

2021
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
July

| | <u>2020</u> | <u>2020</u> <u>units</u> | <u>2021</u> | <u>2021</u> <u>units</u> |
|---|----------------------|-----------------------------|----------------------|-----------------------------|
| Residential Sales | \$532,301,762 | 2,484 | \$696,284,204 | 2,726 |
| Lots and Land | \$17,008,014 | 215 | \$32,803,597 | 332 |
| Multi-Family | \$12,040,999 | 46 | \$21,479,831 | 105 |
| Commercial, Industrial and Business Opportunity | \$7,866,300 | 47 | \$30,076,457 | 71 |
| Total sales year to date | \$569,217,075 | 2,792 | \$780,644,089 | 3,234 |

| <u>Year To Date</u> | | |
|---------------------------------|-----------|-----------|
| Average Residential Sale Price | \$214,292 | \$255,423 |
| Ratio Listed Price/Sale Price % | 99.00% | 101.00% |
| Median Residential Sale Price | \$181,000 | \$220,000 |

| | | |
|--|-------|-------|
| YTD Number of Residential Listings Entered | 3,500 | 3,540 |
| Number of Active Residential Listings at Month End | 559 | 442 |

