



MINTEC BENCHMARK PRICES

FAQs



WHAT ARE MINTEC BENCHMARK PRICES?

Mintec Benchmark Prices (MBP) are Mintec's proprietary prices and the bellwether product for understanding price movements in their respective markets. MBP are based on a robust and tested methodology that is freely available to read on our website. Price points are collected by our pricing analysts and every data point is verified to ensure that the Mintec Benchmark Prices are accurate, reliable and transparent.

WHY IS MINTEC ASSESSING BENCHMARK PRICES?

For over 30 years Mintec has been providing transparency for the commodity world and continues to improve the intelligence and openness of commodity markets. Many of the Mintec Benchmark Prices cover opaque or illiquid markets making it difficult and costly for buyers and sellers to understand price behaviours and procure efficiently. Mintec wishes to offer a trustworthy solution for this.

HOW DOES MINTEC ASSESSES THE MINTEC BENCHMARK PRICES?

Specially trained and experienced pricing analysts engage with the market every day to identify price and demand/supply movements. Our pricing analysts speak to a wide range of market participants ensuring a balanced discussion with the buy and sell side of the market. Price points obtained by the pricing analyst are cross checked with the market ensuring that 'the other side' gets an opportunity to comment before the assessment is published.

WHO PARTICIPATES IN THE MINTEC BENCHMARK PRICE PROCESS?

As part of the price discovery process Mintec's Pricing Analysts will also reach out to market participants on a daily basis to collect price trends and market movements. People contacted by our team are buyers, sellers, traders, brokers and anyone else with relevant market information.

Mintec welcomes price inputs from any market participant that has relevant, non-speculative, information. Anyone wishing to participate in the MBP process can email us at pricesubmission@mintecglobal.com or call us at +44 1628 642 482.

DO ALL COMPANIES IN THE INDUSTRY PARTICIPATE?

Mintec actively engages with a wide range of organisations from across the globe to reach not only the biggest players in the industry but also smaller and family run businesses. However, not every single player participates in the Mintec Benchmark Prices.

HOW DOES MINTEC ENSURE A RIGOROUS PRICING PROCEDURE?

Our proprietary pricing is based on robust pricing procedures that use clearly defined methodologies and price specifications. Our assessments are validated through our internal processes to ensure the highest quality and compliance. On top of this our methodology adapts as market conditions change because Mintec Benchmark Prices follow the true physical market. Markets are dynamic and so is our methodology.



HOW DOES MINTEC ACHIEVE AN INDEPENDENT PERSPECTIVE ON MARKET PRICES?

Mintec is not involved in buying or selling commodities and as such Mintec does not benefit if market prices go up or down and therefore Mintec has no incentive to assess different to the true market. Mintec also confirms the price points it receives with sellers, buyers and traders to give both sides of the market a chance to comment on price behaviour. Mintec makes a selection of its data points available for review upon request and encourages people to contact us if they disagree with a price point.

WHAT IF I DISAGREE WITH THE MINTEC BENCHMARK PRICES?

We always welcome your feedback and encourage you to reach out to us at pricing@mintecglobal.com if you have any questions or concerns. We will review your feedback and, if necessary, correct the assessment.

HOW DOES MINTEC KEEP ITS MARKET ENGAGEMENTS CONFIDENTIAL?

Mintec's pricing analysts are experienced and well trained in the price discovery process and know that transparency is built upon trust. As there is no obligation for anyone to report prices to Mintec, should we jeopardize this trust our contacts will cease to talk to us and the reliability and reputation of our price assessments will suffer. Therefore, keeping the identity of those that report price information to us confidential is critical for the price discovery process. Further to this we use secure technology to guard our data and systems from intrusion and only a very limited number of authorised people within Mintec, have access to the information we obtain from market sources.

HOW ARE MINTEC BENCHMARK PRICES USED?

Buyers, sellers, traders and distributors use Mintec Benchmark Prices as the basis for contract negotiations and as Benchmarks in contracts.

Example: Company A purchases Vanilla Gourmet Grade FOB Madagascar off company B and pays company B on the basis of the Mintec Benchmark Price for Vanilla Gourmet Grade FOB Madagascar. As the Mintec Benchmark Price is an independent and trustworthy assessment of the vanilla market both the seller and the buyer know that the price they pay/receive is fair and reflective of the current market condition. The MBP levels the playing field and gives every market player easy access to reference price preventing them from overpaying or being underpaid. Sometimes the buyer and seller may also want to agree on a differential to the MBP for example because the quantity bought is much larger than the quantity outlined in the vanilla specifications which are freely available on our website. In this example the contract may read 'Company A will buy Gourmet Grade Vanilla FOB Madagascar of Company B at MBP minus \$x/kg.



HOW OFTEN AND WHEN DO MINTEC BENCHMARK PRICES GET PUBLISHED?

Mintec Benchmark Prices get published on a daily, weekly and monthly basis depending on the liquidity of the assessed market. The assessment cut-off time is at 16.00 London, however you can still report price information to us after the cut-off; it will simply get used in the next assessment period. The assessment will be available on our Mintec Analytics platform the following day.

HOW DO I GET ACCESS TO THE MINTEC BENCHMARK PRICES?

Mintec Benchmark Prices are available via Mintec Analytics, if you would like access to this platform please contact sales@mintecglobal.com.



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