

**2020**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**November**

	<u>2019</u>	<u>2019</u> <u>units</u>	<u>2020</u>	<u>2020</u> <u>units</u>
Residential Sales	\$974,376,134	4,765	\$1,048,454,853	4,677
Lots and Land	\$28,762,315	342	\$37,492,009	405
Multi-Family	\$15,864,900	104	\$18,802,450	97
Commercial, Industrial and Business Opportunity	\$36,152,145	105	\$27,730,299	80
<b>Total sales year to date</b>	<b>\$1,055,155,494</b>	<b>5,316</b>	<b>\$1,132,479,611</b>	<b>5,259</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$204,486	\$224,173
Ratio Listed Price/Sale Price %	101.00%	101.00%
Median Residential Sale Price	\$179,000	\$190,000

YTD Number of Residential Listings Entered	6,547	5,553
Number of Active Residential Listings at Month End	978	451

