





Empowered by Fujifilm.



Exclusive offers on state-of-the-art hysteroscopy technology to help you transform your practice and enhance patient care.



In the spirit of our mission to support our Ob-Gyn member practices grow and thrive, we are delighted to announce that we have forged an exclusive partnership with Fujifilm Medical Systems USA to offer our medical affiliates hysteroscopy technology that delivers unparalleled image clarity and visualization with durable, reliable devices and peripherals, and industry-proven service to empower you to perform in-office hysteroscopy procedures at an exceptional value.

After a thorough and diligent evaluation, we have found that Fujifilm's mission of delivering "Value from Innovation" rings true in both their technology and service offerings for Ob-Gyn practice needs, and aligns

with Unified's priority to serve our network to give each affiliate the support they need to deliver the best possible healthcare for their patients.



As a medical affiliate, should you decide to take advantage of these offers, you benefit from special financing and purchase options offered directly through Unified as part of our business support services, making it easy and efficient to acquire this hysteroscopy technology for your practice in a way that fits your budget. And with favorable reimbursement codes in place for routine in-office diagnostic and treatment hysteroscopy procedures, your practice can start experiencing the financial benefits sooner.

We encourage you to review the information contained in this piece and determine whether it can benefit your practice.



| Exclusive Pricing on Complete In-office Hysteroscopy Package |                |  |               |                  |            |                      |                               |                       |  |  |  |  |
|--|----------------|--|---------------|------------------|------------|----------------------|-------------------------------|-----------------------|--|--|--|--|
| Qty.   | Part<br>Number | Part Description   | List Price    | Extended<br>List | Discount % | Extended<br>Discount | Adjusted<br>Net Price<br>Each | Extended<br>Net Price |  |  |  |  |
| 1  | 92300000016    | FUJIFILM Camera Head Full HD<br>Zoom Pistol Grip, Optical Zoom             | \$20,000.00   | \$20,000.00      | 20%        | \$4,000.00           | \$16,000.00                   | \$16,000.00           |  |  |  |  |
| 1  | 9230000015     | FUJIFILM Camera Box FV10<br>Controller FULL HD<br>USB Image Capture        | \$16,000.00   | \$16,000.00      | 20%        | \$3,200.00           | \$12,800.00                   | \$12,800.00           |  |  |  |  |
| 1  | 9230000017     | FUJIFILM High Power 200<br>LED Light Source                                | \$14,000.00   | \$14,000.00      | 20%        | \$2,800.00           | \$11,200.00                   | \$11,200.00           |  |  |  |  |
| 1  | 92300000019    | FUJIFILM Camera Box FV10<br>USB Medical Keyboard                           | \$1,250.00    | \$1,250.00       | 20%        | \$250.00             | \$1,000.00                    | \$1,000.00            |  |  |  |  |
| 1  | 92300000084    | Hightrans Light Cable<br>3.5 x 3000mm                                      | \$900.00      | \$900.00         | 20%        | \$180.00             | \$720.00                      | \$720.00              |  |  |  |  |
| 1  | 800048924      | Office System Trolley Cart   | \$3,700.00    | \$3,700.00       | 20%        | \$740.00             | \$2,960.00                    | \$2,960.00            |  |  |  |  |
| 1  | 92300000116    | NDS 21-inch Full HD<br>2D LCD Monitor                                      | \$1,500.00    | \$1,500.00       | 20%        | \$300.00             | \$1,200.00                    | \$1,200.00            |  |  |  |  |
| 1  | 9230000057     | Hysteroscope and Sheath * Reference the Chart Below to Make Your Selection | \$4,500.00    | \$4,500.00       | 20%        | \$900.00             | \$3,600.00                    | \$3,600.00            |  |  |  |  |
| 1  | 9230000075     | Sony Full HD Video Recorder  | \$5,000.00    | \$5,000.00       | 20%        | \$1,000.00           | \$4,000.00                    | \$4,000.00            |  |  |  |  |
| 1  | 9230000073     | Sony Recorder Keyboard   | \$600.00      | \$600.00         | 20%        | \$120.00             | \$480.00                      | \$480.00              |  |  |  |  |
| 1  | 870000867      | Imaging Management Discount<br>(Sony Recorder and Keyboard at<br>No Cost)  | (\$4,480.00)  | (\$4,480.00)     | 0%         | \$0.00               | (\$4,480.00)                  | (\$4,480.00)          |  |  |  |  |
| 1  | 870000869      | Unified Women's Healthcare Discount (Exclusive Pricing Discount)           | (\$23,980.00) | (\$23,980.00)    | 0%         | \$0.00               | (\$23,980.00)                 | (\$23,980.00)         |  |  |  |  |

TOTALS \$38,990.00 63% \$13,490.00 \$25,500.00

## \*Build Hysteroscope To Preference

## Hysteroscope Selection (Choose 1)

Product Number: 41.0160a Hysteroscope FX II HD Wide Angle 2.9mm x 302mm, 0 degree

Product Number: 41.0161a Hysterostoscope FX II HD Wide Angle 2.9mm x 302mm, 30 degree

## Hysteroscope Sheath Selection (Choose 1)

Product Number: DIS02795 Diagnostic Hysteroscopy Sheath (To be used with 0 Degree Hysteroscope)

Product Number: DIS02799 Diagnostic Hysteroscopy Sheath (To be used with 0 Degree Hysteroscope)

Product Number: HYE02798/90 Operative Hysteroscopy Sheath 5fr Operating Channel (To be used with 0 Degree Hysteroscope)

Product Number: HYE02799/90 Operative Hysteroscopy Sheath 5fr Operating Channel (To be used with 30 Degree Hysteroscope)



| Exclusive Pricing on Hysteroscopy Technology |                |  |             |            |                      |                       |  |  |  |  |  |  |
|--|----------------|--|-------------|------------|----------------------|-----------------------|--|--|--|--|--|--|
| Quantity                                     | Part Number    | Part Description   | List Price  | Discount % | Extended<br>Discount | Extended<br>Net Price |  |  |  |  |  |  |
| Video Equipment                              |                |  |             |            |                      |                       |  |  |  |  |  |  |
| 1  | 9230000017     | FUJIFILM High Power 200 LED Light Source   | \$14,000.00 | 50%        | \$7,000.00           | \$7,000.00            |  |  |  |  |  |  |
| 1  | 9230000016     | FUJIFILM Camera Head Full HD Zoom Pistol Grip,<br>Optical Zoom                                 | \$20,000.00 | 55%        | \$11,000.00          | \$9,000.00            |  |  |  |  |  |  |
| 1  | 9230000015     | FUJIFILM Camera Box FV10 Controller FULL HD USB Image Capture                                  | \$16,000.00 | 50%        | \$8,000.00           | \$8,000.00            |  |  |  |  |  |  |
| 1  | 9230000019     | FUJIFILM FV10 USB Medical Keyboard   | \$1,250.00  | 50%        | \$625.00             | \$625.00              |  |  |  |  |  |  |
| 1  | 92300000084    | Hightrans Light Cable 3.5 x 3000mm, Autoclavable   | \$900.00    | 44%        | \$400.00             | \$500.00              |  |  |  |  |  |  |
| 1  | 92300000075    | Sony Full HD Video Recorder  | \$5,000.00  | 50%        | \$2,500.00           | \$2,500.00            |  |  |  |  |  |  |
| 1  | 92300000073    | Sony Recorder Keyboard   | \$600.00    | 50%        | \$300.00             | \$300.00              |  |  |  |  |  |  |
| 1  | 92300000076    | Sony Medical Color Printer   | \$2,000.00  | 10%        | \$200.00             | \$1,800.00            |  |  |  |  |  |  |
| 1  | 800048924      | Office System Trolley Cart   | \$3,700.00  | 50%        | \$1,850.00           | \$1,850.00            |  |  |  |  |  |  |
| 1  | 92300000116    | NDS 21-inch Full HD 2D LCD Monitor   | \$1,500.00  | 50%        | \$750.00             | \$750.00              |  |  |  |  |  |  |
| Hysteroscopes                                |                |  |             |            |                      |                       |  |  |  |  |  |  |
| 1  | 9230000056     | Hysteroscope FX II HD Wide Angle 2.9mm x 302mm, 0 degree                                       | \$4,500.00  | 61%        | \$2,750.00           | \$1,750.00            |  |  |  |  |  |  |
| 1  | 9230000057     | Hysteroscope FX II HD Wide Angle 2.9mm x 302mm, 30 degree                                      | \$4,500.00  | 61%        | \$2,750.00           | \$1,750.00            |  |  |  |  |  |  |
|  |                | Hysteroscope Sheaths   |             |            |                      |                       |  |  |  |  |  |  |
| 1  | 800049052      | "Diagnostic Hysteroscopy Sheath<br>(To be used with 0 Degree Hysteroscope)"                    | \$1,000.00  | 50%        | \$500.00             | \$500.00              |  |  |  |  |  |  |
| 1  | 800049070      | "Diagnostic Hysteroscopy Sheath<br>(To be used with 0 Degree Hysteroscope)"                    | \$1,000.00  | 50%        | \$500.00             | \$500.00              |  |  |  |  |  |  |
| 1  | 800049071      | "Operative Hysteroscopy Sheath 5fr Operating Channel (To be used with 0 Degree Hysteroscope)"  | \$2,250.00  | 50%        | \$1,125.00           | \$1,125.00            |  |  |  |  |  |  |
| 1  | 800049049      | "Operative Hysteroscopy Sheath 5fr Operating Channel (To be used with 30 Degree Hysteroscope)" | \$2,250.00  | 50%        | \$1,125.00           | \$1,125.00            |  |  |  |  |  |  |
| Hand Instruments                             |                |  |             |            |                      |                       |  |  |  |  |  |  |
| 1  | STS-HYS-072-16 | Semi-Rigid Grasping Forceps 5fr  | \$800.00    | 50%        | \$400.00             | \$400.00              |  |  |  |  |  |  |
| 1  | STS-HYS-012-16 | Semi-Rigid Biopsy Forceps 5fr  | \$800.00    | 50%        | \$400.00             | \$400.00              |  |  |  |  |  |  |
| 1  | STS-HYS-229-16 | Semi-Rigid Scissors 5fr  | \$800.00    | 50%        | \$400.00             | \$400.00              |  |  |  |  |  |  |





## Improving Productivity, Increasing Satisfaction For You and Your Patients



Fujifilm's In-Office Hysteroscopy Package offers you choices, whether you're preparing to take on new service offerings or replace your current hysteroscopy system, with options to purchase a system or point products and add-on devices, with state-of-the-art:

- surgical video equipment
- hysteroscopes
- hysteroscope sheaths
- hand instruments

all at significantly discounted prices, helping you gain high performing gynecologic surgical technology for your practice at a very attractive price.

Offering these services can help you continue to grow your practice, achieve operational efficiencies, and create more satisfaction for your patients in receiving these services in the comfort of your office rather than in a hospital setting, where OR time and space comes at a premium.

You also benefit from Fujifilm's industry-proven service repair and response time, to help ensure practice up-time and care team satisfaction. As part of the partnership between Unified Women's Healthcare and Fujifilm Medical Systems, you can be assured the installation, training, and service is provided by knowledgeable, experienced, industry-proven professionals.

As you review the options of this exclusive offer, if you have any questions about the technology and services that Fujifilm is offering as part of this partnership, please contact your Fujifilm representative directly at 757.630.9024 or reach out via email at fujifilmmis@fujifilm.com.