

**FINANCING  
WIND  
EUROPE**

IN ASSOCIATION WITH



**WIND  
INVESTMENT  
AWARDS**

**2021**

IN ASSOCIATION WITH

***Vestas***

# User Guide

IN PARTNERSHIP WITH

**A WORD  
ABOUT WIND**



POWERED BY



**TAMARINDO GROUP**

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# Welcome



## GOOD MORNING,

Welcome to Financing Wind Europe and the Wind Investment Awards 2021.

We are delighted to welcome you back to both these events after a tumultuous 2020.

The world is still a long way from getting back to business as normal. On behalf of our team, we would like to extend our best wishes to everybody who has lost loved ones during these trying times, as well as those who are still suffering physically and mentally in the pandemic.

However, we see reasons to be hopeful. The rollout of vaccine programmes globally is proof of what we can achieve when we come together to tackle a shared challenge.

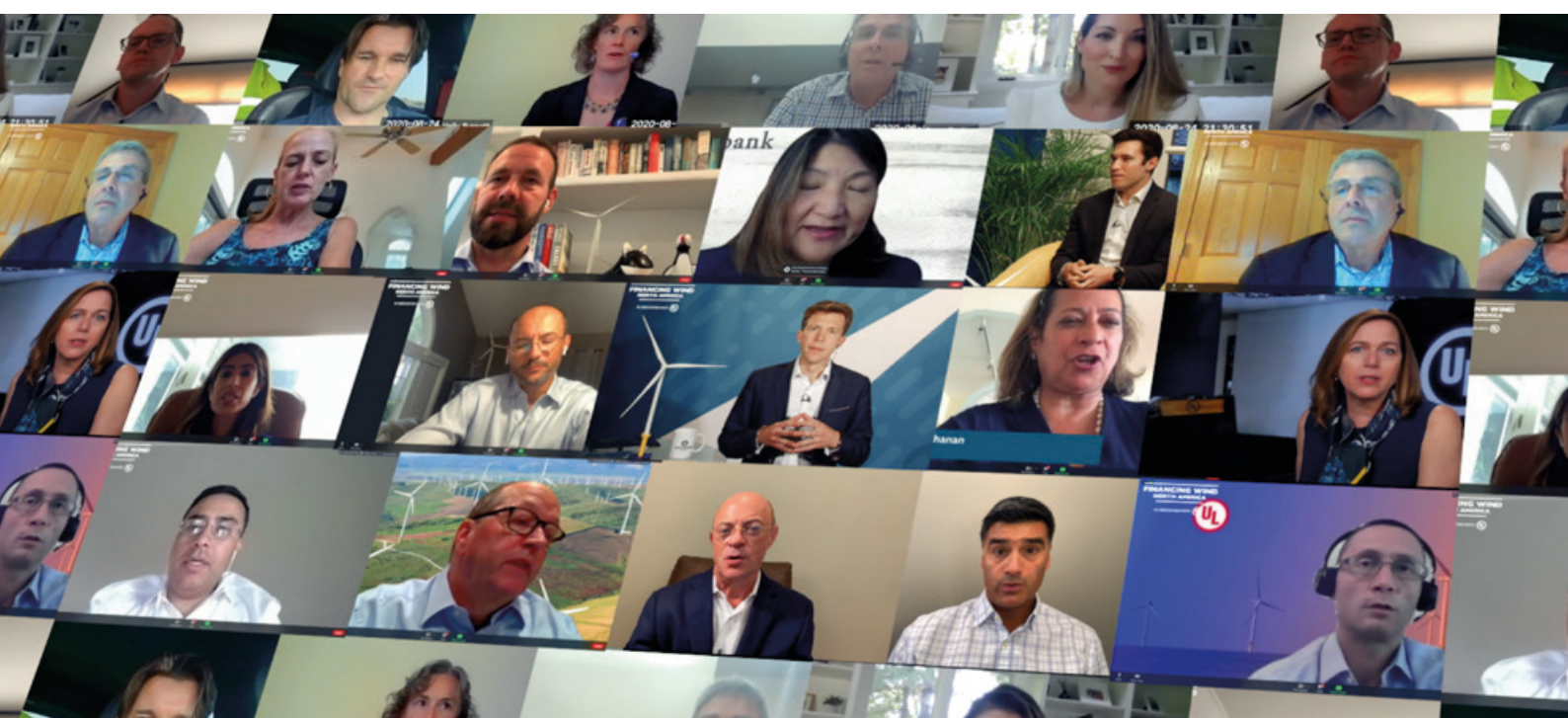
Meanwhile, closer to home, the resilience of the wind industry over the last year has been a stunning achievement in the most difficult of circumstances.

This success is testament to all of you attending both of our events today. It is now the right time to take stock.

At the Wind Investment Awards 2021, we will celebrate the companies and individuals that have helped to lead the wind industry through some of the most difficult times of our lives.

And at Financing Wind Europe 2021, we will look at some of the biggest issues in the European wind industry, and give you the information you need to plan for the years ahead.

It is crucial for us to look back and to look forward – and to make our events available to the widest possible group of wind professionals. That is why we are weaving together these two events today in a digital format that we have found so popular over the last year.



# Welcome



## FINANCING WIND EUROPE 2021

At Financing Wind Europe, we will look at some of the biggest trends affecting investment in the European wind industry. These include challenges for onshore wind, including the need to increase installation activity to meet Europe-wide targets; and for offshore wind, as more oil giants seek to plough their money into the sector.

Then there are the technology stories too, from floating wind to energy storage, hydrogen and other power-to-X systems. All are going to play important roles in the future strategies of wind companies, and our goal is to explain more about the possibilities in each.

## WIND INVESTMENT AWARDS

We also want to take the opportunity to celebrate your work over the last year, at our Wind Investment Awards.

We're celebrating the leading companies, individuals and innovations that are transforming this industry, and helping it to emerge strongly from the Covid-19 pandemic. This includes awards for advisories, lenders, developers, start-ups, asset managers, and many more.

Neither of these is straightforward for us to put together. That's why we have developed our conference agenda in partnership with more than

30 expert industry speakers, and we have worked with a panel of judges to ensure we celebrate the right people and companies.

In short, we believe that this is going to be a great day. We are here to inform and inspire. To educate and celebrate. And we'd like to thank you for attending.

Big thanks to our commercial partners for helping us deliver this event.

Thanks to our Conference Headline Sponsor UL and our Awards Headline Sponsor Vestas.

Thanks to category sponsors Allen & Over, NBT, Prime Capital and Taylor Hopkinson.

Thanks to Leadership Sponsors Clir, Orrick and Ventient Energy.

Thanks to Hospitality Sponsors DLA Piper and Greenbyte.

And thanks to Profiling Sponsor Cayley Coughtrie.

These events wouldn't be what they are without the support of our awesome community.

We hope you enjoy the day!

**ADAM BARBER,**  
**GROUP MANAGING DIRECTOR,**  
**TAMARINDO GROUP**



# With thanks to our sponsors



## CONFERENCE HEADLINE SPONSOR



## AWARDS HEADLINE SPONSOR



## CATEGORY SPONSORS

ALLEN & OVERY



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## LEADERSHIP SPONSORS



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GREENBYTE

## PROFILING SPONSORS

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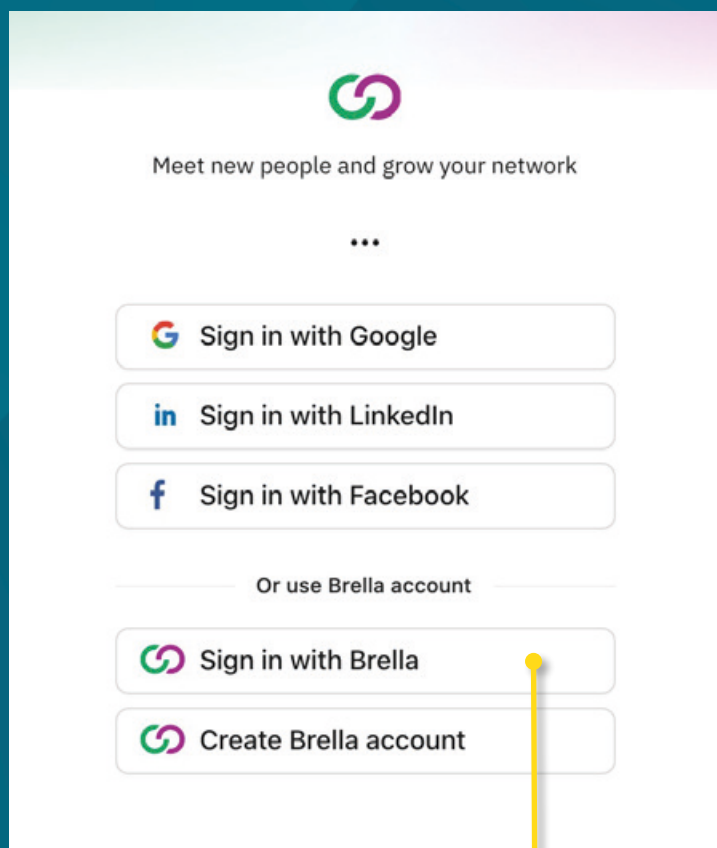
Legal Recruitment Specialists

# Set up your profile

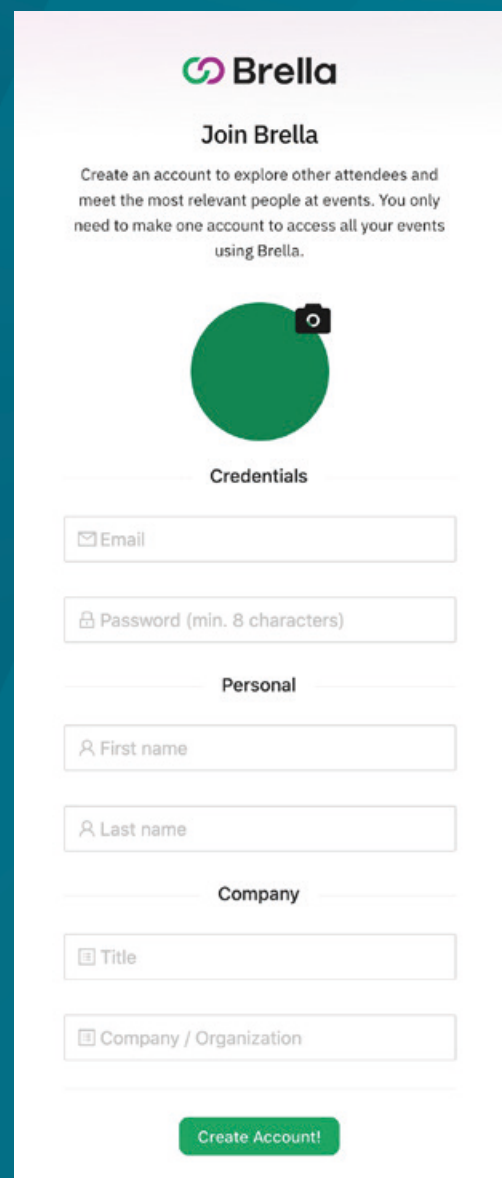
Use your unique join link or go to  
<https://next.brella.io/join/FinancingWindAwards>

Choose 'Create Brella account' or sign in with a social media account or existing Brella account. We suggest using Google Chrome on your desktop

Upload your photo and input your details including the email address you used to register for the event.



Make sure that if you choose to sign in with an established account, that the email address matches the one you used to register for the event.



# Set up your profile

Select 'Start Networking' and set your availability to Thursday 20th May.

Which days are you available for networking?

I WANT TO NETWORK ON

☒ Thursday  
20 May 2021

Proceed

Note: If you skip this feature you will not be able to see who else is attending the event and other delegates will not be able to see you in the people tab.

Select the items you're interested in

Search

**Developers & Utilities**

Energy Storage Green Hydrogen Oil & Gas Solar Energy

Wind Energy

**Innovation & Software providers**

Energy storage Green Hydrogen Oil & Gas Solar Energy

Wind Energy

**Investors & Lenders**

Energy Storage Green Hydrogen Oil & Gas Solar Energy

Wind Energy

## ADD YOUR INTERESTS

Take your time to select your interests to enable the platform's intelligent algorithm to suggest relevant connections to help you grow your network.

## COMPLETE YOUR PROFILE

Add in a brief bio. Other attendees can search for keywords in your intro, so use this to showcase who you are and what you are looking to achieve.

You can update your profile and change your notification preferences at any time by clicking your profile image and selecting Account Settings.

# Schedule

Visit the 'Schedule' tab to see the details and timings of each session. The event will include panel discussions, fireside chats, award presentations and roundtables.

All plenary sessions will be shown in the 'Stream' tab.

We recommend using the bookmark feature to keep track of your favourite sessions by clicking on the star icon on the top-right corner of the session slot.

All times in your preferred time zone: (+01:00 BST) Europe/London [Change time zone](#)

## Thursday

09:00 AM

**Breakfast Networking - Roundtable: Wind investment trends**

Click to enter the virtual roundtable

Zoom  
30min

NETWORKING

09:30 AM

**Organiser's Welcome Keynote Presentation**

**Adam Barber**  
Managing Director • Tamarindo Group

Stream  
10min

KEYNOTE

09:40 AM

**FWEU Headline Sponsor's Welcome Keynote Presentation**

**Christos Kolliatsas**  
Global Director, Offshore Wind • UL

Stream  
10min

KEYNOTE

### Show

☐ Bookmarks

☐ Past content

### Filter

☒ Sessions & Meetings

☐ Sessions

☐ Meetings

☐ Networking availability

### Tags / Tracks

☐ NETWORKING

☐ KEYNOTE

☐ PANEL

☐ AWARDS

☐ FIRESIDE CHAT

### Locations

☐ Stream

☐ Video meeting

☐ Zoom

Your availability >

Calendar sync >

# Roundtable sessions

To join breakout roundtables, click on your selected session at the appropriate time to join the Zoom meeting. Places for each breakout are limited and will be allocated on a first-come, first-served basis.

[< Back to schedule](#)

09:00 AM - 09:30 AM • 30min • Thu

**Breakfast Networking - Roundtable: Wind investment trends**

First Name\*

Last Name\*

Email Address\*

Confirm Email Address\*

Country/Region\*

United Kingdom

Organization\*

Job Title\*

NETWORKING

Roundtable sessions have limited capacity.

To enquire about joining a roundtable please email [events@tamarindogroup.com](mailto:events@tamarindogroup.com)

## TOP TIP

Make sure you have Zoom software downloaded in advance to your device as this will be required to join the breakout sessions.

<https://zoom.us/download>

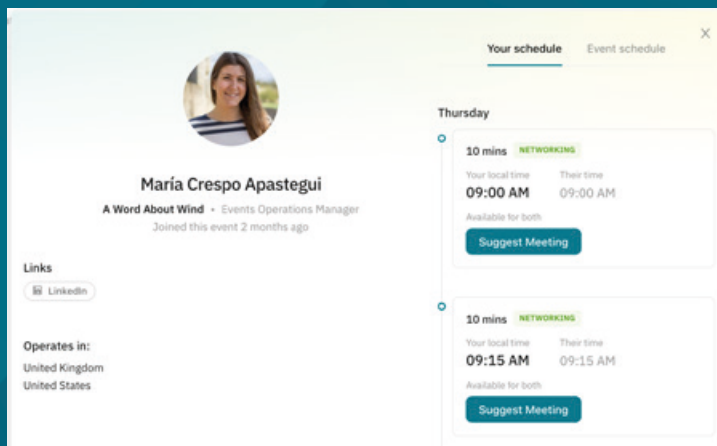
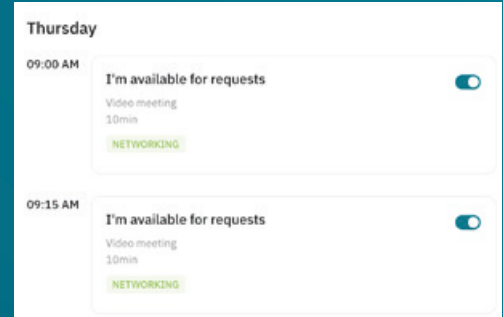


# Networking

There are multiple opportunities for private networking meetings during the day.

We recommend you **set your own availability** for meetings via the 'Schedule' tab under 'Filter' and 'Networking Availability'.

If you do not wish to be invited to meetings by other delegates please toggle your availability to 'unavailable'.



## SENDING MEETING INVITES

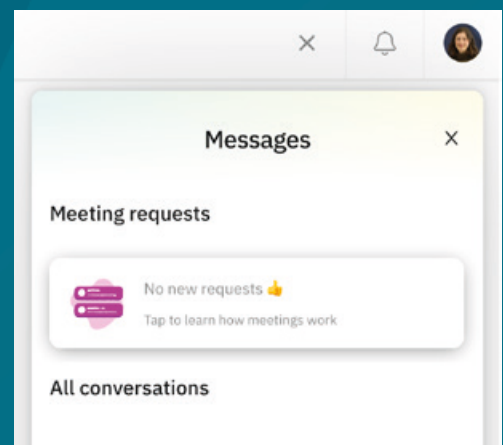
To invite someone to a meeting visit the 'People' tab to search or view your most relevant connections

Once you have found people you would like to network with, you can 'suggest meeting' to view that person's availability and suggest a meeting at an appropriate time to suit you both.

## ACCEPTING MEETING INVITES

If another attendee wants to meet with you, you will receive an email and in-platform notification asking you to accept, reschedule or decline the meeting. Please do not leave any meeting requests as 'pending'.

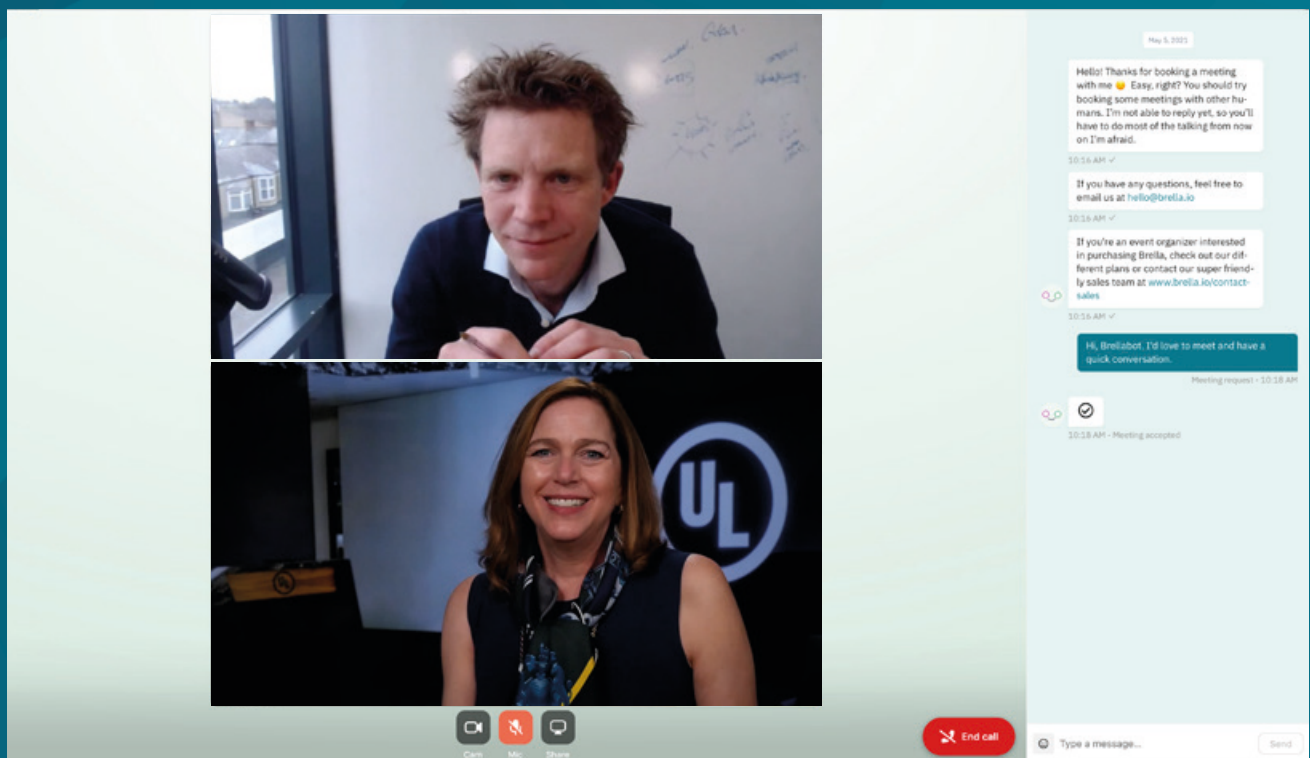
Once a meeting is accepted, you will be able to chat with that person and your meeting will be added to your schedule under 'Sessions & Meetings' and in your chat box (top right corner)



# Video Meetings

Your meetings will be held through Brella video calls. Meetings are 10 minutes in length, so make sure you arrive on time and ensure your microphone and video are enabled.


Visit the Schedule tab to view your meeting and select 'Video call' to start the meeting at the correct time.






# Speakers




Visit the 'Speakers' tab to learn about the speakers taking part in the event and chat with them live during their session on the 'Stream' tab.





Financing Wind Europe & Wind Investment Awards ▾








**FINANCING WIND EUROPE & WIND I...**  
20TH MAY

 Event Home

 People


 Schedule


 **Speakers**


 Exhibitors


Find speakers


Sort ▾


**Bronwyn Sutton**, **Clir** • Principal Offshore Wind


**Ed Northam**, **Green Investment Group** • Head of Green Investment Group, Europe & UK


**Allan Baker**, **Societe Generale** • MD - Global Head of Power


**Philippe Kavafyan** • Former CEO MHI Vestas Offshore Wind


**Vincent Fromont**, **Shell-EOLFI** • President

**Henrik Stiesdal**, **Stiesdal A/S**

**Karsten Uhd Plauborg**, **Copenhagen Infrastructure Partners** • Partner

**Morten Sørensen**, **Vestas TBC** • Head of Offshore Financial Solutions

**Christos Kolliatsas**, **UL** • Global Director, Offshore Wind

**Natalia Luther-Jones**, **DLA Piper** • Global Co-Chair of Energy and Natural Resources  
International Co-Head, Sustainability and ESG

# Sponsors

**FINANCING  
WIND  
EUROPE**

**WIND  
INVESTMENT  
AWARDS  
2021**

Visit the 'Sponsors' tab to see all the companies that have supported this event including our conference headline sponsor, UL and our awards headline sponsor, Vestas.

Reach out to chat to them during networking breaks and take the time to read the materials posted to their individual pages.

The screenshot displays the 'Financing Wind Europe & Wind Investment Awards' event website. On the left is a navigation menu with links to Event Home, People, Schedule, Speakers, and Exhibitors (which is highlighted). The main content area features the UL logo and identifies them as the 'Conference Headline Sponsor'. Below the logo is a large banner image of a solar farm with the text 'The future of energy runs on trust' and 'Safety, reliability, and innovation in renewable energy'. Underneath the banner is a 'Company Details' section with a paragraph about UL's services and a 'Contacts' section with an email address and phone number. On the right side of the page, there is a chat interface titled 'Chat for: UL' with a text input field and a 'Send' button. A yellow line points from the text box above to the chat interface.



# Support

If you have any questions about Brella, please visit the [help centre](#) or email our delegate support team at [event.support@tamarindogroup.com](mailto:event.support@tamarindogroup.com)





# The future of offshore wind runs on trust.

UL provides technical advisory, software and data, testing, inspection, certification, research and advanced studies that empower the offshore wind industry. Our global and diverse team of experts is second to none, and passionate about renewable energy.

**Talk to us about your project.**



**Empowering Trust®**

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# The future of energy runs on trust.

safety, reliability and innovation in renewable energy



Energy Services



Asset Advisory



Due Diligence



Testing



Inspection



Certification

**Empowering Trust®**

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Introducing the **V236-15.0 MW™**

# Built on **proven** **world-class** technology

---

We are driven by an ambition to power the clean energy future of our world.

Offshore wind is pivotal to hitting that target. So we have been busy innovating, for the future of our industry and the future of our world.

The V236-15.0 MW™ is the culmination of that innovation.

World-class technology shaped by industry-leading experience, onshore and offshore. It is built for a ground-breaking world: efficiently designed, globally applicable and engineered for peak performance.

It is Vestas powering the future.

**Read more at [vestas.com/](https://vestas.com/) [vestas.com/offshore](https://vestas.com/offshore)**

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**Wind.** It means the world to us.™




A photograph of an offshore wind farm at sunset. The sky is a mix of orange, yellow, and pink, with scattered clouds. Several wind turbines are visible, their silhouettes dark against the bright sky. The water in the foreground is calm, reflecting the colors of the sunset. A large white diagonal shape cuts across the left side of the image.

ALLEN & OVERY

# Global leaders in wind

[allenoverly.com](https://allenoverly.com)

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We are a renewable energy provider.  
Sustainability is our legacy. We combine  
positive impacts on societies while delivering  
value creation to our investors.



POWERING THE GREEN FUTURE



# PRIME CAPITAL

## Project Genesis



2020 - Solar PV      Germany  
579 MW      France  
EUR 106m mezzanine capital      Spain

## Project Björnberget



2020 - Onshore Wind      Sweden  
372 MW  
> EUR 400m invested

## Project Nordlys



2017 - Onshore Wind      Norway  
290 MW  
EUR 300m invested



**EUR 18bn**  
assets under  
management



**2,000 MW**  
renewable  
energy capacity



**100 professionals**  
from 23  
countries

Through our investment vehicles, we offer **project equity** and **non-recourse mezzanine capital** to **renewable energy** and **hybrid projects**. Our international team has a diverse skill set with expertise ranging from private equity and banking to project development, procurement, construction and project management, engineering, auditing and asset management.

For more information please contact: Dr. Mathias Bimberg • Head of Infrastructure •

+49 151 5761 7205 • [mathias.bimberg@primecapital-ag.com](mailto:mathias.bimberg@primecapital-ag.com)

[www.primecapital-ag.com](http://www.primecapital-ag.com)



# Selecting diverse, high-performance wind teams globally since 2009



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[wind@taylorhopkinson.com](mailto:wind@taylorhopkinson.com)

[taylorhopkinson.com/executive-search-and-selection](http://taylorhopkinson.com/executive-search-and-selection)

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## Turn Renewable Energy Data Into Action



[www.clir.eco](http://www.clir.eco)



[general@clir.eco](mailto:general@clir.eco)

### Why Clir?

#### Manage Technical Financial Risk

- Independent view of Operator performance.
- Validation of upgrades and retrofits.
- Review of contractual bonus claims.
- Reforecasting of project energy yield.
- Utilise broad industry data to inform mergers and acquisitions.

#### Increase Production

- Truly understand project performance and lost energy.
- Utilise over 50 industry leading analytics.
- Identify key actions to maximise return on investment.

#### Monitor Asset Health

- Assess the current and future project health.
- Assess project exposure to meteorological conditions.
- Understand project risks in relation to remaining useful life.
- Monitor component mechanical and electrical health.

#### Enhance Domain Expertise

- Separate resource from technical performance.
- Benchmark OEM's and operational behaviour of similar assets.
- Receive knowledge transfer from over 40 renewable energy experts.

**Performance Assessment Software**



# INNOVATION FOR THE GLOBAL ENERGY MARKET

Our award-winning Energy team advises first-movers, investors, developers and sponsors, on revolutionary projects in alternative energy, energy transition and energy technology—including innovations in offshore wind, battery storage, carbon capture and hydrogen fuel cell technology.

#1

Evan Stergoulis for Offshore Wind – *Chambers UK and Global*

Global Renewables (by deal value) – *inspiratia*

Power & Renewables: Transactional – *Chambers USA*

Renewables & Alternative Energy – *Chambers Global*

Energy in France and Italy – *Legal 500 EMEA*

AMERICAS | EUROPE | ASIA

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**orrick**





# A global view of the energy market, giving our clients focused advice

Wherever you are, and whatever your goal, we'll help you succeed.



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# RENEWABLE ENERGY EMPOWERED

The leading asset management platform to drive  
performance improvements and cost savings  
in renewable energy production.

# CAYLEY COUGHTRIE

Legal Recruitment Specialists

## LOOKING FOR LEGAL RECRUITMENT ADVICE?

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Cayley Coughtrie is a boutique recruitment and search business. We specialise in the recruitment of lawyers for companies and law firms, particularly at senior level.

As an independent recruitment business, we have the freedom to offer a truly bespoke service. We have undertaken a range of work in the energy and infrastructure sector and work with a variety of clients, from FTSE100 companies to start-ups, as well as leading law firms. Our experience in the legal market means we are well placed to provide pragmatic and strategic recruitment advice and solutions.

Whether you are looking to appoint your first lawyer or to recruit into an established team, at Cayley Coughtrie we have the experience to help. Our directors are all experienced legal recruiters with a simple aim; to provide excellent service to our clients and candidates.



**To find out more about our service, please contact Chris Cayley on:**

Tel: 020 3617 2774

Email: [chris@cayleycoughtrie.com](mailto:chris@cayleycoughtrie.com)

[www.cayleycoughtrie.com](http://www.cayleycoughtrie.com)



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