

2020
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
December

	<u>2019</u>	<u>2019</u> <u>units</u>	<u>2020</u>	<u>2020</u> <u>units</u>
Residential Sales	\$1,064,228,422	5,204	\$1,183,707,746	5,165
Lots and Land	\$30,325,779	361	\$40,777,509	452
Multi-Family	\$18,856,850	114	\$21,258,850	109
Commercial, Industrial and Business Opportunity	\$38,113,645	112	\$29,492,549	88
Total sales year to date	\$1,151,524,696	5,791	\$1,275,236,654	5,814

<u>Year To Date</u>		
Average Residential Sale Price	\$204,502	\$229,179
Ratio Listed Price/Sale Price %	100%	102%
Median Residential Sale Price	\$178,500	\$192,240

YTD Number of Residential Listings Entered	6,856	5,873
Number of Active Residential Listings at Month End	823	384

