I have worked with other consultants before on software implementation. I believe what really sets SVA apart is, the team really listens to us and provide input that meet our need. It's not a cookie cutter approach, it's really what's best for Franklin Energy. I am Sandy Hu, VP of financial planning and analysis at Franklin Energy Group. We are a leader in energy efficiency industry. Our purpose to help all people to use world's precious resources more efficiently. We partner with state, municipal, and utility clients to create lasting measurable results. As our company grow, it became very critical for us to forecast every month. Our old platform was slow, not stable and very time consuming for our finance team to create and report out of that system. So we need a new platform that's flexible, scalable and also helped our financial analysts to be more productive so they can focus on the task of forecasting instead of doing many work, reconciling and wasting time on dealing with old system.

I had a great experience working with SVA. The resources that are assigned to our project were very knowledgeable, that's important from a technical standpoint. But it also took the time to understand our business and understand our need specific for this project. It was very important to us to deliver the project on time because our annual budget timeline was set in October and we need to go live prior to that, we don't have any system to fall back on. Working with SVA from the very beginning, we have a project plan in place so we know each septa way which milestone we need to hit and where we'll go next. And the project was delivered on time and on budget and we are able to realize a lot of the functionalities we have in mind, realize during that employment process. They listened to our business challenge, process challenge and proposed solution that also challenge ourselves to go the next step to recognize the capabilities in the new system. That's what I like about SVA.