

2021
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
April

	<u>2020</u>	<u>2020</u> <u>units</u>	<u>2021</u>	<u>2021</u> <u>units</u>
Residential Sales	\$242,892,240	1,229	\$309,725,224	1,278
Lots and Land	\$8,968,164	86	\$16,643,108	199
Multi-Family	\$4,070,700	26	\$9,655,655	57
Commercial, Industrial and Business Opportunity	\$9,018,000	31	\$16,127,057	39
Total sales year to date	\$264,949,104	1,372	\$352,151,044	1,573

<u>Year To Date</u>		
Average Residential Sale Price	\$197,634	\$242,352
Ratio Listed Price/Sale Price %	98.00%	100.00%
Median Residential Sale Price	\$172,000	\$205,000

YTD Number of Residential Listings Entered	1,504	1,572
Number of Active Residential Listings at Month End	678	306

