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*Forbes, Fortune*  
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REBUILDING  
AMERICA:  
SAN ANTONIO



## THE POWER TO SUCCEED

Vaco is on a mission to help people achieve extraordinary success.

**W**hen he found himself without a job during the Great Recession, Stephen Dyer didn't wait for success to come his way. Instead, he chased after it the only way he knew how: with hard work.

"What I didn't realize was that the pain of going through the Great Recession was planting the seed for a passion for helping people and businesses going through a downturn," Dyer reflects.

As managing partner of Vaco's San Antonio office, a local branch of a worldwide

talent and solutions firm, Dyer shares his mission of serving others. With its global network, Vaco offers a wealth of resources to leaders in new roles or those considering their next career move, as well as businesses needing consulting or qualified placements. From healthcare and technology to finance and accounting, the firm is adept at pinpointing clients' industry-specific needs.

### Providing People Solutions

Whether helping companies navigate the unexpected or finding the perfect professional

to lead, Vaco is uniquely positioned to support clients throughout their entire careers. "We can place a C-suite executive at a Fortune 500 company, then help build out their team and provide consulting on strategic projects," Dyer says. "The depth and breadth of our solutions is an advantage."

With a legacy of successfully providing solutions for clients' people needs, the firm is attuned to its community's position as one of the country's largest healthcare and cybersecurity hubs—two areas, Dyer says, in which the firm is expanding its reach.

"Our passion is creating as many opportunities as we can for people to find work and be successful," he adds. "At the end of the day, it's about servant leadership, relationships, and treating people with the inherent value we all possess."

### Thriving in a Pandemic

When COVID-19 suddenly shifted the way people work in 2020, Vaco acted as an anchor. With remote working now commonplace, the firm has seized the opportunity to provide clients with talent from all over the country. "A silver lining of the pandemic is that the barrier of people being far away has been broken," Dyer notes. "Our team and consultants can now work all over the country from their home without affecting the service we provide our clients. Because of that, our team grew in 2020. We have invested in hiring locally and nationally."

Vaco's mission to help people extends beyond its clients and team. Even amidst a global pandemic, the firm found ways to serve its community through food bank volunteer days and family adoptions. For the holidays, Vaco's San Antonio team collected toys for families in need and gifted its local food bank a donation on behalf of clients to support its teaching kitchen.

Through the good and bad, Dyer points to his team's resiliency as the catalyst for the firm's endurance and success. "The team here gets all the credit," he says. "2020 was a difficult year for us all, but it's during times like these when the team really shines. They have done a phenomenal job being resilient and serving the community."



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