



# Freight, Managed.

Customer Service

Transparency

Innovation

**PRONTO**  
SOFTWARE

SOLUTION  
PARTNER

# Agenda

## 1. INTRO

MARK SMITH - PARTNER DEVELOPMENT MANGER, PRONTO

## 2. TIG FREIGHT

CRAIG GEDDES – GM, SALES & MARKETING, TIG

## 3. PRONTO Xi SOLUTION

DANIEL WOODS - MANAGER, PLATFORM & PARTNERS, TIG



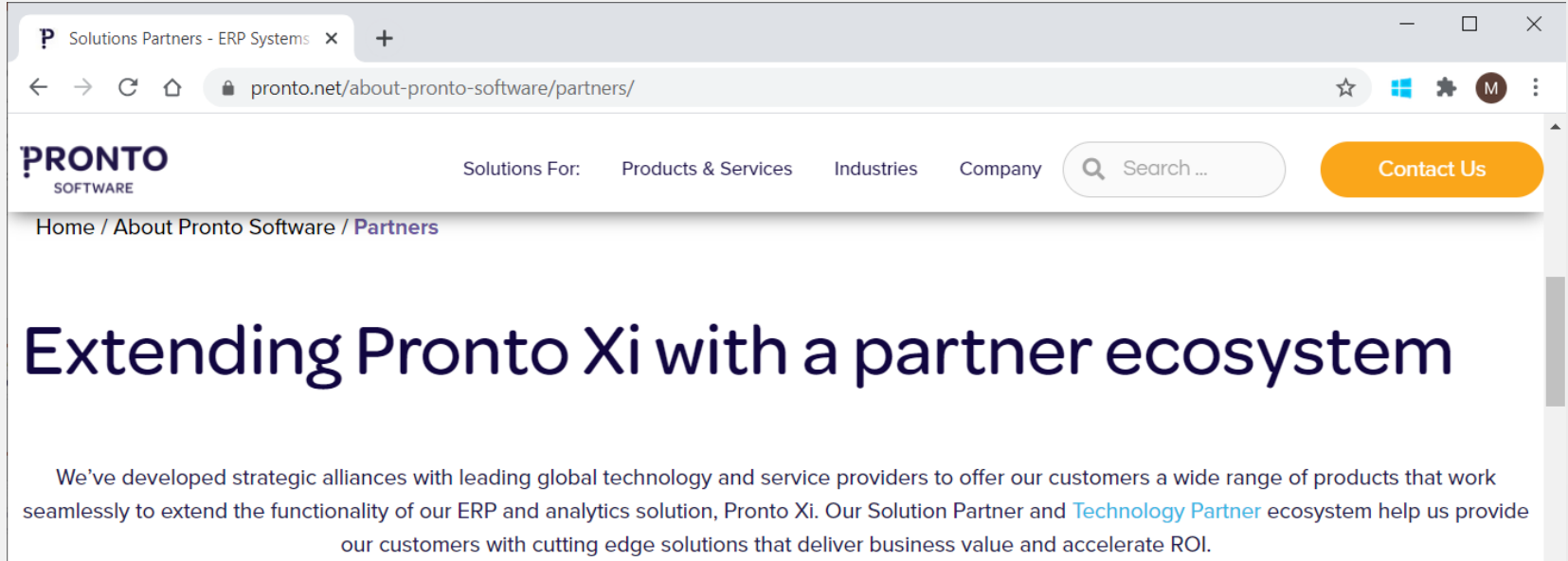
# PRONTO

SOFTWARE

SOLUTION  
PARTNER



# What is a Solution Partner?



The screenshot shows a web browser window with the URL `pronto.net/about-pronto-software/partners/`. The page header includes the Pronto Software logo, navigation links for 'Solutions For: Products & Services', 'Industries', and 'Company', a search bar, and a 'Contact Us' button. The breadcrumb trail is 'Home / About Pronto Software / Partners'. The main heading is 'Extending Pronto Xi with a partner ecosystem'. The text below reads: 'We've developed strategic alliances with leading global technology and service providers to offer our customers a wide range of products that work seamlessly to extend the functionality of our ERP and analytics solution, Pronto Xi. Our Solution Partner and Technology Partner ecosystem help us provide our customers with cutting edge solutions that deliver business value and accelerate ROI.'

**PRONTO**  
SOFTWARE

Solutions For: Products & Services Industries Company  [Contact Us](#)

Home / About Pronto Software / **Partners**

## Extending Pronto Xi with a partner ecosystem

We've developed strategic alliances with leading global technology and service providers to offer our customers a wide range of products that work seamlessly to extend the functionality of our ERP and analytics solution, Pronto Xi. Our Solution Partner and [Technology Partner](#) ecosystem help us provide our customers with cutting edge solutions that deliver business value and accelerate ROI.

# Some of our Solution Partners...



A full-service freight solutions provider, TIG's premium tailored solutions meet your specific business needs – unlocking cost savings across your supply chain. They have the expertise, team, solutions and market-leading platforms such as OpenFreight to tackle the most complex logistics problems.

[Learn more →](#)



A secure document hub, Ozedi facilitates the exchange of documents between businesses, government departments and superannuation funds. Pronto Software elected to use Ozedi as our third party gateway to submit Single Touch Payroll (STP) information to the Australian Taxation Office (ATO).

[Learn more →](#)



As leaders in financing solutions with funds, expertise and buying power, Finlease get the finance your business needs when purchasing software. Finlease expert technology finance solutions can help your company accelerate growth.

[Learn more →](#)



A next generation payment solution, Open Pay allows customers to buy now and pay over a flexible timeframe, without interest, giving them added cash flow confidence. The Openpay solution is certified for Pronto Xi 740 and all later versions.

[Learn more →](#)

# Who is TIG Freight?

- We're **not** just a freight broker, we're a **full-service freight solutions provider**, who tailor premium solutions for each unique client of ours.
- Established in 2001 with offices Hawthorn VIC, Mascot NSW & Hendra QLD
- Employ over **70 support staff** nationwide
- **Buying power of \$100M** currently, on track to hit \$120M this calendar year
- Created, own & manage our own proprietary Freight Management System, **OpenFreight**
- Offer market-leading **receiver notification** services
- **Customer base of 450**, serviced by over **100 specialised carriers** nationally

# Our Client Partners



SOLUTION PARTNER



# Our Carriers and Services

- 100+ specialised suppliers nationally, 5 in NZ
- Support all freight/delivery types & industries  
E-Comm, Wholesale Distribution, Retail (B2B & B2C)
- Domestic & outbound international freight

- |                 |           |              |
|-----------------|-----------|--------------|
| ✓ Domestic      | ✓ Cartons | ✓ Satchels   |
| ✓ International | ✓ Skids   | ✓ Containers |
| ✓ Local         | ✓ Pallets | ✓ Ugly       |

**TOLL**

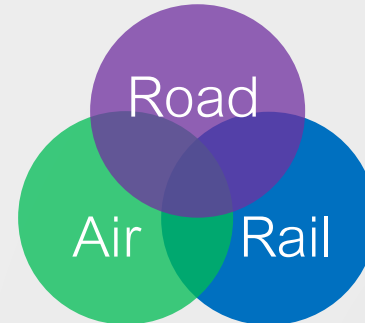


**DHL**

**aramex**

**FedEx**

**STARTRACK**



**PRONTO**  
SOFTWARE

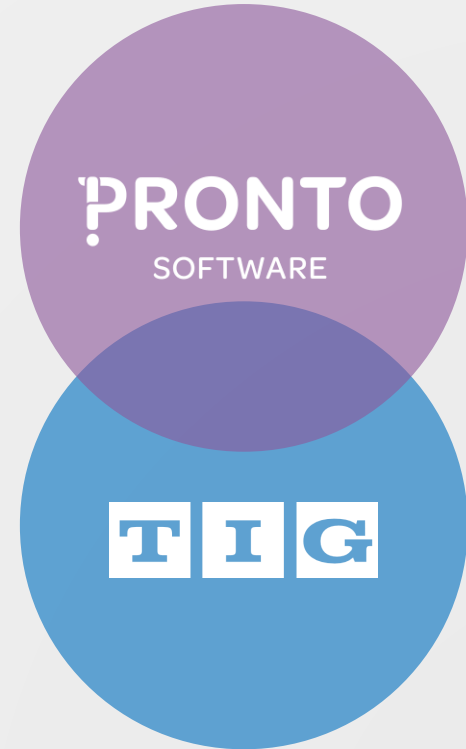
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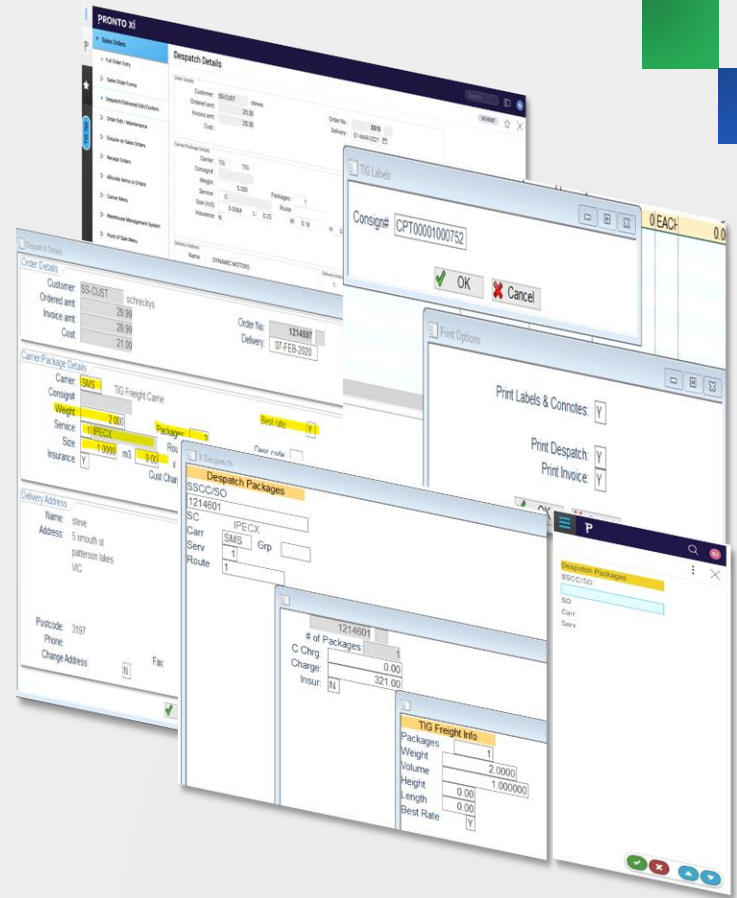
# Part of Pronto Xi Core

- Free activation license in Pronto Xi 740+
- “Pre-installed”, part of core Pronto Xi 760+
- Fully supported by both Pronto Software & TIG
- No more flat-file, hard-to-support shipping integrations!
- No more vendor lock-in. You can now change carriers & services without rebuilding costly shipping integrations.
- Enables shipping automation, boosts transparency & visibility and empowers business to make data-driven decisions.



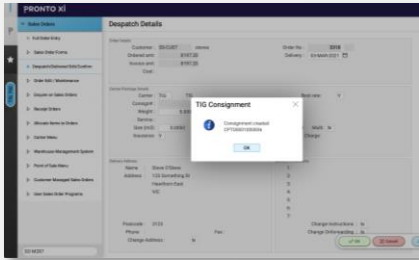
# Despatch, Automated.

- ✔ Seamlessly extends existing native Pronto Xi functionality, lowering barriers of use. Minimal training required.
- ✔ Take advantage of least-cost routing to avoid costly freight mistakes, **or**
- ✔ Get real-time freight quotes. Enable data-driven decisions to empower warehouse,
- ✔ Carrier shipping labels printed automatically.

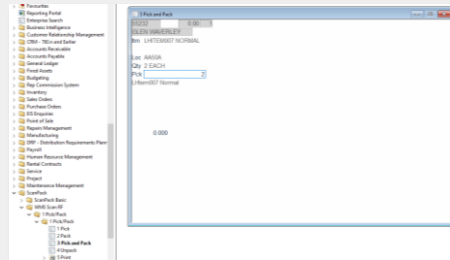


# Ship Your Existing Ways

SO Despatch (SO M287)



ScanPack (WHSE M014)



RF Despatch (SCAN M006)



# SO Despatch (SO M287)

**2261** TNT-ROAD EXPRESS (76)  
 TUMBI UMBI UTE300008740  
 Ilm:11302914300008740001

**EP2** **GOS**  
 09 Mar 2021 1 of 1 Item Wt. 1.36 Kg.  
 Does Not Contain Dangerous Goods


To: **Kim Ella** 0423891470  
**Kim Ella**  
 227 Hansens Road

**TUMBI UMBI NSW 2261**

From: Spotlight Orange Orange Homemaker Centre 168 Lone Pine Avenue, Ora  
 Senders ref: 42014027 Ref: 104704032-1 Desc: Carton

Special Instructions: DELIVERY SIGNATURE ALWAYS REQUIRED

CN:JTE300008740 Ilm:11302914300008740001 1 of 1 TO: Kim Ella 227 Hansens Road TUMBI UMBI NSW 2261	ROAD EXPRESS (76) Con Note Wt: 1.36 Kg  FROM: Spotlight Orange Orange Homemaker Centre Orange NSW 2800
--	---



610411302914300008740001022610

**NORTHLINE - ROAD EXPRESS** **VIC22**  
 C/N: **8TIG17000002024**

**Katrina Kiss**  
**23 Jensen Crescent**

**WODONGA** **VIC 3690**  
 Att: Katrina Kiss 0450649852

DELIVERY SIGNATURE ALWAYS REQUIRED  
 From: Spotlight Frankston Ph: (03) 8796 0300  
 111 Cranbourne Road  
 Frankston VIC 3199

Despatched: 09 Mar 2021  
 C/N Ref: 41999264  
 Item Ref: 104700034-1  
 Item Desc: Carton


Item No. <b>1</b>	Tot. Items <b>10</b>
----------------------	-------------------------

Total KG: 61.81 KG  
 Total Cube: 0.26 m<sup>3</sup>

C/N: 8TIG17000002024  
 Katrina Kiss  
 23 Jensen Crescent  
 WODONGA VIC 3690

RECEIVED ITEMS  
 IN GOOD ORDER: SIGNED

<input type="checkbox"/>	<input type="checkbox"/>	PRINT NAME
DRIVER NO.	DATE / /	TIME :



8TIG17000002024001

**TOLL IPEC - ROAD EXPRESS** **GOL**  
 C/N: **8082789020802**

tracy bean  
 11 Melbee Street



**RUTHERFORD**  
**NSW 2320**  
 Att: tracy bean 0415834700  
 DELIVERY SIGNATURE ALWAYS REQUIRED

From: Spotlight Bennetts Green  
 Building 3 Tenancy 8 20 Pacific Highway near Lake Street  
 Belmont NSW 2280  
 Ph: (02) 4915 5400

Despatched: 08 Mar 2021  
 C/N Ref: 41996998  
 Item Ref: 104700822-1  
 Item Desc: Satchel

Item No. <b>1</b>	Tot. Items <b>2</b>
----------------------	------------------------

Total KG: 11.91 KG  
 Total Cube: 0.06 m<sup>3</sup>

C/N: 8479780004511  
 tracy bean  
 11 Melbee Street  
 RUTHERFORD NSW 2320

RECEIVED ITEMS  
 IN GOOD ORDER: SIGNED

<input type="checkbox"/>	<input type="checkbox"/>	PRINT NAME
DRIVER NO.	DATE / /	TIME :



# ScanPack (WHSE M014)

**2261** TNT-ROAD EXPRESS (76)  
 UTE300008740  
 TUMBI UMBI  
 Itm:11302914300008740001

**EP2** **GOS**  
 09 Mar 2021 1 of 1 Item Wt. 1.36 Kg.  
 Does Not Contain Dangerous Goods

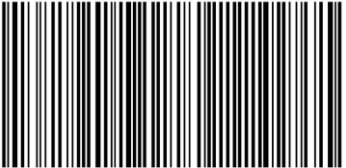
To: **Kim Ella** 0423891470  
**Kim Ella**  
 227 Hansens Road

**TUMBI UMBI NSW 2261**  
 From: Spotlight Orange Orange Homemaker Centre 168 Lone Pine Avenue, Ora

Senders ref: 42014027 Ref: 104704032-1 Desc: Carton

Special Instructions: DELIVERY SIGNATURE ALWAYS REQUIRED

CN:UTE300008740 Itm:11302914300008740001 1 of 1 TO: Kim Ella 227 Hansens Road TUMBI UMBI NSW 2261	ROAD EXPRESS (76) Con Note Wt: 1.36 Kg FROM: Spotlight Orange Orange Homemaker Centre Orange NSW 2800
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610411302914300008740001022610

**NORTHLINE - ROAD EXPRESS** **VIC2a**  
 C/N: **8TIG17000002024**

**Katrina Kiss**  
 23 Jensen Crescent


**WODONGA** **VIC 3690**  
 Att: Katrina Kiss 0450649852

DELIVERY SIGNATURE ALWAYS REQUIRED  
 From: Spotlight Frankston Ph: (03) 8796 0300  
 111 Cranbourne Road  
 Frankston VIC 3199

Despatched: 09 Mar 2021 Ref: 41999264 Total KG: 61.81 KG  
 C/N Ref: 41999264 Item Ref: 104700034-1 Total Cube: 0.26 m3  
 Item Desc: Carton

Item No. <b>1</b>
Tot. Items <b>10</b>

C/N: 8TIG17000002024 Katrina Kiss 23 Jensen Crescent WODONGA VIC 3690
RECEIVED ITEMS IN GOOD ORDER: _____ SIGNED _____
PRINT NAME _____
DRIVER NO. _____
DATE / / TIME :



8TIG17000002024001

**TOLL IPEC - ROAD EXPRESS** **GOL**  
 C/N: **8082789020802**

tracy bean  
 11 Melbee Street



**RUTHERFORD**  
**NSW 2320**  
 Att: tracy bean 0415834700  
 DELIVERY SIGNATURE ALWAYS REQUIRED

From: Spotlight Bennetts Green  
 Building 3 Tenancy 8 20 Pacific Highway near Lake Street  
 Belmont NSW 2280  
 Ph: (02) 4915 5400

Despatched: 06 Mar 2021 Total KG: 11.91 KG  
 C/N Ref: 41996998 Item Ref: 104700822-1 Total Cube: 0.06 m3  
 Item Desc: Satchel

Item No. <b>1</b>
Tot. Items <b>2</b>

C/N: 8479780004511 tracy bean 11 Melbee Street RUTHERFORD NSW 2320
RECEIVED ITEMS IN GOOD ORDER: _____ SIGNED _____
PRINT NAME _____
DRIVER NO. _____
DATE / / TIME :



# RF Despatch (SCAN M006)

**2261** TNT-ROAD EXPRESS (76)

TUMBI UMBI UTE300008740  
 Itm:11302914300008740001

**EP2** **GOS**

09 Mar 2021 1 of 1 Item Wt. 1.36 Kg.  
 Does Not Contain Dangerous Goods

To: Kim Ella 0423891470  
 Kim Ella  
 227 Hansens Road

**TUMBI UMBI NSW 2261**

From: Spotlight Orange Orange Homemaker Centre 168 Lone Pine Avenue, Ora

Senders ref: 42014027 Ref: 104704032-1 Desc: Carton

Special Instructions: DELIVERY SIGNATURE ALWAYS REQUIRED

CN:UTE300008740 Itm:11302914300008740001 1 of 1 TO: Kim Ella 227 Hansens Road TUMBI UMBI NSW 2261	ROAD EXPRESS (76) Con Note Wt: 1.36 Kg FROM: Spotlight Orange Orange Homemaker Centre Orange NSW 2800
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610411302914300008740001022610

**NORTHLINE - ROAD EXPRESS**

C/N: **8TIG17000002024**

**VICZZA**

Katrina Kiss  
 23 Jensen Crescent

**WODONGA VIC 3690**

Att: Katrina Kiss 0450649852

DELIVERY SIGNATURE ALWAYS REQUIRED

From: Spotlight Frankston Ph: (03) 8796 0300  
 111 Cranbourne Road  
 Frankston VIC 3199

Despatched: 09 Mar 2021

C/N Ref: 41999264

Item Ref: 104700034-1

Item Desc: Carton

Total KG: 61.81 KG  
 Total Cube: 0.26 m3

Item No.  
**1**  
 Tot. Items  
**10**

C/N: 8TIG17000002024

Katrina Kiss  
 23 Jensen Crescent

**WODONGA VIC 3690**

RECEIVED ITEMS

IN GOOD ORDER:

SIGNED \_\_\_\_\_

PRINT NAME \_\_\_\_\_

DRIVER NO. \_\_\_\_\_

DATE / / TIME :



8TIG17000002024001

**TOLL IPEC - ROAD EXPRESS**

C/N: **8082789020802**

**GOL**

tracy bean  
 11 Melbee Street



**RUTHERFORD NSW 2320**

Att: tracy bean 0415834700

DELIVERY SIGNATURE ALWAYS REQUIRED

From: Spotlight Bennetts Green  
 Building 3 Tenancy 8 20 Pacific Highway near Lake Street  
 Belmont NSW 2280  
 Ph: (02) 4915 5400

Despatched: 08 Mar 2021

C/N Ref: 41996998

Item Ref: 104700822-1

Item Desc: Satchel

Total KG: 11.91 KG  
 Total Cube: 0.06 m3

Item No.  
**1**  
 Tot. Items  
**2**

C/N: 8479780004511

tracy bean  
 11 Melbee Street  
**RUTHERFORD NSW 2320**

RECEIVED ITEMS

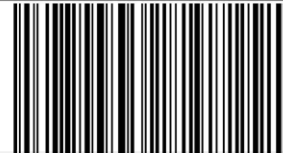
IN GOOD ORDER:

SIGNED \_\_\_\_\_

PRINT NAME \_\_\_\_\_

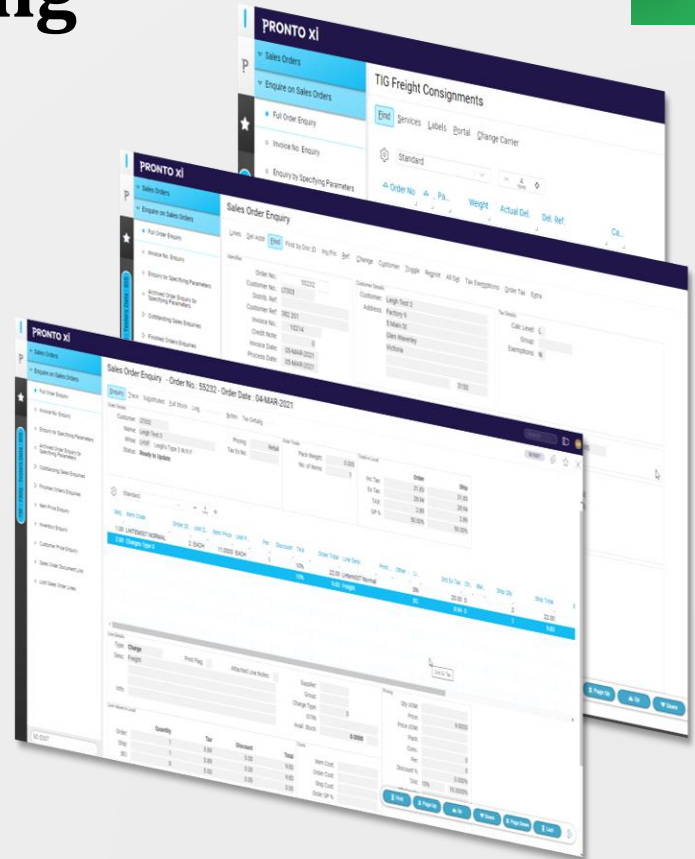
DRIVER NO. \_\_\_\_\_

DATE / / TIME :



# Transparency & Cost Reporting

- ✔ All data written back to into Pronto Xi including freight costs, consignment numbers and services.
- ✔ Native TIG menu's in Pronto Xi showing sales order to consignment number details.
- ✔ Visible against original sales order, optional to on charge real-time freight costs.
- ✔ All freight surcharges can be included for true cost visibility.



# 100% Visibility

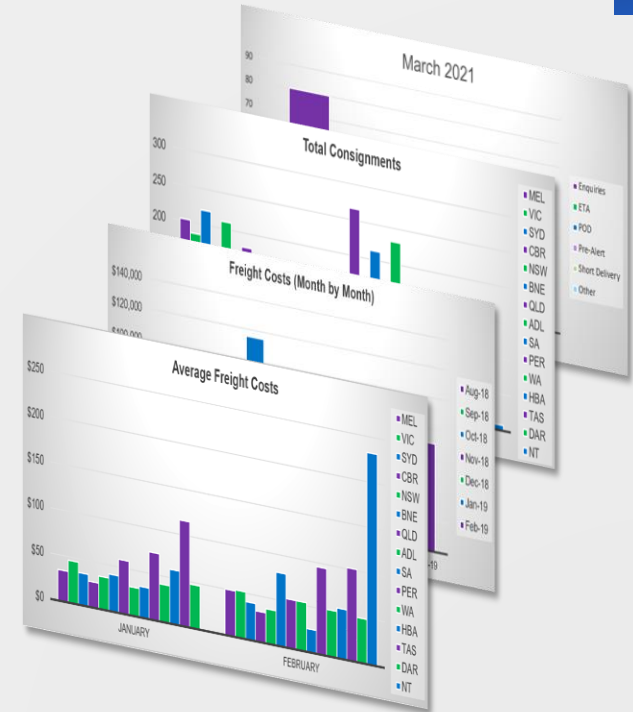
- ✓ Real-time **Email** and/or **SMS** notifications
  1. Despatched
  2. Onboard for Delivery
  3. Delivered
- ✓ Branded tracking portal – **Track My Parcel**
- ✓ Easy to read tracking events with PODs available on delivery with TIG's platform.
- ✓ Integrated into TIG's customer service platform, “live chat” on any enquiry.





# Data Driven Decisions, Freight Analytics

- ✓ As we write back costs & freight data directly back into Pronto Xi, we've now opened up reporting possibilities that would have been much harder in the past!
- ✓ Managed freight customers get access to monthly advanced BI reporting, designed to identify areas of improvement on cost and service.
- ✓ TIG can review your current freight providers & solution and put together a detailed proposal.



# Affordable, with fast ROI

Managed Freight



**\$0**

TIG manage your freight  
No cost to setup  
No cost to integrate  
Approx. 1-2 days consulting

BYO Carrier



**From \$399/mth**

Use existing carriers  
Small cost (\$1-2k) to setup  
No cost to integrate  
Approx. 1-2 days consulting

Hybrid



**From \$0**

Use a mix of existing & TIG  
Small cost (\$1-2k) to setup  
No cost to integrate  
Approx. 1-2 days consulting

# What we've covered

## **TIG**

Been in business for 20 years, strong Australian presence with \$100m in freight buying power.

## **The solution**

Tightly integrated solution within Pronto to streamline shipping through automation and visibility.

## **Trusted Partner**

TIG is part of the Pronto Software Solution Partner network, set out to extend the Pronto core offering.

## **Fully featured**

Least cost routing, delivery notifications, enhanced visibility & plenty of reporting options available.

## **Affordable, fast ROI**

Starting at none-to-minimal costs, it's quick to get up and running and has a fast ROI.

## **Fully Supported**

Support for over 100 carriers, backed by 70 support staff at TIG and the team at Pronto.



# THANKS!

Any questions?

Book a Demo

<https://engage.pronto.net/tig>