

**2021**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**February**

	<u>2020</u>	<u>2020</u> <u>units</u>	<u>2021</u>	<u>2021</u> <u>units</u>
Residential Sales	\$104,234,240	551	\$123,202,482	544
Lots and Land	\$4,357,300	48	\$6,719,544	84
Multi-Family	\$1,663,400	16	\$2,546,450	22
Commercial, Industrial and Business Opportunity	\$5,483,800	15	\$7,094,000	16
<b>Total sales year to date</b>	<b>\$115,738,740</b>	<b>630</b>	<b>\$139,562,476</b>	<b>666</b>

<u>Year To Date</u>			
Average Residential Sale Price		\$189,173	\$226,475
Ratio Listed Price/Sale Price %		97.00%	99.00%
Median Residential Sale Price		\$167,900	\$186,750

YTD Number of Residential Listings Entered	851	599
Number of Active Residential Listings at Month End	697	288

