

Measurable Results.® – Capital Endodontics

We've been very fortunate to have been able to partner up with SVA. Without their guidance, we would not be in the position that we're in today and I can say that with the utmost confidence. Hi, my name is Nabeel Khan. I am one of the partners at Capital Endodontics here in Madison and we've been here since 1997. Our practice has grown significantly over the last 20 years. We have two locations, one on the east side of Madison and one in Middleton, Wisconsin. And we've utilized SVA from day one, the beginning, and they've helped us grow to a practice with just myself, now to four partners, Dr. Doug Ferris, Dr. Chad Campanelli and Dr. David Landwehr. When I graduated in 1997, I came back to my hometown, Madison, Wisconsin and my brother is a dentist so he was already using SVA services. So I kinda already had a little bit of a foot in the door, met the partners at SVA, was very impressed and they helped me get started. And what we have today is the largest endodontic practice in Madison.

Well, when you graduate and you come out and you want to set up your business, you really don't know anyone. You don't know who to see, who's gonna help you out. They introduce you to banking individuals, multiple banks, multiple vice presidents at the banks to go ahead and get your business started. Also hook you up with a great group of attorneys to basically help you get going with setting up a business. Going through the lease and all of the legal complications that are there with the practice, that many times your dental training doesn't give you the knowledge to basically go out and handle yourself.

What's really nice about SVA is that it's not a company that once they get you then it's done. Who work with you every step of the way and then keep checking on you at a quarterly basis to make sure things are going in the right direction. With quarterly meetings and quarterly reports and checking your accounts receivable and making sure everything's going in the right direction, which a lot of other companies don't do. So it's very nice to have that personal connection with the SVA accountants and their members of their team to help us achieve the goals that we set forth to do. We just would not be in the position we're in today if it hadn't been for SVA.

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