

2021
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
March

	<u>2020</u>	<u>2020</u> <u>units</u>	<u>2021</u>	<u>2021</u> <u>units</u>
Residential Sales	\$179,474,773	918	\$208,465,832	881
Lots and Land	\$5,871,789	69	\$11,241,558	130
Multi-Family	\$3,351,400	22	\$6,828,805	42
Commercial, Industrial and Business Opportunity	\$7,117,800	23	\$11,391,007	26
Total sales year to date	\$195,815,762	1,032	\$237,927,202	1,079

<u>Year To Date</u>		
Average Residential Sale Price	\$195,506	\$236,624
Ratio Listed Price/Sale Price %	98.00%	100.00%
Median Residential Sale Price	\$170,000	\$193,500

YTD Number of Residential Listings Entered	1,307	1,036
Number of Active Residential Listings at Month End	750	254

