

# Processing Sales Orders in SAP

## Your benefits

- Fully SAP-integrated and SAP-certified
- Automated extraction of orders for quicker processing
- Standardized rule-based processing of debit notes
- Full documentation and full transparency
- Replacement of paper-based processes

## xSuite Orders Cube

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### Order Management in SAP

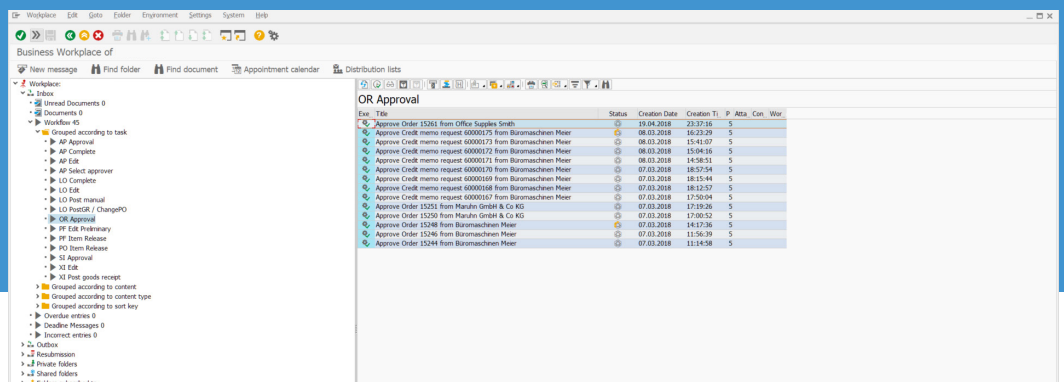
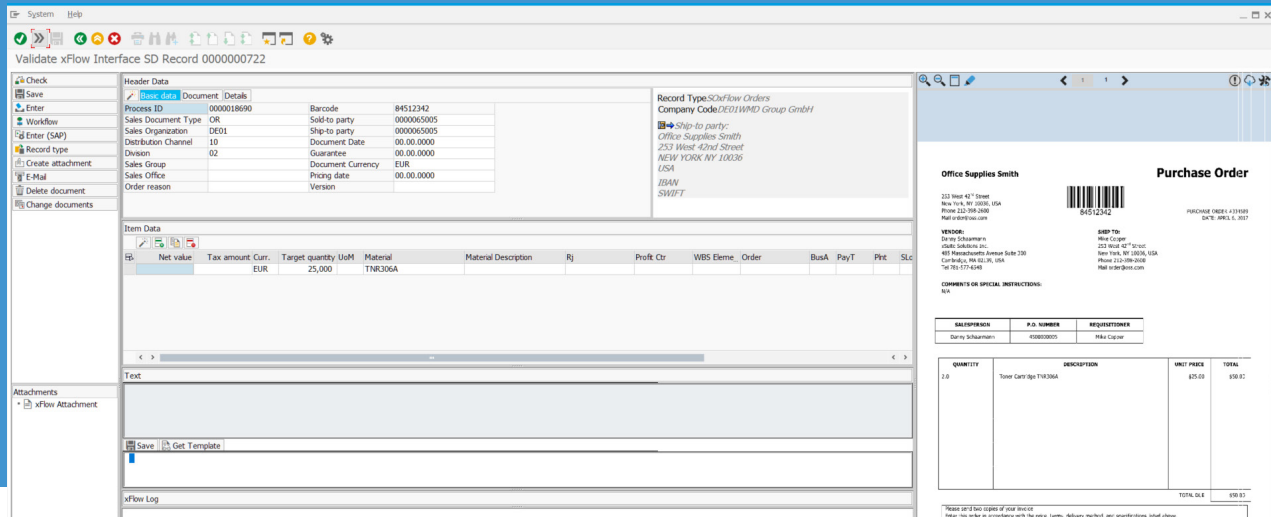
Speed in processing order entries and debit notes from customers in SAP SD is a precondition for optimal efficiency in order administration. Orders supports users with workflows for sales-order processing to provide ease in order-based communication. This reduces shipping time and postal delays for documents; and practical functions such as the Sales Document Overview provide for greater transparency and improved overall business plannability.

Orders extends the SAP Business Workflow to encompass a wide range of functionalities. Users can always participate in the business process, not only in the SAP UI, but also on the web. Processes that are specific to a company — individual requests from subsidiaries, for instance — can be mapped with the graphical Workflow Builder. Maintenance of approval and release processes is assured, as is logging of all activities across the system.

This make it possible for auditors to track specific transactions even years later. All the inbound and outbound documents relevant to the processing of a sales order are filed securely via SAP ArchiveLink. All persons authorized to take part in the process thus have access to all documents from the different transactions. Order confirmations generated in SAP are displayed directly in the electronic archive alongside sales orders, offers, and other special agreements.

### Best-Practice Solution

We deliver a best-practice solution that provides a comprehensive selection of functions even in the standard version. On-site installation is quick and easy. The ease of use that this solution offers is a result of continuous development.



01 Validation of a sales order 02 Overview of open tasks

## Role-Based Release Tables

The central release table allows all jobs in the workflow to be managed at a single location. With our role concept, responsibilities can be specified in considerable detail. A wide variety of release objects in conjunction with amount limits is available for managing this (customer, order reason, amount, etc.).

## Customizing

User exits can be used for customers to implement workflow processes of their own. These new steps integrate seamlessly with existing steps in the workflow.

## Audit-Proof Workflow Log

Whenever a process is completed, a PDF log is automatically generated and archived with the order. This means that all information relating to the workflow is available in audit-proof format.

## Use of Innovative, User-Friendly Technologies

With Orders, you can work in a web workplace or in the classical SAP user interface.

A dedicated tile can be added to your Fiori launchpad for easy access, which optimizes for mobile end devices. In addition to integration with classical SAP applications, native integration with the new S/4HANA technology is also available.

## Overview of Features

- Order workflow for all SD order types
- Flexible management of different workflow steps
- All the advantages a best practice can offer
- Central overview of orders
- Process overview via xSuite Cockpit
- Release of selected line items
- Web and mobile access for approval and release steps
- Role-based release table
- Any number of processing levels for all work steps
- User-friendly interfaces
- Revision-proof workflow protocol in PDF format
- Availability of all core xSuite components