

iintoo Multifamily & Student Housing Performance Update

May 2020



iintoo U.S. Deal Coverage



The following report summarizes the impact of COVID-19 on iintoo's active multifamily and student housing deals across the U.S. as of May 29, 2020, with the majority of performance metrics on track with business plan projections.

With all 50 states in the process of reopening, the ground-level situation has remained stable across our portfolio to date. Having said that, many sponsors are maintaining a cautious approach for the remainder of 2020 and may be adjusting their outlook if necessary, particularly as federal funding for businesses and tenants alike run their full course.



States Most Heavily Impacted by COVID-19²

	▼ CASES	PER 100,000	DEATHS	PER 100,000	TWO-WEEK CH	HANGE IN CASES RISING	
New York MAP »	377,881	1,942	29,847	153	Mar. 1	June 2	
New Jersey MAP »	161,545	1,819	11,770	133			
Illinois MAP »	123,244	973	5,567	44			
California MAP »	118,081	299	4,360	11			
Massachusetts MAP »	101,163	1,468	7,085	103			
Pennsylvania MAP »	77,315	604	5,670	44			
Texas MAP »	67,966	234	1,732	6			
Michigan MAP »	58,680	588	5,562	56			
Florida MAP »	57,439	267	2,529	12			
Maryland MAP »	54,831	907	2,597	43			

Deal Status

Active DealsExited Deals

State Reopening Status



- (1) Submarket deal concentration is indicated by pin size, with larger pins indicating higher local deal volume.
- (2) Source: New York Times, "Coronavirus in the U.S.: Latest Map and Case Count" (June 1, 2020)

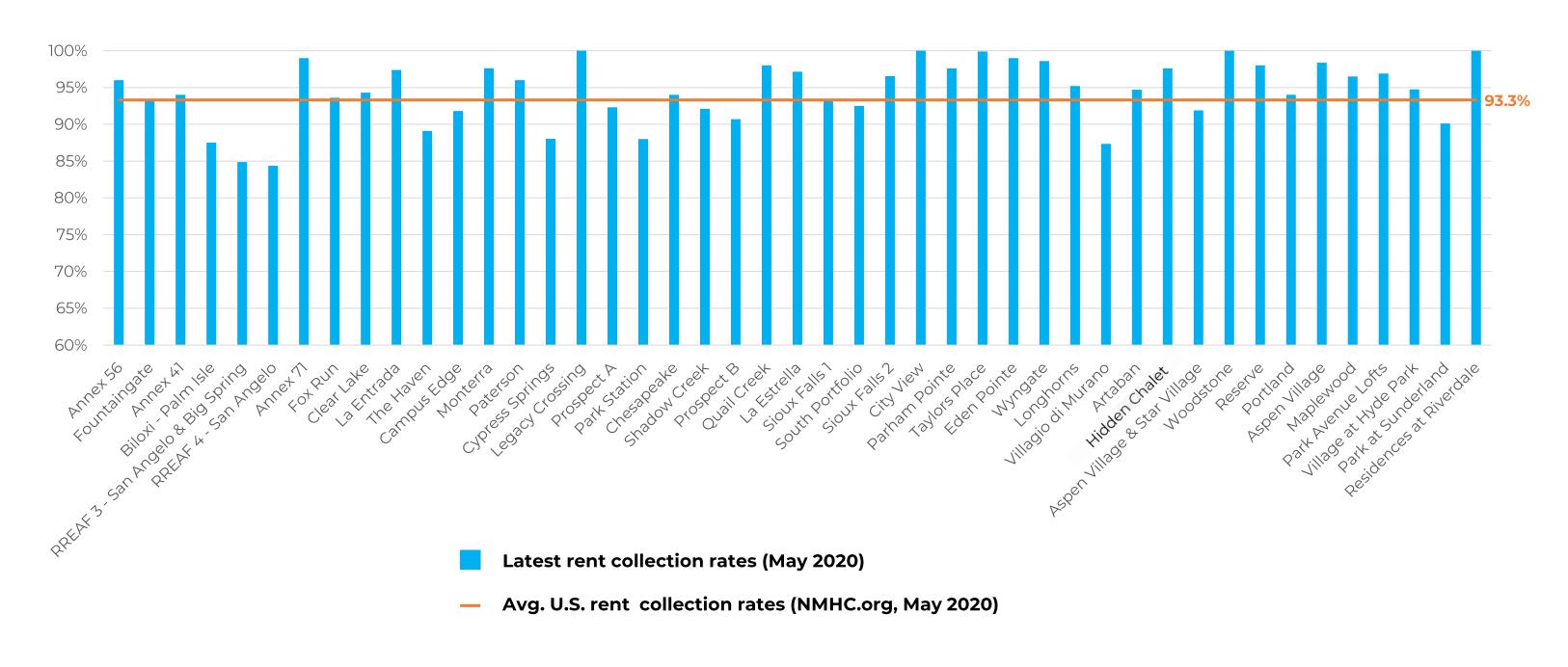
iintoo Active Deals – Collection Rates



The average rent collection rate across iintoo's active projects in May was 94.5%, a 3.2% increase relative to April figures.

Below, intoo's active deals are benchmarked to figures from the latest NMHC U.S. Rent Tracker update, which has the national collection rate for U.S. apartments pegged at 93.3% as of May 27.

iintoo Rent Collection Rates (May 2020)



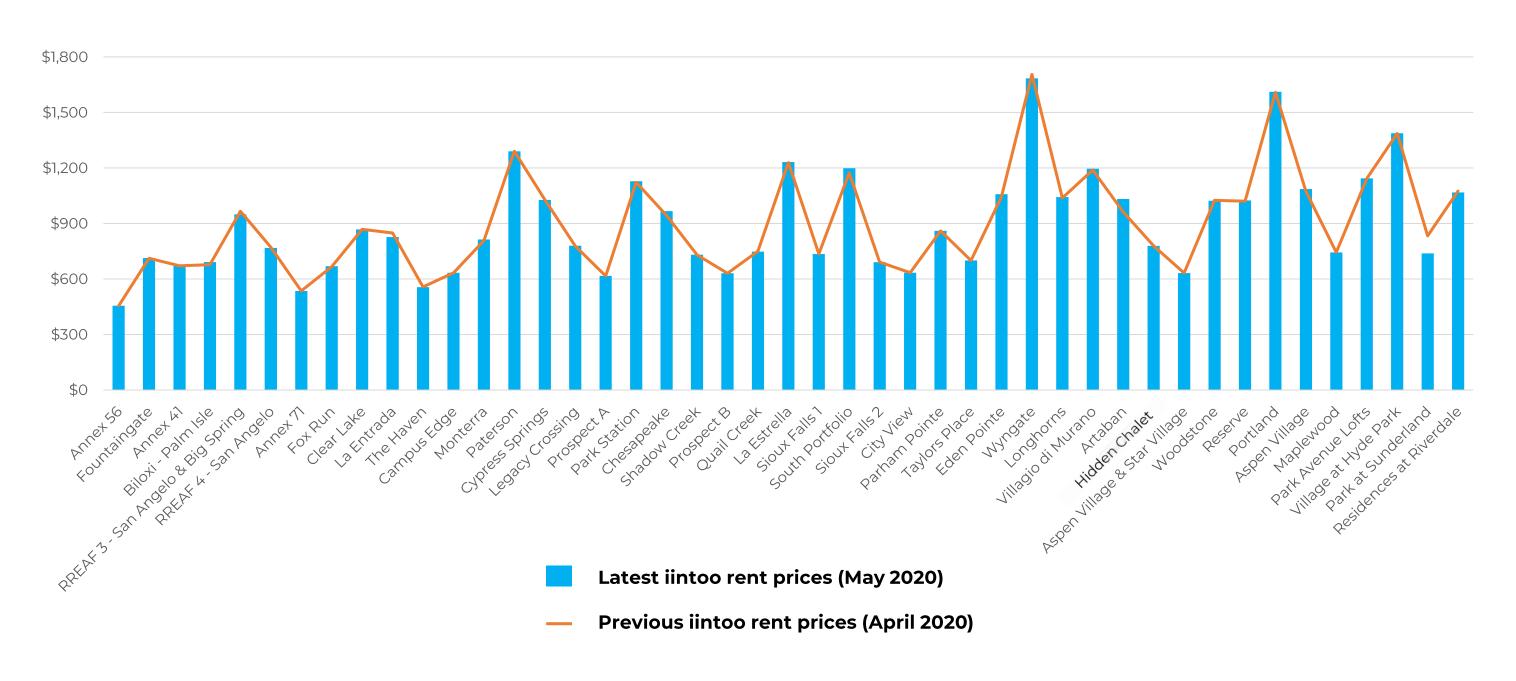
iintoo Active Deals – Rental Prices



In general the latest rent price levels have not deviated significantly from the previous month's figures.

Our sponsors are devoting their resources to working with their tenants to find mutually acceptable rent solutions, including flexible solutions in light of ongoing economic and health-related challenges.

iintoo Rent Price Levels (May vs. April 2020)

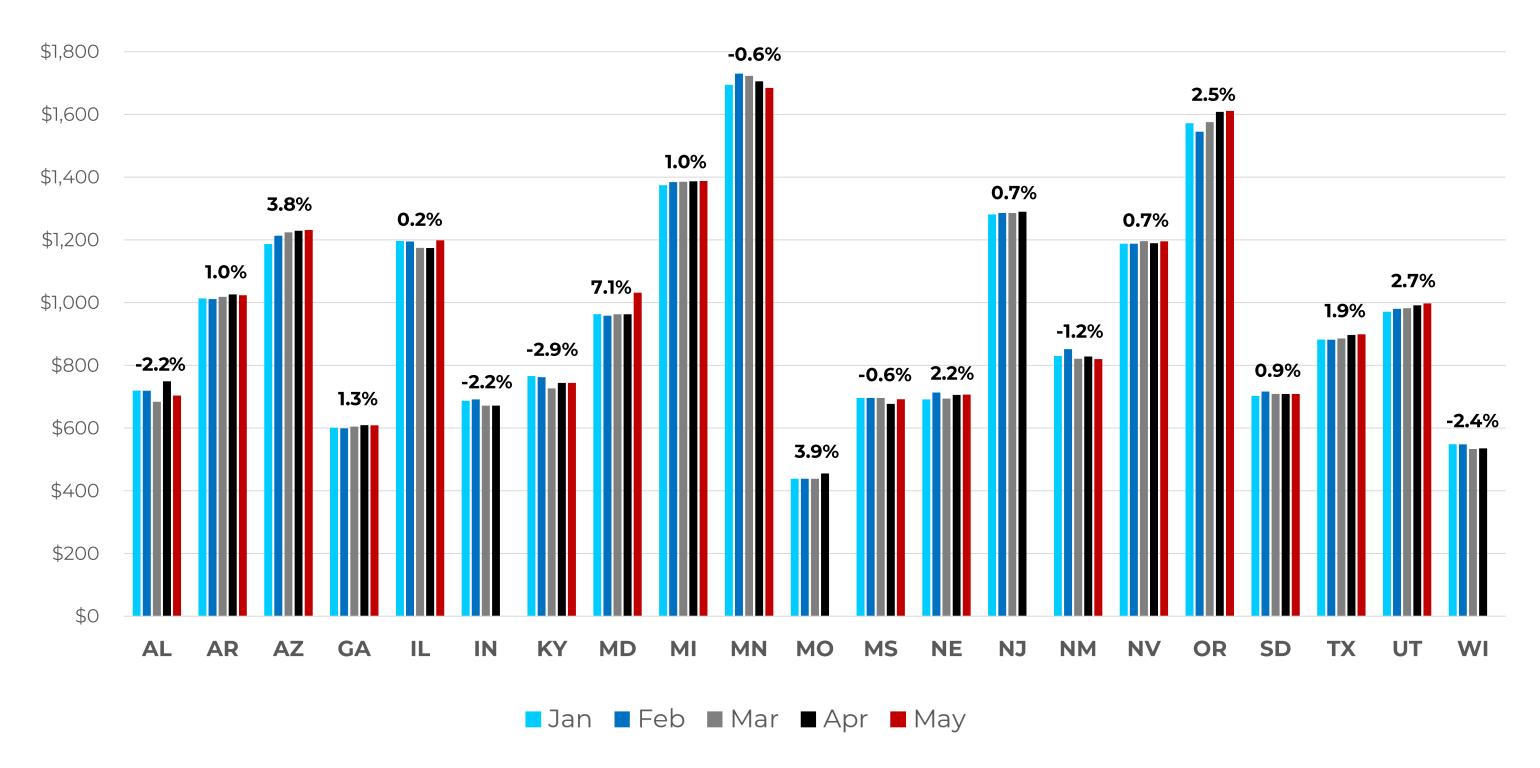


iintoo Active Deals – Rental Prices



The COVID-19 outbreak has not resulted in a marked difference in rent levels over the Jan-May 2020 period, and based on the latest available figures, the overall rent levels for our active projects have increased 1.2% since January.

Change in iintoo Deal Rent Levels by State (Jan-May 2020)¹



⁽¹⁾ May rent data is available for all states except for Indiana, Montana, New Jersey, and Wisconsin, which were last updated in April and are pending further sponsor updates.

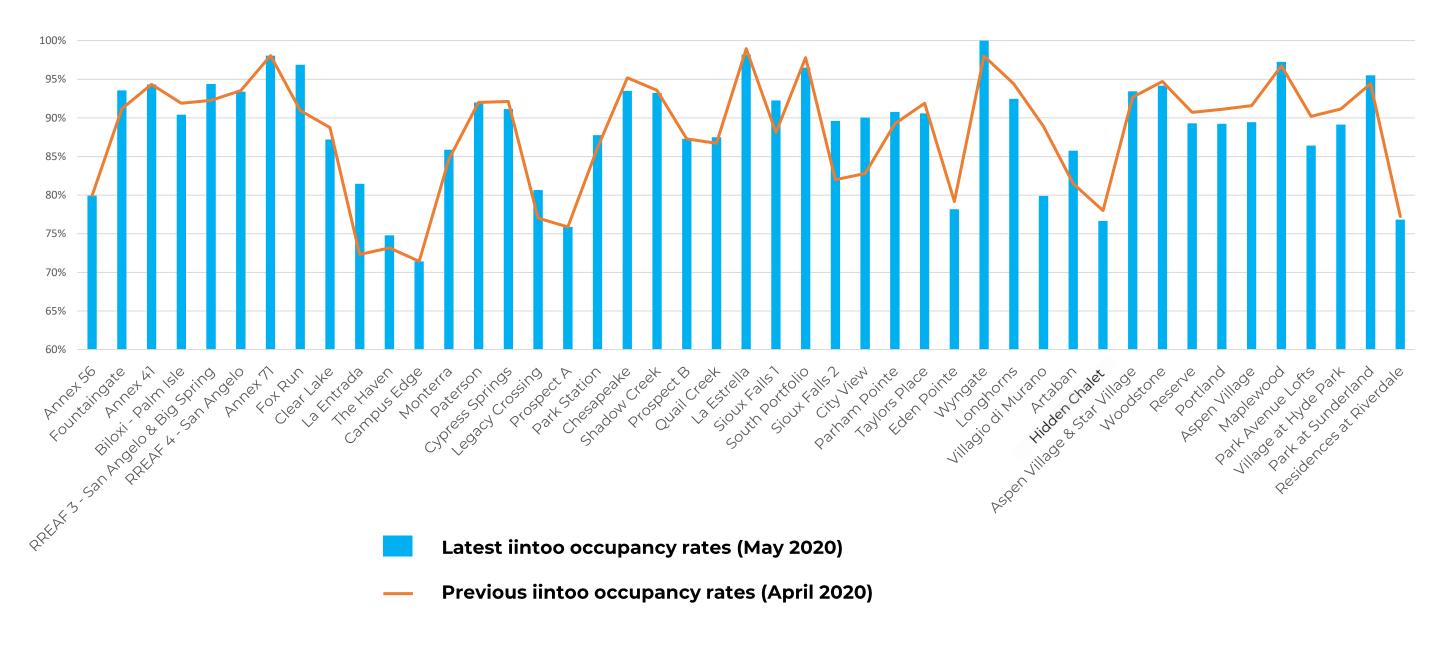
iintoo Active Deals – Occupancy Rates



Most projects' occupancy rate figures remain in-line with the previous month's level. However, several projects have been adversely affected by the ongoing health and economic downturn and have registered lower occupancy rates.

We will continue to update our investors as information becomes readily available.

Occupancy Rates (May 2020)



iintoo Active Deal Details (Updated May 29)



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Investment Name	State	Occupancy Rate (May 2020)	Occupancy Rate (April 2020)	Collection Rate (May 2020)	Collection Rate (April 2020)	Rent Level (May 2020)	Rent Level (April 2020)			
Fox Run	AL	96.9%	90.9%	93.6%	94.7%\$	669	\$ 666			
Park at Sunderland	AL	95.5%	94.4%	90.1%	93.9% \$	739	\$ 833			
Parham Pointe	AR	90.8%	89.2%	97.6%	97.6%\$	860	\$ 860			
Park Avenue Lofts	AR	86.4%	90.2%	96.9%	95.7% \$	1,144	\$ 1,144			
Residences at Riverdale	AR	76.8%	77.2%	100.0%	89.1% \$	1,068	\$ 1,075			
La Estrella	AZ	98.2%	99.0%	97.1%	88.6%\$	1,232	\$ 1,229			
The Haven	GA	74.8%	73.2%	89.1%	82.1% \$	556	\$ 557			
Campus Edge	GA	71.4%	71.4%	91.8%	89.3% \$	633	\$ 633			
Prospect A	GA	75.9%	75.9%	92.3%	91.3% \$	616	\$ 616			
Prospect B	GA	87.3%	87.3%	90.7%	89.8%\$	631	\$ 631			
South Portfolio	IL	96.5%	97.8%	92.5%	96.6%\$	1,199	\$ 1,174			
Annex 41	IN	94.3%	94.3%	94.0%	94.7% \$	672	\$ 672			
Maplewood	KY	97.3%	96.7%	96.5%	95.2%\$	744	\$ 744			
Artaban	MD	85.8%	81.5%	94.7%	94.2% \$	1,032	\$ 963			
Village at Hyde Park	MI	89.1%	91.2%	94.7%	91.0% \$	1,388	\$ 1,387			
Wyngate	MN	100.0%	98.0%	98.6%	96.0%\$	1,685	\$ 1,706			
Annex 56	МО	79.9%	79.9%	96.0%	91.1% \$	456	\$ 456			
Biloxi - Palm Isle	MS	90.4%	91.9%	87.5%	86.0% \$	692	\$ 677			
Legacy Crossing	NE	80.7%	77.0%	100.0%	88.9% \$	780	\$ 778			
City View	NE	90.1%	82.8%	100.0%	87.3% \$	634	\$ 634			
Paterson	NJ	92.0%	92.0%	96.0%	82.3% \$	1,290	\$ 1,290			
La Entrada	NM	81.5%	72.3%	97.4%	86.2% \$	826	\$ 848			
Monterra	NM	85.9%	84.7%	97.6%	89.6% \$	813	\$ 808			
Cypress Springs	NV	91.1%	92.1%	88.0%	85.7% \$	1,027	\$ 1,029			
Villagio di Murano	NV	79.9%	88.9%	87.3%	82.7% \$	1,196	\$ 1,190			
Portland	OR	89.2%	91.1%	94.0%	98.0% \$	1,611	\$ 1,608			
Sioux Falls 1	SD	92.3%	88.1%	93.4%	91.3% \$	735	\$ 735			
Sioux Falls 2	SD	89.6%	82.0%	96.5%	87.5% \$	691	\$ 691			
Taylors Place	SD	90.6%	91.9%	99.9%	98.4% \$	700	\$ 700			
Aspen Village & Star Village	SD	93.4%	92.7%	91.9%	N/A \$	632	\$ 632			
Fountaingate	TX	93.6%	91.2%	93.4%	92.4% \$	713	\$ 712			
RREAF 3 - San Angelo & Big Spring	TX	94.4%	92.3%	84.9%	89.3% \$	950	\$ 966			
RREAF 4 - San Angelo	TX	93.4%	93.5%	84.4%	87.9%\$	768	\$ 772			
Clear Lake	TX	87.2%	88.8%	94.3%	95.0% \$	868	\$ 868			
Chesapeake	TX	93.5%	95.2%	94.0%	98.2%\$	966	\$ 944			
Shadow Creek	TX	93.2%	93.6%	92.1%	91.0% \$	731	\$ 730			
Quail Creek	TX	87.5%	86.7%	98.0%	94.0%\$	748	\$ 750			
Eden Pointe	TX	78.2%	79.2%	99.0%	84.6%\$	1,059	\$ 1,043			
Longhorns	TX	92.5%	94.4%	95.2%	95.8%\$	1,043	\$ 1,038			
Woodstone	TX	94.2%	94.7%	100.0%	99.0%\$	1,023	\$ 1,025			
Reserve	TX	89.3%	90.7%	98.0%	97.4%\$	1,024	\$ 1,020			
Park Station	UT	87.8%	86.2%	88.0%	80.9%\$	1,128	\$ 1,122			
Hidden Chalet	UT	76.7%	78.0%	97.6%	94.4%\$	779	\$ 778			
Aspen Village	UT	89.4%	91.6%	98.4%	87.2% \$	1,086	\$ 1,074			
Annex 71	WI	98.1%	98.1%	99.0%	93.5%\$	535	\$ 535			

iintoo COVID-19 Monitoring



In response to the ongoing economic situation, iintoo has increased its monitoring of active investments and outreach to its sponsors, who are providing ongoing updates on the status of their projects.

After each of these updates, our analyst team runs a thorough check on any changes in occupancy rates, collection rates, new rental rates, etc., as well as any other unusual circumstances which may have occurred. From there, our management team provides assistance wherever possible.

We are continuously monitoring the situation closely and will be reporting any significant changes to active investors as data is collected and analyzed.

Full quarterly reports will be sent to active investors no later than June 30, 2020.



Thank You

For any questions, please contact your Licensed Investment Specialist

