



LandInsight

Case study

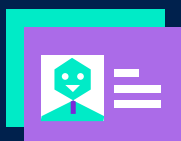


**MONTAGU
EVANS**

Overview



1,858
sites found



5,219
ownership
searches



75%
time saved

Use Cases

Site Sourcing

Montagu Evans are always seeking out the best off-market development opportunities for their clients.

Planning Assessment

In order to estimate the potential of any site, Montagu Evans have to be able to make quick and accurate planning assessments.

Comparables Reports

Accurate £/sqft and comparable property reports are essential for Montagu Evans to estimate the financial potential of a prospective site.

The hero

Montagu Evans have been giving their clients specialist advice for almost 100 years.

As planning and development experts, they've helped clients shape some of the UK's largest residential, commercial, and mixed-use projects.

They're pros when it comes to big-scale projects, having put their name on developments like Westfield London, The British Museum, and the O2 Arena.

Saying they know their stuff is a bit of an understatement.

- ▶ Advising over 40,000 residential units with a £6 billion land value
- ▶ Working in over 350 client partnerships
- ▶ Using LandInsight since April 2018

So what's changed?



To get the best opportunities we have to act fast, which means adopting the best tech out there.

Montagu Evans – Chris Kerrison, Surveyor

In the modern on-demand world, clients expect answers faster than ever. To keep providing their outstanding client services, Montagu Evans needed a new way to offer air-tight proposals – and fast.

Montagu Evans are no strangers to change. Over their near century-long lifespan, they've had to adapt a lot to not only survive, but to thrive. A huge part of that is their willingness to embrace technology.

By strategically searching for off-market development opportunities, Montagu Evans knew they'd be able to maximise the value of development opportunities for their clients.

And that's why they chose LandInsight.

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How LandInsight's helped

Chris Kerrison, Investment Surveyor at Montagu Evans, uses LandInsight every day to find off-market development opportunities. Chris can secure the best investments for his clients before his competitors even know they've missed out.

Ownership Layer

Using LandInsight's ownership layer, Chris can see the decision-maker and their contact details for any site, instantly. He doesn't have to waste time speaking to the wrong people.

With site information, £/sqft value, and contact information all in one place, Chris can approach landowners quickly so that his clients never miss a great investment.

Planning Alerts

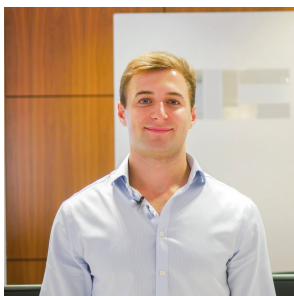
Planning alerts allow Chris to source new developments, find potential clients, and to keep an eye on his competition's planning applications.

We deliver planning alerts directly to Chris's inbox based on exactly what he's looking for, saving him a lot of time on manual searches and letting him spot trends or developments that require his immediate attention.

That means he can offer his clients a better, faster, less risky experience (and save himself a bucketload of time too).

Customer Success

New tech can sometimes be confusing, but our Customer Success team helped Chris to get up and running in no time. He can turn to the team for expert support, training, and guidance – really setting himself up for success, and ramping up his results.



I've found that Customer Success is a very useful tool to help me guide myself through difficulties.

**Montagu Evans – Chris Kerrison,
Surveyor**

Thanks for that, Chris – it means a lot.

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The impact

With LandInsight, Chris and the team at Montagu Evans can efficiently assess off-market development opportunities and planning applications, saving them a lot of time both sourcing sites and managing their workflow.

Chris can now give his clients a better, faster service. He can provide the crucial information needed to make the right decisions – de-risking potential developments in minutes.

In fact, Chris estimates that LandInsight is helping him save an incredible 75% of his time – that's like adding another six hours to his working day, every day.



Imagine what **you** could do with those extra hours.




Let's get you started



Whether you're an industry giant like Montagu Evans, or an ambitious up-and-comer looking to grow quickly, LandInsight offers the tools you need to reach your potential.

Whatever your size, LandInsight helps you to improve your efficiency, save time, and make better property decisions.

There's a reason we're the fastest-growing PropTech brand in the UK.



**So whether you're a bold team of one
or a busy team of 100, speak to us at
LandTech to make site sourcing simple.**





LandTech

Say hello!
(We don't bite)

We could talk for hours about LandInsight,
but we're happy to keep it simple.

Find out how **LandTech** can help you
site-source by giving us a call.



020 3086 7855



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