

Get to Know

Steven Collins

Q: Tell us about how your relationship with Vaco began.

A: I met Alex Naddell in 2000 and have stayed very good friends with him ever since. Alex, Brandon Guy, and Scott Gordon have all played a role in introducing me to the world of consulting and helped me get placed on my first project in 2008.

At one point during my first assignment, Alex sent me a bunch of forms that I was supposed to fill out. I told him I hated forms, so he took the time to fill them all out for me. All I had to do was sign on the dotted line. That just shows the relationship we have, and I have continued to do consulting with Vaco ever since. Vaco is always my first call!

Q: How has consulting with Vaco impacted your professional journey?

A: I prefer consulting as it gives me the autonomy to run my own schedule. Consulting allows me to keep up with the latest technologies and platforms on the market, which I really enjoy. I love to engage with new tools that are out there so I can continue to learn and grow as an IT professional.

I have also had the opportunity to work in different industries. I have been recently working with a healthcare company, which has allowed me to expand my knowledge outside the traditional tech projects I have worked on in the past.

Q: What is your favorite part about being a Vaco consultant?

A: The relationships. It's the main reason I always come back to Vaco and Alex. Even when I'm not looking for a job, Alex has been a great resource to give me all the latest hiring trends in the tech market. He has been there both professionally and personally for me, which I am so grateful for. I've never had a relationship where I can call at any time and feel truly valued as a person or consultant with any other company. Vaco always takes care of me and I can always count on them.

I enjoy consulting assignments where I can successfully complete a project. It's always a great feeling when the project ends and the company calls back wanting to extend my contract or bring me on for another project. It's flattering to know that you have done the task at hand and are considered an asset to the company.

Q: What is one of your favorite memories while consulting at Vaco?

A: Not too long ago they took me to Top Golf near Downtown Nashville. I don't typically like those types of social gatherings, but Vaco and Pivot Point Consulting made it very enjoyable and something I would want to attend again in the future. I got to meet some new people and make connections in the tech and healthcare fields. 🍷

