



## The Problem: Missing the Mark on Employee Incentives

Let's face it, commissions are a pain point. Companies try to appease employees with benefits and perks but fail to drive them toward a goal. Worldwide, hundreds of billions of dollars in productivity are lost each year due to disengaged workers. Plus, calculating sales commissions in Excel takes a lot of time and resources.

## The Solution: Intelligent Incentives that Achieve Company Goals

IncentViz is a cloud-based SAAS product that allows management to implement an incentive program that motivates your sales team to work toward company goals. Its flexibility and simplicity make it possible to launch complex commission algorithms without the hassle of manual tracking. Real-time visibility into their performance helps sales reps stay on target, while accounting can calculate and pay commissions much more quickly and efficiently.

### Sales

- Ensure your team stays informed of their commission and progress towards goals.
- Equip for success with benchmarking and problem solving based on real-time stats.
- Encourage accountability and correction with up-to-date performance insight.

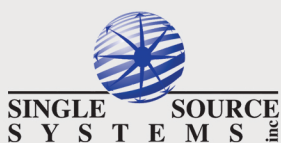
### Accounting

- Eliminate human error and reduce risk by automating incentive calculation.
- Reduce valuable time spent on paperwork for incentives and commissions.
- Increase flexibility and transparency with accurate, readily available data.

### Executive

- Maximize performance with real-time visibility into statistics.
- Reduce time-wasting spreadsheets and create clarity around commissions.
- Motivate your team toward common goals for success.

User friendly and easy to install, the interface of the IncentViz platform is designed to be a quick and efficient tool with minimal training and guidance. Onboarding your business is a low-stress transition as IncentViz integrates with the most popular ERP systems through our custom API.



### About Single Source Systems, Inc.

Founded in 1985, we are a systems integration and technology consulting firm, providing solutions in the areas of ERP, CRM, Business Intelligence, and Enterprise Asset Management. We specialize in solving company problems by creating solutions with technology and business processes.