



How ERP Software is Allowing
**Foodservice Equipment &
Supply Distributors to**

CONQUER DISRUPTION

**Reaching Customers
Whenever and Wherever the
Market Takes Them**

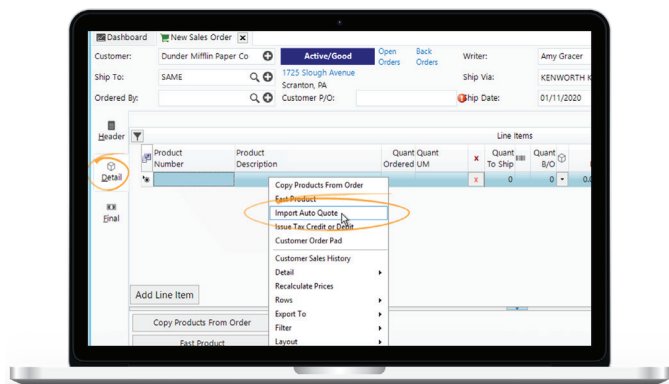
Many restaurant supply distributors lack the necessary tools they need to operate with confidence and effectively address current and future challenges.

Read more to learn how DDI System's Inform ERP Software equips distributors with tools to deliver an exceptional customer experience, turn connections into sales and succeed in any market.



“ I get a report every day that shows which sales orders should be ready to ship because we received the stock. The system helped us get more organized, which allows us to respond to our customers *faster*. ”

~ Nicole Selevredes, Federal Supply



Conquer Disruption with Connected Technology

Inform's industry-specific workflows and smart technology features gives users the ability to respond to customers with confidence and accuracy.

Seamless AutoQuotes integration saves time by eliminating manual entries by bringing product information and pricing directly into the sales order, allowing distributors to easily keep up with manufacturer price increases.

Single-click order entry allows users to quickly place orders without the need to navigate from screen to screen. Intuitive POS and advanced warehouse management and mobile tools such as QuickOrder, increase efficiency, delivering an exceptional customer experience.

Conquer Disruption with Powerful Analytics



Having a data-driven foundation is extremely important when it comes to making informed business decisions. With a robust suite of demand management tools to account for seasonal, sporadic and exceptional demand, dealers are able to optimize their supply chain, improve purchase management and fulfill orders more quickly and accurately to drive more turns, minimize overstock and gain control over busy operations.

The Inform dashboards are customized by role and deliver advanced analytics and drill-down reporting from the same screens that run your business operations, giving team members the ability to make fast, confident decisions.

Conquer Disruption with CRM and Mobility Tools



Having the right information at the right time strengthens customer relationships, incites loyalty, and allows your team to provide superior service over competitors.

Inform's embedded CRM functionality gives distributors the tools they need to drive strong customer interactions. The ability to manage tasks such as recording customer interactions, sales tracking, pipeline management, and prospecting allows distributors to turn connections into sales, gain control over operations, and succeed in any market.

Why DDI System for Foodservice Equipment & Supply Dealers?

For 25+ years, DDI System has been trusted by over 1200 distributors to deliver the industry-leading technology and expertise needed to drive operational excellence, improve margins and thrive in today's competitive marketplace. Our consultative approach allows us to fine-tune the industry specific workflows that best fit your company's needs.

Not all systems are built 'out of the box' to accommodate foodservice equipment distributors. With DDI's Inform ERP, we didn't have to write any additional code or workflows; it already had what we needed. DDI knows the distribution business 100% and their system works for foodservice equipment distributors like us.

~ Gary Thiakos, Zepole Supply Co.