# **LOCALIZATION PROCESS**

Localization is adapting your message to a specific market's language, culture, tradition and legal regulations.

### **IT STARTS WITH A QUESTION OF**

• Content • Target market WHAT - Prospect • Goals

## AND THEN ADDS A FEW QUESTIONS

Type of service • Language pairs • Rules of collaboration • Cost • Success / Quality metrics

#### Reviews your source content -• Offers you guidance and advice when needed - Proposes solutions to potential issues - Discusses your style guide and instructions - Creates a project plan NEXT IS • Assigns your files to localization specialists **A QUESTION OF** WHO according to ISO standards Monitors progress • Manages risk Communicates with the team of domain-specific providers: translators, revisers, reviewers, DTP, localization engineers and other professionals involved Combines human translation •• Checks if your project specifications are met with automated, efficient Makes sure your project is on track for delivery processes O Manages queries from you and the team Revises your target content •Verifies the files before delivery after translation

- Reviews the output and implements necessary adjustments and changes

#### A DEDICATED PROJECT MANAGER

#### **PROFESSIONALS USING PRO LOCALIZATION TOOLS**

#### THEN IT'S **A QUESTION OF**

- HOW
- Translation Management System (TMS) Computer-Assisted Translation tools (CAT tools) O Integrations and connectors to content / file management systems Engineering and DTP tools -o QA tools -0 ISO standards

## LASTLY, IT'S **A QUESTION OF**

- WHY
- To increase your lead generation by efficiently addressing local markets • To create content that converts your prospects into customers
- $\circ$  To delight users and deliver the best experience

#### **BASICALLY? TO GROW GLOBALLY AT SCALE!**