

## 2020 Greater Kalamazoo Association of REALTORS® Monthly Cumulative Sales Report July

	<u>2019</u>	<u>2019</u> <u>units</u>	<u>2020</u>	<u>2020</u> <u>units</u>
Residential Sales	\$556,372,958	2,732	\$532,301,762	2,484
Lots and Land	\$16,008,714	201	\$17,008,014	215
Multi-Family	\$9,396,500	63	\$12,040,999	46
Commercial, Industrial and Business Opportunity	\$20,717,595	63	\$7,866,300	47
<b>Total sales year to date</b>	<b>\$602,495,767</b>	<b>3,059</b>	<b>\$569,217,075</b>	<b>2,792</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$203,650	\$214,292
Ratio Listed Price/Sale Price %	98.00%	99.00%
Median Residential Sale Price	\$175,000	\$181,000

YTD Number of Residential Listings Entered	4,075	3,500
Number of Active Residential Listings at Month End	1,023	559

