Reduce
CD
Modernization
RISK
with
OpsMx

OpsMx

Reducing CD Modernization Risk

Risk

OpsMx customers choose to modernize their software delivery process for many different reasons. They count on OpsMx to ensure they are successful.

Many benefits. One big deterrent. Risk of change.

If the benefits of CD are so clear, why do so many organizations wait to make the move?

Our customers told us different reasons. For some, their technology wasn't ready. For others, the organization itself hadn't adopted a "fast release" mindset.

But nearly all of our customers told us that continuous delivery is still new enough that they were concerned about the success of their transformation.

We know that the chance of a successful project decreases as its length increases. Of course complete transformation at very large enterprises will be a multi-quarter effort. However, CD has taught us that multiple small changes lead to overall success fastest.

At OpsMx, we have engineered OpsMx Enterprise for Spinnaker (OES) for simplicity as well as flexibility, and for ease of use as well as power. Our customers have proven over and over that they get value from their CD modernization efforts in record time because of our service in addition to our products.

- OpsMx has very deep expertise in Spinnaker and CD, proven by the fact that we are the third largest contributor to Spinnaker, right behind Netflix and Google.

- Our customer success team enables each customer to start with a set of pre-built best practices and pipelines that are geared to quickly achieving value.

- As demonstrated by our "No Excuses Support," the mindset of our entire organization is to ensure rapid results with our customers.

Frequently, our customers call us their "partners" in the transformation journey, and we strive for that relationship with every customer.

Complete Software Delivery Modernization in Three Months

This customer, who provides a secure collaboration platform for financial companies, needed to transform its software delivery quickly to enable a broader business transformation.

The Challenge

Deploy a completely new CD process under time pressure.

Our customer had made public commitments on when their CD transformation would be complete, and the overall project had extremely high visibility both internally and externally. They simply could not risk missing their deadline

Further, as mentioned previously, security is of utmost importance, and a completely new security framework for CD was required as part of the transformation.

Additionally, the development and SRE teams lacked experience in CD processes. They needed the strength of OpsMx Enterprise for Spinnaker, and they also needed a close partner to guide them to rapid success.

How rapid? Because of the public commitments, the team needed to complete the transformation from start to finish in just 3 months.

Even though timelines were tight and the pressure was high, the joint project team rose to the occasion.

The Result

Transformed in 3 Months

OpsMx supplied the product, the CD expertise and best practices, and a customizable security framework. The customer brought a willing team and domain specific knowledge that was critical for the solution.

Together, we completed the project on time. The new solution has literally transformed the way the development team works, and their delivery velocity has never been higher.

R I S K

≫ A Massive Transformation Delivered CI/CD Value in 30 Days

In 2018, this technology conglomerate launched an ambitious initiative to transform its IT from a traditional "on-prem first" model to a modern, agile, cloud-native architecture.

The Challenge

Reduce the risk of organizational change, and modify the habits of thousands of developers

This company's business goals were to improve their ability to react quickly to market demands and to further their competitive advantage. This business imperative created the need to transform software delivery.

The Result

10 Applications Modernized in 30 Days

To reduce the risk of this large overhaul, the customer split the project into phases.

After a fast installation and configuration to link OpsMx Enterprise for Spinnaker (OES) into their DevOps tool chain, including their security requirements, they created the pipelines for their initial deployments.

In less than 30 days, the first 10 applications were being moved automatically through the delivery process.

These early and visible successes helped teams build experience and confidence in the CD solution. As rollout continued, other teams joined in and created their own pipelines.

The OES solution now supports nearly 2000 developers, thousands of application services, and a complete high availability deployment of OES serving departments around the world. Use of OES continues to grow and the customer has completely transformed the way they deliver software.

RISK

Transform a Team to CD in 10 Days

Not all CD projects are big and complex. OpsMx Enterprise for Spinnaker is easy to use

The Challenge

Start a CD transformation in one team

One of our telecom customers, mentioned previously, needed to respond more quickly to competition. A single team, responsible for the applications that support the customer-facing website, was tasked with rapidly improving the user experience of their site.

The Result

Process transformation completed in 10 Days

They decided to move from a set of complicated scripts that partially automated the deployment process to a modern continuous delivery system. They chose OpsMx Enterprise for Spinnaker, and immediately started the implementation on their own. Due to the simplicity of using OES, they were able to completely change their team's software delivery methodology in *just 10 days*.
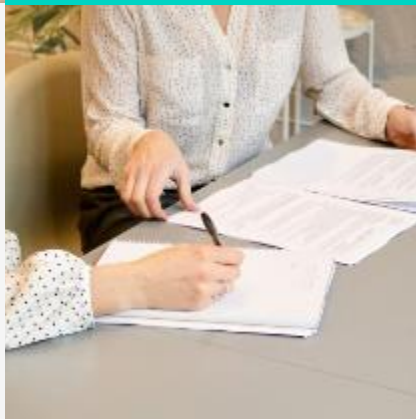
Update deployment time dropped from a week to just 45 minutes, and production quality has significantly improved.

RISK

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