

Build value and enable achievement by optimizing the back-office.

LEVERAGING DATA TO BUILD BETTER LEADERS

AcctTwo delivers the future of finance and accounting - optimizing finance and accounting through best-in-class software, accounting outsourcing, and consulting.

We understand that biotechs and pharmaceutical organizations need clear, current information to make informed decisions.

SEASONED INSIGHTS AND SUPPORT

When you choose AcctTwo, you join a community of customers, AcctTwo employees, and partners. As the "curator" of the community, AcctTwo works hard to bring the skills and experience of each community member, internal and external, to the forefront - through introductions, education, consultation, and general help. The idea is that through a strong community each person using Sage Intacct and AcctTwo's services will receive unwavering support.

Our experience, along with your plans for your new products, will enable you to focus on the technical and clinical aspects of your business while providing you the visibility into your financial activities from wherever you are.

The way we add value:

- Ensure that the finance and accounting adds strategic value
- Provide relevant data so that you can make the best decisions
- Be efficient, accurate, and timely

SOME OF OUR CLIENTS INCLUDE



WHAT OUR CLIENTS SAY

"We were a newly public company still running QuickBooks. We had new regulatory and auditing requirements and were not able to get effective accounting and reporting out of the QuickBooks system." - Marinus Pharmaceuticals

VALUE

- Superior insights
- More engaged leaders
- Real-time visibility into budget vs. actual
- Use of the leading accounting software, Sage Intacct
- Leveraging best practices from across more than 800 organizations
- Virtually unlimited scalability
- Tighter security and controls
- More time available to analyze information
- Streamlined and automated processes

By utilizing the right financial tools, you can present financial data in a way that tells your unique story.

THREE WAYS ACCTTWO DELIVERS THE FUTURE OF FINANCE AND ACCOUNTING

1. MANAGED ACCOUNTING SERVICES

Most new pharma/biotech companies on the road to commercialization have received funding to further develop their product as the companies work towards FDA approval. Often, this funding requires additional responsibilities to track expenses and manage contracts, yet accounting departments are often not part of the initial set up.

We offer value-added services, such as:

- Closing the books
- Tracking of clinical trial contracts
- Tracking of preclinical contracts and spend management, using dimensional reporting
- Budget to actual reports
- Cash out reports
- R&D tracking for federal and state tax credits
- Sunshine report tracking

By outsourcing your accounting through Managed Accounting Services, you get a team of experienced accounting professionals to handle day-to-day services that would normally be managed in-house; but without the added hassles of hiring and retaining industry experts, keeping up-to-date on the latest accounting standards, and being constantly worried about internal controls.

You gain quicker access to financials, ensure scalability, as your organization grows and have the right people in place. Board of directors, executive teams, investors, and employees see the information they need to drive the organization forward.

2. SAGE INTACCT SOFTWARE

Wouldn't you like the recognized leader in best-in-class accounting software to help ensure your success? Sage Intacct provides the powerful and accessible tools needed

to get your organization running seamlessly. Cloud sharing improves communication, teamwork, and accountability across facilities and operations.

Sage Intacct provides:


- Core financials
- Multi-entity
- Contract and revenue management
- Project Accounting
- Budgeting and planning
- Seamless 3rd-party integrations

3. CONSULTING SERVICES WITH SAGE INTACCT+

AcctTwo has the largest dedicated development team in the Sage Intacct partner channel ready to help you. To date, we have completed more than 300 custom development projects to help our customers realize the future of finance and accounting.

Consider the possibilities:

- Sage Intacct + Page Scripts: Change the way native Sage Intacct screens look and behave
- Sage Intacct + Workflow Automation: Create and/or update transactions on a schedule or based on specific triggers
- Sage Intacct + Integrations: Connect Sage Intacct to external applications through standard and custom integrations
- Sage Intacct + Platform Applications: Build custom applications with their own unique objects and workflows
- Sage Intacct + Custom Reports & Visualizations: Produce dashboards with special visualization or reporting options



AICPA Business Solutions
Preferred Provider of Financial Applications

99.986%
12 Month Availability Average



ABOUT ACCTTWO

AcctTwo is focused on delivering the future of finance and accounting to its customers. AcctTwo has three main solutions – Cloud-based Accounting Software, Managed Accounting Services, and Software Development, all built around Sage Intacct's best-in-class financial applications. Our dedicated team of over 100 people has helped nearly a 1,000 organizations optimize finance and accounting through software implementations, accounting outsourcing, and consulting. AcctTwo has been recognized by Sage Intacct as its Partner of the Year from 2014 – 2019 and by our customers as a leader in overall satisfaction and popularity through their reviews on G2. AcctTwo is headquartered in Houston, Texas.

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