

2020
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
September

	<u>2019</u>	<u>2019</u> <u>units</u>	<u>2020</u>	<u>2020</u> <u>units</u>
Residential Sales	\$791,531,712	3,850	\$814,166,685	3,665
Lots and Land	\$24,932,115	290	\$26,752,029	313
Multi-Family	\$11,451,500	79	\$11,239,050	66
Commercial, Industrial and Business Opportunity	\$27,987,495	83	\$18,908,699	60
Total sales year to date	\$855,902,822	4,302	\$871,066,463	4,104

<u>Year To Date</u>	
Average Residential Sale Price	\$205,593 \$222,146
Ratio Listed Price/Sale Price %	101.00% 99.00%
Median Residential Sale Price	\$179,000 \$190,000

YTD Number of Residential Listings Entered	5,491	4,680
Number of Active Residential Listings at Month End	1,102	503

