20 ideas for **2020**

- 1. COVID has drastically changed the way we operate.
- 2. This evolving climate has provided a huge boost for the ECM/CSP industry.
- 3. The industries spending money have changed: retail is out, healthcare is in.
- 4. Digital transformation lost weight and work from home (WFH) became the focus.
- 5. This has led to a greater focus on employee well-being and increased employee empathy.
- 6. GSD (get stuff done) is the new RFP.
- 7. Physical conferences died, virtual has taken over.
- 8. WFH became a business tool, not an excuse for an easy day.
- 9. We've seen the return of the digital mailroom, and renewed focus on digitizing automated processes (AP).
- 10. Robotic Process Animation (RPA) came to play.
- 11. AI/Machine Learning outpacing traditional OCR.
- 12. Are Low-Code and No-Code still important?
- 13. 2020 has been a big year for M&A. Is Hyland turning into OpenText?
- 14. Leaders are growing, visionaries are struggling.
- 15. Hyland & Microsoft strengthen while IBM, Opentext, M-Files wane.
- 16. Legacy Modernization is still very much on the agenda for organizations.
- 17. SharePoint 2010 is still here in the year 2020.

Now let's start looking ahead! 2021 will be...

- 18. the year of intelligent content creation.
- 19. the year compliance returns with a bang.
- 20. the year of Touchless AI everything.
- 21. the year that we recover.

