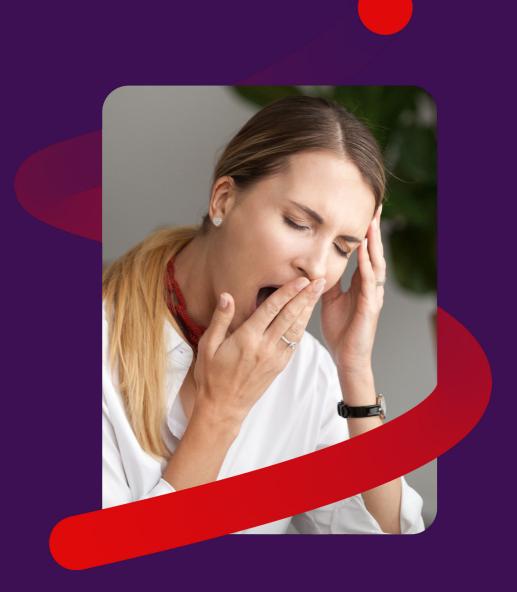




The Simplest (Yet Often Most Difficult) Thing You Can Do for Your Health



The prevalence of poor sleep in America is significant. About one in three adults in the U.S. consistently fall short of the recommended 7-9 hours of sleep, thus increasing their risk of developing costly and dangerous chronic health conditions including:







Cardiovascular Disease



Obesity



Depression¹

What's more, inadequate sleep can present safety issues in the community and in the workplace. It's estimated that drowsiness caused by sleep deprivation contributes to about 21% of fatal car crashes,2 and employees who don't get enough sleep are 70% more likely to be involved in workplace accidents.3

How Sleep Impacts Your Organization

Despite the data surrounding the dangers of poor sleep, we're continuing to struggle with getting the recommended amount of sleep each night. Furthermore, people that work in industries that require shift work and long hours - such as manufacturing and healthcare already had the highest prevalence of sleep disorders and sleep deprivation before the COVID-19 pandemic. With the additional stress and longer hours, it's likely that sleeplessness for these workforces has increased.

Not getting enough sleep can affect your mood, memory and health in far-reaching and surprising ways. Patrick Finan, Ph.D., Johns Hopkins sleep

The Impact of Chronic Sleep Deprivation

increased risk of heart disease

33% increased risk of dementia

greater risk for type 2 diabetes4

depressed individuals who experience insomnia⁵

The Cost of Poor Sleep



\$1.23M lost working

days per year⁶

\$1.2-3.1K annual cost of productivity loss per sleep-deprived employee⁷

The Top 3 Most Sleep-Deprived Industries Sleep deprivation has a significant impact on the health and safety

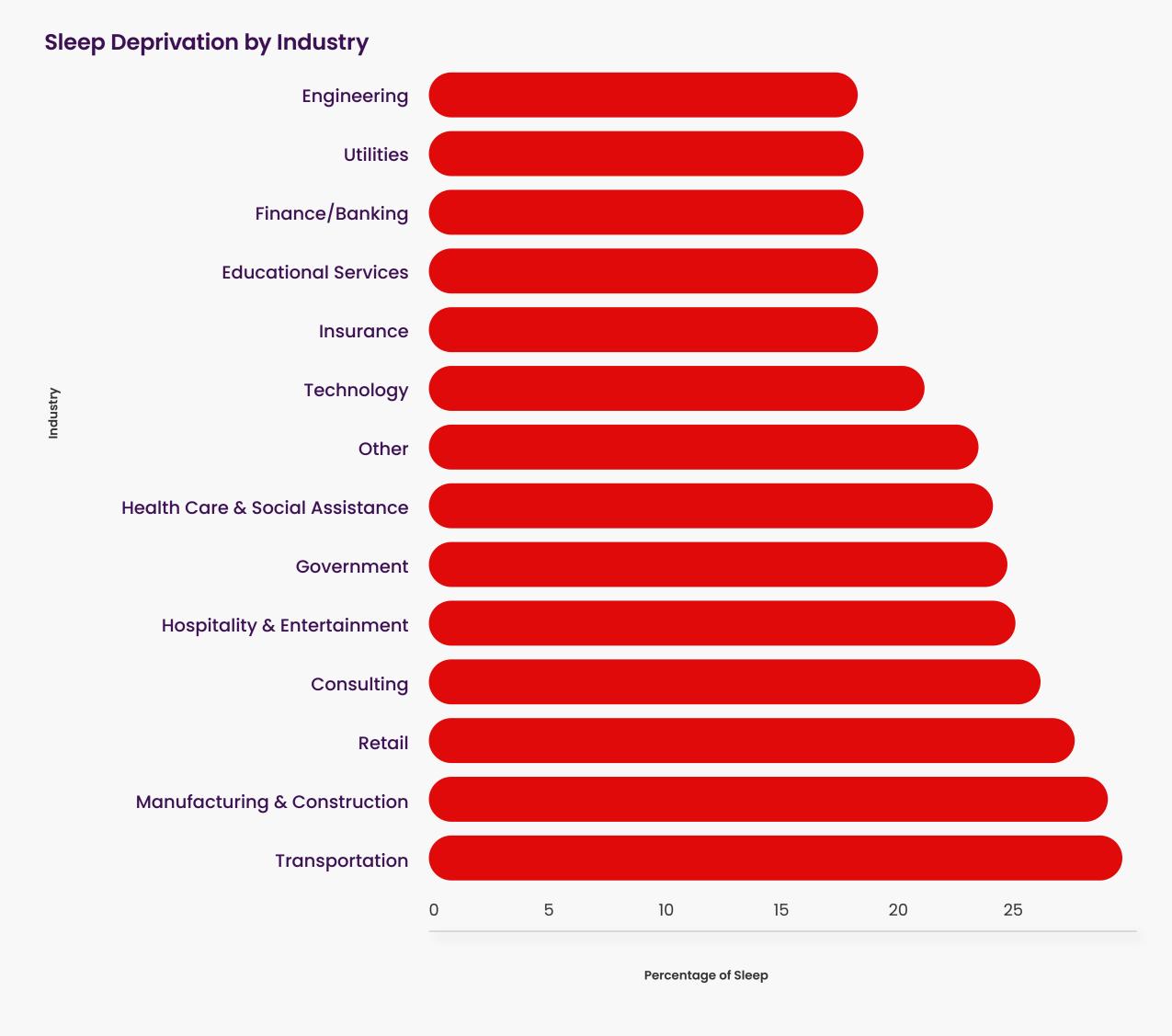
of individuals working in these industries, as well as on the employers











The importance of optimal sleep cannot be overstated. For this reason, helping Virgin Pulse members improve their sleep has always been

(and Sleep) for Good

Changing Lives

a priority. Virgin Pulse Sleep **Interventions**

Virgin Pulse members have a variety of features available to them to support their journey

toward improved sleep. Leveraging Digital Health for Better Sleep Companies where employees tend to be sleep-deprived have five times higher workers' compensation costs than companies where workers tend to get adequate sleep.in far-reaching and surprising ways. Dr. Leena Johns, global medical and wellness director for Metlife

250K members who requested tailored content on healthy sleep Sleep deprivation is a debilitating and costly global health complaint. The good news is that

of the sleep-deprived population identifying interest in sleep topics

64%

members who tracked healthy habits related to sleep

210K

no symptoms of sleep deprivation three to twelve months later*

of initially sleep-deprived

members who reported

47%

making small lifestyle changes to prioritize getting sufficient sleep – such as maintaining a consistent bedtime and establishing a nighttime ritual – can vastly improve outcomes. From Sleep Guides to Journeys to in-app partner add-ons to 1:1 health coaching, the Virgin Pulse platform provides members with an enticing array of tools to help them on their sleep journey. *From January 2019 to March 2020

Request a demo

 $1 \, https://www.cdc.gov/sleep/index.html. \, | \, 2 \, https://www.sleepfoundation.org/drowsy-driving \, | \, 3 \, https://www.sleepfoundation.org/excessive-sleepiness/workplace-accidents. \, and the properties of t$

 $4\,https://www.hopkinsmedicine.org/health/wellness-and-prevention/the-effects-of-sleep-deprivation\,|\,5\,https://www.sleepfoundation.org/mental-health.$

6 https://www.rand.org/pubs/research_reports/RR1791.html. | 7 https://www.nsc.org/work-safety/safety-topics/fatigues



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