.

We work closely with key strategic partners to provide cloud services, telephony and storage solutions that meet the highest information security standards.

Technology Partners:







BlackBerry

Communicate freely while ensuring compliance







Instant Message Capture

Both mobile and desktop versions of our WhatsApp Capture solution are built using our award-winning, proprietary technology, meaning instant message content is captured in real-time and available for retrieval in full conversational context.

- Available globally with any data connection
- Captures messages from mobile or desktop applications
- Secure end-to-end encryption
- Enterprise grade cloud storage as standard

5000+ **50+** End users **Customers using IM Capture**

4.5+ million

WhatsApp Messages captured a month







Universal Compatibility

Device Agnostic

VoxSmart Mobile Capture is compatible with any device running Android 8 or iOS 12.1* or above.



*Deployment method and functionality may vary between operating systems.

Network Agnostic

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Our technology works across standard GSM and CDMA networks as well as supporting Wi-Fi and VoLTE calling.

Deployment Agnostic

Our technology can be deployed by any EMM, MDM or UEM agnostic or downloaded directly via Google Play or Apple Stores. We also offer a hosted MDM service.











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Communications

Communications Viewer Alerts, Cases, Trades, Employees and other objects related with a Comm

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0	Reload			

	Туре	0 Date (UTC)	Communication Id
+		2018-05-08 12:00:30	BBG_Chat_Com4.xml-FCHAT-0x00
+	\geq	2018-04-15 19:00:16	113592_test.eml
+		2019-04-17 15:17:22	FCHAT-test_firstH-secondNH.xml
+	\geq	2019-09-02 10:11:01	subtask-1.eml
+	\geq	2019-09-02 10:11:01	subtask-2.eml
+	•	2019-04-15 15:17:21	6457_chat_1.xml-FCHAT-0x00001
+	•	2019-08-12 14:17:22	FCHAT-test_firstH-secondN.xml-F
+	\geq	2019-12-26 04:11:01	creative_accounting_4.eml
+	•	2019-04-15 15:17:21	6457_chat_creative.xml-FCHAT-0x
+	¢	2020-02-20 09:05:11	Enron_Trader_Power_Plant_creat
+	¢	2019-09-16 12:30:03	Enron_Trader_Power_Plant_creat
+	\geq	2018-09-30 11:12:01	subtask-barry_ac10_ac22.eml
+	\geq	2018-09-25 11:12:01	subtask-barry2.eml
+	\geq	2018-09-30 11:12:01	subtask-barryac6-dustin.eml
+	\geq	2018-09-30 11:12:01	subtask-barryac6-dustin1.eml
+	\geq	2019-09-05 12:11:01	subtask-ny.eml
+	\geq	2018-09-30 11:12:01	subtask-barryac19.eml
+	\geq	2018-09-30 11:12:01	subtask-barryac6-dustin-han.eml
+		2017-02-02 07:26:41	a209721.ib.170203.xml-PCHAT-0x



Achieve visibility across every channel to mitigate market abuse and conduct risk

VoxSmart Communications Surveillance is a proprietary software that connects, ingests and monitors all voice and electronic communications created during a trade negotiation for firms to proactively surveil for non-financial risks such as market abuse and misconduct.

- Supports over 20 languages and delivers over 90% accuracy in US and UK English
- Proven to connect to any data source requested to date by our clients
- Pre-built policies to customise your market abuse and misconduct requirements



Data Agnostic

Our solution has been designed to connect to all types of vComms, eComms, trade and reference data as well as export it to clients archiving systems.



Highest Accuracy

Unique and powerful voice and text processing pipeline recognises financial jargon and provides accurate transcriptions, reducing False Positives by 60% in first 2 months.



Agile Deployment

We can be flexible and adapt to either cloud or on-premise deployment, with minimal to no involvement from the IT teams in situations such as remote working.



Data Integration

VoxSmart Communications Surveillance has an open philosophy to import and export data from and to external sources.

We have standard (out-of-the-box) connectors to extract and analyse any type of text and audio sources.

These out of the box connectors use direct integration through APIs, database access or filesystem integration.

We can also create bespoke connectors for any data source required such as in-house trading systems.

Connect to:



Proactively surveil your business communications across financial and non-financial channels



To date we've never encountered a data source we couldn't connect to.



How We Process Voice Data

We use a 3-layer process to clean, normalise and treat voice data and convert it into text data. We first treat the speech signal by:

- Removing duplicates
- Ignoring silences
- Minimising the impact of background noise
- Searching regularly for language spoken

We then use Natural Language Processing to improve the transcription accuracy by factoring in aspects such as audio type and dialect spoken.

How We Process eComms

We treat eComms by **removing duplicate data** and **identifying** disclaimers, spam or marketing communications. Attachments are also analysed.

Machine Leaning techniques are applied to all communications (transcribed voice and electronic comms) to identify the use of financial terms as well as classifying communications and detecting financial entities.

Language Segmentation

Transcription of voice to text using Speech Recognition.

Financial Models

Financial linguistic model applied increasing accuracy of the transcription of financial terms up to 90%.

Entity Recognition

ML and NLP used to detect entities and classify communications.



Voice Transcription Capability

Standard Transcription (layer 1)

• We have the ability to ingest up to 80 languages into our voice surveillance system

Enriched Transcription (layer 2)

- We have developed specialised financial language models for all common trading languages
- Our unique audio processing pipeline adapts our speech recognition process to the language domain (financial domain) and communication type (desk, products, etc)

Intelligent Transcription (layer 3)

- We apply Machine Learning to accurately identify terms such as: price, trade ID and counterparty
- We also work with our clients during deployment to ensure the transcription engine is fine tuned to client-specific surveillance scenarios and operational terminology \mathbf{J}



transcription

60-70%

accuracy

Intelligent **Transcription** Support





AI-ENHANCED FINANCIAL LANGUAGE TRANSCRIPTION

Intelligent transcriptions models are available for any language upon deployment and tailored to your specific requirements.

intelligent transcription

(a client-specific model)

70-85%

accuracy

up to 90% accuracy Smart









Surveillance Scenarios and Supervision Tools

We have developed sophisticated search and policy functionality to enable maximum user flexibility and transparency. Users can easily review communications or listen to specific parts of calls while having full visibility of the content or context which has triggered an alert.

Bespoke Supervision

Create your own surveillance scenarios in 7 easy-to-follow steps or select from pre-built scenario examples.

Advanced Search

Combine both lexicon and non-lexicon-based searches and use these when building policies for increased alert precision.

Crystal Clear Controls

Have full visibility of how your surveillance algorithms and rules are working, so you and the Regulator know exactly how alerts are being generated to monitor your workforce.

INSIDER DEALING ADVICE USE OF CONFIDENTIAL INFORMATION SHARINGSECRETS MISCONDUCT ANIPULATION COLLUSION CODE SWITCHING INAPPROPRIATE LANGUAGE HARASSMENT ABNORMAL BEHAVIOUR **CODE OF CONDUCT INFRINGEMENTS**

Monitor these behaviours and more.



COMMUNICATION SURVEILLANCE

Enhance your supervision

Combine all voice and eComms data into one single platform to establish a strong foundation for an efficient and effective conduct supervision and governance framework.

- Single, unified, platform for all Comms
- **Autonomous Trade Reconstructions**
- Agile case management
- **Exports and flexible reporting**
- **Front Office value**

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RAVEN A

- Employees Viewer
- **Trades Viewer**
- Policies Viewer

Trades > Audit Trade (50660066)

Audit Trade Link/Unlink communications and Communications Viewer

PARTY

Bank DEF

TRADE #50660066 10100000515W100000000LCH000156605936543

EMPLOYEE Bruce Banner (Dealer); Harleen Quin...

NOTIONAL PRICE PRODUCT E1115432345643212341

⊗ COMMUNICATIONS

Valid	ated comr	nunication Auton	natically linked communication Ma
Page	1	of 1 View 25	← records Found total 10 records (file
	Туре	Date (UTC)	Communication Id
+	c	2020-02-12 10:50:05	111hqsk012r_9de009a8-280c-47e1-a
+	-	2020-02-12 10:10:53	333hq-ss666r_09ec6965-dc5a-4678-
+		2020-02-12 10:05:02	333hq-ss666r_6f43e42f-5a68-4e2a-b
+		2020-02-12 09:55:25	333hq-ss666r_1f0306d8-917b-49fd-a
+	-	2020-02-12 09:45:54	333hq-ss666r_3b2c7afe-e080-4563-8
+	c	2020-02-12 09:41:40	111hqsk012r_d900ef99-8751-426a-b
+	-	2020-02-12 09:35:27	333hqbb012r_19d9ab5a-7bd1-4f87-
+		2020-02-12 08:38:05	222hqbb012r_9436acbe-06e3-4d62-
+		2020-02-12 08:03:57	222hqbb-ss666r_a4a5586d-7392-424
+	c	2020-02-10 10:41:41	111hqsk012r_33317e0c-bc6d-403c-a



Increase transparency and improve oversight of your trading activity

VoxSmart Trade Reconstruction is a powerful technology, enhanced with AI and Machine Learning and custom-built to link financial trades and orders to their corresponding communications for efficient auditing and regulatory reporting.

- Match trades to multiple asset classes
- Proven to help firms review reconstructed trades in 24 hours
- Enhanced accuracy using Machine Learning techniques
- Automate labour-intensive and error-prone manual tasks and focus on what matters most
- Unify the silos that separate your trade and communication data with a single synchronised solution



Compliant Reporting

Our system helps you review and export a reconstructed trade quickly and accurately following a regulator request.



End-to-end Visibility

With a complete view of pre-trade, execution and post-trade negotiations, clearly see the context around a trade or order.



Proactively Detect Intent

Quickly spot signs of suspicious employee behavior through the context around a trade and alert to breeches in business conduct.



Continuous, automatic and proactive trade reconstructions

Our powerful algorithm automatically links trades to their corresponding communications as soon as they are available in the system. It can be tested, audited, and the success rate is measurable.

High accuracy in communication analysis (especially voice), quality data and Machine learning are all needed to achieve successful trade reconstructions.



VoxSmart

Manual vs Automatic: What's the difference?

On average, it takes over 2 working days to manually reconstruct 20 trades involving 2 traders. Time spent on trade reconstructions can amount to over 800 hours during routine audits or ad-hoc regulator requests.

This manual approach drains valuable resource and is unscalable. Unlock instant access to your complete trade lifecycle: from pre-trade negotiations to transaction and post-trade conversations.

Our automatic reconstruction technology reduces 20 hours of manual reconstructions down to instant access at the click of a button. Investigations that used to take months can now take days to complete.

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When used with VoxSmart Communications Surveillance, the amount of communications required for trade reconstructions is reduced by up to 95%, meaning fast and efficient results ready at any time.









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