

2020
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
August

	<u>2019</u>	<u>2019</u> <u>units</u>	<u>2020</u>	<u>2020</u> <u>units</u>
Residential Sales	\$678,149,601	3,293	\$674,376,263	3,077
Lots and Land	\$22,315,315	250	\$22,635,649	257
Multi-Family	\$10,605,500	71	\$9,362,200	56
Commercial, Industrial and Business Opportunity	\$24,166,595	73	\$15,294,199	50
Total sales year to date	\$735,237,011	3,687	\$721,668,311	3,440

<u>Year To Date</u>		
Average Residential Sale Price	\$205,937	\$219,167
Ratio Listed Price/Sale Price %	98.00%	99.00%
Median Residential Sale Price	\$178,000	\$187,000

YTD Number of Residential Listings Entered	4,855	4,123
Number of Active Residential Listings at Month End	1,069	567

