



## Leading-Edge ERP

### Pivotal Technology for PHCP & Showroom Wholesalers

Inform ERP Software is a single-source solution driving success for modern distributors designed to meet the operational strengths you rely on, while embedding the digital technology you need all in one powerful platform.



Operations | CRM | POS | eCommerce | Mobile | WMS



## Purpose-Built Technology for Your Industry

DDI System's Inform ERP Software equips PHCP distributors with tools to deliver an exceptional customer experience, turn connections into sales and succeed in any market. Our consultative approach allows us to fine-tune the industry specific workflows that best fit your company's needs.

### Powerful Features

- Single screen order and payment entry
  - Precise rebate calculations
  - Line item delivery scheduler
  - EDI with automated procurement-to-accounting workflows for buying groups
  - Project pre-bill payment options
  - Multi-dimensional pricing matrix
  - Job tracking with quotes, orders, sales, purchases, and reporting
  - Special order receipt notifications, labeling, and automation
  - Instant quotes and orders on the showroom floor using mobile scanning
- Provide fast, personalized customer service with Inform's single-screen order entry, leaving a lasting impression with potential buyers
  - Access detailed customer activity, personal notes, purchase patterns, opportunity reports and follow-up tasks with tightly threaded CRM
  - Make faster, smarter decisions with Inform's native analytics. Enjoy real-time KPIs and dashboards. Build sophisticated, appealing reports without an in-house IT staff or developers.

“

*For anyone considering a modern day ERP that's intuitive and easy to learn, I highly recommend DDI System - you will not be sorry.*

”

~ Holmes Plumbing & Heating Supply



## Superior Inventory Management

Identify sporadic, recurring and unusual demand to easily achieve higher fill rates, increase inventory turns, and eliminate dead stock. Multi-location distributors can transfer stock instead of purchasing with interactive overstock warning during purchase order projections.



## A Full Sales Suite on Your Smartphone

Access Inform's robust sales tools on your tablet or smartphone. Service customers from anywhere, create and edit quotes and orders, view customer accounts, sales history and available inventory.



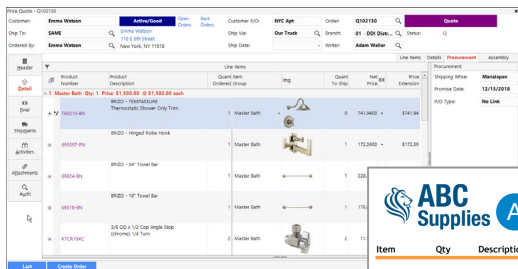
## An Unprecedented Online Experience

Create the strongest online user experience that is deeply integrated with your Inform ERP software for true 24/7 ordering and customer access. Offer your customers the convenience of pickup in-store, SMS order status messaging and online payments.


## Experience Best-in-Class Transitions & Training

DDI System's 27+ year track record of delivering well-managed projects and seamless transitions are the core of your success. Our consultative approach allows us to fine-tune the market-aware workflows that best fit your company's needs. Our team of data migration experts will collect and convert your account data with 100% accuracy. Continuous on-and off-site training accelerates your teams' success.

Managing showroom sales requires handling multiple shipments and payment options with precision. Inform easily accommodates your customers' requests to deliver only rough-in products or specific rooms, while carefully tracking previous shipments and payments, and maintaining deposit thresholds. Users quickly manage partial deliveries and 'take now' items with visibility into inventory, warehouse staging location, and cash application.



- A Customizable Form
- B Product Image & Description
- C Room & Project Grouping
- D Optional Line Item Price Display



ABC  
Supplies

A

Proposed by:

ABC Luxury Supplies  
123 Smith Street  
Asheville, NC 54923  
630-952-0548





Client:

Emma Watson  
118 E 8th Street  
New York, NY 11018

Job:

Quote:

10/25/18  
Q102130

Item	Qty	Description	Net	Total
Kitchen				
	1	EA <b>BRIZO - ARTESSO WALL MOUNT POT FILLER</b>  With twice the flow rate of standard kitchen faucets, Artesso Pot Filler faucets by Brizo make it easy to fill large cooking vessels quickly, without the risk from sink to stove. <ul style="list-style-type: none"><li>• Two handle</li><li>• wall mount</li><li>• 1-hole installation</li><li>• Cold water only Spout reach = 23 1/4"</li></ul>	734.0000	\$734.00
42825L.F-PC				
	1	EA <b>BRIZO - SMARTTOUCH PULL-DOWN PREP FAUCET</b>  SmartTouch® Technology with TempD® tap on/off functionality with temperature indicating LED light <ul style="list-style-type: none"><li>• MagnaDock® Technology - magnetic docking system</li><li>• Euro-motion Diamond® Valve with Innoflex® waterways</li><li>• Touch-Clean® nozzles - swipe away mineral deposits</li><li>• 1-hole installation</li><li>• Two-function wand: spray and stream</li><li>• Spout swivels 360°</li><li>• Accommodates up to 3" deep thickness</li><li>• Comes standard with fittings</li><li>• Optional A/C adapter EP73954</li></ul>	902.0000	\$902.00
64925L.F-PH				
			<b>Kitchen Total:</b>	<b>\$1,636.00</b>
Master Bath				
	1	EA <b>BRIZO - TEMPESSURE Thermostatic Shower Only Trim</b>  Traditional yet timeless styling bridges the past and present. <ul style="list-style-type: none"><li>• For use with MultiChoice® Universal rough independent temperature and volume control</li><li>• 9" single-function raincan showerhead</li><li>• 1.75 gpm models Watersense certified</li><li>• 16" decorative, solid brass shower arm</li><li>• 8P74705 extension kit extends rough installation up to 1 3/4"</li></ul>	741.9400	\$741.94
T60210-BN				
	1	EA <b>BRIZO - Hinged Robe Hook</b>  The Levori® Bath Collection by Brizo® Delivers Curving Sophistication at Every Line of Sight 693597-PH	172.5900	\$172.59

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FORTE  
GROUP



**DPHA**  
Decorative Plumbing  
& Hardware Association



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Products  
Group

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**DDIsystem.com/webinar**  
**or call 877.599.4334**