

**2020**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**June**

	<u>2019</u>	<u>2019</u> <u>units</u>	<u>2020</u>	<u>2020</u> <u>units</u>
Residential Sales	\$444,721,408	2,212	\$400,646,709	1,921
Lots and Land	\$13,726,564	172	\$12,686,364	154
Multi-Family	\$6,496,288	46	\$5,956,400	39
Commercial, Industrial and Business Opportunity	\$18,189,495	56	\$11,060,999	43
<b>Total sales year to date</b>	<b>\$483,133,755</b>	<b>2,486</b>	<b>\$430,350,472</b>	<b>2,157</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$201,049	\$208,562
Ratio Listed Price/Sale Price %	98%	99%
Median Residential Sale Price	\$172,000	\$179,000

YTD Number of Residential Listings Entered	3,321	2,816
Number of Active Residential Listings at Month End	944	617

