

2020
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
October

	<u>2019</u>	<u>2019</u> <u>units</u>	<u>2020</u>	<u>2020</u> <u>units</u>
Residential Sales	\$887,678,575	4,326	\$949,341,425	4,265
Lots and Land	\$27,547,065	321	\$32,867,909	371
Multi-Family	\$14,730,500	96	\$17,295,600	89
Commercial, Industrial and Business Opportunity	\$31,873,245	90	\$24,293,299	70
Total sales year to date	\$961,829,385	4,833	\$1,023,798,233	4,795

<u>Year To Date</u>		
Average Residential Sale Price	\$205,196	\$222,589
Ratio Listed Price/Sale Price %	101%	101%
Median Residential Sale Price	\$178,900	\$190,000

YTD Number of Residential Listings Entered	6,156	5,208
Number of Active Residential Listings at Month End	1,083	489

