

2021

Greater Kalamazoo Association of REALTORS®

Monthly Cumulative Sales Report

January

	<u>2020</u>	<u>2020</u> <u>units</u>	<u>2021</u>	<u>2021</u> <u>units</u>
Residential Sales	\$56,107,730	286	\$64,420,284	284
Lots and Land	\$2,031,450	24	\$2,970,200	32
Multi-Family	\$1,180,500	11	\$793,000	7
Commercial, Industrial and Business Opportunity	\$2,063,900	8	\$4,404,000	10
Total sales year to date	\$61,383,580	329	\$72,587,484	333

<u>Year To Date</u>	
Average Residential Sale Price	\$196,181
Ratio Listed Price/Sale Price %	97.00%
Median Residential Sale Price	\$168,000

YTD Number of Residential Listings Entered	450	300
Number of Active Residential Listings at Month End	797	328

