

## CAPABILITY STATEMENT

Executive Business Services (EBS), Inc. is a veteran owned small business, with 35 years experience developing government contract pricing software. EBS is the maker of ProPricer, a full line of proposal pricing solutions designed to support estimating and pricing teams, government cost analysts and managers during the entire acquisition cycle.

### CAPABILITIES

- COTS Software and Technical Support
- Custom Development and Integration Services
- Implementation & Training

#### COTS Software

- An intuitive user interface that allows analysts to make detailed or summarized cost modifications to the cost model and see the impact those changes have on the proposal immediately, presenting delta and delta percent data at every cost level.
- The ProPricer working model can expedite the modeling process and facilitate constructive communications between the Government and the contractor during proposal evaluation, fact-finding, and negotiations.
- Cost model transparency to help reduce negotiation times.
- IGCE functionality allows for easy comparison and fast analysis of contractor cost models.
- Up to 90 system-generated reports on create custom Reports, as needed. Reporting outputs include, Screen Reporting for review, PDF, Word and Excel.
- 24/7 Technical Support

#### Custom Development and Integration Services

- Integrate ProPricer with COTS Windows applications, legacy or other enterprise or desktop systems such as accounting, EVMS, cost engineering and project management.
- Create a custom application layer to provide additional visibility to business operation decision makers.

#### Implementation and Training

- Over two decades of proposal pricing system implementation and configuration.
- Implementation experts will work to set up a secure and collaborative environment, import data, and build-in the logic of your cost model.
- Custom and scalable training and implementation packages for any size team or office.

## COMPANY DATA

**Registered Company Name:**  
Executive Business Services, Inc.

**Year Incorporated:** 1984

**State of Incorporation:** California

**Corporation Type:** S- Corp

**DUNS:** 60-694-0310

**NAICS:** 511210, Software Publishers  
541512, Computer Systems Design  
Services

**CAGE:** 1S1T9

**PSC:** 7030, Information Technology  
Software

D319, Annual Software Maintenance  
Service Plans

**GSA SCHEDULE CONTRACT  
NUMBER:** 47QTCA20D008H



#### CONTACT INFORMATION

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## DIFFERENTIATORS

- ProPricer is used by more than 400 companies and agencies worldwide, and is considered the premier tool for developing, submit-ting, analyzing, and revising cost proposals.
- ProPricer software replaces homegrown and Excel-based pricing tools with a centralized database-driven solution that provides a contractor's fully functional electronic cost model.
- ProPricer is the enterprise pricing application at most of the large defense and aerospace contractors.
- Listed as a tool in the DoD Sole Source Streamlining Toolbox.
- Certified to run on all United States Air Force computers (AFNIC Certified)

## PAST PERFORMANCE

### ***Blanket Purchase Agreements***

- Department of the Navy, 2016, N0042112A0001
- Defense Contract Management Agency (DCMA), 2012

### **Other Contracts**

- Defense Contract Management Agency (DCMA), 2018
- United States Air Force (USAF), 2018
- Department Of the Navy, 2018
- Department of Energy - Office of River Protection (DOE), 2018
- National Aeronautics and Space Administration (NASA), 2016
- Ministry of Defense, 2014
- Federal Transit Administration, 2012

### **Trusted By**

*More listed at [www.propricer.com](http://www.propricer.com)*



**Raytheon**



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**NORTHROP GRUMMAN**



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